## BankUnited, Inc. Reports Second Quarter Results, Strong Loan Growth

## July 25, 2012

MIAMI LAKES, Fla.--(BUSINESS WIRE)--Jul. 25, 2012-- BankUnited, Inc. (the "Company") (NYSE:BKU) today announced financial results for the quarter ended June 30, 2012.

For the quarter ended June 30, 2012, the Company reported net income of $\$ 48.9$ million, or $\$ 0.48$ per share as compared to $\$ 44.0$ million or $\$ 0.44$ per share for the quarter ended June 30, 2011.

For the six months ended June 30, 2012, the Company reported net income of $\$ 99.2$ million, or $\$ 0.96$ per share. These earnings produced an annualized return on average stockholders' equity of $12.25 \%$ and an annualized return on average assets of $1.66 \%$. The Company reported a net loss of $\$(23.7)$ million, or $\$(0.25)$ per share for the six months ended June 30, 2011. The results for the first six months of 2011 included a one-time charge of $\$ 110.4$ million, recorded in conjunction with the Company's initial public offering (IPO) in February 2011, which was not deductible for income tax purposes.

John Kanas, Chairman, President and Chief Executive Officer, said: "We are obviously pleased with this quarter's financial results. While our performance continues to reflect a significant increase in market share, we are also witnessing the positive impact on our business emanating from an overall improvement in the South Florida economy."

## Financial_Highlights

- For the quarter ended June 30, 2012, new loans grew $\$ 501.2$ million to $\$ 2.9$ billion. For the second quarter and first six months of 2012, growth in new loans outpaced the resolution of covered loans, resulting in net growth in the loan portfolio. Total loans, net of discount and deferred fees and costs, grew $\$ 369.4$ million for the quarter to $\$ 5.1$ billion.
- At June 30, 2012, total demand deposits exceeded $20 \%$ of total deposits.
- The cost of deposits continues to trend downward. The cost of deposits was $0.84 \%$ for the second quarter of 2012 as compared to $0.90 \%$ for the first quarter of 2012 and $1.12 \%$ for the second quarter of 2011.
- Book value and tangible book value per common share grew to $\$ 17.42$ and $\$ 16.68$, respectively, at June 30, 2012.


## Capital Ratios

BankUnited, Inc. continues to maintain a robust capital position. The Company's capital ratios at June 30, 2012 were as follows:
Tier 1 leverage $12.8 \%$
Tier 1 risk-based capital $34.8 \%$
Total risk-based capital 36.2\%
The Company and its banking subsidiaries continue to exceed all regulatory guidelines required to be considered well capitalized.

## Loans

Loans, net of discount and deferred fees and costs, increased to $\$ 5.1$ billion at June 30, 2012 from $\$ 4.1$ billion at December 31, 2011. Including $\$ 306.0$ million in loans acquired from Herald National Bank, new loans increased by $\$ 1.2$ billion to $\$ 2.9$ billion at June 30, 2012 from $\$ 1.7$ billion at December 31, 2011. Covered loans declined to $\$ 2.2$ billion at June 30, 2012 from $\$ 2.4$ billion at December 31, 2011.

In the second quarter of 2012, new commercial loans (including commercial loans, commercial real estate loans, and leases) grew $\$ 373.1$ million to $\$ 2.2$ billion, primarily reflecting the Company's expansion of market share in Florida.

For the quarter ended June 30, 2012, the Company's portfolio of new residential loans grew $\$ 123.9$ million to $\$ 713.9$ million, primarily reflecting the Company's purchase of residential loans outside of Florida to help diversify credit risk within the residential portfolio.

A comparison of portfolio composition at June 30, 2012 and December 31, 2011 follows:


## Asset Quality

The Company's asset quality remained strong, with credit risk limited by its Loss Sharing Agreements with the FDIC. At June 30, 2012, covered loans
represented $43 \%$ of the total loan portfolio, as compared to $59 \%$ at December 31, 2011.
The ratio of non-performing loans to total loans was $0.57 \%$ at June 30, 2012 as compared to $0.70 \%$ at December 31, 2011 and $0.89 \%$ at June 30, 2011. At June 30, 2012, non-performing assets totaled $\$ 122.6$ million, including $\$ 93.7$ million of other real estate owned ("OREO") as compared to $\$ 152.6$ million, including $\$ 123.7$ million of OREO, at December 31, 2011, and $\$ 175.6$ million, including $\$ 141.7$ million of OREO, at June 30, 2011. All OREO at June 30, 2012 is covered by the Company's Loss Sharing Agreements.

