# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

## FORM 10-Q

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

## For the quarterly period ended September 30, 2011

OR
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission File Number: 001-35039

# BankUnited, Inc. <br> (Exact name of registrant as specified in its charter) 

Delaware<br>(State or other jurisdiction of incorporation or organization)<br>14817 Oak Lane, Miami Lakes, FL<br>(Address of principal executive offices)<br>27-0162450<br>(I.R.S. Employer Identification No.)

Registrant's telephone number, including area code: (305) 569-2000
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule $12 \mathrm{~b}-2$ of the Exchange Act.

Large accelerated filer o Accelerated filer o
Non-accelerated filer x Smaller reporting company o
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class | November 10, 2011 |
| :---: | :---: | :---: |
| Common Stock, \$0.01 Par Value | $97,283,922$ Shares |

## BankUnited, Inc.

Consolidated Balance Sheets 3
Consolidated Statements of Income4
Consolidated Statements of Cash Flows ..... 5
Consolidated Statements of Stockholders' Equity and Comprehensive Income ..... 7
Notes to Consolidated Financial Statements ..... 8

ITEM 2.

Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 41
ITEM 3. Quantitative and Qualitative Disclosures About Market Risk ..... 71
ITEM 4. Controls and Procedures ..... 71
PART II. OTHER INFORMATION
ITEM 1. Legal Proceedings ..... 71
ITEM 1A. Risk Factors ..... 71
ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 71
ITEM 3. Defaults Upon Senior Securities ..... 71
ITEM 4. (Removed and Reserved) ..... 71
ITEM 5. Other Information ..... 72
ITEM 6. Exhibits ..... 72SIGNATURES73

## PART I - FINANCIAL INFORMATION Item 1. Financial Statements

BANKUNITED, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS - UNAUDITED
(Dollars in thousands, except per share data)


## LIABILITIES AND STOCKHOLDERS' EQUITY

## Liabilities:

Demand deposits:

| Interest bearing | 394,502 |  | 349,985 |  |
| :---: | :---: | :---: | :---: | :---: |
| Savings and money market | 3,487,959 |  | 3,134,884 |  |
| Time | 2,420,256 |  | 3,184,360 |  |
| Total deposits | 6,948,412 |  | 7,163,728 |  |
|  |  |  |  |  |
| Securities sold under agreements to repurchase |  | 284 |  | 492 |
| Federal Home Loan Bank advances |  | 2,240,937 |  | 2,255,200 |
| Deferred tax liability, net |  | 31,245 |  | 4,618 |
| Advance payments by borrowers for taxes and insurance |  | 47,732 |  | 22,563 |
| Other liabilities |  | 244,504 |  | 169,451 |
|  |  |  |  |  |
| Total liabilities |  | 9,513,114 |  | 9,616,052 |
|  |  |  |  |  |
| Commitments and contingencies |  |  |  |  |
|  |  |  |  |  |
| Stockholders' equity: |  |  |  |  |
| Common Stock, par value $\$ 0.01$ per share |  |  |  |  |
| 400,000,000 and 110,000,000 shares authorized; 97,282,905 and 92,971,850 shares issued and outstanding |  | 973 |  | 930 |
| Paid-in capital |  | 1,230,819 |  | 950,831 |
| Retained earnings |  | 249,124 |  | 269,781 |
| Accumulated other comprehensive income |  | 19,990 |  | 31,966 |
| Total stockholders' equity |  | 1,500,906 |  | 1,253,508 |
|  |  |  |  |  |
| Total liabilities and stockholders' equity | \$ | 11,014,020 | \$ | 10,869,560 |

The accompanying notes are an integral part of these consolidated financial statements.

## Table of Contents

BANKUNITED, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME - UNAUDITED

(Dollars in thousands, except per share data)

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Interest income: |  |  |  |  |  |  |  |  |
| Interest and fees on loans | \$ | 133,649 | \$ | 108,422 | \$ | 370,543 | \$ | 320,092 |
| Interest and dividends on investment securities available for sale |  | 28,984 |  | 32,255 |  | 90,770 |  | 93,382 |
| Other |  | 522 |  | 697 |  | 2,145 |  | 1,485 |
|  |  |  |  |  |  |  |  |  |
| Total interest income |  | 163,155 |  | 141,374 |  | 463,458 |  | 414,959 |
|  |  |  |  |  |  |  |  |  |
| Interest expense: |  |  |  |  |  |  |  |  |
| Interest on deposits |  | 18,437 |  | 26,717 |  | 57,767 |  | 83,631 |
| Interest on borrowings |  | 15,920 |  | 15,869 |  | 47,244 |  | 43,864 |
|  |  |  |  |  |  |  |  |  |
| Total interest expense |  | 34,357 |  | 42,586 |  | 105,011 |  | 127,495 |
|  |  |  |  |  |  |  |  |  |
| Net interest income before provision for loan losses |  | 128,798 |  | 98,788 |  | 358,447 |  | 287,464 |
| Provision for loan losses |  | 1,252 |  | 19,066 |  | 9,816 |  | 45,157 |
|  |  |  |  |  |  |  |  |  |
| Net interest income after provision for loan losses |  | 127,546 |  | 79,722 |  | 348,631 |  | 242,307 |
|  |  |  |  |  |  |  |  |  |
| Non-interest income: |  |  |  |  |  |  |  |  |
| Accretion of discount on FDIC indemnification asset |  | 10,804 |  | 25,755 |  | 45,247 |  | 116,915 |
| Income from resolution of covered assets, net |  | 4,702 |  | 17,787 |  | 7,068 |  | 112,777 |
| Net gain (loss) on indemnification asset |  | (777) |  | 5,053 |  | 36,857 |  | $(44,932)$ |
| FDIC reimbursement of costs of resolution of covered assets |  | 5,859 |  | 8,078 |  | 24,600 |  | 22,393 |
| Service charges |  | 2,730 |  | 2,674 |  | 8,062 |  | 7,894 |
| Gain (loss) on sale or exchange of investment securities available for sale |  | 1,112 |  | 518 |  | 1,215 |  | $(2,292)$ |
| Mortgage insurance income |  | 4,143 |  | 7,040 |  | 12,228 |  | 12,097 |
| Investment services income |  | 1,645 |  | 1,717 |  | 6,160 |  | 4,421 |
| Other non-interest income |  | 2,537 |  | 2,693 |  | 8,438 |  | 8,247 |
|  |  |  |  |  |  |  |  |  |
| Total non-interest income |  | 32,755 |  | 71,315 |  | 149,875 |  | 237,520 |
|  |  |  |  |  |  |  |  |  |
| Non-interest expense: |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 41,350 |  | 36,830 |  | 232,020 |  | 100,334 |
| Occupancy and equipment |  | 9,879 |  | 6,502 |  | 26,275 |  | 20,144 |
| Impairment of other real estate owned |  | 4,037 |  | 6,263 |  | 21,823 |  | 12,164 |



The accompanying notes are an integral part of these consolidated financial statements.

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS - UNAUDITED (Dollars in thousands)

|  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 21,888 | \$ | 156,922 |
| Adjustments to reconcile net income to net cash used in operating activities: |  |  |  |  |
| Accretion of fair values of assets acquired and liabilities assumed |  | $(351,509)$ |  | $(336,219)$ |
| Amortization of fees, discounts and premiums, net |  | $(3,116)$ |  | $(24,591)$ |
| Provision for loan losses |  | 9,816 |  | 45,157 |
| Accretion of discount on FDIC indemnification asset |  | $(45,247)$ |  | $(116,915)$ |
| Income from resolution of covered assets |  | $(7,068)$ |  | $(112,777)$ |
| Net (gain) loss on indemnification asset |  | $(36,857)$ |  | 44,932 |
| Net gain on sale of loans |  | (403) |  | - |
| Increase in cash surrender value of bank owned life insurance |  | $(2,887)$ |  | $(3,836)$ |
| Income from life insurance proceeds |  | - |  | (544) |
| (Gain) loss on sale or exchange of investment securities available for sale |  | $(1,215)$ |  | 2,292 |
| (Gain) loss on sale of other real estate owned |  | 27,339 |  | $(2,270)$ |
| Loss on disposal of premises and equipment |  | 11 |  | 316 |
| Stock-based compensation |  | 135,744 |  | 873 |
| Change in fair value of equity instruments classified as liabilities |  | - |  | 24,490 |
| Depreciation and amortization |  | 5,333 |  | 1,765 |
| Impairment of other real estate owned |  | 21,823 |  | 12,164 |
| Deferred income taxes |  | 34,368 |  | 38,884 |
| Proceeds from sale of loans held for sale |  | 22,095 |  | - |
| Loans originated for sale, net of repayments |  | $(21,175)$ |  | (534) |
| Realized tax benefits from equity based compensation |  | (433) |  | - |
| Other: |  |  |  |  |
| (Increase) decrease in other assets |  | 991 |  | $(46,811)$ |
| Increase (decrease) in other liabilities |  | 7,369 |  | $(76,845)$ |
| Net cash used in operating activities |  | $(183,133)$ |  | $(393,547)$ |

