

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 18, 2024 (July 18, 2024)

**BankUnited, Inc.**

(Exact name of registrant as specified in its charter)

001-35039

(Commission File Number)

27-0162450

(I.R.S. Employer Identification No.)

Delaware

(State of Incorporation)

14817 Oak Lane,  
(Address of principal executive offices)

Miami Lakes,

FL

33016

(Zip Code)

(Registrant's telephone number, including area code): (305) 569-2000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Class  
Common Stock, \$0.01 Par Value

Trading Symbol  
BKU

Name of Exchange on Which Registered  
New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

**Item 2.02 Results of Operations and Financial Condition.**

On July 18, 2024, BankUnited, Inc. (the "Company") reported its results for the quarter ended June 30, 2024. A copy of the Company's press release containing this information and slides containing supplemental information related to this release are being furnished as Exhibit 99.1 and Exhibit 99.2, respectively, to this Current Report on Form 8-K and are incorporated herein by reference.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

Exhibit Number	Description
<a href="#">99.1</a>	<a href="#">Press release dated</a> July 18, 2024
<a href="#">99.2</a>	<a href="#">Supplemental information relating to the press release dated</a> July 18, 2024

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: July 18, 2024

BANKUNITED, INC.

/s/ Leslie N. Lunak

Name: Leslie N. Lunak  
Title: Chief Financial Officer

EXHIBIT INDEX

Exhibit  
Number

Description

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[99.1](#)  
[99.2](#)

[Press release dated July 18, 2024](#)  
[Supplemental information relating to the press release dated July 18, 2024](#)

**BANKUNITED, INC. REPORTS SECOND QUARTER 2024 RESULTS**

Miami Lakes, Fla. — July 18, 2024 — BankUnited, Inc. (the “Company”) (NYSE: BKU) today announced financial results for the quarter ended June 30, 2024.

"This was an outstanding quarter. Margin expanded, the cost of deposits declined, non-interest bearing deposits grew by over \$800 million and we saw good growth in the core commercial loan portfolio segments," said Rajinder Singh, Chairman, President and Chief Executive Officer.

For the quarter ended June 30, 2024, the Company reported net income of \$53.7 million, or \$0.72 per diluted share, compared to \$48.0 million, or \$0.64 per diluted share, for the immediately preceding quarter ended March 31, 2024 and \$58.0 million, or \$0.78 per diluted share, for the quarter ended June 30, 2023. For the six months ended June 30, 2024, the Company reported net income of \$101.7 million, or \$1.36 per diluted share compared to \$110.9 million, or \$1.48 per diluted share for the six months ended June 30, 2023.

**Quarterly Highlights**

We continued to execute on our strategic priorities this quarter:

- The net interest margin, calculated on a tax-equivalent basis, expanded by 0.15%, to 2.72% for the quarter ended June 30, 2024 from 2.57% for the immediately preceding quarter.
- The average cost of total deposits declined by 0.09% to 3.09% for the quarter ended June 30, 2024 from 3.18% for the quarter ended March 31, 2024. The spot APY of total deposits declined to 3.09% at June 30, 2024 from 3.17% at March 31, 2024. The spot APY of interest bearing deposits was stable at 4.29% at both June 30, 2024 and March 31, 2024.
- Non-brokered deposits grew by \$1.3 billion for the quarter ended June 30, 2024 while total deposits grew by \$736 million. Non-interest bearing demand deposits grew by \$826 million, to 29% of total deposits at June 30, 2024, up from 27% at March 31, 2024. Average non-interest bearing demand deposits grew by \$888 million for the quarter. For the first six months of 2024, non-interest bearing demand deposits grew by \$1.2 billion.
- Wholesale funding continued to decline; in total, FHLB advances and brokered deposits were down by \$1.2 billion for the quarter ended June 30, 2024.
- Total loans grew by \$402 million for the quarter ended June 30, 2024. The core C&I and commercial real estate portfolios grew by \$589 million and mortgage warehouse grew by \$83 million. Consistent with our strategic objectives, the residential loan portfolio declined by \$212 million; franchise, equipment and municipal finance declined by a total of \$57 million.
- The loan to deposit ratio declined to 88.7% at June 30, 2024, from 89.6% at March 31, 2024.
- Credit trends remain largely favorable although we are seeing some expected normalization. The annualized net charge-off ratio for the six months ended June 30, 2024 was 0.12%. The NPA ratio at June 30, 2024 was 0.50%, including 0.11% related to the guaranteed portion of non-accrual SBA loans, compared to 0.34%, including 0.11% related to the guaranteed portion of non-accrual SBA loans at March 31, 2024. The NPA ratio remains below pre-pandemic levels.
- The ratio of the ACL to total loans increased to 0.92% at June 30, 2024; the ratio of the ACL to non-performing loans was 130.12%. The ACL to loans ratio for commercial portfolio sub-segments including C&I, CRE, franchise finance and equipment finance was 1.42% at June 30, 2024 and the ACL to loans ratio for CRE office loans was 2.47%.
- Our commercial real estate exposure is modest, totaling 24% of loans and 165% of the Bank's total risk based capital at June 30, 2024. By comparison, based on call report data as of March 31, 2024 (the most recent date available) for banks with between \$10 billion and \$100 billion in assets, the median level of CRE to total loans was 35% and the median level of CRE to total risk based capital was 222%.

- At June 30, 2024, the weighted average LTV of the CRE portfolio was 56.0%, the weighted average DSCR was 1.77, 56% of the portfolio was collateralized by properties located in Florida and 27% was collateralized by properties located in the New York tri-state area. For the office sub-segment, the weighted average LTV was 65.8%, the weighted average DSCR was 1.59, 58% was collateralized by properties in Florida, substantially all of which was suburban, and 24% was collateralized by properties located in the New York tri-state area.
- Liquidity remains ample. Total same day available liquidity was \$14.9 billion, the available liquidity to uninsured, uncollateralized deposits ratio was 139% and an estimated 61% of our deposits were insured or collateralized at June 30, 2024.
- Our capital position is robust. At June 30, 2024, CET1 was 11.6% at a consolidated level. Pro-forma CET1, including accumulated other comprehensive income, was 10.4% at June 30, 2024. The ratio of tangible common equity to tangible assets increased to 7.4% at June 30, 2024.
- The net unrealized pre-tax loss on the available for sale ("AFS") securities portfolio continued to improve, declining by \$36 million, to 5% of amortized cost, for the quarter ended June 30, 2024. The duration of our AFS securities portfolio remained short, at 1.82 as of June 30, 2024. Held to maturity securities were not significant.
- Book value and tangible book value per common share continued to grow, to \$36.11 and \$35.07, respectively, at June 30, 2024, compared to \$35.31 and \$34.27, respectively, at March 31, 2024, and \$33.94 and \$32.90, respectively, one year ago.

## Loans

Loan portfolio composition at the dates indicated follows (dollars in thousands):

	June 30, 2024		March 31, 2024		December 31, 2023	
<b>Core C&amp;I and CRE sub-segments:</b>						
Non-owner occupied commercial real estate	\$ 5,367,663	21.8 %	\$ 5,309,126	21.9 %	\$ 5,323,241	21.6 %
Construction and land	584,833	2.4 %	529,645	2.2 %	495,992	2.0 %
Owner occupied commercial real estate	1,966,809	8.0 %	1,916,651	7.9 %	1,935,743	7.9 %
Commercial and industrial	7,170,622	29.1 %	6,745,622	27.9 %	6,971,981	28.3 %
	15,089,927	61.3 %	14,501,044	59.9 %	14,726,957	59.8 %
Franchise and equipment finance	307,442	1.2 %	347,103	1.4 %	380,347	1.5 %
Pinnacle - municipal finance	847,234	3.4 %	864,796	3.6 %	884,690	3.6 %
Mortgage warehouse lending ("MWL")	539,159	2.2 %	456,385	1.9 %	432,663	1.8 %
Residential	7,844,722	31.9 %	8,056,972	33.2 %	8,209,027	33.3 %
	\$ 24,628,484	100.0 %	\$ 24,226,300	100.0 %	\$ 24,633,684	100.0 %

For the quarter ended June 30, 2024, total loans grew by \$402 million. The core C&I and CRE portfolio sub-segments grew by \$589 million and MWL grew by \$83 million. Consistent with our balance sheet strategy, residential loans declined by \$212 million; franchise, equipment, and municipal finance declined by an aggregate \$57 million.

## Asset Quality and the ACL

The following table presents the ACL and related ACL coverage ratios at the dates indicated as well as net charge-off rates for the periods ended June 30, 2024, March 31, 2024 and December 31, 2023 (dollars in thousands):

	ACL	ACL to Total Loans	Commercial ACL to Commercial Loans <sup>(2)</sup>	ACL to Non-Performing Loans	Net Charge-offs to Average Loans <sup>(1)</sup>
December 31, 2023	\$ 202,689	0.82 %	1.29 %	159.54 %	0.09 %
March 31, 2024	\$ 217,556	0.90 %	1.42 %	187.92 %	0.02 %
June 30, 2024	\$ 225,698	0.92 %	1.42 %	130.12 %	0.12 %

(1) Annualized for the three months ended March 31, 2024 and the six months ended June 30, 2024.

