# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K	

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 29, 2012 (February 29, 2012)

## BankUnited, Inc.

(Exact name of registrant as specified in its charter)

**Delaware** (State of Incorporation)

**001-35039** (Commission File Number)

27-0162450 (I.R.S. Employer Identification No.)

14817 Oak Lane Miami Lakes, FL 33016

 $(Address\ of\ principal\ executive\ offices)\ (Zip\ Code)$ 

(305) 569-2000

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01 Regulation Fair Disclosure.

A copy of the presentation to be presented by BankUnited, Inc. ("BKU") at a conference on February 29, 2012 is attached as Exhibit 99.1.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number Description

99.1 BankUnited, Inc. Presentation.

#### FORWARD-LOOKING STATEMENTS

This Current Report on Form 8-K contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the current views of BKU with respect to, among other things, future events and financial performance. BKU generally identifies forward-looking statements by terminology such as "outlook", "believes," "expects," "potential," "continues," "may," "will," "could," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of those words or other comparable words. Any forward-looking statements contained in this Current Report on Form 8-K are based on the current plans, estimates and expectations of BKU. This Current Report on Form 8-K may also contain forward-looking statements in connection with BKU's proposed acquisition of Herald National Bank ("Herald"). The inclusion of any forward-looking information regarding BKU or Herald should not be regarded as a representation that future plans, estimates or expectations contemplated herein will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to BKU's and Herald's respective operations, financial results, financial condition, business prospects, ability to complete the merger, growth, strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if the underlying assumptions prove to be incorrect, actual results may vary materially from those indicated in these

statements. These factors should not be construed as exhaustive. BKU does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. Information on these factors can be found in the Annual Reports on Form 10-K of BKU and Herald, and in the Quarterly Reports on Form 10-Q of BKU and Herald, filed by BKU with the Securities and Exchange Commission (the "SEC") and available at the SEC's website (www.sec.gov) and filed by Herald with the Office of the Comptroller of the Currency and available at HNB's website (www.heraldnb.com).

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#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: February 29, 2012 BANKUNITED, INC.

/s/ Douglas J. Pauls
Name: Douglas J. Pauls
Title: Chief Financial Officer

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#### **EXHIBIT INDEX**

Exhibit Number	Description
99.1	BankUnited, Inc. Presentation.
	A



## BankUnited, Inc.

February 29, 2012

## Forward-Looking Statements



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Why BankUnited?



Clean Balance Sheet

**Dynamic Growth Story** 

**Management Team with Strong Track Record** 

**Strong Performance and Capital Position** 

**Healthy Regulatory Relations** 

The Dominant Florida Institution



Who are we?

## Overview of BankUnited



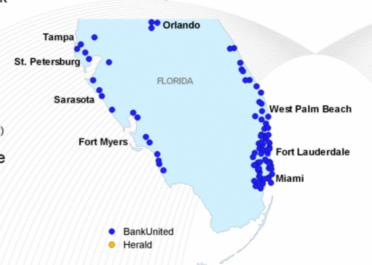
Hempstead

Yonkers

New York

#### **Company Snapshot**

- The largest traditional independent bank in Florida (1)
  - 95 branches
  - \$11.3 billion of assets
  - \$4.1 billion of loans
  - \$7.4 billion of total deposits
  - \$174 million of net income in 2011 (2)
- Acquiring 3 New York branches with the Herald National Bank transaction on February 29, 2012



(1) As of December 31, 2011.
(2) Excludes one-time charge of \$110.4 million recorded in conjunction with the Company's IPO in the first quarter of 2011. See non-GAAP reconciliation.