Cash flows from investing activities:

| Decrease in due to FDIC | - | $(2,950)$ |
| :--- | ---: | ---: |
| Purchase of investment securities available for sale | $(1,452,980)$ | $(1,331,883)$ |
| Proceeds from repayments of investment securities available for sale | 407,595 | 494,324 |
| Proceeds from sale of investment securities available for sale | 199,843 | 67,867 |
| Maturities and calls of investment securities available for sale | 162 | 10,000 |
| Purchases of loans | $(254,732)$ | $(23,718)$ |
| Loan repayments and resolutions, net of originations | 251,691 | 618,061 |
| Proceeds from redemption of Federal Home Loan Bank stock | 51,861 | 17,432 |
| Decrease in FDIC indemnification asset for claims filed | 641,900 | 628,089 |
| Purchase of bank owned life insurance | $(22,016)$ | $-77,721$ |

## BANKUNITED, INC. AND SUBSIDIARIES <br> CONSOLIDATED STATEMENTS OF CASH FLOWS - UNAUDITED <br> (Dollars in thousands)

|  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
| Cash flows from financing activities: |  |  |  |  |
| Net decrease in deposits |  | $(208,941)$ |  | $(347,989)$ |
| Additions to Federal Home Loan Bank advances |  | - |  | 605,000 |
| Repayments of Federal Home Loan Bank advances |  | - |  | $(405,000)$ |
| Net decrease in securities sold under agreements to repurchase |  | (208) |  | $(2,586)$ |
| Settlement of FDIC warrant liability |  | $(25,000)$ |  | - |
| Increase in advances from borrowers for taxes and insurance |  | 22,955 |  | 25,860 |
| Issuance of common stock |  | 98,620 |  | 2,500 |
| Dividends paid |  | $(41,914)$ |  | - |
| Realized tax benefits from equity based compensation |  | 433 |  | - |
| Exercise of stock options |  | 270 |  | - |
| Net cash used in financing activities |  | (153,785) |  | $(122,215)$ |
| Increase (decrease) in cash and cash equivalents |  | $(179,688)$ |  | 138,371 |
| Cash and cash equivalents, beginning of period |  | 564,774 |  | 356,215 |
| Cash and cash equivalents, end of period | \$ | 385,086 | \$ | 494,586 |
|  |  |  |  |  |
| Supplemental disclosures of cash flow information: |  |  |  |  |
| Interest paid on deposits and borrowings | \$ | 125,461 | \$ | 168,200 |
| Income taxes paid | \$ | 30,626 | \$ | 197,166 |
|  |  |  |  |  |
| Supplemental schedule of non-cash investing and financing activities: |  |  |  |  |
| Transfers from loans to other real estate owned | \$ | 273,345 | \$ | 283,220 |
| Dividends declared | \$ | 14,631 | \$ | 14,000 |
| Unsettled securities trades | \$ | 112,731 | \$ | - |
| Reclassification of PIU liability to equity | \$ | 44,964 | \$ | - |
| Rescission of surrender of bank owned life insurance | \$ | 20,846 | \$ | - |

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS'EQUITY AND COMPREHENSIVE INCOME -UNAUDITED (Dollars in thousands)

|  | Common stock |  | Paid-in capital |  | Retained earnings |  | Accumulatedothercomprehensiveincome |  | Total stockholders'equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2010 | \$ | 930 |  |  | \$ |  | \$ |  |  |  |

Comprehensive income:

| Net income | - | - | 21,888 | - | 21,888 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Other comprehensive income (loss): |  |  |  |  |  |
| Unrealized gains on investment securities available for sale arising during the period, net of taxes of $\$(2,303)$ | - | - | - | 3,688 | 3,688 |
| Reclassification adjustment for realized gains on investment securities available for sale, net of taxes of \$468 | - | - | - | (747) | (747) |
| Unrealized losses on cash flow hedges, net of taxes of $\$(9,368)$ | - | - | - | $(14,917)$ | $(14,917)$ |
| Total comprehensive income |  |  | 21,888 | $(11,976)$ | 9,912 |

Proceeds from issuance of common stock, net of direct costs of \$3,979


The accompanying notes are an integral part of these consolidated financial statements.

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED September 30, 2011

## Note 1 Basis of Presentation

BankUnited, Inc. ("BankUnited, Inc." or "BKU") is the holding company for BankUnited ("BankUnited" or the "Bank"), a federally chartered, federally insured savings association headquartered in Miami Lakes, Florida. On May 21, 2009, BankUnited was granted a savings association charter and the newly formed bank acquired substantially all of the assets and assumed all of the non-brokered deposits and substantially all of the other liabilities of BankUnited, FSB from the Federal Deposit Insurance Corporation ("FDIC") in a transaction referred to as the "Acquisition". In connection with the Acquisition, the Bank entered into Loss Sharing Agreements with the FDIC ("Loss Sharing Agreements") that cover single family residential mortgage loans, commercial real estate, commercial and industrial and consumer loans, certain investment securities and other real estate owned ("OREO"), collectively referred to as the "covered assets". Pursuant to the terms of the Loss Sharing Agreements, the covered assets are subject to a stated loss threshold whereby the FDIC will reimburse the Bank for $80 \%$ of losses of up to $\$ 4.0$ billion, and $95 \%$ of losses in excess of this amount, beginning with the first dollar of loss incurred.

BankUnited, Inc.'s wholly owned subsidiaries include BankUnited and BankUnited Investment Services, Inc. (collectively the "Company"). BankUnited provides a full range of banking and related services to individual and corporate customers through 85 branch offices located in 13 Florida counties.

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities and Exchange Commission (the "SEC"). Accordingly, they do not include all of the information and footnotes required for a fair presentation of financial position, results of operations and cash flows in conformity with U.S. generally accepted accounting principles ("GAAP") and should be read in conjunction with the Company's consolidated financial statements and the notes thereto appearing in the Company's Annual Report on Form 10-K for the year ended December 31, 2010 filed with the SEC. In the opinion of management, all adjustments, consisting of normal recurring adjustments, considered necessary for a fair presentation have been included. Operating results for the nine months ended September 30, 2011 are not necessarily indicative of the results that may be expected in future periods.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, and expenses and disclosures of contingent assets and liabilities. Management has made significant estimates in certain areas, such as the allowance for loan losses, the amount and timing of expected cash flows from covered assets and the FDIC indemnification asset, the valuation of other real estate owned ("OREO"), the valuation of deferred tax assets, the evaluation of investment securities for other than-temporary impairment and the fair values of financial instruments. Actual results could differ from these estimates.

Certain amounts for the prior period have been reclassified to conform to the current period presentation.

## Note 2 Recent Accounting Pronouncements

In April 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update 2011-02, "A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring." This update clarifies existing guidance on a creditor's evaluation of whether a restructuring
constitutes a troubled debt restructuring, including clarification of a creditor's evaluation of whether it has granted a concession and of whether a debtor is experiencing financial difficulties. The Company adopted this update during the quarter ending September 30, 2011. Adoption of this update did not have a material impact on the Company's consolidated financial position, results of operations or cash flows.

In April 2011, the FASB issued Accounting Standards Update 2011-03, "Reconsideration of Effective Control for Repurchase Agreements." This update removes from the assessment of effective control: (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED September 30, 2011

guidance related to that criterion. The update is required to be adopted prospectively by the Company for the quarter ending March 31, 2012. Management does not anticipate that adoption will have a material impact on the Company's consolidated financial position, results of operations or cash flows.

In May 2011, the FASB issued Accounting Standards Update 2011-04, "Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs." The amendments in this Update result in common fair value measurement and disclosure requirements in U.S. GAAP and International Financial Reporting Standards ("IFRS"). The amendments change the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. Some of the amendments clarify the FASB's intent about the application of fair value measurement requirements and others change principles or requirements for measuring fair value or disclosing information about fair value measurements. The Company is required to adopt this update prospectively for the quarter ending March 31, 2012. This update will result in expanded disclosures in the Company's financial statements; however, management does not anticipate that adoption will have a material impact on the Company's consolidated financial position, results of operations or cash flows.