For the quarters ended June 30, 2012 and 2011, the Company recorded a provision for (recovery of) loan losses of $\$ 2.7$ million and $\$(2.9)$ million, respectively. Of these amounts $\$(1.5)$ million and $\$(6.4)$ million, respectively, related to covered loans and $\$ 4.2$ million and $\$ 3.6$ million, respectively, related to new loans. The increase in the provision for new loans reflected growth in the Company's new loan originations.

For the six months ended June 30, 2012 and 2011, the Company recorded provisions for loan losses of $\$ 11.5$ million and $\$ 8.6$ million respectively. Of these amounts, $\$ 0.1$ million and $\$ 3.6$ million related to covered loans and $\$ 11.4$ million and $\$ 5.0$ million, respectively, related to new loans.

The provisions (recoveries) related to covered loans were significantly mitigated by increases (decreases) in non-interest income recorded in "Net gain (loss) on indemnification asset."

The following table summarizes the activity in the allowance for loan losses for the three and six months ended June 30, 2012 and 2011 (in thousands):

|  | Three Months Ended June 30, 2012 |  |  |  |  |  | Three Months Ended June 30, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ACI Loans |  | Non-ACl Loans | New Loans |  | Total | ACI Loans |  | Non-ACl Loans | New Loans |  | Total |
| Balance at beginning of period | \$ | 14,591 | \$10,915 | \$ | 30,968 | \$56,474 | \$ | 36,709 | \$17,302 | \$ | 7,546 | \$61,557 |
| Provision |  | $(1,771)$ | 287 |  | 4,209 | 2,725 |  | $(6,563)$ | 120 |  | 3,551 | $(2,892)$ |
| Charge-offs |  | $(1,735)$ | $(1,434)$ |  | (533) | $(3,702)$ |  | $(1,382)$ | $(1,313)$ |  | (565) | $(3,260)$ |
| Recoveries |  | - | 110 |  | 28 | 138 |  | 1,212 | 14 |  | 8 | 1,234 |
| Balance at end of period | \$ | 11,085 | \$ 9,878 | \$ | 34,672 | \$55,635 | \$ | 29,976 | \$16,123 | \$ | 10,540 | \$56,639 |


|  | Six Months Ended June 30, 2012 |  |  |  |  |  | Six Months Ended June 30, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ACI Loans |  | Non-ACI Loans | New Loans |  | Total | ACI Loans |  | Non-ACI Loans | New Loans |  | Total |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 16,332 | \$ 7,742 | \$ | 24,328 | \$48,402 | \$ | 39,925 | \$12,284 | \$ | 6,151 | \$ 58,360 |
| Provision |  | $(2,782)$ | 2,898 |  | 11,376 | 11,492 |  | $(2,719)$ | 6,293 |  | 4,990 | 8,564 |
| Charge-offs |  | $(2,465)$ | $(2,040)$ |  | $(1,116)$ | $(5,621)$ |  | $(8,442)$ | $(2,468)$ |  | (615) | $(11,525)$ |
| Recoveries |  | - | 1,278 |  | 84 | 1,362 |  | 1,212 | 14 |  | 14 | 1,240 |
| Balance at end of period | \$ | 11,085 | \$ 9,878 | \$ | 34,672 | \$55,635 | \$ | 29,976 | \$16,123 | \$ | 10,540 | \$ 56,639 |

## Investment Securities

Investment securities grew to $\$ 4.8$ billion at June 30, 2012 from $\$ 4.2$ billion at December 31, 2011. The average yield on investment securities was $2.95 \%$ for the six months ended June 30, 2012 as compared to $3.66 \%$ for the six months ended June 30, 2011. The decline in yield reflects the impact of purchases of securities at lower prevailing market rates of interest. The effective duration of the Company's investment portfolio was approximately 1.8 years at June 30, 2012.

## Deposits

At June 30, 2012, deposits totaled $\$ 8.2$ billion as compared to $\$ 7.4$ billion at December 31, 2011. Demand deposits (including non-interest bearing and interest bearing deposits) grew $\$ 429.1$ million to $\$ 1.7$ billion at June 30,2012 from $\$ 1.2$ billion at December 31, 2011. This was driven principally by growth in commercial and small business accounts. The average cost of deposits was $0.84 \%$ for the quarter ended June 30, 2012 as compared to $1.12 \%$ for the quarter ended June 30, 2011 and $0.87 \%$ for the six months ended June 30, 2012 as compared to $1.15 \%$ for the six months ended June 30, 2011. The decrease in the average cost of deposits was primarily attributable to the continued growth in lower cost deposit products and a decline in market rates of interest.