(2) For purposes of this ratio, commercial loans includes the core C&I and CRE sub-segments as presented in the table above as well as franchise and equipment finance. Due to their unique risk profiles, MWL and municipal finance are excluded from this ratio.

The ACL at June 30, 2024 represents management's estimate of lifetime expected credit losses given an assessment of historical data, current conditions, and a reasonable and supportable economic forecast as of the balance sheet date. For the quarter ended June 30, 2024, the provision for credit losses, including both funded and unfunded loan commitments, was \$19.5 million, compared to \$15.3 million for the immediately preceding quarter ended March 31, 2024. Significant factors impacting the provision for credit losses for the quarter ended June 30, 2024 were new loan production, risk rating migration and changes in portfolio characteristics and an increase in certain specific reserves.

The following table summarizes the activity in the ACL for the periods indicated (in thousands):

	Three Months Ended			Six Months Ended	
	June 30, 2024	March 31, 2024	June 30, 2023	June 30, 2024	June 30, 2023
	Beginning balance	\$ 217,556	\$ 202,689	\$ 158,792	\$ 202,689
Impact of adoption of new accounting pronouncement (ASU 2022-02)	N/A	N/A	N/A	N/A	(1,794)
Balance after impact of adoption of ASU 2022-02	217,556	202,689	158,792	202,689	146,152
Provision	21,823	15,805	14,195	37,628	31,790
Net charge-offs	(13,681)	(938)	(6,154)	(14,619)	(11,109)
Ending balance	\$ 225,698	\$ 217,556	\$ 166,833	\$ 225,698	\$ 166,833

The following table presents criticized and classified commercial loans at the dates indicated (in thousands):

	June 30, 2024		March 31, 2024		December 31, 2023	
	CRE	Total Commercial	CRE	Total Commercial	CRE	Total Commercial
Special mention	\$ 138,403	\$ 265,940	\$ 139,980	\$ 357,800	\$ 97,552	\$ 319,905
Substandard - accruing	597,888	946,832	577,418	966,129	390,724	711,266
Substandard - non-accruing	54,088	131,193	12,258	83,511	13,727	86,903
Doubtful	8,301	25,258	—	13,822	—	19,035
Total	\$ 798,680	\$ 1,369,223	\$ 729,656	\$ 1,421,262	\$ 502,003	\$ 1,137,109

Total criticized and classified commercial loans declined by \$52 million for the quarter ended June 30, 2024. Criticized and classified CRE loans increased by \$69 million, the majority of this in the office category, more than offset by declines of \$121 million in other commercial categories. As expected in the current environment, there has been some further risk rating migration within the criticized and classified population, primarily within the CRE office category. Rent abatement periods, delays in completing build-out of leased space and in some cases lower occupancy levels contributed to risk rating migration in the office portfolio.

NPAs remain below pre-pandemic levels, although increasing to \$176.0 million at June 30, 2024 from \$118.9 million at March 31, 2024. Non-performing loans totaled \$173.5 million or 0.70% of total loans at June 30, 2024, compared to \$115.8 million or 0.48% of total loans at March 31, 2024. Non-performing loans included \$39.0 million and \$40.0 million of the guarantee portion of SBA loans on non-accrual status, representing 0.16% of total loans at both June 30, 2024 and March 31, 2024. The \$59 million increase in non-performing loans for the quarter ended June 30, 2024 included \$50 million of office exposure.

### **Net Interest Income**

Net interest income for the quarter ended June 30, 2024 was \$226.0 million, compared to \$214.9 million for the immediately preceding quarter ended March 31, 2024. Interest income increased by \$1.8 million for the quarter ended June 30, 2024 compared to the immediately preceding quarter, while interest expense decreased by \$9.3 million.

The Company's net interest margin, calculated on a tax-equivalent basis, increased by 0.15% to 2.72% for the quarter ended June 30, 2024, from 2.57% for the immediately preceding quarter ended March 31, 2024. Factors impacting the net interest margin for the quarter ended June 30, 2024 were:

- Average non-interest bearing demand deposits increased by \$888 million, to 27.5% of average total deposits for the quarter ended June 30, 2024 from 24.7% for the quarter ended March 31, 2024, positively impacting the margin.
- The tax-equivalent yield on loans increased to 5.85% for the quarter ended June 30, 2024, from 5.78% for the quarter ended March 31, 2024. This increase reflects the origination of new loans at higher rates, paydowns of lower rate loans and balance sheet repositioning.
- The average cost of interest bearing deposits increased this quarter, but at a declining rate, to 4.26% for the quarter ended June 30, 2024 from 4.21% for the quarter ended March 31, 2024.
- The average rate paid on FHLB advances increased to 4.28% for the quarter ended June 30, 2024 from 4.18% for the quarter ended March 31, 2024, reflecting maturities of cash flow hedges.

### **Non-interest income**

Non-interest income totaled \$24.2 million for the quarter ended June 30, 2024, compared to \$26.9 million for the quarter ended March 31, 2024. The \$5.8 million decline in lease financing income quarter over quarter was attributable to both lower residual income and the lower balance of operating lease equipment. There was a corresponding decline in depreciation of operating lease equipment. The \$3.9 million increase in "other non-interest income" reflected increases in revenue from our customer derivative business and higher loan related and syndication fees.

### **Earnings Conference Call and Presentation**

A conference call to discuss quarterly results will be held at 9:00 a.m. ET on Thursday, July 18, 2024 with Chairman, President and Chief Executive Officer Rajinder P. Singh, Chief Financial Officer Leslie N. Lunak and Chief Operating Officer Thomas M. Cornish.

The earnings release and slides with supplemental information relating to the release will be available on the Investor Relations page under About Us on [www.bankunited.com](http://www.bankunited.com) prior to the call. Due to recent demand for conference call services, participants are encouraged to listen to the call via a live Internet webcast at <https://ir.bankunited.com>. To participate by telephone, participants will receive dial-in information and a unique PIN number upon completion of registration at <https://register.vevent.com/register/B13a7df9cdebad462ba05970d7dc7dba95>. For those unable to join the live event, an archived webcast will be available on the Investor Relations page at <https://ir.bankunited.com> approximately two hours following the live webcast.

### **About BankUnited, Inc.**

BankUnited, Inc., with total assets of \$35.4 billion at June 30, 2024, is the bank holding company of BankUnited, N.A., a national bank headquartered in Miami Lakes, Florida that provides a full range of banking and related services to individual and corporate customers through banking centers located in the state of Florida, the New York metropolitan area and Dallas, Texas, and a comprehensive suite of wholesale products to customers through an Atlanta office focused on the Southeast region. BankUnited also offers certain commercial lending and deposit products through national platforms. For additional information, call (877) 779-2265 or visit [www.BankUnited.com](http://www.BankUnited.com).



### **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the Company's current views with respect to, among other things, future events and financial performance. The Company generally identifies forward-looking statements by terminology such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "could," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates," "forecasts" or the negative version of those words or other comparable words. Any forward-looking statements contained in this press release are based on the historical performance of the Company and its subsidiaries or on the Company's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations contemplated by the Company will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions, including (without limitation) those relating to the Company's operations, financial results, financial condition, business prospects, growth strategy and liquidity, including as impacted by external circumstances outside the Company's direct control, such as but not limited to adverse events or conditions impacting the financial services industry. If one or more of these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, the Company's actual results may vary materially from those indicated in these statements. These factors should not be construed as exhaustive. The Company does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. Information on these factors can be found in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, and any subsequent Quarterly Report on Form 10-Q or Current Report on Form 8-K, which are available at the SEC's website ([www.sec.gov](http://www.sec.gov)).

Contact  
BankUnited, Inc.  
Investor Relations:  
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Source: BankUnited, Inc.

