## BankUnited, Inc. Reports First Quarter 2017 Results

## April 25, 2017

MIAMI LAKES, Fla.--(BUSINESS WIRE)--Apr. 25, 2017-- BankUnited, Inc. (the "Company") (NYSE:BKU) today announced financial results for the quarter ended March 31, 2017.

For the quarter ended March 31, 2017, the Company reported net income of $\$ 62.3$ million, or $\$ 0.57$ per diluted share, compared to $\$ 54.9$ million, or $\$ 0.51$ per diluted share, for the quarter ended March 31, 2016.

Rajinder Singh, President and Chief Executive Officer, said, "We are happy to report another strong earnings quarter. Net income is up $13.5 \%$ from the comparable quarter of the prior year."

## Performance Highlights

- Net interest income increased by $\$ 23.8$ million to $\$ 230.6$ million for the quarter ended March 31, 2017 from $\$ 206.8$ million for the quarter ended March 31, 2016. Interest income increased by $\$ 32.7$ million, primarily driven by increases in the average balances of loans and investment securities outstanding. Interest expense increased by $\$ 9.0$ million due primarily to an increase in average interest bearing liabilities.
- The net interest margin, calculated on a tax-equivalent basis, increased to $3.70 \%$ for the quarter ended March 31, 2017 from $3.67 \%$ for the immediately preceding quarter ended December 31, 2016. The net interest margin was $3.83 \%$ for the quarter ended March 31, 2016. The origination of new loans at current market yields lower than those on covered loans contributed to the decline in the net interest margin when compared to the quarter ended March 31, 2016.
- Total deposits increased by $\$ 433$ million for the quarter ended March 31, 2017 to $\$ 19.9$ billion. New loans and leases, including equipment under operating lease, grew by $\$ 121$ million during the quarter. Loan growth was negatively impacted during the quarter by seasonal trends in the mortgage warehouse and commercial and industrial lines of business.
- Book value per common share grew to $\$ 23.71$ at March 31, 2017, a $9.1 \%$ increase from March 31, 2016. Tangible book value per common share increased by $9.5 \%$ over the same period, to $\$ 22.98$ at March 31, 2017.


## Capital

The Company and its banking subsidiary continue to exceed all regulatory guidelines required to be considered well capitalized. The Company's and BankUnited, N.A.'s regulatory capital ratios at March 31, 2017 were as follows:

|  | BankUnited, Inc. | BankUnited, N.A. |
| :---: | :---: | :---: |
| Tier 1 leverage | 8.7\% | 9.5\% |
| Common Equity Tier 1 ("CET1") risk-based capital | 11.8\% | 13.0\% |
| Tier 1 risk-based capital | 11.8\% | 13.0\% |
| Total risk-based capital | 12.6\% | 13.8\% |

## Loans and Leases

Loans, including premiums, discounts and deferred fees and costs, totaled $\$ 19.5$ billion at March 31, 2017 compared to $\$ 19.4$ billion at December 31, 2016. New loans grew to $\$ 18.8$ billion while loans acquired in the FSB acquisition declined to $\$ 625$ million at March 31, 2017.

For the quarter ended March 31, 2017, new commercial loans, including commercial real estate loans, commercial and industrial loans, and loans and leases originated by our commercial lending subsidiaries, declined by $\$ 125$ million to $\$ 15.1$ billion. Declines in mortgage warehouse balances of $\$ 121$ million and in commercial real estate balances (excluding owner-occupied commercial real estate) of $\$ 67$ million were offset by growth of $\$ 59$ million in loans and leases at our commercial lending subsidiaries. Equipment under operating lease, net, grew by $\$ 19$ million during the first quarter of 2017. New residential loans grew by $\$ 228$ million to $\$ 3.7$ billion during the first quarter of 2017 .