## Net Interest Income

Net interest income for the quarter ended June 30, 2012 grew to $\$ 145.8$ million, from $\$ 117.3$ million for the quarter ended June 30, 2011. Net interest income for the six months ended June 30, 2012 grew to $\$ 283.6$ million from $\$ 229.6$ million for the six months ended June 30, 2011.

The Company's net interest margin for the quarter ended June 30, 2012 was $5.82 \%$ as compared to $5.99 \%$ for the quarter ended June 30, 2011. Net interest margin for the six months ended June 30, 2012 was $5.90 \%$ as compared to $5.87 \%$ for the six months ended June 30, 2011.

The Company's net interest margin for the quarters and six months ended June 30, 2012 and 2011 was impacted by reclassifications from non-accretable difference to accretable yield on ACl loans (defined as covered loans acquired with evidence of deterioration in credit quality). Non-accretable difference at acquisition represented the difference between the total contractual payments due and the cash flows expected to be received on these loans. The accretable yield on ACl loans represents the amount by which undiscounted expected future cash flows exceed the carrying value of the loans. As the Company's expected cash flows from ACI loans increased since the FSB Acquisition, the Company reclassified amounts from non-accretable difference to accretable yield.

Changes in accretable yield on ACI loans for the six months ended June 30, 2012 and the year ended December 31, 2011 were as follows (in thousands):

| Balance, December 31, 2010 | $\$ 1,833,974$ |
| :--- | ---: |
| Reclassifications from non-accretable difference | 135,933 |
| Accretion | $(446,292)$ |
| Balance, December 31, 2011 | $1,523,615$ |
| Reclassifications from non-accretable difference | 50,032 |
| Accretion | $\underline{(219,869)}$ |
| Balance, June 30, 2012 | $\$ 1,353,778$ |

## Non-Interest Income

Non-interest income for the quarter ended June 30, 2012 was $\$ 21.7$ million, as compared to $\$ 52.9$ million for the quarter ended June 30, 2011. For the six months ended June 30, 2012, non-interest income was $\$ 58.1$ million as compared to $\$ 117.1$ million for the six months ended June 30, 2011.

Non-interest income for the quarter and six months ended June 30, 2012 was impacted by lower accretion of discount on the FDIC indemnification asset of $\$ 4.3$ million and $\$ 11.1$ million, respectively, as compared to $\$ 14.9$ million and $\$ 34.4$ million respectively for the quarter and six months ended June 30, 2011. As the expected cash flows from ACI loans have increased as discussed above, the Company expects reduced cash flows from the FDIC indemnification asset, resulting in lowered accretion.

Net gain (loss) on indemnification asset was $\$(12.5)$ million and $\$(12.4)$ million, respectively, for the quarter and six months ended June 30, 2012, as compared to $\$ 11.3$ million and $\$ 37.6$ million, respectively, for the quarter and six months ended June 30, 2011. Factors impacting this change included increased income from resolution of covered assets, net, reduced OREO impairment and more favorable gains (losses) on the sale of OREO as discussed below, as well as the variance in the provision for losses on covered loans as discussed above.

## Non-Interest Expense

Non-interest expense totaled $\$ 83.0$ million for the quarter ended June 30, 2012 as compared to $\$ 95.9$ million for the quarter ended June 30, 2011. For the six months ended June 30, 2012 non-interest expense totaled $\$ 167.1$ million as compared to $\$ 300.2$ million for the six months ended June 30, 2011. Non-interest expense for the six months ended June 30, 2011 included a one-time compensation expense of $\$ 110.4$ million recorded in conjunction with the Company's IPO.

Employee compensation and benefits (excluding the one-time charge of $\$ 110.4$ million discussed above) and occupancy and equipment expense increased for the quarter and six months ended June 30, 2012 as compared to the quarter and six months ended June 30, 2011, reflecting the Company's continued expansion and the opening and refurbishment of branches. For the quarter and six months ended June 30, 2012, the aggregate of OREO related expense, gain (loss) on sale of OREO, foreclosure expense, and impairment of OREO totaled $\$ 6.6$ million and $\$ 16.6$ million respectively, as compared to $\$ 29.1$ million and $\$ 59.7$ million, respectively, for the quarter and six months ended June 30, 2011. The sharply lower level of expense for the quarter and six months ended June 30, 2012 reflected lower levels of OREO and foreclosure activity as well as improving real estate market trends as compared to the prior year.