#### **Summary**

- Agreements to cover approximately \$11.6 billion of acquired assets
- The FDIC bears
  - 80% of the first \$4.0 billion in losses ("Stated Threshold")
  - 95% of the losses above the Stated Threshold

### **Unique Features**

- ☑ Ability to sell approximately \$280 million of loans (UPB) on an annual basis without FDIC consent
- ✓ No residual credit risk (ability to sell all remaining covered loans at termination)
- Certain securities purchased are covered
- ☑ No true-up provision at the end of the loss sharing period

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# FDIC Loss Share Agreement Current Status



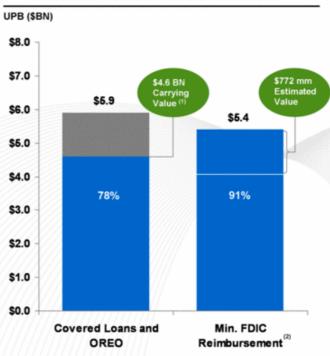
#### As of December 31, 2011

- Covered loan balance of \$2.5bn (UPB of \$5.7bn)
- FDIC indemnification asset of \$2.0bn
- Blended yield of 11.6%

### **Robust Infrastructure**

- Industry leading process and technology
- Hired best-in-class managers with many years experience in overseeing servicing functions for large financial institutions
- Multiple FDIC audits successfully completed
- FDIC reduced audit cycle to 1x per year

#### **Embedded Value in Assets Purchased**



Carrying value includes covered loans, OREO, and the FDIC indemnification asset. Excludes \$184 million (unamortized cost basis) investment securities also covered by the Loss Sharing Agreements.

Sharing Agreements.

(2) Assumes worst case scenario of a 100% credit loss on all covered loans and OREO and no interest income.



What have we accomplished?

## Milestones Accomplished to Date



**Restructured Management and Changed Company Culture** 

Invested Significant Capital into Systems and Physical Infrastructure

**Built Commercial Banking Platform through Team Acquisitions** 

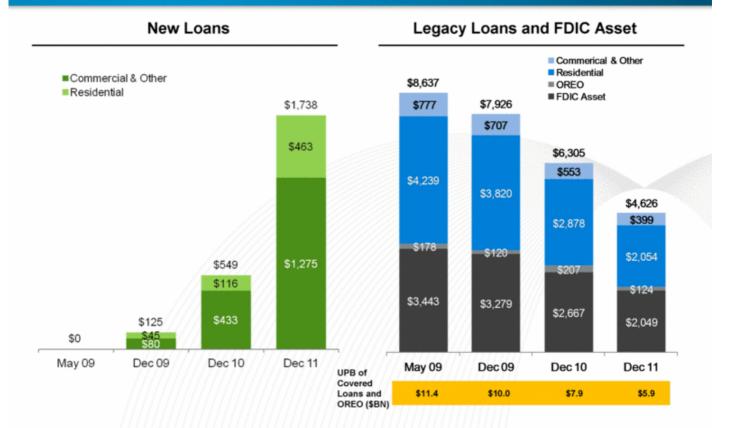
Acquired 2 Leasing Platforms and Herald National Bank

Completed \$900 million IPO

**Approved to Pay Quarterly Dividends** 

# Transformed Loan Portfolio \$ in millions(1)





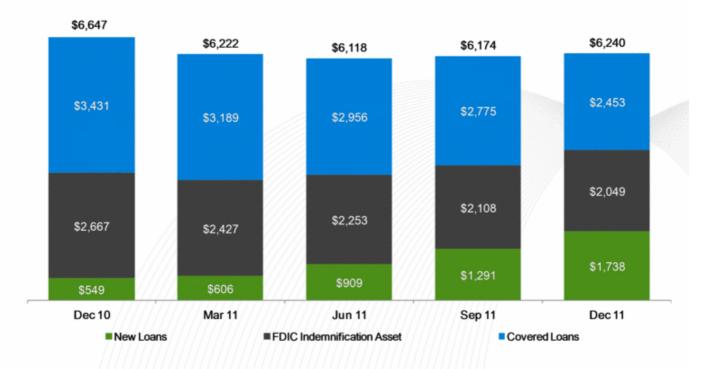
(1) Balances exclude unearned discount and deferred fees and costs, net.

