

# Q3 2023 – Supplemental Information

October 19, 2023



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# **Quarterly Highlights**

# **Execution on Near-term Strategic Priorities**

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0	Improve Funding Profile	<ul> <li>NIDDA grew by \$52 million and was stable at 28% of deposits</li> <li>Non-brokered deposits grew by \$484 million</li> <li>Paid off \$1 billion in wholesale funding</li> </ul>
2	Improve Asset Mix	<ul> <li>Resi and securities declined by \$483 million</li> <li>Core C&amp;I and CRE loans grew by \$147 million</li> </ul>
3	Improve Net Interest Margin	Net interest margin expanded to 2.56% from 2.47%
4	Maintain Robust Liquidity and Capital	<ul> <li>Same day available liquidity \$14.4 billion</li> <li>Available liquidity 161% of uninsured, uncollateralized deposits</li> <li>CET 1 ratio of 11.4%</li> </ul>
5	Manage Expenses	Operating expenses flat to prior quarter
6	Built Reserves	<ul> <li>ACL/Loans increased to 0.80%</li> <li>Annualized net charge-offs 0.07%</li> </ul>

# **Topics of Current Interest**



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Net Interest Margin	<ul> <li>Net interest margin expanded to 2.56% from 2.47% for the prior quarter</li> <li>Cost of deposits of 2.74%</li> <li>Yield on interest earning assets of 5.52%</li> </ul>
Deposits and Funding	<ul> <li>Total deposits grew by \$274 million in Q3</li> <li>Non-brokered deposits grew by \$484 million</li> <li>Non-interest bearing DDA stable at 28% of total deposits</li> <li>FHLB advances paid down by \$810 million</li> </ul>
High Quality CRE Portfolio	<ul> <li>High quality CRE portfolio; wtd average DSCR 1.80; wtd average LTV 55.8%; 58% Florida</li> <li>CRE office wtd average DSCR 1.69; wtd average LTV 64.1%; 58% Florida</li> <li>Substantially all CRE loans are performing</li> <li>CRE to total loans 24%</li> <li>CRE to total risk based capital 168%</li> </ul>
Asset Quality	<ul> <li>Low NPA ratio of 0.40% at September 30; 0.29% excluding guaranteed portion of non-accrual SBA loans</li> <li>Annualized net charge-off rate of 0.07%</li> </ul>
Capital	<ul> <li>CET1 ratios of 11.4% at the holding company and 13.2% at the bank</li> <li>Pro-forma holding company CET1 of 9.8% including AOCI</li> <li>Book value and tangible book value per share of \$33.92 and \$32.88</li> </ul>
1. Tangible book value p	er share is a non-GAAP financial measure. See section entitled "Non-GAAP Financial Measures" on page 33 $\Box$

# **Highlights from Third Quarter Earnings**

				Chang	e From	
(\$ in millions, except per share data)	Q3'23	Q2'23	Q3'22	Q2'23	Q3'22	Key Highlights
Net Interest Income	\$215	\$214	\$236	\$1	\$(21)	
Provision for Credit Losses	\$33	\$16	\$4	\$17	\$29	Less favorable economic outlook impacted quantitative modeling
Total Non-interest Income	\$28	\$25	\$23	\$3	\$5	
Total Non-interest Expense	\$147	\$145	\$138	\$2	\$9	
Net Income	\$47	\$58	\$88	\$(11)	\$(41)	
Pre-Provision, Net Revenue (PPNR) <sup>(3)</sup>	\$95	\$94	\$121	\$1	\$(26)	
EPS	\$0.63	\$0.78	\$1.12	\$(0.15)	\$(0.49)	
Period-end Core C&I and CRE loans	\$14,251	\$14,104	\$13,283	\$147	\$968	
Period-end Loans	\$24,356	\$24,630	\$24,267	\$(274)	\$89	Strategic runoff in residential and equipment/franchise lending
Period-end Non-interest DDA	\$7,357	\$7,305	\$8,794	\$52	\$(1,437)	YoY impacted by cyclicality in residential real estate sector
Period-end Deposits	\$26,113	\$25,839	\$27,349	\$274	\$(1,236)	
Loans to Deposits	93.3%	95.3%	88.7%	(2.0)%	4.6%	
CET1	11.4%	11.2%	11.3%	0.2%	0.1%	
Total Capital	13.4%	13.0%	13.0%	0.4%	0.4%	
Yield on Loans	5.54%	5.35%	4.11%	0.19%	1.43%	
Yield on Securities	5.48%	5.19%	3.12%	0.29%	2.36%	
Cost of Deposits	2.74%	2.46%	0.78%	0.28%	1.96%	
Net Interest Margin	2.56%	2.47%	2.76%	0.09%	(0.20)%	
Non-performing Assets to Total Assets <sup>(1)</sup>	0.40%	0.34%	0.43%	0.06%	(0.03)%	Increase primarily related to franchise finance segment
Allowance for Credit Losses to Total Loans	0.80%	0.68%	0.54%	0.12%	0.26%	
Net Charge-offs to Average Loans <sup>(2)</sup>	0.07%	0.09%	0.16%	(0.02)%	(0.09)%	