In June 2011, the FASB issued Accounting Standards Update 2011-05, "Presentation of Comprehensive Income." This update provides entities with an option of presenting the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. This update eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders' equity. The Company is required to adopt this update retrospectively for the quarter ending March 31, 2012. Adoption of this update will affect the manner of presentation of the components of comprehensive income in the Company's financial statements, but will not have an impact on the Company's consolidated financial position, results of operations or cash flows.

In September 2011, the FASB issued Accounting Standards Update 2011-08, "Testing Goodwill for Impairment." This update simplifies how entities test goodwill for impairment. It permits an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test. The more-likely-than-not threshold is defined as having a likelihood of more than 50 percent. Under the amendments in this update, an entity is not required to calculate the fair value of a reporting unit unless the entity determines that it is more likely than not that its fair value is less than its carrying amount. The Company is required to adopt this update for fiscal years beginning after December 15, 2011. Management does not anticipate that adoption will have a material impact on the Company's consolidated financial position, results of operations or cash flows.

## Note 3 Acquisition Activity

On June 2, 2011, BKU entered into a Merger Agreement with Herald National Bank ("Herald"), a national banking association based in the New York metropolitan area ("Merger Agreement"). The Merger Agreement provides that, upon the terms and subject to the conditions set forth therein, a to-beformed direct, wholly-owned national bank subsidiary of BKU will merge with and into Herald, with Herald continuing as the surviving entity and a whollyowned subsidiary of BKU. Upon completion of the merger, holders of Herald common and preferred stock will receive cash or shares of BKU common stock having a value equal to $\$ 1.35$ plus the value of 0.099 shares of BKU common stock as of the effective time of the Merger. The Merger Agreement provides that the surviving bank will be merged with and into BankUnited, with BankUnited surviving, in August 2012. Completion of the Merger is subject to various customary conditions, including, among others, (a) ratification and confirmation of the Merger Agreement by Herald shareholders, (b) effectiveness of the registration statement for the BKU common stock to be issued in the Merger and approval of the listing on the New York Stock Exchange of the BKU common stock to be issued in the Merger, (c) the absence of any law or order prohibiting the closing of the Merger and (d) receipt of required regulatory approvals.

BANKUNITED, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED September 30, 2011

## Note 4 Investment Securities Available for Sale

Investment securities available for sale at September 30, 2011 and December 31, 2010 consisted of the following (in thousands):



At September 30, 2011, maturities of investment securities available for sale, adjusted for anticipated prepayments of mortgage-backed and other pass-through securities are shown below (in thousands):

|  | AmortizedCost |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: |
| Due in one year or less | \$ | 701,546 | \$ | 723,524 |
| Due after one year through five years |  | 1,721,541 |  | 1,766,155 |
| Due after five years through ten years |  | 879,137 |  | 900,132 |
| Due after ten years |  | 243,029 |  | 255,093 |
| Mutual funds and preferred stocks with no stated maturity |  | 252,071 |  | 248,172 |
|  |  |  |  |  |
| Total | \$ | 3,797,324 | \$ | 3,893,076 |

The following table provides information about gains and losses on the sale and exchange of investment securities available for sale for the periods indicated (in thousands):

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED September 30, 2011

|  | Three Months ended September 30, |  |  |  | Nine Months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Proceeds from sale of investment securities available for sale | \$ | 130,496 | \$ | 54,070 | \$ | 199,843 | \$ | 67,867 |
| Gross realized gains | \$ | 1,114 | \$ | 519 | \$ | 1,220 | \$ | 565 |
| Gross realized losses |  | (2) |  | (1) |  | (5) |  | (46) |
| Loss on exchange of securities |  | - |  | - |  | - |  | $(2,811)$ |
| Net realized gain (loss) | \$ | 1,112 | \$ | 518 | \$ | 1,215 | \$ | $(2,292)$ |

During the nine months ended September 30, 2010, the Company exchanged certain non-covered trust preferred securities for preferred stock of the same issuer to achieve higher returns and more favorable tax treatment. Based on the market value of the trust preferred securities at the time of the exchange, the Company recognized a gross realized loss of $\$ 2.8$ million.

The carrying value of securities pledged as collateral for Federal Home Loan Bank ("FHLB") advances, public deposits, interest rate swaps, securities sold under agreements to repurchase and to secure borrowing capacity at the Federal Reserve Bank, totaled $\$ 1.0$ billion and $\$ 496.5$ million at September 30, 2011 and December 31, 2010, respectively.

The following tables present the aggregate fair value and the aggregate amount by which amortized cost exceeds fair value for investment securities that are in unrealized loss positions at September 30, 2011 and December 31, 2010, aggregated by investment category and length of time that individual securities had been in continuous unrealized loss positions. At December 31, 2010, all of the securities in unrealized loss positions had been in continuous unrealized loss positions for less than twelve months (in thousands):

|  | September 30, 2011 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 Months |  |  |  | Greater than 12 Months |  |  |  | Total |  |  |  |
|  | $\begin{aligned} & \text { Fair } \\ & \text { Value } \end{aligned}$ |  | Unrealized |  | $\begin{aligned} & \text { Fair } \\ & \text { Value } \end{aligned}$ |  | Unrealized |  | $\begin{gathered} \hline \text { Fair } \\ \text { Value } \end{gathered}$ |  | Unrealized Losses |  |
| U.S. Government agency and sponsored enterprise residential mortgage backed securities | \$ | 127,475 | \$ | (354) | \$ | 62,441 | \$ | (87) | \$ | 189,916 | \$ | (441) |
| Resecuritized real estate mortgage investment |  | 14,436 |  | (43) |  | 20,325 |  | (225) |  | 34,761 |  | (268) |

conduits ("Re-Remics")
Private label residential mortgage backed securities

| Private label residential mortgage backed securities |  |  |  |  | $(164)$ | 83,178 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| $\quad$ and CMO's |  |  |  |  |  |  |

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

 September 30, 2011|  | December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Less Than | 2 M |  |
|  | $\begin{aligned} & \hline \text { Fair } \\ & \text { Value } \\ & \hline \end{aligned}$ |  | Unrealized Losses |  |
| U.S. Government agency and sponsored enterprise residential mortgage backed securities | \$ | 486,216 | \$ | $(3,258)$ |
| Resecuritized real estate mortgage investment conduits ("Re-Remics") |  | 59,408 |  | $(1,105)$ |
| Private label residential mortgage backed securities and CMO's |  | 16,626 |  | $(1,761)$ |
| Non mortgage asset-backed securities |  | 63,802 |  | (72) |
| Mutual funds and preferred stocks |  | 61,336 |  | $(1,413)$ |
| State and municipal obligations |  | 6,144 |  | (39) |
| Small Business Administration securities |  | 24,108 |  | (131) |
| Total | \$ | 717,640 | \$ | $(7,779)$ |

The Company monitors its investment securities available for sale for other than temporary impairment, or OTTI, on an individual security basis considering numerous factors including the Company's intent to sell securities in an unrealized loss position; the likelihood that the Company will be required to sell these securities before an anticipated recovery in value; the duration and severity of impairment; the earnings performance, credit rating, asset quality, and business prospects of the issuer; changes in the rating of the security; adverse changes in the regulatory, economic or technological environment; adverse changes in general market conditions in the geographic area or industry in which the issuer operates; and factors that raise concerns about the issuer's ability to continue as a going concern such as negative cash flows from operations, working capital deficiencies or non-compliance with statutory capital requirements or debt covenants. The relative significance of each of these factors varies depending on the circumstances related to each security.

None of the securities in unrealized loss positions at September 30, 2011 and December 31, 2010 were determined to be other-than-temporarily impaired. The Company does not intend to sell securities that are in unrealized loss positions and it is not more likely than not that the Company will be required to sell these securities before recovery of the amortized cost basis, which may be maturity. At September 30, 2011, fifty-nine securities were in unrealized loss positions. The amount of impairment related to fifteen of these securities was considered insignificant, totaling approximately $\$ 57,000$ and no further analysis with respect to these securities was considered necessary. The basis for concluding that impairment of the remaining securities is not other-than-temporary is further described below:

## U.S. Government agency and sponsored enterprise mortgage backed securities:

At September 30, 2011, six U.S. Government agency and sponsored enterprise mortgage backed securities were in unrealized loss positions. Two of these securities have been in unrealized loss positions for twelve months. The remaining four securities have been in unrealized loss positions for less than twelve months. The amount of impairment of each of the individual securities is less than $1 \%$ of amortized cost. The timely payment of principal and interest on these securities is explicitly or implicitly guaranteed by the U.S. Government. Given the limited severity and duration of impairment and the expectation of timely payment of principal and interest, the impairments are considered to be temporary.