The Company's national platforms and the Florida franchise contributed a net $\$ 180$ million and $\$ 28$ million, respectively, of loan growth for the quarter ended March 31, 2017 while balances for the New York franchise declined by $\$ 106$ million, reflecting a decrease in commercial real estate balances outstanding. We refer to our commercial lending subsidiaries, our mortgage warehouse lending operations, the small business finance unit ("SBF") and our residential loan purchase program as national platforms. At March 31, 2017, the new loan portfolio included $\$ 6.5$ billion, $\$ 6.3$ billion and $\$ 6.0$ billion attributable to the Florida franchise, the New York franchise and the national platforms, respectively.

A comparison of portfolio composition at the dates indicated follows:

|  | $\begin{gathered} \text { March 31, } \\ 2017 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2016 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2017 \end{gathered}$ | $\begin{aligned} & \text { December 31, } \\ & 2016 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Single family residential and home equity | 19.4\% | 18.3\% | 21.8\% | 20.9\% |
| Multi-family | 19.8\% | 20.4\% | 19.2\% | 19.8\% |
| Owner occupied commercial real estate | 9.3\% | 9.2\% | 9.0\% | 9.0\% |
| Non-owner occupied commercial real estate | 20.3\% | 20.0\% | 19.7\% | 19.3\% |
| Construction and land | 1.3\% | 1.7\% | 1.3\% | 1.6\% |
| Commercial and industrial | 17.3\% | 18.1\% | 16.8\% | 17.5\% |
| Commercial lending subsidiaries | 12.5\% | 12.2\% | 12.1\% | 11.8\% |
| Consumer | 0.1\% | 0.1\% | 0.1\% | 0.1\% |
|  | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

## Asset Quality and Allowance for Loan and Lease Losses

For the quarters ended March 31, 2017 and 2016, the Company recorded provisions for loan losses of $\$ 12.1$ million and $\$ 3.7$ million, respectively, including provisions related to new loans of $\$ 11.3$ million and $\$ 4.4$ million. The provision related to taxi medallion loans totaled $\$ 9.5$ million and $\$ 1.2$ million for the quarters ended March 31, 2017 and 2016, respectively.

Factors contributing to the increase in the provision for loan losses for the three months ended March 31, 2017 as compared to the three months ended March 31, 2016 were (i) the increase in the provision related to taxi medallion loans and (ii) an increase in the provision related to impaired loans in other portfolio segments, partially offset by (iii) a net decrease in the relative impact on the provision of changes in quantitative and qualitative loss factors and (iv) the impact of lower loan growth for the first quarter of 2017.

Non-covered, non-performing loans totaled $\$ 130.0$ million or $0.69 \%$ of total non-covered loans at March 31,2017 compared to $\$ 132.7$ million or $0.71 \%$ of total non-covered loans at December 31, 2016. Non-performing taxi medallion loans comprised $\$ 59.4$ million or $0.31 \%$ of total non-covered loans at March 31, 2017 and $\$ 60.7$ million or $0.32 \%$ of total non-covered loans at December 31, 2016.

At March 31, 2017, total non-performing assets were $\$ 143.9$ million, including $\$ 11.0$ million of other real estate owned ("OREO") and other repossessed assets, compared to $\$ 149.0$ million, including $\$ 13.1$ million of OREO and other repossessed assets, at December 31, 2016. Non-covered, non-performing assets included $\$ 8.0$ million and $\$ 8.4$ million of OREO and other repossessed assets at March 31, 2017 and December 31, 2016, respectively.

The ratios of the allowance for non-covered loan and lease losses to total non-covered loans and to non-performing, non-covered loans were 0.79\% and $114.14 \%$, respectively, at March 31, 2017, compared to $0.80 \%$ and $113.68 \%$ at December 31, 2016. The annualized ratio of net charge-offs to average non-covered loans was $0.30 \%$ for the three months ended March 31, 2017, compared to $0.09 \%$ for the three months ended March 31, 2016.