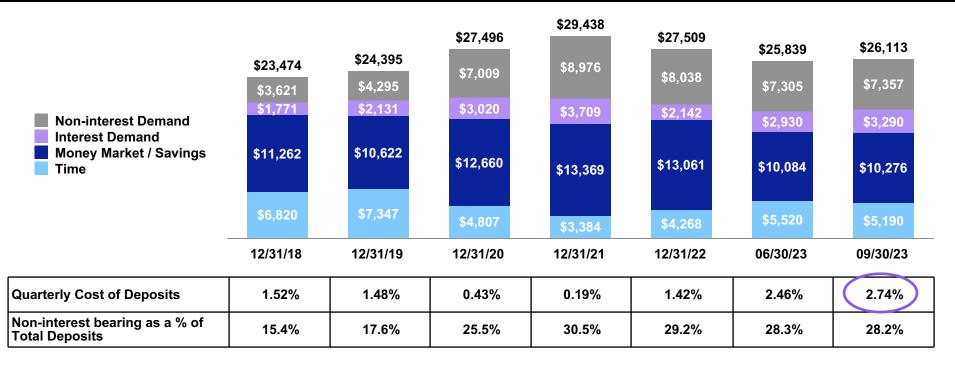
- 1. Includes guaranteed portion of non-accrual SBA loans.
- 2. Annualized for the periods ended September 30, 2023 and June 30, 2023.
- 3. PPNR is a non-GAAP financial measure. See section entitled "Non-GAAP Financial Measures" on page 34



# Deposits

# Deposit Mix and Cost of Deposits Impacted by Current Rate Environment (\$ in millions)





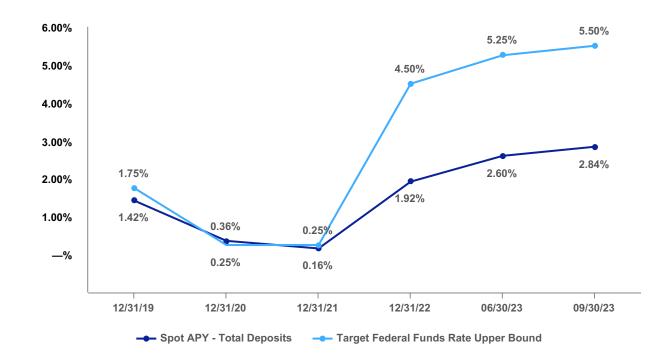
- 60% of deposits commercial or municipal
- Approximately 80% of commercial deposits considered relationship deposits
- Diverse deposit book by industry sector; largest segment title solutions at \$2.8 billion
  - Approximately 80% of deposits in this segment are in operating accounts

# **Cost of Funds Trend**



Spot Average Annual Percentage Yield ("APY")	At December 31, 2019	At December 31, 2020	At December 31, 2021	At December 31, 2022	At June 30, 2023	At September 30, 2023
Total non-maturity deposits	1.11%	0.29%	0.14%	1.83%	2.30%	2.54%
Total interest-bearing deposits	1.71%	0.48%	0.23%	2.66%	3.53%	3.87%
Total deposits	1.42%	0.36%	0.16%	1.92%	2.60%	2.84%