## Private label mortgage backed securities and CMO's and Re-Remics:

At September 30, 2011, seven private label mortgage-backed securities and Re-Remics were in unrealized loss positions. These securities were assessed for OTTI using third-party developed credit and prepayment behavioral models and CUSIP level constant default rates, voluntary prepayment rates and loss severity and delinquency assumptions. The results of this evaluation were not indicative of credit losses related to any of these securities as of September 30, 2011. One of these securities has been in an unrealized loss position for sixteen months; the amount of impairment of this security is approximately $1 \%$ of amortized cost. Two securities have been in continuous unrealized loss positions for twelve months, with impairment totaling approximately $\$ 164,000$. The

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

remaining securities have been in unrealized loss positions for three months or less. Given the generally limited duration of impairment, the limited severity of impairment and the expectation of timely recovery of outstanding principal, the impairments are considered to be temporary.

## Non-mortgage asset backed securities:

At September 30, 2011, ten non-mortgage asset backed securities were in unrealized loss positions. One of these securities has been in an unrealized loss position for thirteen months. The remaining securities had been in continuous unrealized loss positions for six months or less at September 30 , 2011. The amount of impairment was less than $2 \%$ of amortized cost basis for each of the securities. These securities were assessed for OTTI using a third-party developed credit and prepayment behavioral model and CUSIP level constant default rates, voluntary prepayment rates and loss severity and delinquency assumptions. The results of this evaluation were not indicative of credit losses related to these securities as of September 30, 2011. Given the limited severity and duration of impairment and the expectation of timely recovery of outstanding principal, the impairments are considered to be temporary.

## Mutual funds:

At September 30, 2011, one mutual fund investment was in an unrealized loss position and had been in a continuous unrealized loss position for thirteen months. The majority of the underlying holdings of the mutual fund are either explicitly or implicitly guaranteed by the U.S. Government. Impairment has been driven primarily by intermediate term interest rates and lack of liquidity in the market for the security. The unrealized loss related to this security declined by $27 \%$ during the three months ending September 30, 2011 from approximately $\$ 629,000$ to approximately $\$ 461,000$, representing approximately $3 \%$ of amortized cost. Given the recent trend toward recovery in value of this security, the limited severity of impairment and the nature of the underlying holding of the fund, impairment is considered to be temporary.

## Preferred stocks:

At September 30, 2011, twenty positions in financial institution preferred stocks were in unrealized loss positions. These investments have been in continuous unrealized loss positions for five months or less at September 30, 2011. All of the preferred stock holdings are investment grade; the issuing institutions are well capitalized and reporting positive earnings. Given the limited duration of impairment, management's evaluation of the financial condition of the preferred stock issuers and the rating of these investments, these impairments are considered to be temporary.

## Note 5 Loans and Allowance for Loan Losses

A significant portion of the Company's loan portfolio consists of loans acquired in the Acquisition. Substantially all of these loans are covered under BankUnited’s Loss Sharing Agreements (the "covered loans"). Loans originated or purchased since the Acquisition ("new loans") are not covered by the Loss Sharing Agreements. Covered loans may be further segregated between those acquired with evidence of deterioration in credit quality since origination ("Acquired Credit Impaired" or "ACI" loans) and those acquired without evidence of deterioration in credit quality since origination ("non-ACI" loans).

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED September 30, 2011

At September 30, 2011 and December 31, 2010, loans consisted of the following (dollars in thousands):

|  | September 30, 2011 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Covered Loans |  |  |  | Non-Covered Loans |  |  |  | Total |  | $\begin{gathered} \text { Percent of } \\ \text { Total } \\ \hline \end{gathered}$ |
|  | ACI |  | Non-ACI |  | ACI |  | New Loans |  |  |  |  |
| Residential: |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 1,923,584 | \$ | 131,167 | \$ | - | \$ | 363,542 | \$ | 2,418,293 | 59.4\% |
| Home equity loans and lines of credit |  | 80,964 |  | 191,010 |  | - |  | 2,337 |  | 274,311 | 6.7\% |
| Total |  | 2,004,548 |  | 322,177 |  | - |  | 365,879 |  | 2,692,604 | 66.1\% |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |
| Multi-family |  | 62,995 |  | 4,588 |  | - |  | 52,849 |  | 120,432 | 3.0\% |
| Commercial real estate |  | 247,994 |  | 33,844 |  | 3,882 |  | 225,184 |  | 510,904 | 12.6\% |
| Construction |  | 5,416 |  | - |  | - |  | 17,316 |  | 22,732 | 0.6\% |
| Land |  | 33,005 |  | 165 |  | - |  | 3,637 |  | 36,807 | 0.9\% |
| Commercial loans and leases |  | 28,643 |  | 28,851 |  | - |  | 618,572 |  | 676,066 | 16.6\% |
| Total |  | 378,053 |  | 67,448 |  | 3,882 |  | 917,558 |  | 1,366,941 | 33.7\% |
| Consumer: |  | 3,033 |  | - |  | - |  | 4,047 |  | 7,080 | 0.2\% |
| Total loans |  | 2,385,634 |  | 389,625 |  | 3,882 |  | 1,287,484 |  | 4,066,625 | 100.0\% |
| Unearned discount and deferred fees and costs, net |  | - |  | $(31,372)$ |  | - |  | $(20,179)$ |  | $(51,551)$ |  |
| Loans net of discount and deferred fees and costs |  | 2,385,634 |  | 358,253 |  | 3,882 |  | 1,267,305 |  | 4,015,074 |  |
| Allowance for loan losses |  | $(22,132)$ |  | $(14,933)$ |  | - |  | $(17,993)$ |  | $(55,058)$ |  |
| Loans, net | \$ | 2,363,502 | \$ | 343,320 | \$ | 3,882 | \$ | 1,249,312 | \$ | 3,960,016 |  |


|  | December 31, 2010 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Covered Loans |  |  |  | Non-covered Loans <br> New Loans |  | Total |  | Percent ofTotal |
|  | ACI |  | Non-ACI |  |  |  |  |  |  |
| Residential: |  |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 2,421,016 | \$ | 151,945 | \$ | 113,439 | \$ | 2,686,400 | 67.5\% |
| Home equity loans and lines of credit |  | 98,599 |  | 206,797 |  | 2,255 |  | 307,651 | 7.7\% |
| Total |  | 2,519,615 |  | 358,742 |  | 115,694 |  | 2,994,051 | 75.2\% |
| Commercial: |  |  |  |  |  |  |  |  |  |


| Multi-family |  | 73,015 |  | 5,548 |  | 34,271 |  | 112,834 | 2.8\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate |  | 299,068 |  | 33,938 |  | 118,857 |  | 451,863 | 11.4\% |
| Construction |  | 8,267 |  | - |  | 8,582 |  | 16,849 | 0.4\% |
| Land |  | 48,251 |  | 170 |  | 1,873 |  | 50,294 | 1.3\% |
| Commercial loans and leases |  | 49,731 |  | 30,139 |  | 266,586 |  | 346,456 | 8.7\% |
| Total |  | 478,332 |  | 69,795 |  | 430,169 |  | 978,296 | 24.6\% |
| Consumer: |  | 4,403 |  | - |  | 3,056 |  | 7,459 | 0.2\% |
| Total loans |  | 3,002,350 |  | 428,537 |  | 548,919 |  | 3,979,806 | 100.0\% |
| Unearned discount and deferred fees and costs, net |  | - |  | $(34,840)$ |  | $(10,749)$ |  | $(45,589)$ |  |
| Loans net of discount and deferred fees and costs |  | 3,002,350 |  | 393,697 |  | 538,170 |  | 3,934,217 |  |
| Allowance for loan losses |  | $(39,925)$ |  | $(12,284)$ |  | $(6,151)$ |  | $(58,360)$ |  |
| Loans, net | \$ | 2,962,425 | \$ | 381,413 | \$ | 532,019 | \$ | 3,875,857 |  |

At September 30, 2011 and December 31, 2010, the unpaid principal balance ("UPB") of ACI loans was $\$ 5.9$ billion and $\$ 7.2$ billion, respectively.
During the nine months ended September 30, 2011 and 2010, the Company purchased one-to-four single family residential loans with UPB totaling $\$ 254.7$ million and $\$ 23.7$ million, respectively.

At September 30, 2011, the Company had pledged real estate loans with UPB of approximately $\$ 4.8$ billion and carrying amounts of approximately $\$ 2.2$ billion as security for FHLB advances.