The following tables summarize the activity in the allowance for loan and lease losses for the periods indicated (in thousands):

|  | hree Months Ended March 31, 2017 |  |  |  |  |  | Tree Months Ended March 31, 2016 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ACI Loans |  | Non-ACl Loans | New Loans |  | Total | ACI Loans |  | Non-ACl Loans | New Loans | Total |
| Balance at beginning of period | \$ | - | \$ 2,100 | \$ | 150,853 | \$152,953 | \$ | - | \$ 4,868 | \$ 120,960 | \$125,828 |
| Provision (recovery) |  | 831 | (52) |  | 11,321 | 12,100 |  | - | (731) | 4,439 | 3,708 |
| Charge-offs |  | - | (55) |  | $(14,769)$ | $(14,824)$ |  | - | (338) | $(3,808)$ | $(4,146)$ |
| Recoveries |  | - | 65 |  | 987 | 1,052 |  | - | 86 | 168 | 254 |
| Balance at end of period | \$ | 831 | \$ 2,058 | \$ | 148,392 | \$151,281 | \$ | - | \$ 3,885 | \$ 121,759 | \$125,644 |

Charge-offs reflected in the tables above for the quarters ended March 31, 2017 and 2016 include $\$ 5.9$ million and $\$ 0.5$ million, respectively, of taxi medallion loans.

## Deposits

At March 31, 2017, deposits totaled $\$ 19.9$ billion compared to $\$ 19.5$ billion at December 31, 2016. The average cost of total deposits was $0.72 \%$ for the quarter ended March 31, 2017, compared to $0.69 \%$ for the immediately preceding quarter ended December 31, 2016 and $0.63 \%$ for the quarter ended March 31, 2016.

## Net interestincome

Net interest income for the quarter ended March 31, 2017 increased to $\$ 230.6$ million from $\$ 206.8$ million for the quarter ended March 31, 2016. Increases in interest income were partially offset by increases in interest expense. The increases in interest income were primarily attributable to an increase in the average balance of loans, partially offset by a decline in the related average yield. Increases in the average balance of investment securities and related average yields also contributed to increased interest income. Interest expense increased due to an increase in average interest bearing liabilities and, to a lesser extent, an increase in the cost of deposits.

The Company's net interest margin, calculated on a tax-equivalent basis, was $3.70 \%$ for the quarter ended March 31, 2017 compared to $3.67 \%$ for the immediately preceding quarter ended December 31, 2016 and $3.83 \%$ for the quarter ended March 31, 2016. Significant factors impacting this expected decrease in net interest margin for the three months ended March 31, 2017 compared to the three months ended March 31, 2016 included:

- The tax-equivalent yield on loans declined to $5.07 \%$ for the three months ended March 31, 2017 from $5.27 \%$ for the three
months ended March 31, 2016, primarily because new loans, originated at yields lower than those on covered loans, comprised a greater percentage of total loans.
- The tax-equivalent yield on non-covered loans was $3.62 \%$ for the three months ended March 31, 2017, compared to 3.63\% for the three months ended March 31, 2016.
- The tax-equivalent yield on covered loans increased to $49.83 \%$ for the three months ended March 31, 2017 from 38.21\% for the three months ended March 31, 2016.
- The tax-equivalent yield on investment securities increased to $3.01 \%$ for the three months ended March 31, 2017 from $2.78 \%$ for the three months ended March 31, 2016.
- The average rate on interest bearing liabilities increased to $0.98 \%$ for the quarter ended March 31, 2017 from $0.95 \%$ for the quarter ended March 31, 2016, reflecting higher average rates on interest bearing deposits, partially offset by a decrease in the average rate on FHLB advances.

The Company's net interest margin continues to be impacted by reclassifications from non-accretable difference to accretable yield on ACl loans. Non-accretable difference at acquisition represented the difference between the total contractual payments due and the cash flows expected to be received on these loans. The accretable yield on ACl loans represented the amount by which undiscounted expected future cash flows exceeded the recorded investment in the loans. As the Company's expected cash flows from ACl loans have increased since the FSB Acquisition, the Company has reclassified amounts from non-accretable difference to accretable yield.