**BANKUNITED, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS - UNAUDITED**  
(In thousands, except share and per share data)

	June 30, 2024	March 31, 2024	December 31, 2023
<b>ASSETS</b>			
Cash and due from banks:			
Non-interest bearing	\$ 12,631	\$ 13,773	\$ 14,945
Interest bearing	420,821	407,443	573,338
Cash and cash equivalents	433,452	421,216	588,283
Investment securities (including securities reported at fair value of \$8,936,449, \$8,914,959 and \$8,867,354)	8,946,449	8,924,959	8,877,354
Non-marketable equity securities	223,159	252,609	310,084
Loans	24,628,484	24,226,300	24,633,684
Allowance for credit losses	(225,698)	(217,556)	(202,689)
Loans, net	24,402,786	24,008,744	24,430,995
Bank owned life insurance	297,827	295,970	318,459
Operating lease equipment, net	266,815	329,025	371,909
Goodwill	77,637	77,637	77,637
Other assets	779,781	795,494	786,886
Total assets	<u>\$ 35,427,906</u>	<u>\$ 35,105,654</u>	<u>\$ 35,761,607</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
<b>Liabilities:</b>			
Demand deposits:			
Non-interest bearing	\$ 8,065,209	\$ 7,239,604	\$ 6,835,236
Interest bearing	3,771,793	3,549,141	3,403,539
Savings and money market	11,463,211	11,122,916	11,135,708
Time	4,463,394	5,115,703	5,163,995
Total deposits	27,763,607	27,027,364	26,538,478
FHLB advances	3,285,000	3,905,000	5,115,000
Notes and other borrowings	708,835	708,978	708,973
Other liabilities	971,116	823,920	821,235
Total liabilities	32,728,558	32,465,262	33,183,686
<b>Commitments and contingencies</b>			
<b>Stockholders' equity:</b>			
Common stock, par value \$0.01 per share, 400,000,000 shares authorized; 74,758,609, 74,772,706 and 74,372,505 shares issued and outstanding	748	748	744
Paid-in capital	290,719	286,169	283,642
Retained earnings	2,709,503	2,677,403	2,650,956
Accumulated other comprehensive loss	(301,622)	(323,928)	(357,421)
Total stockholders' equity	<u>2,699,348</u>	<u>2,640,392</u>	<u>2,577,921</u>
Total liabilities and stockholders' equity	<u>\$ 35,427,906</u>	<u>\$ 35,105,654</u>	<u>\$ 35,761,607</u>

**BANKUNITED, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME - UNAUDITED**  
(In thousands, except per share data)

	Three Months Ended			Six Months Ended	
	June 30, 2024	March 31, 2024	June 30, 2023	June 30, 2024	June 30, 2023
<b>Interest income:</b>					
Loans	\$ 350,604	\$ 347,257	\$ 326,153	\$ 697,861	\$ 634,948
Investment securities	123,708	124,179	120,604	247,887	239,362
Other	8,986	10,038	16,664	19,024	29,527
Total interest income	483,298	481,474	463,421	964,772	903,837
<b>Interest expense:</b>					
Deposits	208,091	209,998	156,868	418,089	290,498
Borrowings	49,185	56,619	92,675	105,804	171,587
Total interest expense	257,276	266,617	249,543	523,893	462,085
Net interest income before provision for credit losses	226,022	214,857	213,878	440,879	441,752
Provision for credit losses	19,538	15,285	15,517	34,823	35,305
Net interest income after provision for credit losses	206,484	199,572	198,361	406,056	406,447
<b>Non-interest income:</b>					
Deposit service charges and fees	4,909	5,313	5,182	10,222	10,515
Gain (loss) on investment securities, net	421	775	993	1,196	(11,556)
Lease financing	5,640	11,440	12,519	17,080	25,628
Other non-interest income	13,215	9,349	6,793	22,564	17,435
Total non-interest income	24,185	26,877	25,487	51,062	42,022
<b>Non-interest expense:</b>					
Employee compensation and benefits	75,588	75,920	67,414	151,508	138,465
Occupancy and equipment	10,973	10,569	11,043	21,542	21,845
Deposit insurance expense	8,530	13,530	7,597	22,060	15,504
Professional fees	4,497	2,510	3,518	7,007	6,436
Technology	20,567	20,315	20,437	40,882	42,163
Depreciation of operating lease equipment	7,896	9,213	11,232	17,109	22,753
Other non-interest expense	29,655	27,183	23,977	56,838	50,832
Total non-interest expense	157,706	159,240	145,218	316,946	297,998
Income before income taxes	72,963	67,209	78,630	140,172	150,471
Provision for income taxes	19,230	19,229	20,634	38,459	39,593
Net income	\$ 53,733	\$ 47,980	\$ 57,996	\$ 101,713	\$ 110,878
Earnings per common share, basic	\$ 0.72	\$ 0.64	\$ 0.78	\$ 1.36	\$ 1.49
Earnings per common share, diluted	\$ 0.72	\$ 0.64	\$ 0.78	\$ 1.36	\$ 1.48

**BANKUNITED, INC. AND SUBSIDIARIES**  
**AVERAGE BALANCES AND YIELDS**  
(Dollars in thousands)

	Three Months Ended June 30,			Three Months Ended March 31,			Three Months Ended June 30,		
	2024			2024			2023		
	Average Balance	Interest <sup>(1)</sup>	Yield/Rate <sup>(1)(2)</sup>	Average Balance	Interest <sup>(1)</sup>	Yield/Rate <sup>(1)(2)</sup>	Average Balance	Interest <sup>(1)</sup>	Yield/Rate <sup>(1)(2)</sup>
<b>Assets:</b>									
<b>Interest earning assets:</b>									
Loans	\$ 24,290,169	\$ 353,707	5.85 %	\$ 24,337,440	\$ 350,441	5.78 %	\$ 24,680,919	\$ 329,494	5.35 %
Investment securities <sup>(3)</sup>	8,894,517	124,572	5.60 %	8,952,453	125,025	5.59 %	9,369,019	121,520	5.19 %
Other interest earning assets	711,586	8,986	5.08 %	763,460	10,038	5.29 %	1,323,025	16,664	5.05 %
Total interest earning assets	33,896,272	487,265	5.77 %	34,053,353	485,504	5.72 %	35,372,963	467,678	5.30 %
Allowance for credit losses	(225,161)			(206,747)			(162,463)		
Non-interest earning assets	1,571,649			1,589,333			1,744,693		
Total assets	\$ 35,242,760			\$ 35,435,939			\$ 36,955,193		
<b>Liabilities and Stockholders' Equity:</b>									
<b>Interest bearing liabilities:</b>									
Interest bearing demand deposits	\$ 3,742,071	\$ 35,249	3.79 %	\$ 3,584,363	\$ 33,507	3.76 %	\$ 2,772,839	\$ 18,417	2.66 %
Savings and money market deposits	11,176,000	118,945	4.28 %	11,234,259	118,639	4.25 %	10,285,494	88,892	3.47 %
Time deposits	4,750,640	53,897	4.56 %	5,231,178	57,852	4.45 %	5,494,631	49,559	3.62 %
Total interest bearing deposits	19,668,711	208,091	4.26 %	20,049,800	209,998	4.21 %	18,552,964	156,868	3.39 %
FHLB advances	3,764,286	40,032	4.28 %	4,570,220	47,496	4.18 %	7,288,187	83,429	4.59 %
Notes and other borrowings	711,167	9,153	5.15 %	709,017	9,123	5.15 %	719,368	9,246	5.14 %
Total interest bearing liabilities	24,144,164	257,276	4.28 %	25,329,037	266,617	4.23 %	26,560,519	249,543	3.77 %
Non-interest bearing demand deposits	7,448,633			6,560,926			7,067,053		
Other non-interest bearing liabilities	960,691			906,266			798,279		
Total liabilities	32,553,488			32,796,229			34,425,851		
Stockholders' equity	2,689,272			2,639,710			2,529,342		
Total liabilities and stockholders' equity	\$ 35,242,760			\$ 35,435,939			\$ 36,955,193		
Net interest income		\$ 229,989			\$ 218,887			\$ 218,135	
Net interest spread			1.49 %			1.49 %			1.53 %
Net interest margin			2.72 %			2.57 %			2.47 %

- (1) On a tax-equivalent basis where applicable  
(2) Annualized  
(3) At fair value except for securities held to maturity

**BANKUNITED, INC. AND SUBSIDIARIES**  
**AVERAGE BALANCES AND YIELDS**  
(Dollars in thousands)

Six Months Ended June 30,

	2024			2023		
	Average Balance	Interest <sup>(1)</sup>	Yield/Rate <sup>(1)(2)</sup>	Average Balance	Interest <sup>(1)</sup>	Yield/Rate <sup>(1)(2)</sup>
<b>Assets:</b>						
<b>Interest earning assets:</b>						
Loans	\$ 24,313,806	\$ 704,149	5.82 %	\$ 24,702,487	\$ 641,617	5.22 %
Investment securities <sup>(3)</sup>	8,923,485	249,596	5.59 %	9,519,928	241,187	5.07 %
Other interest earning assets	737,523	19,024	5.19 %	1,182,077	29,527	5.04 %
Total interest earning assets	33,974,814	972,769	5.74 %	35,404,492	912,331	5.18 %
Allowance for credit losses	(215,954)			(156,798)		
Non-interest earning assets	1,580,491			1,768,714		
Total assets	\$ 35,339,351			\$ 37,016,408		
<b>Liabilities and Stockholders' Equity:</b>						
<b>Interest bearing liabilities:</b>						
Interest bearing demand deposits	\$ 3,663,217	\$ 68,756	3.77 %	\$ 2,570,422	\$ 29,291	2.30 %
Savings and money market deposits	11,205,130	237,584	4.26 %	11,169,671	180,287	3.25 %
Time deposits	4,990,909	111,749	4.50 %	5,013,230	80,920	3.26 %
Total interest bearing deposits	19,859,256	418,089	4.23 %	18,753,323	290,498	3.12 %
Federal funds purchased	—	—	— %	70,150	1,582	4.51 %
FHLB advances	4,167,253	87,528	4.22 %	6,878,867	151,467	4.44 %
Notes and other borrowings	710,092	18,276	5.15 %	721,376	18,538	5.14 %
Total interest bearing liabilities	24,736,601	523,893	4.26 %	26,423,716	462,085	3.53 %
Non-interest bearing demand deposits	7,004,780			7,261,557		
Other non-interest bearing liabilities	933,479			809,785		
Total liabilities	32,674,860			34,495,058		
Stockholders' equity	2,664,491			2,521,350		
Total liabilities and stockholders' equity	\$ 35,339,351			\$ 37,016,408		
Net interest income		\$ 448,876			\$ 450,246	
Interest rate spread			1.48 %			1.65 %
Net interest margin			2.64 %			2.55 %