The following tables present information about the ending balance of the allowance for loan losses and related loans as of September 30, 2011 and summarize the activity in the allowance for loan losses for the three and nine months ended September 30, 2011 (in thousands):

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2011

|  | As of and For the Three Months Ended September 30, 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential |  | Commercial |  | Consumer |  | Tot |  |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 13,177 | \$ | 43,422 | \$ | 40 | \$ | 56,639 |
| Provision for loan losses: |  |  |  |  |  |  |  |  |
| ACI loans |  | $(3,689)$ |  | $(1,855)$ |  | - |  | $(5,544)$ |
| Non-ACI loans |  | $(2,561)$ |  | 1,726 |  | - |  | (835) |
| New loans |  | 2,542 |  | 4,862 |  | 227 |  | 7,631 |
| Total provision |  | $(3,708)$ |  | 4,733 |  | 227 |  | 1,252 |
| Charge-offs: |  |  |  |  |  |  |  |  |
| ACI loans |  | - |  | $(2,300)$ |  | - |  | $(2,300)$ |
| Non-ACI loans |  | (329) |  | (248) |  | - |  | (577) |
| New loans |  | - |  | (179) |  | - |  | (179) |
| Total charge-offs |  | (329) |  | $(2,727)$ |  | - |  | $(3,056)$ |
| Recoveries: |  |  |  |  |  |  |  |  |
| ACI loans |  | - |  | - |  | - |  | - |
| Non-ACI loans |  | 6 |  | 216 |  | - |  | 222 |
| New loans |  | - |  | 1 |  | - |  | 1 |
| Total recoveries |  | 6 |  | 217 |  | - |  | 223 |
| Ending balance | \$ | 9,146 | \$ | 45,645 | \$ | 267 | \$ | 55,058 |

## Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

 September 30, 2011|  | As of and For the Nine Months Ended September 30, 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential |  | Commercial |  | Consumer |  | Total |  |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 28,649 | \$ | 29,656 | \$ | 55 | \$ | 58,360 |
| Provision for loan losses: |  |  |  |  |  |  |  |  |
| ACI loans |  | $(18,488)$ |  | 10,225 |  | - |  | $(8,263)$ |
| Non-ACI loans |  | $(1,777)$ |  | 7,235 |  | - |  | 5,458 |
| New loans |  | 2,705 |  | 9,704 |  | 212 |  | 12,621 |
| Total provision |  | $(17,560)$ |  | 27,164 |  | 212 |  | 9,816 |
| Charge-offs: |  |  |  |  |  |  |  |  |
| ACI loans |  | - |  | $(10,742)$ |  | - |  | $(10,742)$ |



## Loans:

| Ending balance (1) | \$ | 2,692,604 | \$ | 1,366,941 | \$ | 7,080 | \$ | 4,066,625 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending balance: non-ACI and new loans individually evaluated for impairment (1) | \$ | - | \$ | $\underline{\text { 12,532 }}$ | \$ | - | \$ | $\underline{ }$ 12,532 |
| Ending balance: non-ACI and new loans collectively evaluated for impairment (1) | \$ | 688,056 | \$ | 972,474 | \$ | 4,047 | \$ | 1,664,577 |
| Ending balance: ACI loans | \$ | 2,004,548 | \$ | 381,935 | \$ | 3,033 | \$ | 2,389,516 |

(1) Ending balance of loans is before unearned discount and deferred fees and costs.

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED September 30, 2011

The following table presents information about the balance of the allowance for loan losses and related loans as of December 31, 2010 (in thousands):

|  | As of December 31, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential |  | Commercial |  | Consumer |  | Total |  |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |
| Ending balance | \$ | 28,649 | \$ | 29,656 | \$ | 55 | \$ | 58,360 |
| Ending balance: non-ACI and new loans individually evaluated for impairment | \$ | - | \$ | - | \$ | - | \$ | - |
| Ending balance: non-ACI and new loans collectively evaluated for impairment | \$ | 10,161 | \$ | 8,219 | \$ | 55 | \$ | 18,435 |
| Ending balance: ACI | \$ | 18,488 | \$ | 21,437 | \$ | - | \$ | 39,925 |
| Ending balance: Non-ACI | \$ | 9,990 | \$ | 2,294 | \$ | - | \$ | $\underline{12,284}$ |
| Ending balance: New loans | \$ | 171 | \$ | 5,925 | \$ | 55 | \$ | 6,151 |

[^0]| Ending balance：non－ACI and new loans collectively <br> evaluated for impairment（1） | $\underline{\underline{\$}}$ | 474,436 |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

（1）Ending balance of loans is before unearned discount and deferred fees and costs．
The following tables summarize the activity in the allowance for loan losses for the three and nine months ended September 30， 2010 （in thousands）：

|  | As of and For the Three Months Ended September 30， 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential |  | Commercial |  | Consumer |  | Total |  |
| Allowance for loan losses： |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Beginning balance | \＄ | 20，304 | \＄ | 21，125 | \＄ | 91 | \＄ | 41，520 |
| Provision for loan losses： |  |  |  |  |  |  |  |  |
| ACI loans |  | － |  | 14，285 |  | － |  | 14，285 |
| Non－ACI loans |  | 3，164 |  | 452 |  | 215 |  | 3，831 |
| New loans |  | 2 |  | 1，010 |  | （62） |  | 950 |
| Total provision |  | 3，166 |  | 15，747 |  | 153 |  | 19，066 |
| Charge－offs： |  |  |  |  |  |  |  |  |
| ACI loans |  | － |  | $(2,489)$ |  | － |  | $(2,489)$ |
| Non－ACI loans |  | － |  | － |  | （215） |  | （215） |
| New loans |  | － |  | （75） |  | － |  | （75） |
| Total charge－offs |  | － |  | $(2,564)$ |  | （215） |  | $(2,779)$ |
|  |  |  |  |  |  |  |  |  |
| Recoveries |  | － |  | － |  | － |  | － |
|  |  |  |  |  |  |  |  |  |
| Ending balance | \＄ | 23，470 | \＄ | 34，308 | \＄ | 29 | \＄ | 57，807 |

## Table of Contents

## BANKUNITED，INC．AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS－UNAUDITED September 30， 2011

|  | As of and For the Nine Months Ended September 30， 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential |  | Commercial |  | Consumer |  | Total |  |
| Allowance for loan losses： |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Beginning balance | \＄ | 20，220 | \＄ | 2，355 | \＄ | 46 | \＄ | 22，621 |
| Provision for loan losses： |  |  |  |  |  |  |  |  |
| ACI loans |  | $(10,600)$ |  | 37，573 |  | － |  | 26，973 |
| Non－ACI loans |  | 13，810 |  | 1，540 |  | 215 |  | 15，565 |
| New loans |  | 40 |  | 2，596 |  | （17） |  | 2，619 |
| Total provision |  | 3，250 |  | 41，709 |  | 198 |  | 45，157 |
| Charge－offs： |  |  |  |  |  |  |  |  |
| ACI loans |  | － |  | $(9,652)$ |  | － |  | $(9,652)$ |
| Non－ACI loans |  | － |  | （29） |  | （215） |  | （244） |
| New loans |  | － |  | （75） |  | － |  | （75） |
| Total charge－offs |  | － |  | $(9,756)$ |  | （215） |  | $(9,971)$ |
|  |  |  |  |  |  |  |  |  |
| Recoveries |  | 二 |  | 二 |  | 二 |  | 二 |
| Ending balance | \＄ | 23，470 | \＄ | 34，308 | \＄ | 29 | \＄ | 57，807 |

Increases（decreases）in the FDIC indemnification asset of $\$(3.8)$ million and $\$(2.9)$ million were reflected in non－interest income for the three and nine months ended September 30，2011，and $\$ 4.0$ million and $\$ 23.0$ million for the three and nine months ended September 30，2010，respectively，related to the provision for loan losses on covered loans，including both ACI and non－ACI loans．

## Non－ACI and new loans

The tables below present information about non－ACI and new loans identified as impaired as of September 30， 2011 and December 31， 2010. Commercial and commercial real estate relationships on non－accrual status with internal risk ratings of substandard or doubtful and with committed balances greater than or equal to $\$ 500,000$ as well as loans that have been modified in troubled debt restructurings are individually evaluated for impairment．If determined to be impaired，they are reflected as impaired loans in the tables below．Also included in total impaired loans are loans that have been placed on non－accrual status，generally because they are 90 days or more delinquent，and loans that are 90 days or more delinquent and still accruing，for which impairment is measured collectively．These include 1－4 single family residential，home equity，smaller balance commercial and commercial real estate，and consumer loans（in thousands）：