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## Our New Loan Growth has Outpaced Legacy Asset Runoff



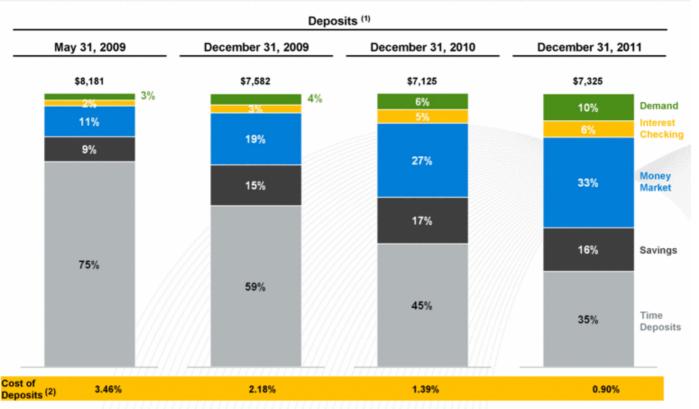
Passed Inflection Point in 3Q 2011 and Have Been Experiencing Net Loan Growth (1) (\$ in millions)



(1) Balances exclude unearned discount and deferred fees and costs, net

## Transformed Deposit Base \$ in millions

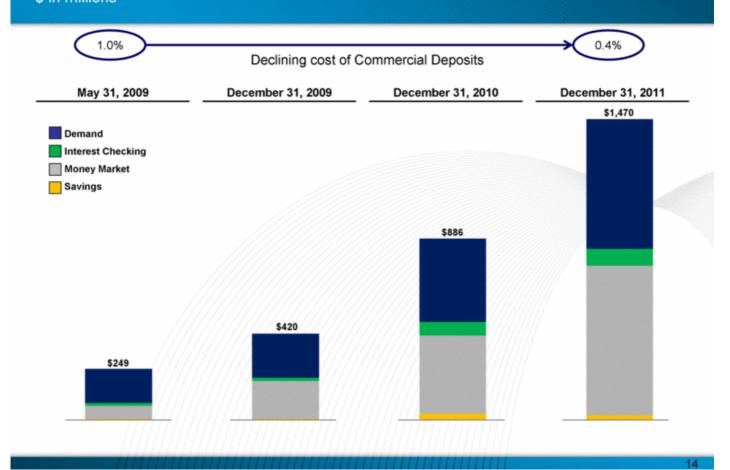




Data excludes official checks.
 Cost of deposits as of period end date.

# Commercial Deposits Growth \$ in millions





# Franchise Dramatically Enhanced Old Face Prior to Transformation





# Franchise Dramatically Enhanced Old Face Prior to Transformation





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## Franchise Dramatically Enhanced













## Franchise Dramatically Enhanced







How	do	we	com	pare'
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## How Do We Compare?



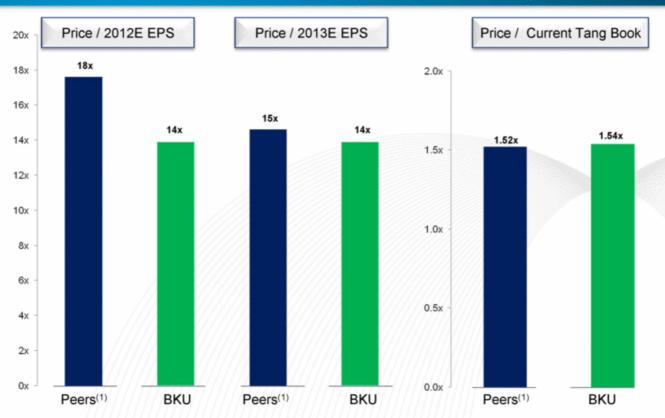


Source: SNL Financial. Financial data as of December 31, 2011 or most recent available.

Peers include publicly traded U.S. banks and thrifts with assets between \$10-25 billion as of December 31, 2011 and \$1-5 billion in market capitalization. Excludes one-time charge of \$110.4 million recorded in conjunction with the Company's IPO in the first quarter of 2011. See non-GAAP reconciliation.

## How Do We Compare?





Source: SNL Financial. Market data as of February 24, 2012. Financial data as of December 31, 2011 or most recent available.

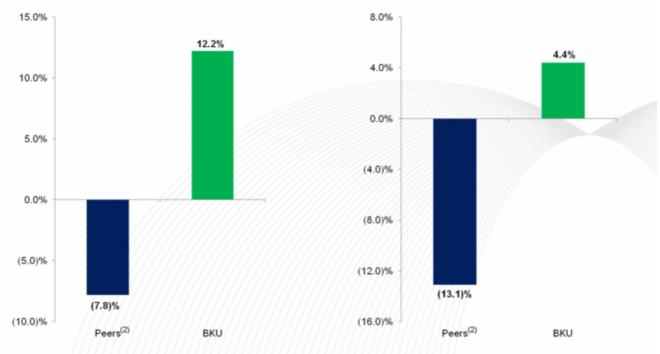
(1) Peers include publicly traded U.S. banks and thrifts with assets between \$10-25 billion as of December 31, 2011 and \$1-5 billion in market capitalization.