### Spread Between Fed Funds Upper Bound and Spot APY of Total Deposits

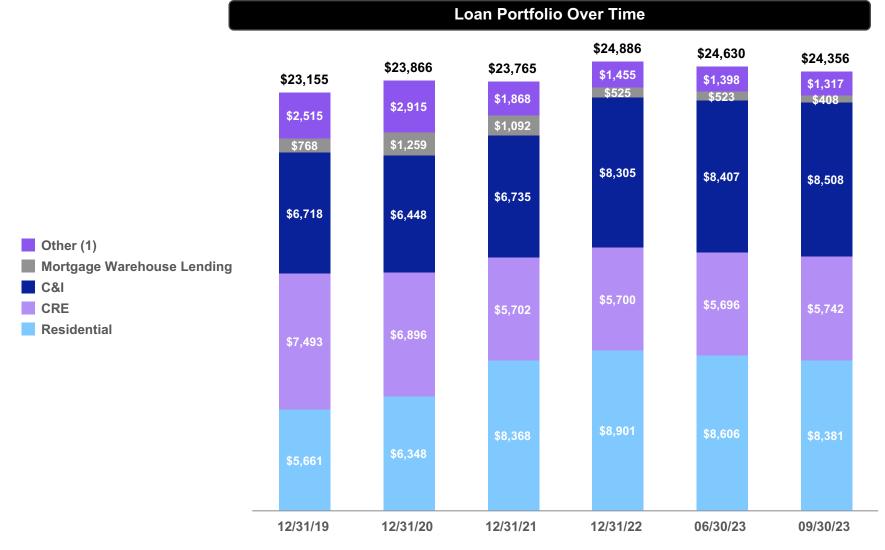




# Loans and the Allowance for Credit Losses

# Prudently Underwritten and Well-Diversified Loan Portfolio At September 30, 2023 (\$ in millions)





1. Includes Pinnacle municipal finance, franchise and equipment finance, and PPP.



# Insignificant amount of non-performing CRE loans (other than non-accrual SBA guaranteed loans of \$14 million)

Property Type	Balance	% of Total CRE	FL	NY Tri State	Other	Wtd. Avg. DSCR	Wtd. Avg. LTV
Office	\$ 1,831	32 %	58 %	24 %	18 %	1.69	64.1 %
Warehouse/Industrial	1,261	21 %	58 %	9 %	33 %	1.98	51.6 %
Multifamily	831	14 %	48 %	52 %	— %	1.97	45.1 %
Retail	846	15 %	58 %	25 %	17 %	1.65	60.4 %
Hotel	432	8 %	80 %	4 %	16 %	2.08	49.8 %
Construction and Land	445	8 %	55 %	43 %	2 %	N/A	N/A
Other	96	2 %	75 %	11 %	14 %	2.08	47.3 %
	\$ 5,742	100 %	58 %	25 %	17 %	1.80	55.8 %

	Flo	rida	NY Tri State				
Property Type	Wtd. Avg. DSCR	Wtd. Avg. LTV	Wtd. Avg. DSCR	Wtd. Avg. LTV			
Office	1.74	64.9 %	1.57	58.5 %			
Warehouse/Industrial	2.12	50.7 %	1.81	38.0 %			
Multifamily	2.74	42.0 %	1.26	48.1 %			
Retail	1.82	57.8 %	1.24	65.0 %			
Hotel	2.17	47.6 %	1.99	21.6 %			
Other	2.30	44.2 %	1.13	72.6 %			
	2.00	55.2 %	1.40	52.6 %			

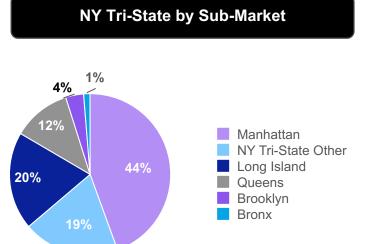
### Just 8% of total CRE portfolio fixed and maturing in the next 12 months

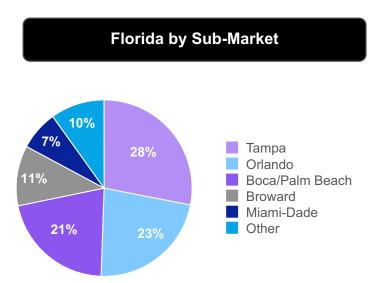
Property Type	Maturing in the Next 12 Months	% Maturing in the Next 12 Months	Fixed Rate or Swapped Maturing in the Next 12 Months	Fixed Rate to Borrower as a % of Total Portfolio
Office	\$ 338	18 %	\$ 234	13 %
Warehouse/Industrial	81	6 %	69	5 %
Multifamily	81	10 %	34	4 %
Retail	154	18 %	82	10 %
Hotel	40	9 %	15	3 %
Construction and Land	134	30 %	_	— %
Other	26	27 %	26	27 %
	\$ 854	15 %	\$ 460	8 %