## Earnings Conference Call and Presentation

A conference call to discuss the second quarter results will be held at 9:00 a.m. EDT on Wednesday July 25th with Chairman, President, and Chief Executive Officer, John A. Kanas and Chief Financial Officer, Douglas J. Pauls.

The earnings release will be available on the Investor Relations page under About Us on www.bankunited.com prior to the call. The call may be accessed via a live Internet webcast at www.bankunited.com or through a dial in telephone number at (888) 679-8018 (domestic) or, (617) 213-4845 (international). The name of the call is BankUnited, and the pass code for the call is 64151841 . A replay of the call will be available from 11:00 a.m. EDT on July 25th through $11: 59$ p.m. EDT on August 1 by calling (888) 286-8010 (domestic) or (617) 801-6888 (international). The pass code for the replay is 73844128 . An archived webcast will also be available on the Investor Relations page of www.bankunited.com.

## About BankUnited and the Acquisition

BankUnited, Inc. is a bank holding company with three wholly-owned subsidiaries: BankUnited, N.A., which is one of the largest independent depository institutions headquartered in Florida by assets, BankUnited Investment Services, Inc., a Florida insurance agency which provides comprehensive wealth management products and financial planning services, and Herald National Bank, a commercial bank servicing the New York City market. BankUnited, N.A., is a national bank headquartered in Miami Lakes, Florida, with $\$ 11.8$ billion of assets, more than 1,395 professionals and 95 branches in 15 counties at June 30, 2012.

The Company was organized by a management team led by its Chairman, President and Chief Executive Officer, John A. Kanas, on April 28, 2009. On May 21, 2009, BankUnited acquired substantially all of the assets and assumed all of the non-brokered deposits and substantially all other liabilities of BankUnited, FSB from the FDIC, in a transaction referred to as the "FSB Acquisition". Concurrently with the FSB Acquisition, BankUnited entered into two loss sharing agreements, or the "Loss Sharing Agreements", which cover certain legacy assets, including the entire legacy loan portfolio and OREO, and certain purchased investment securities. Assets covered by the Loss Sharing Agreements are referred to as "covered assets" (or, in certain cases, "covered loans"). The Loss Sharing Agreements do not apply to subsequently acquired, purchased or originated assets. Pursuant to the terms of the Loss Sharing Agreements, the covered assets are subject to a stated loss threshold whereby the FDIC will reimburse BankUnited for $80 \%$ of losses, including certain interest and expenses, up to the $\$ 4.0$ billion stated threshold and $95 \%$ of losses in excess of the $\$ 4.0$ billion stated threshold. The Company's current estimate of cumulative losses on the covered assets is approximately $\$ 4.7$ billion. The Company has received $\$ 2.1$ billion from the FDIC in reimbursements under the Loss Sharing Agreements for claims filed for incurred losses as of June 30, 2012.

## Eorward-Looking-Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the Company's current views with respect to, among other things, future events and financial performance. The Company generally identifies forwardlooking statements by terminology such as "outlook", "believes," "expects," "potential," "continues," "may," "will," "could," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of those words or other comparable words. Any
forward-looking statements contained in this press release are based on the historical performance of the Company and its subsidiaries or on the Company's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations contemplated by the Company will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to the Company's operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, the Company's actual results may vary materially from those indicated in these statements. These factors should not be construed as exhaustive. The Company does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. Information on these factors can be found in the Annual Report on Form 10-K for the year ended December 31, 2011 available at the SEC's website (www.sec.gov).

## BANKUNITED, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS - UNAUDITED

(In thousands, except share data)

| June 30, <br> 2012December 31, <br> 2011 |
| :---: |

## ASSETS

Cash and due from banks:

| Non-interest bearing | 41,691 | \$ | 39,894 |
| :---: | :---: | :---: | :---: |
| Interest bearing | 22,038 |  | 13,160 |
| Interest bearing deposits at Federal Reserve Bank | 97,830 |  | 247,488 |
| Federal funds sold | 2,585 |  | 3,200 |
| Cash and cash equivalents | 164,144 |  | 303,742 |
| Investment securities available for sale, at fair value (including covered securities of $\$ 227,028$ and $\$ 232,194$ ) | 4,758,509 |  | 4,181,977 |
| Non-marketable equity securities | 154,376 |  | 147,055 |
| Loans held for sale | 2,970 |  | 3,952 |
| Loans (including covered loans of \$2,182,133 and \$2,422,811) | 5,078,698 |  | 4,137,058 |
| Allowance for loan and lease losses | $(55,635)$ |  | $(48,402)$ |
| Loans, net | 5,023,063 |  | 4,088,656 |
| FDIC indemnification asset | 1,711,526 |  | 2,049,151 |
| Bank owned life insurance | 205,842 |  | 204,077 |
| Other real estate owned, covered by loss sharing agreements | 93,724 |  | 123,737 |
| Deferred tax asset, net | 88,187 |  | 19,485 |
| Goodwill and other intangible assets | 70,142 |  | 68,667 |
| Other assets | 157,478 |  | 131,539 |
| Total assets | \$12,429,961 | \$ | 11,322,038 |

## LIABILITIES AND STOCKHOLDERS' EQUITY

## Liabilities:

Demand deposits:

| Non-interest bearing | $\$ 1,134,689$ | $\$ 770,846$ |
| :--- | ---: | ---: |
| Interest bearing | 518,883 | 453,666 |
| Savings and money market | $3,948,350$ | $3,553,018$ |
| Time | $2,624,692$ | $2,587,184$ |
|  | $8,226,614$ | $7,364,714$ |
| Total deposits | 42,581 | 206 |
| Securities sold under repurchase agreements and short-term borrowings | $2,226,978$ | $2,236,131$ |
| Federal Home Loan Bank advances | 82,061 | 53,171 |
| Income taxes payable | 36,151 | 21,838 |
| Advance payments by borrowers for taxes and insurance | 123,325 | 110,698 |
| Other liabilities | $10,737,710$ | $9,786,758$ |

## Commitments and contingencies

## Stockholders' equity:

Common Stock, par value $\$ 0.01$ per share 400,000,000 authorized;

Preferred stock, 100,000,000 shares authorized
$5,415,794$ shares of Series A \$0.01 par value issued and outstanding at June 30, 2012
Paid-in capital
Retained earnings
Accumulated other comprehensive income
Total stockholders' equity
Total liabilities and stockholders' equity

| 54 | - |
| ---: | ---: |
| $1,298,201$ | $1,240,068$ |
| 340,470 | 276,216 |
| 52,586 | 18,019 |
| $1,692,251$ | $1,535,280$ |
| $\$ 12,429,961$ | $\$ 11,322,038$ |

BANKUNITED, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS - UNAUDITED

(In thousands, except per share data)