## Change in Analysts' Earnings Expectations



%Chg of 2012 EPS Estimate since March 2011(1)

%Chg of 2013 EPS Estimate since March 2011(1)



Source: Factset. Data as of February 24, 2012.

Date when analysts initiated research coverage of BKU.

Peers include publicly traded U.S. banks and thrifts with assets between \$10-25 billion as of December 31, 2011 and \$1-5 billion in market capitalization



Where are we headed?

## Where Are We Headed?



## Since the Acquisition

- Built a strong Florida-centric commercial bank on the framework of a failed thrift
- Became a consolidator of the Florida market one loan and one customer at a time
- Enhanced infrastructure to support the future growth of a healthy institution and comply with new regulatory standards
- Built a powerful brand in South Florida

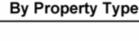
## **Looking Ahead**

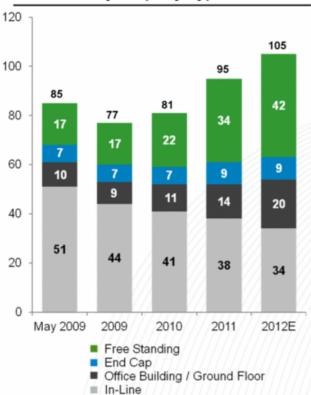
- Continue focus on small business and middle market customers in Florida
- Further develop the consumer segment and diversify into select consumer asset classes
- Launch New York with a commercial focus
- Maintain trajectory of loan growth
- Continue focus on lowering cost of funds while growing deposits bankwide
- Take advantage of industry consolidation in both markets

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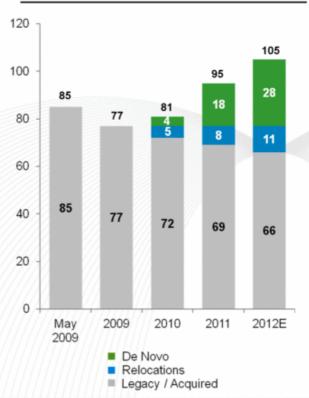
## Continued Reconstruction of **Branch Network**







#### Legacy vs. New



## Acquisition of Herald

## BankUnited

#### Strategic Rationale of the Transaction

- Anticipated closing February 29, 2012
- Clean loan portfolio
- Herald operates under similar business model
- Provides platform for market entry into New York

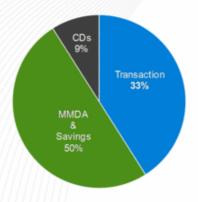
#### Deal Terms(2)

- Transaction value: \$71.4mm
- \$22.9mm cash, 1.7 million BKU shares
- 1.4x book value, 1.1x adjusted for DTA

#### Loan Portfolio: \$305mm(1)



Deposit Portfolio: \$466mm(1)



- (1) Data as of December 31, 2011.
- Based on financial and market data at the time of announcement



## The BankUnited Value Proposition

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Clean Balance Sheet

**Dynamic Growth Story** 

**Management Team with Strong Track Record** 

**Strong Performance and Capital Position** 

**Healthy Regulatory Relations** 

The Dominant Florida Institution



## BankUnited, Inc.

February 29, 2012

# Reconciliation of Non-GAAP Financial Measures



(Dollars in thousands)		Year Ended December 31, 2011	
Net income	\$	63,168	
Add: equity based compensation charge recorded in conjunction with the IPO		110,398	
Net income excluding the non-recurring equity based compensation charge	\$	173,566	
Average total assets	\$	10,940,780	
Return on average assets		0.58%	
Return on average assets (excluding the non-recurring compensation charge)		1.59%	
Average stockholders' equity	\$	1,454,590	
Return on average stockholders' equity	///_	4.34%	
Return on average stockholders' equity (excluding the non-recurring compensation charge)	//	11.93%	