	Maturity Distribution of CRE Loans												
Property Type		2023		2024		2025		2026	1	Thereafter		Total	
Office	\$	172	\$	235	\$	406	\$	339	\$	679	\$	1,831	
Warehouse/Industrial		40		113		156		370		582		1,261	
Multifamily		3		111		80		189		448		831	
Retail		70		106		140		203		327		846	
Hotel		26		18		45		218		125		432	
Construction and Land		1		175		101		52		116		445	
Other		12		13		8		27		36		96	
	\$	324	\$	771	\$	936	\$	1,398	\$	2,313	\$	5,742	

# **CRE Office Portfolio - Additional Information**

At September 30, 2023



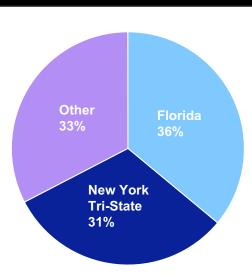


- Rent rollover in next 12 months approximately 11% of the total office portfolio; 14% for FL and 6% in NY Tri State
- Manhattan portfolio has approximately 95% occupancy and rent rollover in the next 12 months of 5%
- Substantially all of the Florida portfolio is suburban
- 17% of the total office portfolio is medical office

# Granular, Diversified Commercial & Industrial Portfolio At September 30, 2023 (\$ in millions)

	(1)	
Industry	Balance <sup>(1)</sup>	% of Portfolio
Finance and Insurance	\$ 1,612	19.0 %
Manufacturing	828	9.8 %
Educational Services	709	8.3 %
Utilities	636	7.5 %
Wholesale Trade	629	7.4 %
Information	578	6.8 %
Health Care and Social Assistance	540	6.3 %
Real Estate and Rental and Leasing	508	6.0 %
Transportation and Warehousing	402	4.7 %
Construction	383	4.5 %
Retail Trade	301	3.5 %
Professional, Scientific, and Technical Services	288	3.4 %
Public Administration	249	2.9 %
Other Services (except Public Administration)	239	2.8 %
Administrative and Support and Waste Management	198	2.3 %
Arts, Entertainment, and Recreation	191	2.2 %
Accommodation and Food Services	150	1.8 %
Other	68	0.8 %
	\$ 8,509	100.0 %





# **Drivers of Change in the ACL - Current Quarter** (\$ in millions)



# Allocation of the ACL (\$ in millions)



	December	31, 2022	June 30, 2023 Sept					r 30, 2023
	Balance	% of Loans		Balance	% of Loans		Balance	% of Loans
Residential	\$ 11.7	0.13 %	\$	8.9	0.10 %	\$	8.0	0.10 %
Commerical:								
Commercial real estate	24.8	0.43 %		29.7	0.52 %		34.8	0.61 %
Commercial and industrial	97.2	1.10 %		121.0	1.35 %		140.5	1.58 %
Pinnacle - municipal finance	0.2	0.02 %		0.2	0.02 %		0.2	0.03 %
Franchise finance	11.7	4.63 %		4.3	2.07 %		9.0	4.56 %
Equipment finance	2.3	0.82 %		2.7	1.16 %		3.6	1.63 %
Total commercial	136.2	0.85 %		157.9	0.99 %		188.1	1.18 %
Allowance for credit losses	\$ 147.9	0.59 %	\$	166.8	0.68 %	\$	196.1	0.80 %

### Office Portfolio ACL: 0.99% at September 30, 2023

Asset Quality Ratios	December 31, 2022	June 30, 2023	September 30, 2023
Non-performing loans to total loans <sup>(1)</sup>	0.42 %	0.48 %	0.56 %
Non-performing assets to total assets <sup>(1)</sup>	0.29 %	0.34 %	0.40 %
Allowance for credit losses to non-performing loans <sup>(1)</sup>	140.88 %	140.52 %	143.22 %
Net charge-offs to average loans <sup>(2)</sup>	0.22 %	0.09 %	0.07 %

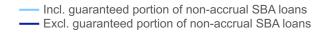
 Non-performing loans and assets include the guaranteed portion of non-accrual SBA loans totaling \$37.8 million, \$35.9 million and \$40.3 million or 0.16%, 0.15% and 0.16% of total loans and 0.11%, 0.10% and 0.11% of total assets at September 30, 2023, June 30, 2023 and December 31, 2022, respectively.