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2011

|  | September 30, 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RecordedInvestmentin ImpairedLoans orPools |  | Unpaid <br> Principal Balance |  | RelatedSpecific Allowance |  | Non-AccrualLoans |  |
| Non-ACI |  |  |  |  |  |  |  |  |
| With no specific allowance recorded: |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 10,262 | \$ | 12,818 | \$ | - | \$ | 9,451 |
| Home equity loans and lines of credit |  | 11,950 |  | 12,200 |  | - |  | 11,950 |
| Multi-family |  | 27 |  | 27 |  | - |  | 27 |
| Commercial real estate |  | 317 |  | 317 |  | - |  | 317 |
| Commercial loans and leases |  | 1,599 |  | 1,647 |  | - |  | 1,599 |
| With a specific allowance recorded: |  |  |  |  |  |  |  |  |
| Commercial loans and leases |  | 9,347 |  | 9,347 |  | 6,506 |  | 9,347 |
| Total: |  |  |  |  |  |  |  |  |
| Residential | \$ | 22,212 | \$ | 25,018 | \$ | - | \$ | 21,401 |
| Commercial |  | 11,290 |  | 11,338 |  | 6,506 |  | 11,290 |
|  | \$ | 33,502 | \$ | 36,356 | \$ | 6,506 | \$ | 32,691 |


|  | December 31, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | RecordedInvestmentin ImpairedLoans orPools |  | Unpaid Principal Balance |  | RelatedSpecific Allowance |  | $\begin{gathered} \text { Non-Accrual } \\ \text { Loans } \end{gathered}$ |  |
| Non-ACI |  |  |  |  |  |  |  |  |
| With no specific allowance recorded: |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 9,585 | \$ | 11,812 | \$ | - | \$ | 9,585 |
| Home equity loans and lines of credit |  | 10,817 |  | 11,056 |  | - |  | 10,817 |
| Multi-family |  | 200 |  | 200 |  | - |  | 200 |
| Commercial real estate |  | 75 |  | 75 |  | - |  | 75 |
| Commercial loans and leases |  | 1,886 |  | 2,061 |  | - |  | 1,886 |
| Total: |  |  |  |  |  |  |  |  |
| Residential | \$ | 20,402 | \$ | 22,868 | \$ | - | \$ | 20,402 |
| Commercial |  | 2,161 |  | 2,336 |  | - |  | 2,161 |
|  | \$ | 22,563 | \$ | 25,204 | \$ | - | \$ | 22,563 |

19

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

 September 30, 2011|  | September 30, 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded <br> in Impaired <br> Loans |  | Unpaid Principa Balance |  | RelatedSecific SpecificAllowance |  | $\begin{gathered} \text { Non-Accrual } \\ \text { Loans } \\ \hline \end{gathered}$ |  |
| New Loans |  |  |  |  |  |  |  |  |
| With no specific allowance recorded: |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 2,000 | \$ | 2,000 | \$ | - | \$ | - |
| Construction |  | 3 |  | 3 |  | - |  | 3 |
| Land |  | 332 |  | 332 |  | - |  | 332 |
| Commercial loans and leases |  | 1,798 |  | 1,798 |  | - |  | 1,798 |
| Total: |  |  |  |  |  |  |  |  |
| Residential | \$ | 2,000 | \$ | 2,000 | \$ | - | \$ | - |
| Commercial |  | 2,133 |  | 2,133 |  | - |  | 2,133 |
|  | \$ | 4,133 | \$ | 4,133 | \$ | - | \$ | 2,133 |
|  | December 31, 2010 |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| New Loans |  |  |  |  |  |  |  |  |
| With no specific allowance recorded: |  |  |  |  |  |  |  |  |
| Commercial loans and leases | \$ | 3,211 | \$ | 3,220 | \$ | - | \$ | 3,211 |
| With a specific allowance recorded |  | - |  | - |  | - |  | - |
|  | \$ | 3,211 | \$ | 3,220 | \$ | - | \$ | 3,211 |

At September 30, 2011, impaired loans include non-ACI and new loans contractually delinquent by 90 days or more and still accruing totaling $\$ 2.1$ million. There were no non-ACI or new loans contractually delinquent by 90 days or more and still accruing at December 31, 2010.

The following tables summarize loans that were modified in troubled debt restructurings ("TDRs") during the nine months ended September 30, 2011 (in thousands):

|  | TDRs |  |  | TDRs with a payment defaultduring the period |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of TDRs | $\begin{gathered} \text { Recorded } \\ \text { investment in } \\ \text { TDRs at } \\ \text { September } 30 \end{gathered}$ |  | Number of TDRs | Recordedinvestment inTDRs at September 30 |  |
| Non-ACI |  |  |  |  |  |  |
| 1-4 single family residential | 8 | \$ | 786 | 2 | \$ | 183 |
| Commercial real estate | 1 |  | 69 | 1 |  | 69 |
| Commercial loans and leases | 3 |  | 75 | 1 |  | 44 |
|  | 12 | \$ | 930 | 4 | \$ | 296 |

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2011


All of the 1-4 single family residential loan modifications were made under the U.S. Treasury Department's Home Affordable Modification Program ("HAMP"). Modifications of commercial and commercial real estate loans included extensions of maturity, restructuring of the amount and timing of required periodic payments and reductions in accrued interest and late fees. Because of the immateriality of the amount of loans modified, the modifications did not have a significant impact on the Company's consolidated financial statements or on the determination of the amount of the allowance for loan losses for the three and nine month periods ending September 30, 2011.

The following tables present the average recorded investment in impaired non-ACI and new loans for the three and nine month periods ended September 30, 2011 and 2010 (in thousands):

|  | For the Three Months Ended September 30, 2011 |  |  |  | For the Nine Months Ended September 30, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-ACI |  | New Loans |  | Non-ACI |  | New Loans |  |
| Residential: |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 9,905 | \$ | 1,000 | \$ | 9,528 | \$ | 500 |
| Home equity loans and lines of credit |  | 10,769 |  | - |  | 10,854 |  | - |
|  |  | 20,674 |  | 1,000 |  | 20,382 |  | 500 |
| Commercial: |  |  |  |  |  |  |  |  |
| Multi-family |  | 30 |  | - |  | 192 |  | - |
| Commercial real estate |  | 417 |  | - |  | 357 |  | - |
| Construction |  | - |  | 3 |  | - |  | 2 |
| Land |  | - |  | 332 |  | - |  | 249 |
| Commercial loans and leases |  | 10,760 |  | 2,527 |  | 8,530 |  | 2,890 |
|  |  | 11,207 |  | 2,862 |  | 9,079 |  | 3,141 |
|  | \$ | 31,881 | \$ | 3,862 | \$ | 29,461 | \$ | 3,641 |
|  |  | the Thre Septemb | 30n |  |  | For the nded Sept | M |  |
|  |  | ACI |  | ans |  | ACI |  | oans |
| Residential: |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 14,859 | \$ | - | \$ | 14,195 | \$ | - |
| Home equity loans and lines of credit |  | 7,528 |  | - |  | 6,111 |  | - |
|  |  | 22,387 |  | - |  | 20,306 |  | - |
| Commercial: |  |  |  |  |  |  |  |  |
| Multi-family |  | 1,128 |  | - |  | 189 |  | - |
| Commercial real estate |  | 1,085 |  | - |  | 1,085 |  | - |
| Commercial loans and leases |  | 1,026 |  | 54 |  | 1,101 |  | 17 |
|  |  | 3,239 |  | 54 |  | 2,375 |  | 17 |
|  | \$ | 25,626 | \$ | 54 | \$ | 22,681 | \$ | 17 |

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED September 30, 2011

Interest income recognized on impaired loans after impairment was not significant for any of the periods presented.
Management considers delinquency status to be the most meaningful indicator of the credit quality of one-to-four single family residential, home equity and consumer loans. Delinquency statistics are updated at least monthly. Internal risk ratings are considered the most meaningful indicator of credit quality for commercial and commercial real estate loans. Internal risk ratings are a key factor in identifying loans that are individually evaluated for impairment and impact management's estimates of loss factors used in determining the amount of the allowance for loan losses. Internal risk ratings are updated on a continuous basis. Relationships with balances in excess of $\$ 250,000$ are re-evaluated at least annually and more frequently if circumstances indicate that a change in risk rating may be warranted. Loans exhibiting potential credit weaknesses that deserve management's close attention and that if left uncorrected may result in deterioration of the repayment capacity of the borrower are categorized as special mention. Loans with well defined credit weaknesses including payment defaults, declining collateral values, frequent overdrafts, operating losses, increasing balance sheet leverage, inadequate cash flow, project cost overruns, unreasonable construction delays, past due real estate taxes or exhausted interest reserves are assigned an internal risk rating of substandard. A loan with a weakness so severe that collection in full is highly questionable or improbable will be assigned an internal risk rating of doubtful.