## Interest income:

| Loans | \$ | 142,621 | \$ | 122,243 | \$ | 278,918 | \$ | 236,894 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment securities available for sale |  | 34,059 |  | 29,237 |  | 67,098 |  | 61,786 |
| Other |  | 1,235 |  | 617 |  | 2,189 |  | 1,623 |
| Total interest income |  | 177,915 |  | 152,097 |  | 348,205 |  | 300,303 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits |  | 17,047 |  | 19,024 |  | 34,007 |  | 39,330 |
| Borrowings |  | 15,071 |  | 15,751 |  | 30,592 |  | 31,324 |
| Total interest expense |  | 32,118 |  | 34,775 |  | 64,599 |  | 70,654 |
| Net interest income before provision for loan losses |  | 145,797 |  | 117,322 |  | 283,606 |  | 229,649 |
| Provision for (recovery of) loan losses (including \$(1,484) |  |  |  |  |  |  |  |  |
| \$(6,443), \$116 and \$3,574 for covered loans) |  | 2,725 |  | $(2,892)$ |  | 11,492 |  | 8,564 |
| Net interest income after provision for loan losses |  | 143,072 |  | 120,214 |  | 272,114 |  | 221,085 |
| Non-interest income: |  |  |  |  |  |  |  |  |
| Accretion of discount on FDIC indemnification asset |  | 4,294 |  | 14,873 |  | 11,081 |  | 34,443 |
| Income from resolution of covered assets, net |  | 14,803 |  | 3,076 |  | 22,085 |  | 2,366 |
| Net gain (loss) on indemnification asset |  | $(12,537)$ |  | 11,312 |  | $(12,403)$ |  | 37,634 |
| FDIC reimbursement of costs of resolution of covered assets |  | 3,333 |  | 8,241 |  | 9,849 |  | 18,741 |
| Service charges and fees |  | 3,229 |  | 2,648 |  | 6,345 |  | 5,332 |
| Gain on sale of investment securities available for sale |  | 880 |  | 100 |  | 896 |  | 103 |
| Mortgage insurance income |  | 2,649 |  | 6,784 |  | 6,339 |  | 8,085 |
| Investment services income |  | 1,091 |  | 2,110 |  | 2,223 |  | 4,515 |
| Other non-interest income |  | 3,924 |  | 3,714 |  | 11,649 |  | 5,901 |
| Total non-interest income |  | 21,666 |  | 52,858 |  | 58,064 |  | 117,120 |
| Non-interest expense: |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 43,951 |  | 41,364 |  | 90,576 |  | 190,670 |
| Occupancy and equipment |  | 13,229 |  | 8,791 |  | 25,051 |  | 16,396 |
| Impairment of other real estate owned |  | 3,048 |  | 8,187 |  | 6,595 |  | 17,786 |
| Foreclosure expense |  | 3,892 |  | 6,057 |  | 6,611 |  | 10,527 |
| (Gain) loss on sale of other real estate owned |  | $(1,490)$ |  | 12,264 |  | (89) |  | 24,474 |
| Other real estate owned expense |  | 1,161 |  | 2,589 |  | 3,437 |  | 6,932 |
| Deposit insurance expense |  | 1,946 |  | 2,329 |  | 3,096 |  | 6,518 |
| Professional fees |  | 3,953 |  | 3,507 |  | 7,602 |  | 6,736 |
| Telecommunications and data processing |  | 3,121 |  | 3,418 |  | 6,351 |  | 6,866 |
| Other non-interest expense |  | 10,220 |  | 7,383 |  | 17,919 |  | 13,323 |
| Total non-interest expense |  | 83,031 |  | 95,889 |  | 167,149 |  | 300,228 |
| Income before income taxes |  | 81,707 |  | 77,183 |  | 163,029 |  | 37,977 |
| Provision for income taxes |  | 32,778 |  | 33,188 |  | 63,828 |  | 61,642 |
| Net income (loss) |  | 48,929 |  | 43,995 |  | 99,201 |  | $(23,665)$ |
| Preferred stock dividends |  | 921 |  | - |  | 1,841 |  | - |
| Net income (loss) available to common stockholders | \$ | 48,008 | \$ | 43,995 | \$ | 97,360 | \$ | $(23,665)$ |
| Earnings (loss) per common share, basic and diluted | \$ | 0.48 | \$ | 0.44 | \$ | 0.96 | \$ | (0.25) |

## BANKUNITED, INC. AND SUBSIDIARIES

AVERAGE BALANCES AND YIELDS
(Dollars in thousands)

|  | Three Months Ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  | 2011 |  |  |
|  | Average <br> Balance | Interest | Yield/ <br> Rate (1) | Average <br> Balance | Interest | Yield/ <br> Rate (1) |
| Assets: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Investment securities available for sale | \$ 4,688,632 | \$ 34,059 | 2.91\% | \$ 3,541,723 | \$ 29,237 | \$ 3.30\% |
| Other interest earning assets | 522,874 | 1,235 | 0.95\% | 572,792 | 617 | 0.43\% |
| Loans | 4,813,393 | 142,621 | 11.87\% | 3,722,389 | 122,243 | 13.15\% |
| Total interest earning assets | 10,024,899 | 177,915 | 7.11\% | 7,836,904 | 152,097 | 7.77\% |
| Allowance for loan and lease losses | $(57,351)$ |  |  | $(61,168)$ |  |  |
| Non-interest earning assets | 2,414,312 |  |  | 2,983,739 |  |  |
| Total assets | \$12,381,860 |  |  | \$10,759,475 |  |  |
| Liabilities and Stockholders' Equity: Interest bearing liabilities: |  |  |  |  |  |  |
| Interest bearing demand deposits | \$ 502,313 | \$ 814 | 0.65\% | \$ 372,060 | \$ 624 | \$ 0.67\% |
| Savings and money market deposits | 3,958,633 | 6,491 | 0.66\% | 3,248,353 | 7,023 | 0.87\% |
| Time deposits | 2,624,250 | 9,742 | 1.49\% | 2,546,673 | 11,377 | 1.79\% |
| Total interest bearing deposits | 7,085,196 | 17,047 | 0.97\% | 6,167,086 | 19,024 | 1.24\% |
| Borrowings: |  |  |  |  |  |  |
| FHLB advances | 2,229,410 | 15,036 | 2.71\% | 2,248,514 | 15,747 | 2.81\% |
| Short-term borrowings | 35,244 | 35 | 0.40\% | 3,785 | 4 | 0.42\% |
| Total interest bearing liabilities | 9,349,850 | 32,118 | 1.38\% | 8,419,385 | 34,775 | 1.66\% |
| Non-interest bearing demand deposits | 1,055,998 |  |  | 619,052 |  |  |
| Other non-interest bearing liabilities | 302,923 |  |  | 270,951 |  |  |
| Total liabilities | 10,708,771 |  |  | 9,309,388 |  |  |
| Stockholders' equity | 1,673,089 |  |  | 1,450,087 |  |  |
| Total liabilities and stockholders' equity | \$12,381,860 |  |  | \$10,759,475 |  |  |
| Net interest income |  | \$145,797 |  |  | \$117,322 |  |
| Interest rate spread |  |  | 5.73\% |  |  | 6.11\% |
| Net interest margin |  |  | 5.82\% |  |  | 5.99\% |