2. Annualized for the periods ended June 30, 2023 and September 30, 2023.

# **Asset Quality Metrics**

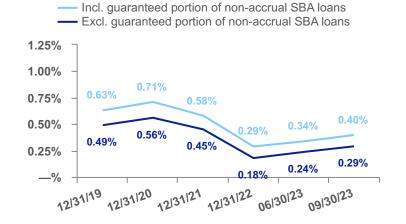


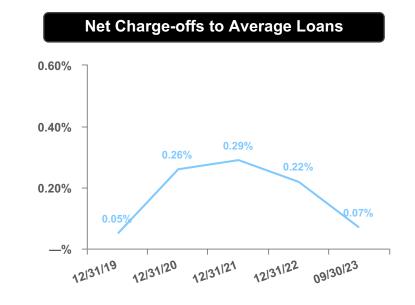
### **Non-Performing Loans to Total Loans**





### **Non-Performing Assets to Total Assets**

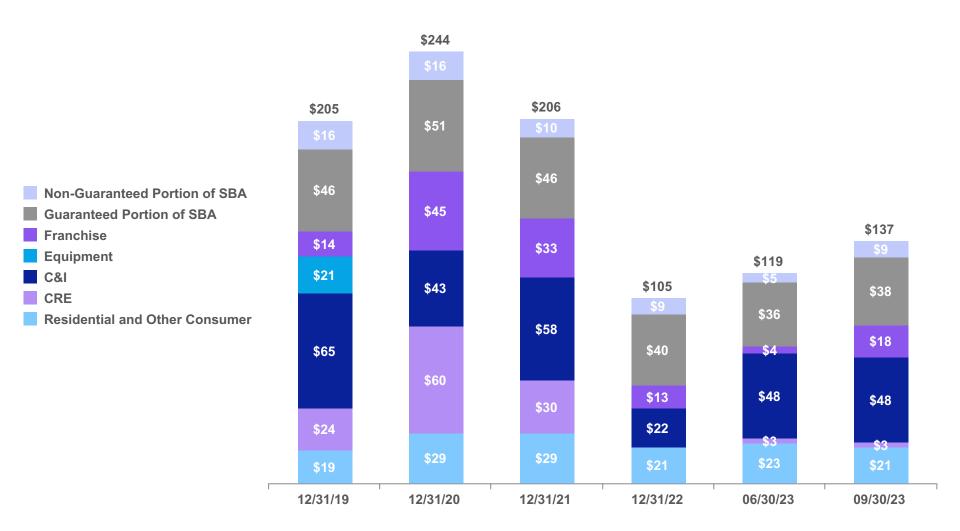




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# Non-Performing Loans by Portfolio Segment (\$ in millions)

### **NPLs Remain Below Pre-Pandemic Levels**



# **Criticized and Classified Loans** (\$ in millions)

BankUnited

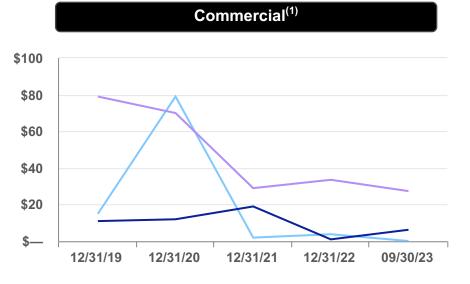


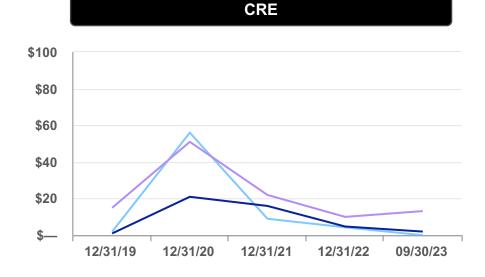
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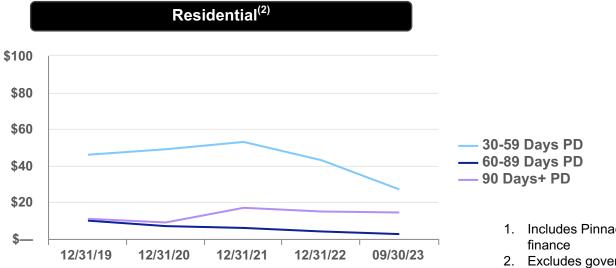
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# Asset Quality - Delinquencies (\$ in millions)