Changes in accretable yield on ACI loans for the three months ended March 31, 2017 and the year ended December 31, 2016 were as follows (in thousands):

Balance at December 31, 2015
Reclassifications from non-accretable difference
Accretion
Balance at December 31, 2016
Reclassifications from non-accretable difference Accretion
Balance at March 31, 2017

| $\$ 902,565$ |
| ---: |
| 76,751 |
| $(303,931)$ |
| 675,385 |
| 28,519 |
| $(75,251)$ |
| $\$ 628,653$ |

$$
902,565
$$

675,385
$(75,251)$
\$628,653

## Non-interest income

Non-interest income totaled $\$ 28.1$ million for the three months ended March 31, 2017 compared to $\$ 23.2$ million for the three months ended March 31, 2016. Offsetting factors contributing to this increase included (i) an increase of $\$ 1.0$ million in gain on sale of loans, net of the impact of FDIC indemnification, (ii) a $\$ 1.6$ million decrease in securities gains, (iii) a $\$ 3.0$ million increase in lease financing income, generally reflecting growth in the operating lease portfolio, and (iv) a $\$ 1.9$ million increase related to fair value adjustments of residential mortgage servicing rights, included in other non-interest income.

An increase of $\$ 3.1$ million in gain on sale of loans for the three months ended March 31, 2017 compared to the three months ended March 31, 2016 includes a $\$ 0.6$ million increase in gains on the sale of loans by SBF and a $\$ 2.6$ million increase in gain on the sale of covered loans. The net loss on FDIC indemnification increased $\$ 2.1$ million related to the sale of covered loans.

## Non-interest expense

Non-interest expense totaled $\$ 156.6$ million for the three months ended March 31,2017 compared to $\$ 142.1$ million for the three months ended March 31, 2016. The most significant components of the increase in non-interest expense were a $\$ 4.8$ million increase in amortization of the FDIC indemnification asset and a $\$ 4.2$ million increase in employee compensation and benefits.

Amortization of the FDIC indemnification asset was $\$ 44.5$ million for the three months ended March 31, 2017, compared to $\$ 39.7$ million for the three months ended March 31, 2016. The amortization rate increased to $36.38 \%$ for the three months ended March 31, 2017 from $22.24 \%$ for the three months ended March 31, 2016. As the expected cash flows from ACI loans have increased, expected cash flows from the FDIC indemnification asset have decreased, resulting in continued increases in the amortization rate.

## Provision for income taxes

The effective income tax rate was $30.8 \%$ for the three months ended March 31, 2017, compared to $34.8 \%$ for the three months ended March 31, 2016. The effective income tax rate differed from the statutory federal income tax rate of $35 \%$ in both periods due primarily to the effect of income not subject to tax, offset by state income taxes. In addition, the effective income tax rate for the three months ended March 31, 2017 reflected the impact of $\$ 2.6$ million in excess tax benefits resulting from activity related to vesting of share-based awards and exercise of stock options. A change in accounting standards related to stock based compensation requires the Company to recognize these excess tax benefits as a component of the provision for income taxes beginning January 1, 2017; previously these excess tax benefits were recognized in paid-in capital.

## Non-GAAP Financial Measures

Tangible book value per common share is a non-GAAP financial measure. Management believes this measure is relevant to understanding the capital position and performance of the Company. Disclosure of this non-GAAP financial measure also provides a meaningful base for comparability to other financial institutions. The following table reconciles the non-GAAP financial measurement of tangible book value per common share to the comparable GAAP financial measurement of book value per common share at March 31, 2017 (in thousands except share and per share data):

| Total stockholders' equity | $\$ 2,533,014$ |
| :--- | ---: |
| Less: goodwill and other intangible assets | $\frac{77,980}{}$ |
| Tangible stockholders' equity | $\$ 2,455,034$ |
| Common shares issued and outstanding | $\underline{106,839,197}$ |
| Book value per common share | $\$ 23.71$ |
| Tangible book value per common share | $\$ 22.98$ |

## Earnings Conference Call and Presentation

A conference call to discuss quarterly results will be held at 9:00 a.m. ET on Tuesday, April 25, 2017 with President and Chief Executive Officer, Rajinder P. Singh, and Chief Financial Officer, Leslie N. Lunak.