(1) On a tax-equivalent basis where applicable

(2) Annualized

(3) At fair value except for securities held to maturity

**BANKUNITED, INC. AND SUBSIDIARIES**  
**EARNINGS PER COMMON SHARE**  
(In thousands except share and per share amounts)

	Three Months Ended			Six Months Ended	
	June 30, 2024	March 31, 2024	June 30, 2023	June 30, 2024	June 30, 2023
<b>Basic earnings per common share:</b>					
<b>Numerator:</b>					
Net income	\$ 53,733	\$ 47,980	\$ 57,996	\$ 101,713	\$ 110,878
Distributed and undistributed earnings allocated to participating securities	(748)	(680)	(881)	(1,429)	(1,679)
Income allocated to common stockholders for basic earnings per common share	\$ 52,985	\$ 47,300	\$ 57,115	\$ 100,284	\$ 109,199
<b>Denominator:</b>					
Weighted average common shares outstanding	74,762,498	74,509,107	74,424,631	74,635,803	74,588,904
Less average unvested stock awards	(1,110,233)	(1,127,838)	(1,183,039)	(1,119,035)	(1,188,430)
Weighted average shares for basic earnings per common share	73,652,265	73,381,269	73,241,592	73,516,768	73,400,474
<b>Basic earnings per common share</b>	<u>\$ 0.72</u>	<u>\$ 0.64</u>	<u>\$ 0.78</u>	<u>\$ 1.36</u>	<u>\$ 1.49</u>
<b>Diluted earnings per common share:</b>					
<b>Numerator:</b>					
Income allocated to common stockholders for basic earnings per common share	\$ 52,985	\$ 47,300	\$ 57,115	\$ 100,284	\$ 109,199
Adjustment for earnings reallocated from participating securities	2	1	1	4	5
Income used in calculating diluted earnings per common share	\$ 52,987	\$ 47,301	\$ 57,116	\$ 100,288	\$ 109,204
<b>Denominator:</b>					
Weighted average shares for basic earnings per common share	73,652,265	73,381,269	73,241,592	73,516,768	73,400,474
Dilutive effect of certain share-based awards	365,988	255,824	179,318	310,906	312,708
Weighted average shares for diluted earnings per common share	74,018,253	73,637,093	73,420,910	73,827,674	73,713,182
<b>Diluted earnings per common share</b>	<u>\$ 0.72</u>	<u>\$ 0.64</u>	<u>\$ 0.78</u>	<u>\$ 1.36</u>	<u>\$ 1.48</u>

**BANKUNITED, INC. AND SUBSIDIARIES**  
**SELECTED RATIOS**

	At or for the Three Months Ended			At or for the Six Months Ended	
	June 30, 2024	March 31, 2024	June 30, 2023	June 30, 2024	June 30, 2023
<b>Financial ratios<sup>(4)</sup></b>					
Return on average assets	0.61 %	0.54 %	0.63 %	0.58 %	0.60 %
Return on average stockholders' equity	8.0 %	7.3 %	9.2 %	7.7 %	8.9 %
Net interest margin <sup>(3)</sup>	2.72 %	2.57 %	2.47 %	2.64 %	2.55 %
Loans to deposits	88.7 %	89.6 %	95.3 %	88.7 %	95.3 %
Tangible book value per common share	\$ 35.07	\$ 34.27	\$ 32.90	\$ 35.07	\$ 32.90
<b>Asset quality ratios</b>					
Non-performing loans to total loans <sup>(1)(5)</sup>			0.70 %	0.48 %	0.52 %
Non-performing assets to total assets <sup>(2)(5)</sup>			0.50 %	0.34 %	0.37 %
Allowance for credit losses to total loans			0.92 %	0.90 %	0.82 %
Allowance for credit losses to total commercial <sup>(6)</sup>			1.42 %	1.42 %	1.29 %
Allowance for credit losses to non-performing loans <sup>(1)(5)</sup>			130.12 %	187.92 %	159.54 %
Net charge-offs to average loans <sup>(4)</sup>			0.12 %	0.02 %	0.09 %

(1) We define non-performing loans to include non-accrual loans and loans other than purchased credit deteriorated and government insured residential loans that are past due 90 days or more and still accruing. Contractually delinquent purchased credit deteriorated and government insured residential loans on which interest continues to be accrued are excluded from non-performing loans.

(2) Non-performing assets include non-performing loans, OREO and other repossessed assets.

(3) On a tax-equivalent basis.

(4) Annualized for the three and six month periods as applicable.

(5) Non-performing loans and assets include the guaranteed portion of non-accrual SBA loans totaling \$39.0 million or 0.16% of total loans and 0.11% of total assets at June 30, 2024, \$40.0 million or 0.16% of total loans and 0.11% of total assets at March 31, 2024, and \$41.8 million or 0.17% of total loans and 0.12% of total assets at December 31, 2023.

(6) For purposes of this ratio, commercial loans includes the C&I and CRE sub-segments, as well as franchise and equipment finance. Due to their unique risk profiles, MWL and municipal finance are excluded from this ratio.

	June 30, 2024		March 31, 2024		December 31, 2023		Required to be Considered Well Capitalized
	BankUnited, Inc.	BankUnited, N.A.	BankUnited, Inc.	BankUnited, N.A.	BankUnited, Inc.	BankUnited, N.A.	
<b>Capital ratios</b>							
Tier 1 leverage	8.2 %	9.6 %	8.1 %	9.3 %	7.9 %	9.1 %	5.0 %
Common Equity Tier 1 ("CET1") risk-based capital	11.6 %	13.5 %	11.6 %	13.4 %	11.4 %	13.1 %	6.5 %
Total risk-based capital	13.6 %	14.4 %	13.7 %	14.3 %	13.4 %	13.9 %	10.0 %
Tangible Common Equity/Tangible Assets	7.4 %	N/A	7.3 %	N/A	7.0 %	N/A	N/A

**Non-GAAP Financial Measures**

Tangible book value per common share is a non-GAAP financial measure. Management believes this measure is relevant to understanding the capital position and performance of the Company. Disclosure of this non-GAAP financial measure also provides a meaningful basis for comparison to other financial institutions as it is a metric commonly used in the banking industry. The following table reconciles the non-GAAP financial measurement of tangible book value per common share to the comparable GAAP financial measurement of book value per common share at the dates indicated (in thousands except share and per share data):

	June 30, 2024	March 31, 2024	June 30, 2023
Total stockholders' equity	\$ 2,699,348	\$ 2,640,392	\$ 2,526,310
Less: goodwill and other intangible assets	77,637	77,637	77,637
Tangible stockholders' equity	\$ 2,621,711	\$ 2,562,755	\$ 2,448,673
Common shares issued and outstanding	74,758,609	74,772,706	74,429,948
Book value per common share	\$ 36.11	\$ 35.31	\$ 33.94
Tangible book value per common share	\$ 35.07	\$ 34.27	\$ 32.90





# Q2 2024 – Supplemental Information

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July 18, 2024

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the current views of BankUnited, Inc. ("BankUnited," "BKU" or the "Company") with respect to, among other things, future events and financial performance. The Company generally identifies forward-looking statements by terminology such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "could," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates," "forecasts" or the negative version of those words or other comparable words. Any forward-looking statements contained in this presentation are based on the historical performance of the Company and its subsidiaries or on the Company's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations contemplated by the Company will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions, including (without limitation) those relating to the Company's operations, financial results, financial condition, business prospects, growth strategy and liquidity, including as impacted by external circumstances outside the Company's direct control, such as but not limited to adverse events or conditions impacting the financial services industry. If one or more of these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, the Company's actual results may vary materially from those indicated in these statements. These factors should not be construed as exhaustive. The Company does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. Information on these factors can be found in the Company's Annual Report on Form 10-K for the year ended December 31, 2023 and any subsequent Quarterly Report on Form 10-Q or Current Report on Form 8-K, which are available at the SEC's website ([www.sec.gov](http://www.sec.gov)).