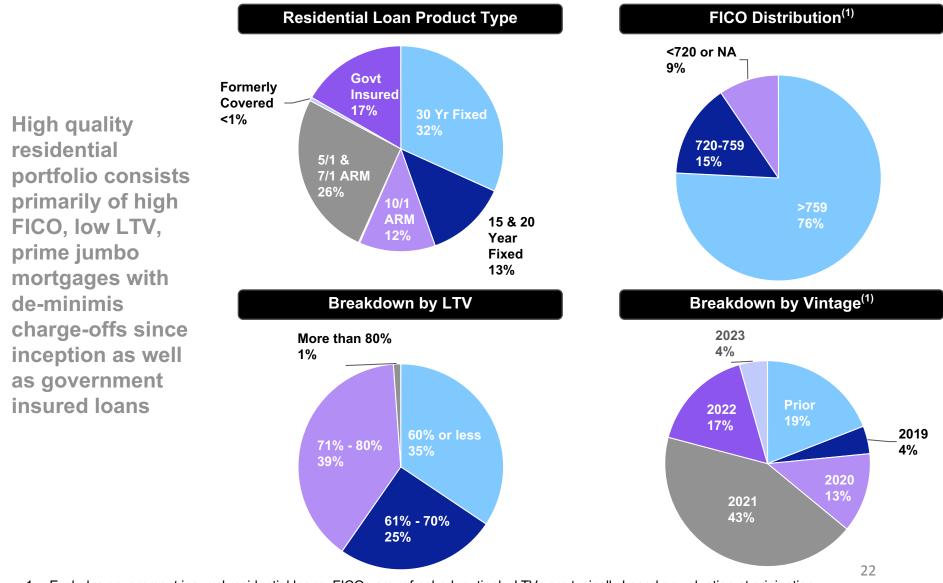




- 1. Includes Pinnacle, franchise finance and equipment finance
- 2. Excludes government insured residential loans

## **Residential Portfolio Overview** At September 30, 2023

BankUnited



1. Excludes government insured residential loans. FICOs are refreshed routinely. LTVs are typically based on valuation at origination



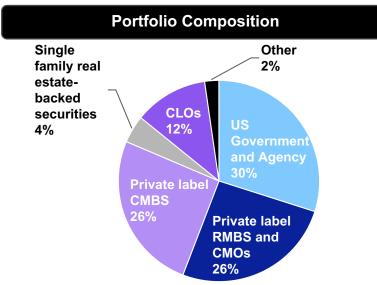
# Investment Portfolio

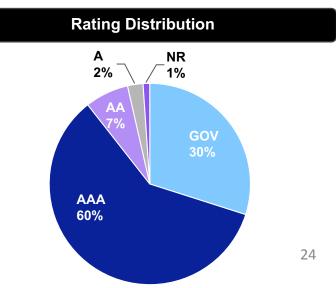
# **High Quality, Short-Duration Securities Portfolio** (\$ in millions)



- No expected credit losses on AFS securities
- AFS portfolio duration of 2.02; approximately 68% of the portfolio floating rate
- HTM securities totaling \$10 million with unrealized loss of \$0.1 million

		Decembe	1, 2022	June 3	June 30, 2023			September 30, 2023				
Portfolio	Net	Unrealized Loss		Fair Value	Ne	et Unrealized Loss		Fair Value	Ne	t Unrealized Loss	F	- air Value
US Government and Agency	\$	(146)	\$	2,780	\$	(132)	\$	2,686	\$	(144)	\$	2,642
Private label RMBS and CMOs		(334)		2,531		(318)		2,384		(353)		2,290
Private label CMBS		(121)		2,524		(98)		2,282		(95)		2,256
Single family real estate-backed securities		(32)		470		(23)		438		(25)		393
CLOs		(30)		1,136		(19)		1,081		(12)		1,048
Other		(11)		213		(9)		196		(15)		202
	\$	(674)	\$	9,654	\$	(599)	\$	9,067	\$	(644)	\$	8,831