The following tables summarize key indicators of credit quality for the Company's non-ACI and new loans as of September 30, 2011 and December 31, 2010. Amounts are net of unearned discounts and deferred fees and costs (in thousands):

## Residential credit exposure, based on delinquency status:

|  | September 30, 2011 |  |  |  | December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $1-4$ single familyresidential |  | $\begin{gathered} \text { Home equity } \\ \text { loans and lines of } \\ \text { credit } \end{gathered}$ |  | $1-4$ single familyresidential |  | $\begin{gathered} \text { Home equity } \\ \text { loans and lines of } \\ \text { credit } \end{gathered}$ |  |
| New loans: |  |  |  |  |  |  |  |  |
| Current | \$ | 363,456 | \$ | 2,337 | \$ | 113,439 | \$ | 2,255 |
| Past due less than 90 days |  | 1,423 |  | - |  | - |  | - |
| Past due 90 days or more |  | 2,000 |  | - |  | - |  | - |
|  |  | 366,879 |  | 2,337 |  | 113,439 |  | 2,255 |
| Non-ACI loans: |  |  |  |  |  |  |  |  |
| Current |  | 93,385 |  | 173,533 |  | 108,224 |  | 188,059 |
| Past due less than 90 days |  | 2,434 |  | 4,526 |  | 4,894 |  | 4,756 |
| Past due 90 days or more |  | 9,188 |  | 9,036 |  | 10,174 |  | 9,496 |
|  |  | 105,007 |  | 187,095 |  | 123,292 |  | 202,311 |
|  | \$ | 471,886 | \$ | 189,432 | \$ | 236,731 | \$ | 204,566 |

## Consumer credit exposure, based on delinquency status:

|  | September 30,2011 2011 |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| New loans: |  |  |  |  |
| Current | \$ | 4,045 | \$ | 3,053 |
| Past due less than 90 days |  | 31 |  | 3 |
|  | \$ | 4,076 | \$ | 3,056 |

## Table of Contents

BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2011

## Commercial credit exposure, based on internal risk rating:

|  | September 30, 2011 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Multi-family |  | $\begin{gathered} \hline \begin{array}{c} \text { Commercial real } \\ \text { estate } \end{array} \\ \hline \end{gathered}$ |  | Construction |  | Land |  | Commercial loans and leases |  |
| New loans: |  |  |  |  |  |  |  |  |  |  |
| Pass | \$ | 51,069 | \$ | 216,612 | \$ | 17,145 | \$ | 3,304 | \$ | 586,592 |
| Special mention |  | 621 |  | 5,308 |  | - |  | - |  | 1,463 |
| Substandard |  | 918 |  | 2,445 |  | 3 |  | 332 |  | 8,201 |
| Doubtful |  | - |  | - |  | - |  | - |  | - |
|  |  | 52,608 |  | 224,365 |  | 17,148 |  | 3,636 |  | 596,256 |
| Non-ACI loans: |  |  |  |  |  |  |  |  |  |  |
| Pass |  | 770 |  | 33,240 |  | - |  | - |  | 12,819 |
| Special mention |  | 19 |  | 287 |  | - |  | - |  | 2,343 |
| Substandard |  | 3,779 |  | 317 |  | - |  | 165 |  | 2,718 |
| Doubtful |  | - |  | - |  | - |  | - |  | 9,694 |
|  |  | 4,568 |  | 33,844 |  | - |  | 165 |  | 27,574 |
|  | \$ | 57,176 | \$ | 258,209 | \$ | 17,148 | \$ | 3,801 | \$ | 623,830 |
|  | December 31, 2010 |  |  |  |  |  |  |  |  |  |


| New loans: $\quad$ estate $\quad$ cou - $\quad$ loans and leases |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| Pass | \$ | 32,730 | \$ | 118,449 | \$ | 8,582 | \$ | 1,537 | \$ | 244,478 |
| Special mention |  | - |  | 408 |  | - |  | 336 |  | 8,288 |
| Substandard |  | 1,541 |  | - |  | - |  | - |  | 4,336 |
| Doubtful |  | - |  | - |  | - |  | - | 257,108 |  |
|  | 34,271 |  | 118,857 |  | 8,582 |  | 1,873 |  |  |  |
| Non-ACI loans: |  |  |  |  |  |  |  |  |  |  |
| Pass |  | 789 | 33,306 |  | - |  | - |  | 12,590 |  |
| Special mention | 559 |  | - |  | - |  | - |  | 12,139 |  |
| Substandard | 4,166 |  | 563 |  | - |  | 170 |  | 3,812 |  |
| Doubtful | 二 |  | - |  | - |  | - |  | - |  |
|  | 5,514 |  | 33,869 |  | - |  | 170 |  | 28,541 |  |
|  | \$ | 39,785 | \$ | 152,726 | \$ | 8,582 | \$ | $\underline{2,043}$ | \$ | 285,649 |

The following table presents an aging of past due loans in the non-ACI and new loan portfolios as of September 30, 2011 and December 31, 2010 (in thousands):

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED September 30, 2011

|  | September 30, 2011 |  |  |  |  |  |  |  | December 31, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30-59 \text { days } \\ \text { past due } \\ \hline \end{gathered}$ |  | $\begin{gathered} 60-89 \text { days } \\ \text { past due } \\ \hline \end{gathered}$ |  | More than 90 days past due or in foreclosure |  | Total past due loans |  | 30-59 days past due |  | $\begin{gathered} 60-89 \text { days } \\ \text { past due } \end{gathered}$ |  | More than 90 days past due or in foreclosure |  | Total past due loans |  |
| New loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 1,343 | \$ | 80 | \$ | 2,000 | \$ | 3,423 | \$ | - | \$ | - | \$ | - | \$ | - |
| Construction |  | - |  | - |  | 3 |  | 3 |  | - |  | - |  | - |  | - |
| Land |  | 332 |  | - |  | - |  | 332 |  | - |  | - |  | - |  | - |
| Commercial loans and leases |  | 300 |  | 746 |  | 1,236 |  | 2,282 |  | 605 |  | - |  | 95 |  | 700 |
| Consumer |  | - |  | 31 |  | - |  | 31 |  | - |  | 3 |  | - |  | 3 |
|  |  | 1,975 |  | 857 |  | 3,239 |  | 6,071 |  | 605 |  | 3 |  | 95 |  | 703 |
| Non-ACI loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 single family residential |  | 1,830 |  | 604 |  | 9,188 |  | 11,622 |  | 4,587 |  | 307 |  | 10,174 |  | 15,068 |
| Home equity loans and lines of credit |  | 1,611 |  | 2,915 |  | 9,036 |  | 13,562 |  | 2,677 |  | 2,079 |  | 9,496 |  | 14,252 |
| Multi-family |  | - |  | - |  | 27 |  | 27 |  | - |  | - |  | 200 |  | 200 |
| Commercial real estate |  | - |  | 69 |  | 248 |  | 317 |  | - |  | - |  | 75 |  | 75 |
| Commercial loans and leases |  | 189 |  | 1,071 |  | 10,301 |  | 11,561 |  | 538 |  | 1,004 |  | 578 |  | 2,120 |
|  |  | 3,630 |  | 4,659 |  | 28,800 |  | 37,089 |  | 7,802 |  | 3,390 |  | 20,523 |  | 31,715 |
|  | \$ | 5,605 | \$ | 5,516 | \$ | 32,039 | \$ | 43,160 | \$ | 8,407 | \$ | 3,393 | \$ | 20,618 | \$ | 32,418 |

## ACI Loans

The accretable yield on ACI loans represents the amount by which undiscounted expected future cash flows exceeds carrying value. Changes in the accretable yield on ACI loans for the nine months ended September 30, 2011 and the year ended December 31, 2010 were as follows (in thousands):

| Balance, December 31, 2009 | $\$$ |
| :--- | :---: |
| Reclassifications from non-accretable difference | $1,734,233$ |
| Accretion | 487,718 |
| Balance, December 31, 2010 | $(387,977)$ |
| Reclassifications from non-accretable difference | $1,833,974$ |
| Accretion | 104,256 |
| Balance, September 30, 2011 | $\$(325,937)$ |

ACI loans or loan pools are considered to be impaired when there has been further deterioration in the cash flows expected at acquisition plus any additional cash flows expected to be collected arising from changes in estimates after acquisition, other than due to decreases in interest rate indices and changes in prepayment assumptions. Discount continues to be accreted on ACI loans or pools as long as there are expected future cash flows in excess of the current carrying amount; therefore, these loans are not classified as non-accrual even though they may be contractually delinquent. ACI 1-4 single family residential and home equity loans accounted for in pools are evaluated for impairment on a pool basis and the amount of any impairment is measured based on the expected aggregate cash flows of the pools. ACI commercial and commercial real estate loans are evaluated individually for impairment.