(1) Annualized

## BANKUNITED, INC. AND SUBSIDIARIES <br> AVERAGE BALANCES AND YIELDS

(Dollars in thousands)

|  | Six Months Ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  | 2011 |  |  |
|  | Average <br> Balance | $\underline{\text { Interest }}$ | Yield/ <br> Rate (1) | Average Balance | $\underline{\text { Interest }}$ | Yield/ <br> Rate (1) |
| Assets: <br> Interest earning assets: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Investment securities available for sale | \$ 4,543,664 | \$ 67,098 | 2.95\% | 3,372,406 | \$ 61,786 | 3.66\% |
| Other interest earning assets | 523,792 | 2,189 | 0.84\% | 682,059 | 1,623 | 0.48\% |
| Loans | 4,544,554 | 278,918 | 12.30\% | 3,762,366 | 236,894 | 12.62\% |
| Total interest earning assets | 9,612,010 | 348,205 | 7.26\% | 7,816,831 | 300,303 | 7.70\% |
| Allowance for loan and lease losses | $(53,604)$ |  |  | $(59,813)$ |  |  |
| Non-interest earning assets | 2,427,300 |  |  | 3,078,889 |  |  |


| Total assets | \$11,985,706 |  |  | \$10,835,907 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Liabilities and Stockholders' Equity: Interest bearing liabilities: |  |  |  |  |  |  |
| Interest bearing demand deposits | \$ 488,606 | \$ 1,581 | 0.65\% \$ | \$ 361,002 \$ | \$ 1,177 | 0.66\% |
| Savings and money market deposits | 3,809,788 | 12,924 | 0.68\% | 3,250,407 | 14,249 | 0.88\% |
| Time deposits | 2,601,538 | 19,502 | 1.51\% | 2,719,296 | 23,904 | 1.77\% |
| Total interest bearing deposits | 6,899,932 | 34,007 | 0.99\% | 6,330,705 | 39,330 | 1.25\% |
| Borrowings: |  |  |  |  |  |  |
| FHLB advances | 2,231,918 | 30,555 | 2.75\% | 2,250,855 | 31,319 | 2.81\% |
| Short-term borrowings | 18,226 | 37 | 0.41\% | 2,045 | 5 | 0.49\% |
| Total interest bearing liabilities | 9,150,076 | 64,599 | 1.42\% | 8,583,605 | 70,654 | 1.66\% |
| Non-interest bearing demand deposits | 959,564 |  |  | 572,595 |  |  |
| Other non-interest bearing liabilities | 247,370 |  |  | 274,350 |  |  |
| Total liabilities | 10,357,010 |  |  | 9,430,550 |  |  |
| Stockholders' equity | 1,628,696 |  |  | 1,405,357 |  |  |
| Total liabilities and stockholders' equity | \$11,985,706 |  |  | \$10,835,907 |  |  |
| Net interest income |  | \$283,606 |  |  | \$229,649 |  |
| Interest rate spread |  |  | 5.84\% |  |  | 6.04\% |
| Net interest margin |  |  | 5.90\% |  |  | 5.87\% |

(1) Annualized

BANKUNITED, INC. AND SUBSIDIARIES

## EARNINGS (LOSS) PER COMMON SHARE

(In thousands except share amounts)

## Basic earnings (loss) per common share:

## Numerator:

Net income (loss)
Preferred stock dividends
Net income (loss) available to common stockholders
Distributed and undistributed earnings allocated to participating securities
Income (loss) allocated to common stockholders for basic earnings (loss) per common share

| Three Months Ended <br> June 30, |
| :---: |
| $2012 \quad$Six Months Ended <br> June 30, |
| 2011 |