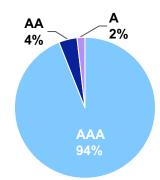


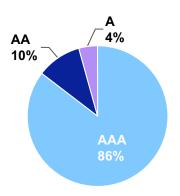


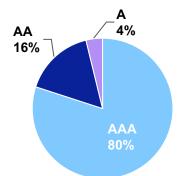
# High Quality, Short-Duration Securities Portfolio At September 30, 2023



### Strong credit enhancement levels







Private Label RMBS							
	Wtd. Avg.						
Rating	Min	Max	Avg.	Stress Scenario Loss			
AAA	3.0	90.5	17.7	2.3			
AA	19.9	34.0	24.5	5.3			
Α	26.4	27.4	26.9	5.4			
Wtd. Avg.	4.1	87.0	18.1	2.5			

### Private Label CMBS

		Wtd. Avg.		
Rating	Min	Max	Avg.	Stress Scenario Loss
AAA	30.0	97.4	44.0	6.2
AA	29.4	96.8	37.8	7.0
А	25.1	75.2	44.8	8.3
Wtd. Avg.	29.8	96.3	43.4	6.4

### CLOs

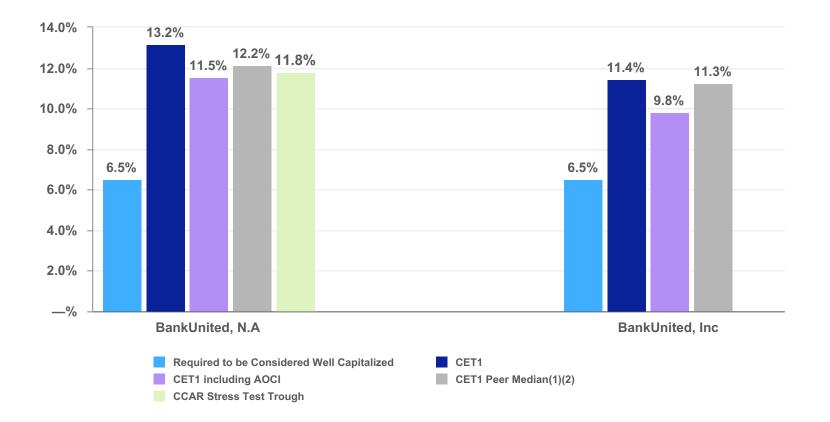
		Wtd. Avg.		
Rating	Min	Max	Avg.	Stress Scenario Loss
AAA	38.8	69.6	47.0	10.9
AA	31.2	44.3	36.4	9.1
А	29.5	32.7	30.7	10.0
	37.2	64.1	44.7	10.6



# Appendix - Additional Information

### Strong Capital Position Relative to Peers and Regulatory Requirements BankUnited

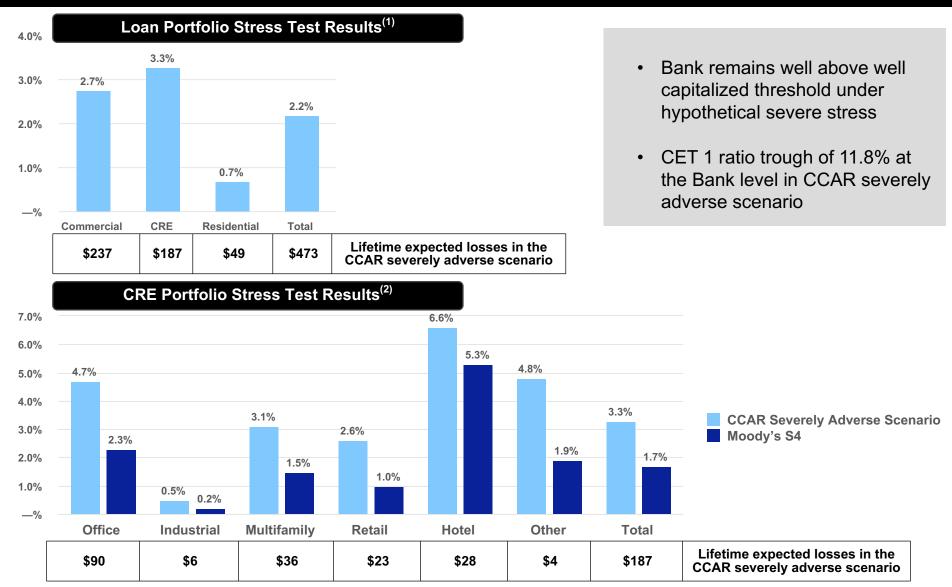
At September 30, 2023



- 1. Peer information based on June 30 Call Report data for banks with total assets between \$20 billion and \$100 billion
- 2. Peer information for comparison to BankUnited, Inc. is based on June 30 data for publicly traded companies between \$20 billion and \$100 billion.