# Quarterly Highlights

**1 Improve Funding Profile**

- Non-brokered deposits grew by \$1.3 billion
- NIDDA up \$826 million; improved to 29% of deposits
- Average NIDDA up \$888 million
- Total deposits up \$736 million
- Wholesale funding down \$1.2 billion

**2 Improve Asset Mix**

- Core C&I and CRE loans grew by \$589 million
- Resi declined by \$212 million

**3 Net Interest Margin**

- Net interest margin increased by 0.15%, to 2.72% from 2.57%
- Cost of deposits down to 3.09% from 3.18%

**4 Maintain Robust Liquidity and Capital**

- Same day available liquidity \$14.9 billion
- Available liquidity 139% of uninsured, uncollateralized deposits; 61% of deposits insured or collateralized.
- CET 1 ratio of 11.6%; TCE/TA increased to 7.4%

**5 Manage credit**

- ACL/Loans increased to 0.92%; commercial ACL remained at 1.42%
- Annualized net charge-offs 0.12%
- NPA ratio excluding guaranteed SBA loans 0.39%

**6 Manage Expenses**

- Expenses stable quarter-over-quarter

### Net Interest Margin

- Net interest margin **increased to 2.72%** from 2.57% for prior quarter
- **Cost of deposits declined**; 3.09% for Q2 compared to 3.18% for Q1;

### Deposits and Funding

- Non-brokered deposits **grew \$1.3 billion**
- Non-interest bearing DDA **29%** of total deposits; up \$826 million for the quarter
- Total deposits **grew by \$736 million**
- Wholesale funding **down by \$1.2 billion**

### High Quality CRE Portfolio

- Wtd average DSCR 1.77; wtd average LTV 56.0%; 56% Florida
- CRE office wtd average DSCR 1.59; wtd average LTV 65.8%; 58% Florida
- CRE office reserve **2.47%** at June 30
- CRE to total loans 24% ; CRE to total risk based capital **165%**
- \$51 million in non-performing CRE excluding non-performing SBA guaranteed loans

### Asset Quality

- Low NPA ratio of 0.50% at June 30; **0.39%** excluding guaranteed portion of non-accrual SBA loans
- Annualized net charge-off rate of **0.12%**
- Total criticized/classified assets **declined \$52 million**

### Capital<sup>(1)</sup>

- CET1 ratio **11.6%** ; TCE/TA **7.4%**
- Book value and tangible book value per share grew to \$36.11 and \$35.07

1. Tangible book value per share is a non-GAAP financial measure. See section entitled "Non-GAAP Financial Measures" on page 28

# Highlights from Second Quarter Earnings



(\$ in millions, except per share data)	Q2'24	Q1'24	Q2'23	Change From		Key Highlights
				Q1'24	Q2'23	
Net Interest Income	\$226	\$215	\$214	\$11	\$12	5% QoQ growth in net interest income
Provision for Credit Losses	\$20	\$15	\$16	\$5	\$4	
Total Non-interest Income	\$24	\$27	\$25	(\$3)	(\$1)	
Total Non-interest Expense	\$158	\$159	\$145	(\$1)	\$13	
Net Income	\$54	\$48	\$58	\$6	(\$4)	
EPS	\$0.72	\$0.64	\$0.78	\$0.08	(\$0.06)	
Period-end Core C&I and CRE loans	\$15,090	\$14,501	\$14,104	\$589	\$986	Core commercial growth partially offset by strategic resi decline
Period-end Loans	\$24,628	\$24,226	\$24,630	\$402	(\$2)	
Period-end Non-interest DDA	\$8,065	\$7,240	\$7,305	\$826	\$760	Double digit growth in NIDDA quarter over quarter
Period-end Deposits	\$27,764	\$27,027	\$25,839	\$736	\$1,925	\$1.3 billion growth in non-brokered deposits
Loans to Deposits	88.7%	89.6%	95.3%	(0.9%)	(6.6%)	
CET1	11.6%	11.6%	11.2%	—%	0.4%	
Total Capital	13.6%	13.7%	13.0%	(0.1%)	0.6%	
Yield on Loans	5.85%	5.78%	5.35%	0.07%	0.50%	
Yield on Securities	5.60%	5.59%	5.19%	0.01%	0.41%	
Cost of Deposits	3.09%	3.18%	2.46%	(0.09%)	0.63%	First decline since Q1 2022
Net Interest Margin	2.72%	2.57%	2.47%	0.15%	0.25%	Expanding trend in margin expected over course of 2024
Non-performing Assets to Total Assets <sup>(1)</sup>	0.50%	0.34%	0.34%	0.16%	0.16%	
Allowance for Credit Losses to Total Loans	0.92%	0.90%	0.68%	0.02%	0.24%	
Commercial Allowance for Credit Losses to Total Commercial Loans <sup>(3)</sup>	1.42%	1.42%	1.08%	—%	0.34%	
Net Charge-offs to Average Loans <sup>(2)</sup>	0.12%	0.02%	0.09%	0.10%	0.03%	

1. Includes guaranteed portion of non-accrual SBA loans.

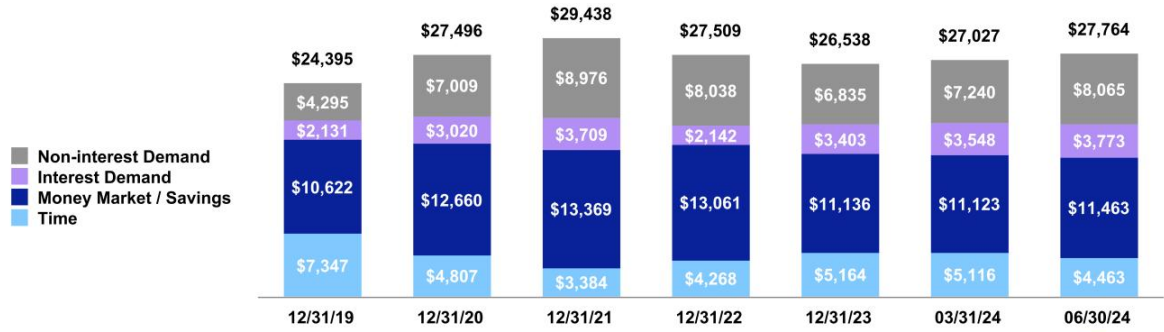
2. Annualized.

3. For purposes of this ratio, commercial loans includes the core C&I and CRE sub-segments as well as franchise and equipment finance. Due to their unique risk profiles, MWL and municipal finance are excluded from this ratio.



# Deposits

# Deposit Trends (\$ in millions)



Quarterly Cost of Deposits	1.48%	0.43%	0.19%	1.42%	2.96%	3.18%	3.09%
Non-interest bearing as a % of Total Deposits	17.6%	25.5%	30.5%	29.2%	25.8%	26.8%	29.1%

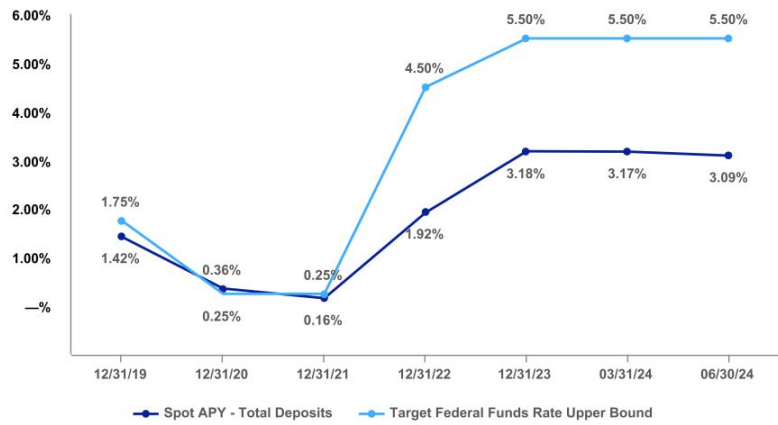


# Cost of Funds Trend



Spot Average Annual Percentage Yield ("APY")	At December 31, 2019	At December 31, 2020	At December 31, 2021	At December 31, 2022	At December 31, 2023	At March 31, 2024	At June 30, 2024
Total non-maturity deposits	1.11%	0.29%	0.14%	1.83%	2.87%	2.85%	2.80%
Total interest-bearing deposits	1.71%	0.48%	0.23%	2.66%	4.20%	4.29%	4.29%
Total deposits	1.42%	0.36%	0.16%	1.92%	3.18%	3.17%	3.09%

**Spread Between Fed Funds Upper Bound and Spot APY of Total Deposits**





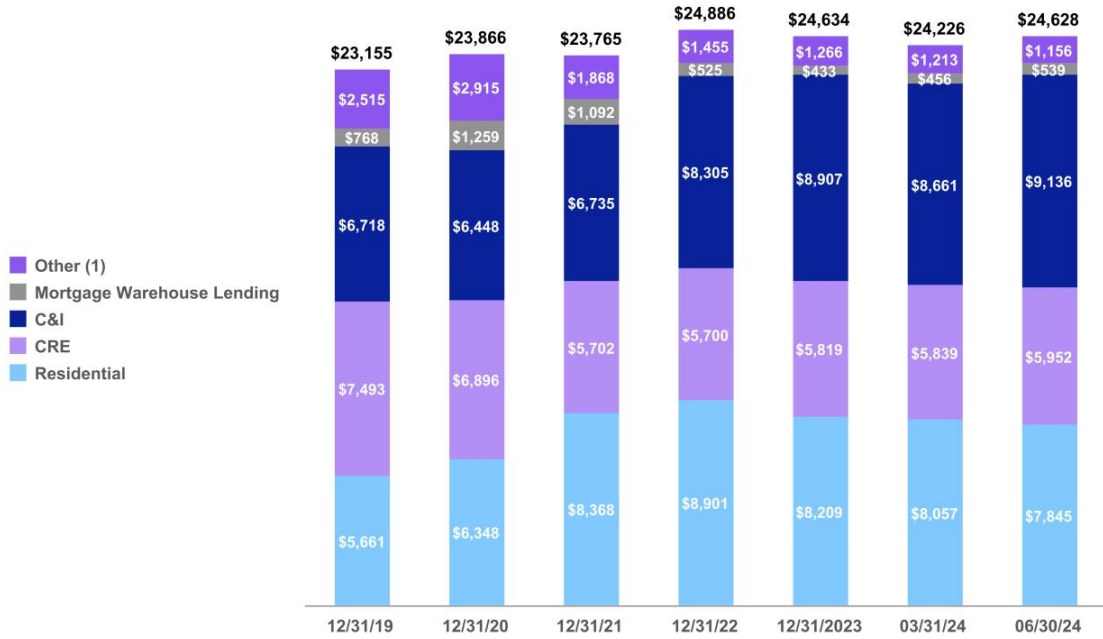
## **Loans and the Allowance for Credit Losses**