The earnings release will be available on the Investor Relations page under About Us on www.bankunited.com prior to the call. The call may be accessed via a live Internet webcast at www.bankunited.com or through a dial in telephone number at (855) 798-3052 (domestic) or (234) 386-2812 (international). The name of the call is BankUnited, Inc. and the confirmation number for the call is 95388936 . A replay of the call will be available from 12:00 p.m. ET on April 25th through 11:59 p.m. ET on May 2nd by calling (855) 859-2056 (domestic) or (404) 537-3406 (international). The pass code for the replay is 95388936 . An archived webcast will also be available on the Investor Relations page of www.bankunited.com.

## About BankUnited, Inc. and the FSB Acquisition

BankUnited, Inc., with total assets of $\$ 28.0$ billion at March 31, 2017, is the bank holding company of BankUnited, N.A., a national bank headquartered in Miami Lakes, Florida with 92 banking centers in 15 Florida counties and 6 banking centers in the New York metropolitan area at March 31, 2017.

On May 21, 2009, BankUnited acquired substantially all of the assets and assumed all of the non-brokered deposits and substantially all other liabilities of BankUnited, FSB from the FDIC, in a transaction referred to as the FSB Acquisition. Concurrently with the FSB Acquisition, BankUnited entered into two loss sharing agreements, or the Loss Sharing Agreements, which covered certain legacy assets, including the entire legacy loan portfolio and OREO, and certain purchased investment securities. Assets covered by the Loss Sharing Agreements are referred to as "covered assets" (or, in certain cases, "covered loans"). The Loss Sharing Agreements do not apply to subsequently purchased or originated loans ("new loans") or other assets. Effective May 22, 2014 and consistent with the terms of the Loss Sharing Agreements, loss share coverage was terminated for those commercial loans and OREO and certain investment securities that were previously covered under the Loss Sharing Agreements. Pursuant to the terms of the Loss Sharing Agreements, the covered assets are subject to a stated loss threshold whereby the FDIC will reimburse BankUnited for $80 \%$ of losses, including certain interest and expenses, up to the $\$ 4.0$ billion stated threshold and $95 \%$ of losses in excess of the $\$ 4.0$ billion stated threshold. The Company's current estimate of cumulative losses on the covered assets is approximately $\$ 3.7$ billion. The Company has received $\$ 2.7$ billion from the FDIC in reimbursements under the Loss Sharing Agreements for claims filed for incurred losses as of March 31, 2017.

## Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the Company's current views with respect to, among other things, future events and financial performance.

The Company generally identifies forward-looking statements by terminology such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "could," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of those words or other comparable words. Any forward-looking statements contained in this press release are based on the historical performance of the Company and its subsidiaries or on the Company's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations contemplated by the Company will be achieved. Such forwardlooking statements are subject to various risks and uncertainties and assumptions relating to the Company's operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, the Company's actual results may vary materially from those indicated in these statements. These factors should not be construed as exhaustive. The Company does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. Information on these factors can be found in the Company's Annual Report on Form 10-K for the year ended December 31, 2016 available at the SEC's website ( www.sec.gov).