## Denominator:

Weighted average common shares outstanding

| \$ | $\begin{gathered} 48,929 \$ \$ \\ (921) \end{gathered}$ | $43,995 \$$ | $\begin{aligned} & 99,201 \$ \\ & (1,841) \end{aligned}$ | $(23,665)$ |
| :---: | :---: | :---: | :---: | :---: |
|  | 48,008 | 43,995 | 97,360 | $(23,665)$ |
|  | $(3,687)$ | $(2,216)$ | $(6,968)$ |  |
| \$ | 44,32 | 41,7 | O |  |


| $\begin{aligned} & 93,994,226 \\ & (1,168,872) \end{aligned}$ |  | $\begin{aligned} & 97,243,931 \\ & (1,785,151) \\ & \hline \end{aligned}$ |  | $\begin{aligned} & 95,190,558 \\ & (1,405,036) \\ & \hline \end{aligned}$ |  | $\begin{aligned} & 96,432,334 \\ & (1,547,363) \\ & \hline \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ,354 |  | 8,780 |  | 5,522 |  | 84,971 |
|  | 0.48 | \$ | 0.44 | \$ | 0.96 | \$ | (0.25) |

Weighted average shares for basic earnings (loss) per common share

## Basic earnings (loss) per common share

Diluted earnings (loss) per common share:

## Numerator:

Income (loss) allocated to common stockholders for basic earnings (loss) per common share \$
Adjustment for earnings reallocated from participating securities
Income (loss) used in calculating diluted earnings (loss) per common share

| \$ | 44,321 \$ 41,779 \$ 90,392 \$ (23,665) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2,583 |  | 2 | 10 |  |
| \$ | 46,904 | \$ | 41,781 \$ | 90,402 \$ | $(23,665)$ |

## Denominator:

Average shares for basic earnings (loss) per common share
Dilutive effect of stock options and preferred shares
Weighted average shares for diluted earnings (loss) per common share
Diluted earnings (loss) per common share

|  | 354 | 95,458,780 |  | 93,785,522 |  | 94,884,971 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ,620 |  | 6,601 |  | 9,209 |  |  |
|  | ,974 |  | 5,381 |  | 4,731 |  | 84,971 |
| \$ | 0.48 | \$ | 0.44 | \$ | 0.96 | \$ | (0.25) |


|  | Three Months Ended | Three Months Ended | Six Months Ended | Six Months Ended |
| :---: | :---: | :---: | :---: | :---: |
| Financial ratios | June 30, 2012 | June 30, 2011 | June 30, 2012 | June 30, 2011 |
| Return on average assets (4) | 1.59\% | 1.64\% | 1.66\% | (0.44)\% |
| Return on average stockholders' equity (4) | 11.76\% | 12.17\% | 12.25\% | (3.40)\% |
| Net interest margin (4) | 5.82\% | 5.99\% | 5.90\% | 5.87\% |
| Capital ratios | June 30, 2012 | $\begin{gathered} \text { December } \\ 31,2011 \\ \hline \end{gathered}$ |  |  |
| Tier 1 risk-based capital | 34.82\% | 41.62\% |  |  |
| Total risk-based capital | 36.19\% | 42.89\% |  |  |
| Tier 1 leverage | 12.83\% | 13.06\% |  |  |
| Asset quality ratios | June 30, 2012 | $\begin{gathered} \text { December } \\ 31,2011 \\ \hline \end{gathered}$ |  |  |
| Non-performing loans to total loans (1) (3) | 0.57\% | 0.70\% |  |  |
| Non-performing assets to total assets (2) | 0.99\% | 1.35\% |  |  |
| Allowance for loan losses to total loans (3) | 1.10\% | 1.17\% |  |  |
| Allowance for loan losses to non-performing loans (1) | 192.86\% | 167.59\% |  |  |
| Net charge-offs to average loans (4) | 0.19\% | 0.62\% |  |  |
| (1)We define non-performing loans to include nonaccrual loans, loans, other than ACI loans, that are past due 90 days or more and still accruing and certain loans modified in troubled debt restructurings. Contractually delinquent ACI loans on which interest continues to be accreted are excluded from non-performing loans. |  |  |  |  |

(2)Non-performing assets include non-performing loans and other real estate owned.
(3)Total loans is net of unearned discounts, premiums and deferred fees and costs.
(4)Annualized

Source: BankUnited, Inc.

## BankUnited Inc.

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