# Prudently Underwritten and Well-Diversified Loan Portfolio

At June 30, 2024 (\$ in millions)



Loan Portfolio Over Time



1. Includes Pinnacle municipal finance, franchise and equipment finance, and PPP.

# High Quality CRE Portfolio

At June 30, 2024 (\$ in millions)



Property Type	Balance	% of Total CRE	FL	NY Tri State	Other	Wtd. Avg. DSCR	Wtd. Avg. LTV
Office	\$ 1,791	30 %	58 %	24 %	18 %	1.59	65.8 %
Warehouse/Industrial	1,295	22 %	58 %	9 %	33 %	2.02	50.4 %
Multifamily	825	14 %	48 %	52 %	— %	1.93	48.2 %
Retail	857	14 %	49 %	32 %	19 %	1.63	59.0 %
Hotel	514	9 %	74 %	9 %	17 %	1.73	44.1 %
Construction and Land	585	10 %	44 %	50 %	6 %	NA	NA
Other	85	1 %	70 %	15 %	15 %	1.85	49.5 %
	<b>\$ 5,952</b>	<b>100 %</b>	<b>56 %</b>	<b>27 %</b>	<b>17 %</b>	<b>1.77</b>	<b>56.0 %</b>

Property Type	Florida		NY Tri State	
	Wtd. Avg. DSCR	Wtd. Avg. LTV	Wtd. Avg. DSCR	Wtd. Avg. LTV
Office	1.58	64.8 %	1.63	61.2 %
Warehouse/Industrial	2.17	48.4 %	1.81	36.6 %
Multifamily	2.46	45.4 %	1.44	50.8 %
Retail	1.80	58.4 %	1.38	59.9 %
Hotel	1.77	41.9 %	1.88	32.5 %
Other	2.05	47.8 %	1.38	65.4 %
	<b>1.91</b>	<b>54.1 %</b>	<b>1.54</b>	<b>54.6 %</b>

Construction and land includes \$87 million of office exposure, \$84 million in NY

# Manageable CRE Maturity Risk

At June 30, 2024 (\$ in millions)



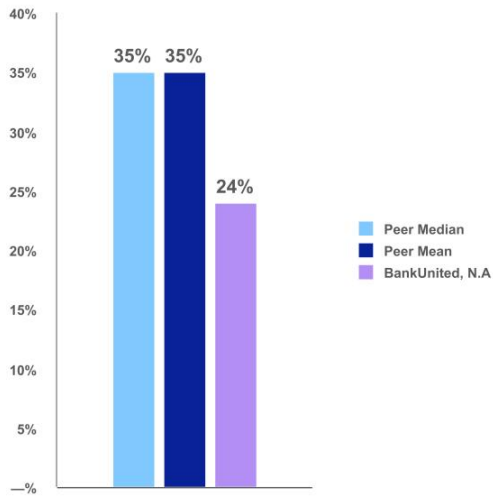
Just 6% of total CRE portfolio fixed and maturing in the next 12 months

Property Type	Maturing in the Next 12 Months	% Maturing in the Next 12 Months	Fixed Rate or Swapped Maturing in the Next 12 Months	Fixed Rate to Borrower Maturing in Next 12 mos. as a % of Total Portfolio
Office	\$ 402	22 %	\$ 191	11 %
Warehouse/Industrial	80	6 %	56	4 %
Multifamily	90	11 %	29	3 %
Retail	100	12 %	54	6 %
Hotel	42	8 %	17	3 %
Construction and Land	279	48 %	—	— %
Other	19	23 %	19	23 %
	<b>\$ 1,012</b>	<b>17 %</b>	<b>\$ 366</b>	<b>6 %</b>

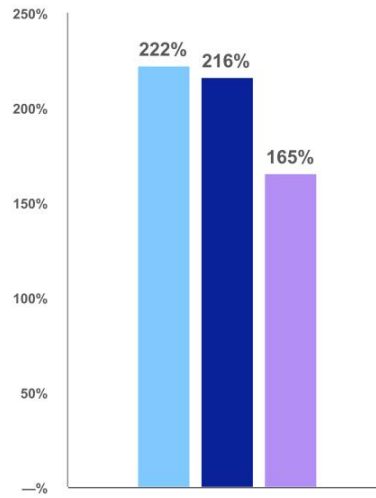
## Maturity Distribution of CRE Loans

Property Type	2024	2025	2026	2027	2028	Thereafter	Total
Office	\$ 221	\$ 442	\$ 424	\$ 226	\$ 146	\$ 332	\$ 1,791
Warehouse/Industrial	53	179	404	285	144	230	1,295
Multifamily	15	158	164	158	107	223	825
Retail	68	150	230	100	186	123	857
Hotel	41	44	243	31	56	99	514
Construction and Land	132	219	100	61	—	73	585
Other	12	7	27	10	4	25	85
	<b>\$ 542</b>	<b>\$ 1,199</b>	<b>\$ 1,592</b>	<b>\$ 871</b>	<b>\$ 643</b>	<b>\$ 1,105</b>	<b>\$ 5,952</b>

**CRE / Total Loans<sup>(1)(2)</sup>**

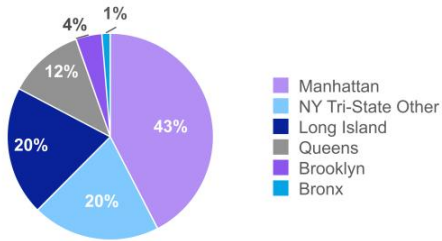


**CRE / Total Risk Based Capital<sup>(1)(2)</sup>**



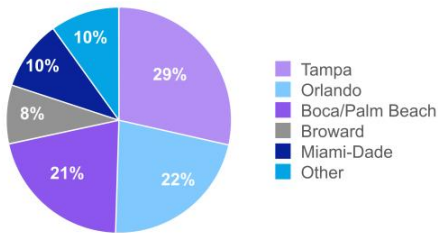
1. BKU information as of June 30, 2024
2. CRE peer median information based on March 31, 2024 Call Report data (most recent date available) for banks with total assets between \$10 billion and \$100 billion

**NY Tri-State by Sub-Market**



- 17% or \$309 million of the total office portfolio is medical office
- Rent rollover in next 12 months approximately 9% of the total office portfolio; 10% for FL and 6% in NY Tri State
- Manhattan stabilized portfolio has approximately 96% occupancy and rent rollover in the next 12 months of 6%
- The Florida portfolio is predominantly suburban

**Florida by Sub-Market**



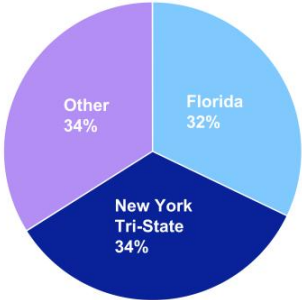
# Granular, Diversified Commercial & Industrial Portfolio

At June 30, 2024 (\$ in millions)



Industry	Balance <sup>(1)</sup>	% of Portfolio
Finance and Insurance	\$ 1,678	18.4 %
Manufacturing	765	8.4 %
Educational Services	736	8.1 %
Health Care and Social Assistance	716	7.8 %
Utilities	688	7.5 %
Information	665	7.3 %
Wholesale Trade	648	7.1 %
Transportation and Warehousing	509	5.6 %
Real Estate and Rental and Leasing	502	5.5 %
Construction	469	5.1 %
Retail Trade	325	3.6 %
Public Administration	301	3.3 %
Professional, Scientific, and Technical Services	293	3.2 %
Other Services (except Public Administration)	266	2.9 %
Arts, Entertainment, and Recreation	199	2.2 %
Administrative and Support and Waste Management	183	2.0 %
Accommodation and Food Services	158	1.7 %
Other	36	0.3 %
	<b>\$ 9,137</b>	<b>100.0 %</b>

## Geographic Distribution



1. Includes \$2.0 billion of owner-occupied real estate



# Drivers of Change in the ACL - Current Quarter

(\$ in millions)