## BANKUNITED, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS - UNAUDITED <br> (In thousands, except share and per share data)

## ASSETS

Cash and due from banks:
Non-interest bearing Interest bearing
Interest bearing deposits at Federal Reserve Bank
Cash and cash equivalents
Investment securities available for sale, at fair value

|  | December |
| :---: | :---: |
| March 31, | 31, |
| 2017 | 2016 |



| Investment securities held to maturity | 10,000 |  |
| :--- | ---: | ---: |
| Non-marketable equity securities | 264,509 | 284,272 |
| Loans held for sale | 32,841 |  |
| Loans (including covered loans of $\$ 578,596$ and $\$ 614,042)$ | $19,460,770$ | $19,395,394$ |
| Allowance for loan and lease losses | $(151,281)$ | $(152,953)$ |
| $\quad$ Loans, net | $19,309,489$ | $19,242,441$ |
| FDIC indemnification asset | 459,347 | 515,933 |
| Bank owned life insurance | 239,627 | 239,736 |
| Equipment under operating lease, net | 559,234 | 539,914 |
| Deferred tax asset, net | 53,591 | 62,940 |
| Goodwill and other intangible assets | 77,980 | 78,047 |
| Other assets | 331,407 | 343,773 |
| Total assets | $\underline{\$ 27,988,731}$ | $\$ 27,880,151$ |

## LIABILITIES AND STOCKHOLDERS' EQUITY

## Liabilities:

Demand deposits:

| Non-interest bearing | $\$ 3,072,894$ | $\$ 2,960,591$ |
| :--- | ---: | ---: |
| Interest bearing | $1,634,691$ | $1,523,064$ |
| Savings and money market | $9,299,436$ | $9,251,593$ |
| Time | $5,917,343$ | $5,755,642$ |
|  | $19,924,364$ | $19,490,890$ |
| Total deposits | $4,774,565$ | $5,239,348$ |
| Federal Home Loan Bank advances | 402,817 | 402,809 |
| Notes and other borrowings | $\mathbf{3 5 3 , 9 7 1}$ | 328,675 |
|  | $25,455,717$ | $25,461,722$ |

## Commitments and contingencies

## Stockholders' equity:

Common stock, par value $\$ 0.01$ per share, $400,000,000$ shares authorized; $106,839,197$ and $104,166,945$ shares

| issued and outstanding | 1,068 | 1,042 |
| :--- | ---: | ---: |
| Paid-in capital | $1,484,398$ | $1,426,459$ |
| Retained earnings | 988,934 | 949,681 |
| Accumulated other comprehensive income | 58,614 | 41,247 |
| Total stockholders' equity | $2,533,014$ | $2,418,429$ |
| Total liabilities and stockholders' equity | $\underline{\$ 27,988,731}$ | $\$ 27,880,151$ |

BANKUNITED, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME - UNAUDITED

(In thousands, except per share data)

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2017 | 2016 |
| Interest income: |  |  |
| Loans | \$ 236,362 | \$ 214,576 |
| Investment securities | 43,719 | 33,541 |
| Other | 3,457 | 2,690 |
| Total interest income | 283,538 | 250,807 |
| Interest expense: |  |  |
| Deposits | 34,728 | 26,626 |
| Borrowings | 18,217 | 17,340 |
| Total interest expense | 52,945 | 43,966 |
| Net interest income before provision for loan losses | 230,593 | 206,841 |
| Provision for (recovery of) loan losses (including \$779 and \$(731) for covered loans) | 12,100 | 3,708 |
| Net interest income after provision for loan losses | 218,493 | 203,133 |
| Non-interest income: |  |  |
| Income from resolution of covered assets, net | 7,305 | 7,998 |
| Net loss on FDIC indemnification | $(6,748)$ | $(6,289)$ |
| Service charges and fees | 5,077 | 4,562 |
| Gain (loss) on sale of loans, net (including \$1,882 and \$(712) related to covered loans) | 4,558 | 1,490 |