# Stress Testing Results<sup>(3)</sup> (\$ in millions)





1. Excludes Pinnacle municipal finance and mortgage warehouse lending.

2. Construction loans are included in the chart by their applicable property type.

3. Stress testing results based on loan portfolio as of December 31, 2022. 28



# Liquidity

# Ample Liquidity Coverage of Uninsured Deposits (\$ in millions)

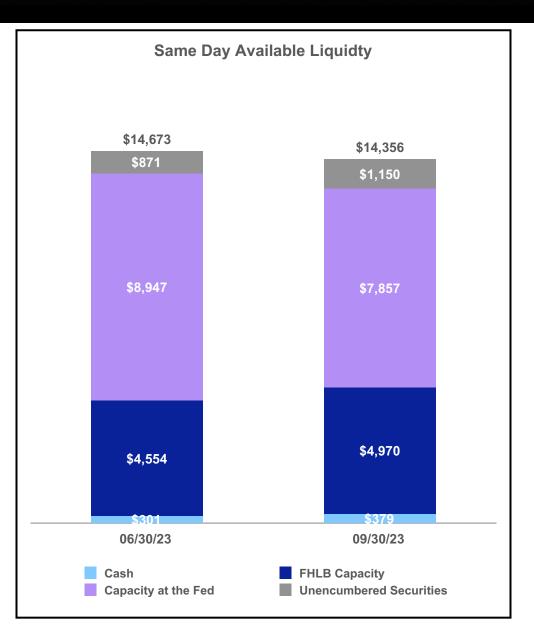


## At September 30, 2023

Insured Deposits			
Total Deposits	\$	26,113	
Estimated Uninsured Deposits	\$	12,033	
Less: Collateralized deposits		(2,830)	
Less: Affiliate deposits		(312)	
Adjusted Uninsured Deposits	\$	8,891	
Estimated Insured and Collateralized Deposits	\$	17,222	
Insured and Collateralized Deposits to Total Deposits		66%	
Available Liquidity <sup>(1)</sup>	\$	14,356	
Available Liquidity to Uninsured, Uncollateralized Deposits Ratio		161%	

1. Cash + Capacity at FHLB + Capacity at FRB + Unencumbered securities

# Available Liquidity (\$ in millions)





# Non-GAAP Financial Measures



Tangible book value per common share is a non-GAAP financial measure. Management believes this measure is relevant to understanding the capital position and performance of the Company. Disclosure of this non-GAAP financial measure also provides a meaningful basis for comparison to other financial institutions as it is a metric commonly used in the banking industry. The following table reconciles the non-GAAP financial measurement of tangible book value per common share to the comparable GAAP financial measurement of book value per common share at September 30, 2023 (in thousands except share and per share data):

	September 30, 2023		
Total stockholders' equity (GAAP)	\$	2,524,070	
Less: goodwill		77,637	
Tangible stockholders' equity (non-GAAP)	\$	2,446,433	
Common shares issued and outstanding		74,413,059	
Book value per common share (GAAP)	\$	33.92	
Tangible book value per common share (non-GAAP)	\$	32.88	



PPNR is a non-GAAP financial measure. Management believes this measure is relevant to understanding the performance of the Company attributable to elements other than the provision for credit losses and the ability of the Company to generate earnings sufficient to cover estimated credit losses. This measure also provides a meaningful basis for comparison to other financial institutions since it is commonly employed and is a measure frequently cited by investors and analysts. The following table reconciles the non-GAAP financial measure of PPNR to the comparable GAAP financial measurement of income before income taxes for the periods indicated (in thousands):

	Three Months Ended					
	September 30, 2023		June 30, 2023		September 30, 2022	
Income before income taxes (GAAP)	\$	62,427	\$	78,630	\$	117,083
Plus: provision for credit losses		33,049		15,517		3,720
PPNR (non-GAAP)	\$	95,476	\$	94,147	\$	120,803