## Allocation of the ACL (\$ in millions)



	December 31, 2023		March 31, 2024		June 30, 2024	
	Balance	% of Loans	Balance	% of Loans	Balance	% of Loans
Commercial:						
Commercial real estate	\$ 41.3	0.71 %	\$ 61.1	1.05 %	\$ 69.9	1.17 %
Commercial and industrial	142.4	1.60 %	140.0	1.62 %	143.2	1.57 %
Franchise and equipment finance	10.9	2.85 %	9.4	2.71 %	5.9	1.93 %
Total commercial	194.6	1.29 %	210.5	1.42 %	219.0	1.42 %
Pinnacle - municipal finance	0.2	0.03 %	0.2	0.03 %	0.2	0.03 %
Residential and mortgage warehouse lending	7.9	0.09 %	6.9	0.08 %	6.5	0.08 %
Allowance for credit losses	<b>\$ 202.7</b>	<b>0.82 %</b>	<b>\$ 217.6</b>	<b>0.90 %</b>	<b>\$ 225.7</b>	<b>0.92 %</b>

**Office Portfolio ACL: 2.47% at June 30, 2024, compared to 2.26% at March 31, 2024 and 1.18% at December 31, 2023.**

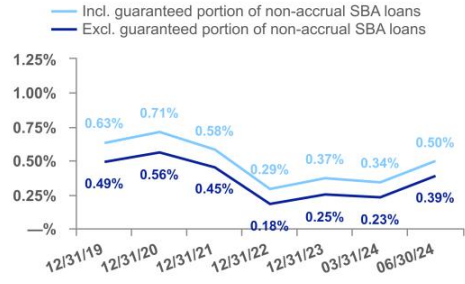
Asset Quality Ratios	December 31, 2023	March 31, 2024	June 30, 2024
Non-performing loans to total loans <sup>(1)</sup>	0.52 %	0.48 %	0.70 %
Non-performing assets to total assets <sup>(1)</sup>	0.37 %	0.34 %	0.50 %
Allowance for credit losses to non-performing loans <sup>(1)</sup>	159.54 %	187.92 %	130.12 %
Net charge-offs to average loans <sup>(2)</sup>	0.09 %	0.02 %	0.12 %

1. Non-performing loans and assets include the guaranteed portion of non-accrual SBA loans totaling \$39.0 million, \$40.0 million and \$41.8 million or 0.16%, 0.16% and 0.17% of total loans and 0.11%, 0.11% and 0.12% of total assets at June 30, 2024, March 31, 2024 and December 31, 2023, respectively.
2. Annualized for the three months ended March 31, 2024 and the six months ended June 30, 2024.

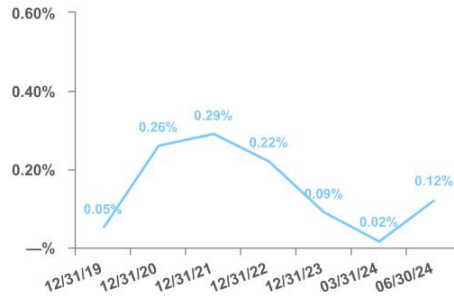
## Non-Performing Loans to Total Loans



## Non-Performing Assets to Total Assets



## Net Charge-offs to Average Loans<sup>(1)</sup>

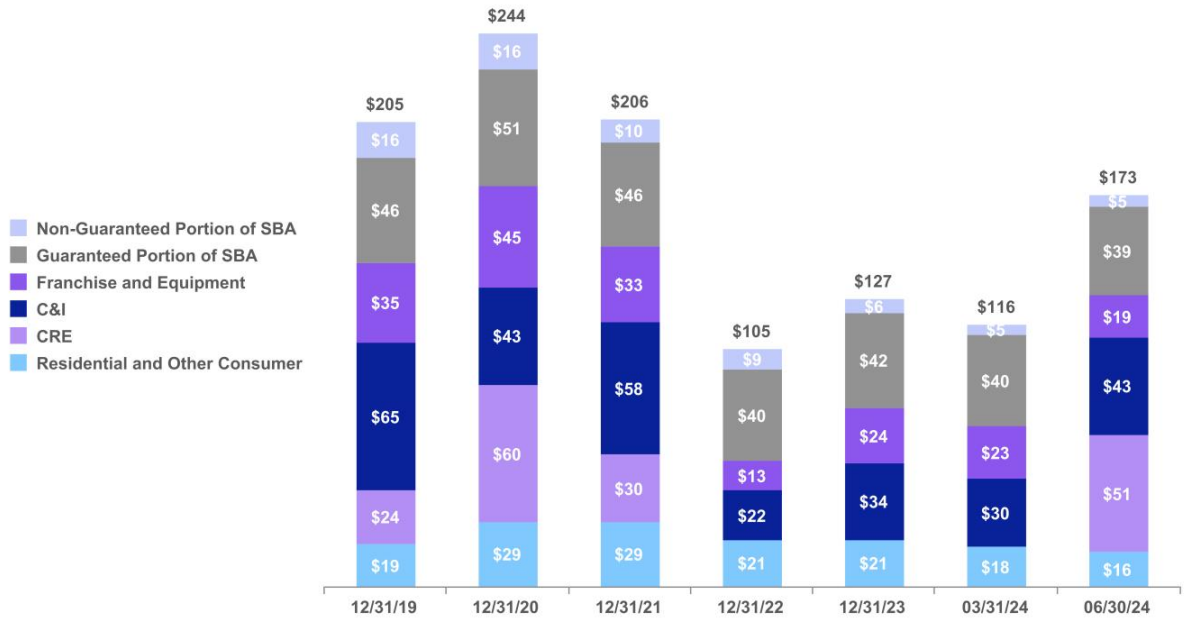


1. Annualized for the six months ended June 30, 2024 and the three months ended March 31, 2024.

# Non-Performing Loans by Portfolio Segment (\$ in millions)



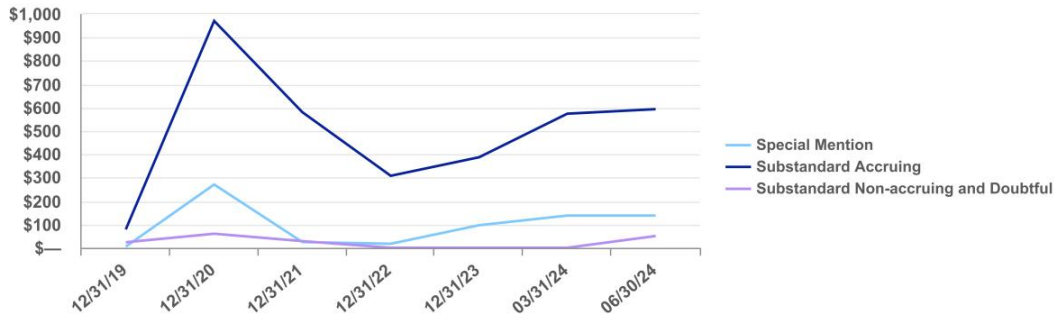
## NPLs Remain Below Pre-Pandemic Levels



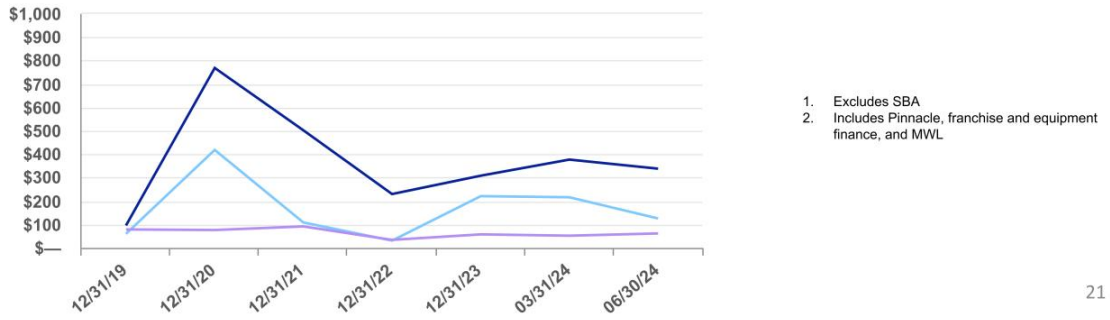
# Criticized and Classified Loans (\$ in millions)



## Commercial Real Estate<sup>(1)</sup>



## Commercial<sup>(1)(2)</sup>



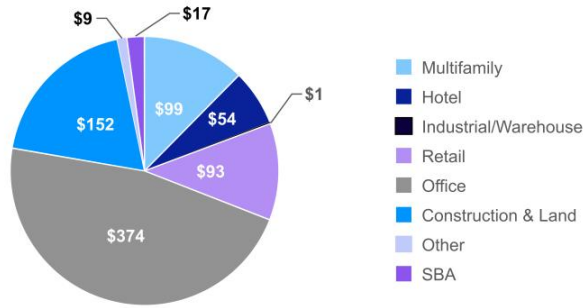
- 1. Excludes SBA
- 2. Includes Pinnacle, franchise and equipment finance, and MWL

# Criticized and Classified CRE Loans by Property Type

(\$ in millions)