| Gain on investment securities available for sale, net | 1,636 |  | 3,199 |  |
| :---: | :---: | :---: | :---: | :---: |
| Lease financing |  | 13,639 |  | 10,600 |
| Other non-interest income |  | 2,677 |  | 1,638 |
| Total non-interest income |  | 28,144 |  | 23,198 |
| Non-interest expense: |  |  |  |  |
| Employee compensation and benefits |  | 59,671 |  | 55,460 |
| Occupancy and equipment |  | 18,609 |  | 19,268 |
| Amortization of FDIC indemnification asset |  | 44,463 |  | 39,694 |
| Deposit insurance expense |  | 5,475 |  | 3,692 |
| Professional fees |  | 5,040 |  | 2,631 |
| Telecommunications and data processing |  | 3,284 |  | 3,333 |
| Depreciation of equipment under operating lease |  | 8,017 |  | 6,502 |
| Other non-interest expense |  | 11,998 |  | 11,528 |
| Total non-interest expense |  | 156,557 |  | 142,108 |
| Income before income taxes |  | 90,080 |  | 84,223 |
| Provision for income taxes |  | 27,787 |  | 29,349 |
| Net income | \$ | 62,293 | \$ | 54,874 |
| Earnings per common share, basic | \$ | 0.57 | \$ | 0.51 |
| Earnings per common share, diluted | \$ | 0.57 | \$ | 0.51 |
| Cash dividends declared per common share | \$ | 0.21 | \$ | 0.21 |

> BANKUNITED, INC. AND SUBSIDIARIES AVERAGE BALANCES AND YIELDS (Dollars in thousands)

Assets:
Interest earning assets:

| Non-covered loans | \$18,723,610 | \$ 167,984 | 3.62\% | \$15,924,711 | \$ 143,838 | 3.63\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Covered loans | 603,668 | 75,153 | 49.83\% | 793,787 | 75,789 | 38.21\% |
| Total loans | 19,327,278 | 243,137 | 5.07\% | 16,718,498 | 219,627 | 5.27\% |
| Investment securities (3) | 6,252,466 | 47,087 | 3.01\% | 5,156,660 | 35,775 | 2.78\% |
| Other interest earning assets | 572,187 | 3,457 | 2.45\% | 501,837 | 2,690 | 2.15\% |
| Total interest earning assets | 26,151,931 | 293,681 | 4.52\% | 22,376,995 | 258,092 | 4.62\% |
| Allowance for loan and lease losses | $(156,023)$ |  |  | $(129,429)$ |  |  |
| Non-interest earning assets | 1,810,592 |  |  | 2,005,478 |  |  |
| Total assets | \$27,806,500 |  |  | \$24,253,044 |  |  |

Liabilities and Stockholders' Equity: Interest bearing liabilities:

| Interest bearing demand deposits | \$ 1,565,188 | 2,685 | 0.70\% | \$ 1,149,664 | 1,801 | 0.63\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings and money market deposits | 9,258,827 | 15,421 | 0.68\% | 8,107,794 | 11,998 | 0.60\% |
| Time deposits | 5,672,223 | 16,622 | 1.19\% | 4,769,673 | 12,827 | 1.08\% |
| Total interest bearing deposits | 16,496,238 | 34,728 | 0.85\% | 14,027,131 | 26,626 | 0.76\% |
| FHLB advances | 4,948,870 | 12,899 | 1.06\% | 4,231,627 | 12,018 | 1.14\% |
| Notes and other borrowings | 402,818 | 5,318 | 5.28\% | 403,294 | 5,323 | 5.28\% |
| Total interest bearing liabilities | 21,847,926 | 52,945 | 0.98\% | 18,662,052 | 43,967 | 0.95\% |
| Non-interest bearing demand deposits | 3,043,059 |  |  | 2,909,792 |  |  |
| Other non-interest bearing liabilities | 408,931 |  |  | 419,863 |  |  |
| Total liabilities | 25,299,916 |  |  | 21,991,707 |  |  |
| Stockholders' equity | 2,506,584 |  |  | 2,261,337 |  |  |
| Total liabilities and stockholders' equity | \$27,806,500 |  |  | \$24,253,044 |  |  |
| Net interest income |  | \$ 240,736 |  |  | \$ 214,125 |  |
| Interest rate spread |  |  | 3.54\% |  |  | 3.67\% |
| Net interest margin |  |  | 3.70\% |  |  | 3.83\% |

(1) On a tax-equivalent basis where applicable
(2) Annualized
(3) At fair value except for securities held to maturity

## BANKUNITED, INC. AND SUBSIDIARIES EARNINGS PER COMMON SHARE (In thousands except share and per share amounts)

## Basic earnings per common share:

## Numerator:

Net income

| Three Months Ended March 31, |
| :--- |
| $2017-2016$ |


| $\$$ | 62,293 <br> $(2,323)$ |  | $\$$ | 54,874 <br> $(2,212)$ |
| :---: | :---: | :---: | :---: | :---: |
| $n$ | $\$ 59,970$ |  | $\$$ | 52,662 |

Income allocated to common stockholders for basic earnings per common share

## Denominator:

Weighted average common shares outstanding
Less average unvested stock awards
Weighted average shares for basic earnings per common share

## Basic earnings per common share

|  | 7,669 | $\begin{array}{r} 103,919,006 \\ (1,144,795) \end{array}$ |  |
| :---: | :---: | :---: | :---: |
|  | ,757 | 102,774,211 |  |
| \$ | 0.57 | \$ | 0.51 |

## Diluted earnings per common share:

## Numerator:

Income allocated to common stockholders for basic earnings per common share
Adjustment for earnings reallocated from participating securities
Income used in calculating diluted earnings per common share

## Denominator:

Weighted average shares for basic earnings per common share
Dilutive effect of stock options
Weighted average shares for diluted earnings per common share

## Diluted earnings per common share

| \$ | 59,970 | \$ | 52,662 |
| :---: | :---: | :---: | :---: |
|  | 8 |  | 9 |
| \$ | 59,978 | \$ | 52,671 |
|  | 756,757 |  | 2,774,211 |
|  | 620,761 |  | 778,841 |
|  | ,377,518 |  | 3,553,052 |
| \$ | 0.57 | \$ | 0.51 |

## BANKUNITED, INC. AND SUBSIDIARIES SELECTED RATIOS

|  | Three Months Ended March 31, |  |
| :--- | ---: | ---: |
| Financial ratios (5) | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 6}$ |
| Return on average assets | $0.91 \%$ |  |
| Return on average stockholders' equity | $10.08 \%$ | $0.91 \%$ |
| Net interest margin (4) | $3.70 \%$ | $3.76 \%$ |
|  |  | $3.83 \%$ |

## Asset quality ratios

|  | $0.69 \%$ | $0.68 \%$ | $0.71 \%$ | $0.70 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Non-performing loans to total loans (1) (3) | $0.49 \%$ | $0.51 \%$ | $0.51 \%$ | $0.53 \%$ |
| Non-performing assets to total assets (2) | $0.79 \%$ | $0.78 \%$ | $0.80 \%$ | $0.79 \%$ |
| Allowance for loan and lease losses to total loans (3) | $114.14 \%$ | $113.86 \%$ | $113.68 \%$ | $112.55 \%$ |
| Allowance for loan and lease losses to non-performing loans (1) | $0.30 \%$ | $0.29 \%$ | $0.13 \%$ | $0.13 \%$ |

(1) We define non-performing loans to include non-accrual loans, and loans, other than ACl loans, that are past due 90 days or more and still accruing. Contractually delinquent ACI loans on which interest continues to be accreted are excluded from non-performing loans.
(2) Non-performing assets include non-performing loans, OREO and other repossessed assets.
(3) Total loans include premiums, discounts, and deferred fees and costs.
(4) On a tax-equivalent basis.
(5) Annualized.

View source version on businesswire.com: http://www.businesswire.com/news/home/20170425005559/en/
Source: BankUnited, Inc.
BankUnited, Inc.
Investor Relations:
Leslie N. Lunak, 786-313-1698
॥unak@bankunited.com
or
Media Relations:
Mary Harris, 305-817-8117
mharris@bankunited.com