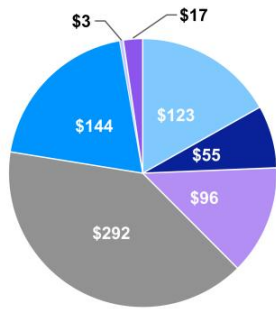


June 30, 2024

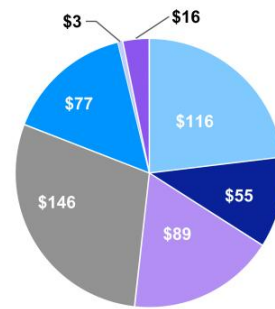


Construction and land category includes \$84 million of office exposure at 6/30/24

March 31, 2024



December 31, 2023

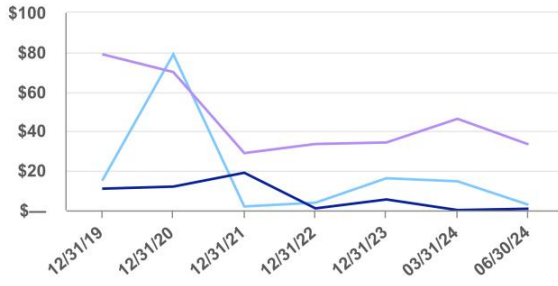


# Asset Quality - Delinquencies

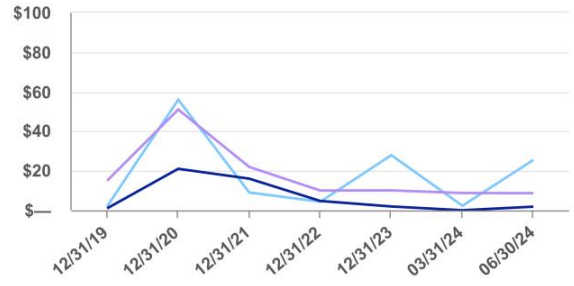
(\$ in millions)



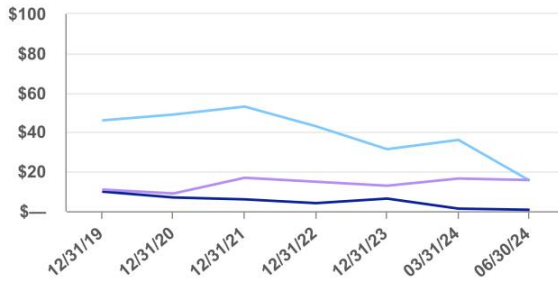
**Commercial<sup>(1)</sup>**



**CRE**



**Residential<sup>(2)</sup>**



— 30-59 Days PD  
 — 60-89 Days PD  
 — 90 Days+ PD

- 1. Includes Pinnacle, franchise finance and equipment finance
- 2. Excludes government insured residential loans

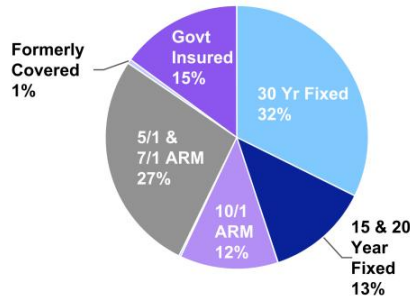
# Residential Portfolio Overview

At June 30, 2024

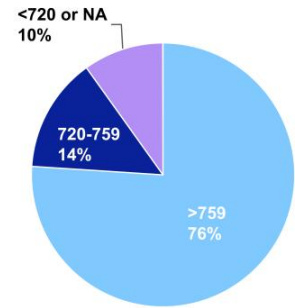


High quality residential portfolio consists primarily of high FICO, low LTV, prime jumbo mortgages with de-minimis charge-offs since inception as well as government insured loans

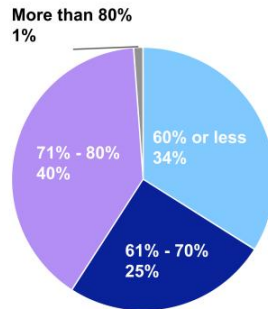
### Residential Loan Product Type



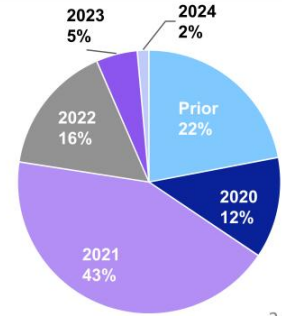
### FICO Distribution<sup>(1)</sup>



### Breakdown by LTV<sup>(1)</sup>



### Breakdown by Vintage<sup>(1)</sup>



1. Excludes government insured residential loans. FICOs are refreshed routinely. LTVs are typically based on valuation at origination





# Investment Portfolio

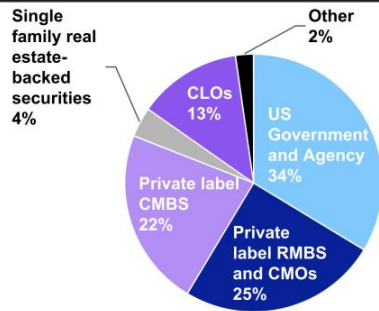
# High Quality, Short-Duration Securities Portfolio (\$ in millions)



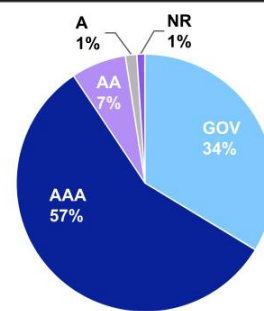
- Unrealized losses continue to decline
- No expected credit losses on AFS securities
- AFS portfolio duration of 1.82; approximately 69% of the portfolio floating rate
- HTM securities total \$10 million

Portfolio	December 31, 2023		March 31, 2024		June 30, 2024	
	Net Unrealized Loss	Fair Value	Net Unrealized Loss	Fair Value	Net Unrealized Gain/(Loss)	Fair Value
US Government and Agency	\$ (115)	\$ 2,656	\$ (110)	\$ 2,884	\$ (97)	\$ 2,999
Private label RMBS and CMOs	(301)	2,296	(294)	2,250	(285)	2,223
Private label CMBS	(84)	2,199	(69)	2,122	(60)	1,991
Single family real estate-backed securities	(18)	366	(15)	341	(14)	333
CLOs	(10)	1,113	(1)	1,077	3	1,159
Other	(7)	205	(9)	207	(10)	203
	<b>\$ (535)</b>	<b>\$ 8,835</b>	<b>\$ (498)</b>	<b>\$ 8,881</b>	<b>\$ (463)</b>	<b>\$ 8,908</b>

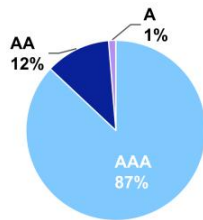
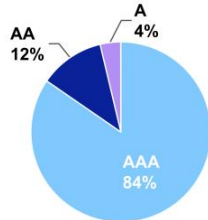
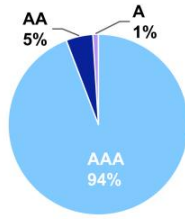
**Portfolio Composition**



**Rating Distribution**



Strong credit enhancement levels - no SASB<sup>(1)</sup> exposure



**Private Label RMBS**

Rating	Subordination			Wtd. Avg. Stress Scenario Loss
	Min	Max	Avg.	
AAA	1.3	92.0	17.8	2.2
AA	20.7	35.0	27.0	5.3
A	32.9	32.9	32.9	5.4
<b>Wtd. Avg.</b>	<b>2.3</b>	<b>89.1</b>	<b>18.3</b>	<b>2.4</b>

**Private Label CMBS**

Rating	Subordination			Wtd. Avg. Stress Scenario Loss
	Min	Max	Avg.	
AAA	30.5	87.6	46.0	7.2
AA	31.5	74.1	39.4	7.7
A	25.1	51.6	38.6	9.1
<b>Wtd. Avg.</b>	<b>30.4</b>	<b>84.7</b>	<b>44.9</b>	<b>7.4</b>

**CLOs**

Rating	Subordination			Wtd. Avg. Stress Scenario Loss
	Min	Max	Avg.	
AAA	41.3	92.8	47.6	15.0
AA	30.8	38.2	33.4	13.1
A	35.0	35.0	35.0	22.1
<b>Wtd. Avg.</b>	<b>40.0</b>	<b>85.7</b>	<b>45.8</b>	<b>14.9</b>

1. Single-asset, single-borrower

Tangible book value per common share is a non-GAAP financial measure. Management believes this measure is relevant to understanding the capital position and performance of the Company. Disclosure of this non-GAAP financial measure also provides a meaningful basis for comparison to other financial institutions as it is a metric commonly used in the banking industry. The following table reconciles the non-GAAP financial measurement of tangible book value per common share to the comparable GAAP financial measurement of book value per common share at June 30, 2024 (in thousands except share and per share data):

	<b>June 30, 2024</b>
Total stockholders' equity (GAAP)	\$ 2,699,348
Less: goodwill	<u>77,637</u>
Tangible stockholders' equity (non-GAAP)	\$ 2,621,711
Common shares issued and outstanding	<u>74,758,609</u>
Book value per common share (GAAP)	<u>\$ 36.11</u>
Tangible book value per common share (non-GAAP)	<u>\$ 35.07</u>