The tables below set forth at September 30, 2011 and December 31, 2010, the carrying amount of ACI loans or pools for which the Company has determined it is probable that it will be unable to collect all the cash flows expected at acquisition plus additional cash flows expected to be collected arising from changes in estimates after acquisition, if any, as well as ACI loans not accounted for in pools that have been modified in troubled debt restructurings, and the related allowance amounts (in thousands):

|  | Recorded Investment in Impaired Loans or Pools |  | Unpaid <br> Principal <br> Balance |  | Related Allowance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACI |  |  |  |  |  |  |
| With no specific allowance recorded: |  |  |  |  |  |  |
| Commercial real estate | \$ | 151 | \$ | 330 | \$ | - |
| Land |  | 400 |  | 771 |  | - |
| With a specific allowance recorded: |  |  |  |  |  |  |
| Multi-family |  | 15,914 |  | 21,498 |  | 1,637 |
| Commercial real estate |  | 60,889 |  | 81,103 |  | 11,819 |
| Construction |  | 4,067 |  | 12,608 |  | 1,620 |
| Land |  | 14,053 |  | 18,391 |  | 2,789 |
| Commercial loans and leases |  | 20,920 |  | 22,852 |  | 4,267 |
| Total: |  |  |  |  |  |  |
| Commercial |  | 116,394 |  | 157,553 |  | 22,132 |
|  | \$ | 116,394 | \$ | 157,553 | \$ | 22,132 |
|  | December 31, 2010 |  |  |  |  |  |
|  | RecordedInvestmentin Impaired in ImpairedLoans or Pools |  |  |  |  |  |
| ACI |  |  |  |  |  |  |
| With no specific allowance recorded: |  |  |  |  |  |  |
| Construction | \$ | 35 | \$ | 230 | \$ | - |
| Land |  | 346 |  | 400 |  | - |
| Commercial loans and leases |  | 846 |  | 1,582 |  | - |
| With a specific allowance recorded: |  |  |  |  |  |  |
| Home equity loans and lines of credit |  | 80,091 |  | 165,563 |  | 18,488 |
| Multi-family |  | 51,932 |  | 77,536 |  | 5,701 |
| Commercial real estate |  | 57,116 |  | 77,798 |  | 5,795 |
| Construction |  | 4,204 |  | 3,833 |  | 1,017 |
| Land |  | 35,554 |  | 46,536 |  | 3,874 |
| Commercial loans and leases |  | 32,006 |  | 33,460 |  | 5,050 |
| Total: |  |  |  |  |  |  |
| Residential | \$ | 80,091 | \$ | 165,563 | \$ | 18,488 |
| Commercial |  | 182,039 |  | 241,375 |  | 21,437 |
|  | \$ | $\underline{\text { 262,130 }}$ | \$ | $\underline{\text { 406,938 }}$ | \$ | 39,925 |

The following table summarizes ACI loans that were modified in TDRs during the nine months ending September 30, 2011 (in thousands):

## Table of Contents

BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2011


The following table presents the average recorded investment in impaired ACI loans for the three and nine month periods ending September 30, 2011 and 2010 (in thousands):

|  | For the Three Months EndedSeptember 30, |  |  |  | For the Nine Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Residential: |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | - | \$ | - | \$ | - | \$ | 283,627 |
| Home equity loans and lines of credit |  | 36,493 |  | 102,446 |  | 57,434 |  | 51,446 |
|  |  | 36,493 |  | 102,446 |  | 57,434 |  | 335,073 |
| Commercial: |  |  |  |  |  |  |  |  |
| Multi-family |  | 20,397 |  | 24,027 |  | 34,221 |  | 21,899 |
| Commercial real estate |  | 62,090 |  | 82,361 |  | 64,144 |  | 71,123 |
| Construction |  | 4,051 |  | 889 |  | 4,532 |  | - |
| Land |  | 16,080 |  | 11,944 |  | 23,478 |  | 8,376 |
| Commercial loans and leases |  | 21,056 |  | 12,010 |  | 25,618 |  | 6,948 |

$$
\begin{aligned}
& \begin{array}{lll} 
& 123,674 \\
& 160,167 \\
\hline
\end{array} \\
& \begin{array}{l}
151,993 \\
\hline \$ \quad 209,427 \\
\hline
\end{array} \\
& \begin{array}{ll} 
& 108,346 \\
\hline \$ & 443,419 \\
\hline \hline
\end{array}
\end{aligned}
$$

The following tables summarize key indicators of credit quality for the Company's ACI loans as of September 30, 2011 and December 31, 2010 (in thousands):

## Residential credit exposure, based on delinquency status:

|  | September 30, 2011 |  |  |  | December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { 1-4 single family } \\ & \text { residential } \end{aligned}$ |  | $\begin{gathered} \text { Home equity } \\ \text { loans and lines of } \\ \text { credit } \end{gathered}$ |  | $\begin{gathered} \text { 1-4 single family } \\ \text { residential } \end{gathered}$ |  | $\begin{gathered} \text { Home equity } \\ \text { loans and lines of } \\ \text { credit } \end{gathered}$ |  |
| ACI loans: |  |  |  |  |  |  |  |  |
| Current | \$ | 1,397,656 | \$ | 62,680 | \$ | 1,647,238 | \$ | 76,842 |
| Past due less than 90 days |  | 86,796 |  | 4,069 |  | 127,155 |  | 4,919 |
| Past due 90 days or more |  | 439,132 |  | 14,215 |  | 646,623 |  | 16,838 |
|  | \$ | 1,923,584 | \$ | 80,964 | \$ | 2,421,016 | \$ | 98,599 |

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2011

## Consumer credit exposure, based on delinquency status:

|  | September 30,2011 |  | December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
| ACI loans: |  |  |  |  |
| Current | \$ | 2,972 | \$ | 4,320 |
| Past due less than 90 days |  | 23 |  | 44 |
| Past due 90 days or more |  | 38 |  | 39 |
|  | \$ | 3,033 | \$ | 4,403 |

## Commercial credit exposure, based on internal risk rating:

|  | September 30, 2011 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Multi-family |  | Commercial real estate |  | Construction |  | Land |  | Commercial loans and leases |  |
| ACI loans: |  |  |  |  |  |  |  |  |  |  |
| Pass | \$ | 21,117 | \$ | 133,767 | \$ | 1,349 | \$ | 15,386 | \$ | 12,225 |
| Special mention |  | 14,465 |  | 23,948 |  | - |  | - |  | 2,408 |
| Substandard |  | 27,413 |  | 94,105 |  | 4,067 |  | 17,619 |  | 13,143 |
| Doubtful |  | - |  | 56 |  | - |  | - |  | 867 |
|  | \$ | 62,995 | \$ | 251,876 | \$ | 5,416 | \$ | 33,005 | \$ | 28,643 |
|  | December 31, 2010 |  |  |  |  |  |  |  |  |  |
|  | Multi-family |  | $\begin{gathered} \text { Commercial real } \\ \text { estate } \end{gathered}$ |  | Construction |  | Land |  | Commercial loans and leases |  |
| ACI loans: |  |  |  |  |  |  |  |  |  |  |
| Pass | \$ | 42,749 | \$ | 190,875 | \$ | 586 | \$ | 14,862 | \$ | 27,573 |
| Special mention |  | 1,207 |  | 22,566 |  | 183 |  | 6,092 |  | 5,423 |
| Substandard |  | 29,059 |  | 85,623 |  | 7,498 |  | 27,250 |  | 16,719 |
| Doubtful |  | - |  | 4 |  | - |  | 47 |  | 16 |
|  | \$ | 73,015 | \$ | 299,068 | \$ | 8,267 | \$ | 48,251 | \$ | 49,731 |

The following table presents an aging of past due loans in the ACI portfolio as of September 30, 2011 and December 31, 2010 (in thousands):

|  | September 3 |  |  |  |  |  |  |  | December 31, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30-59 \text { days } \\ \text { past due } \end{gathered}$ |  | $\begin{gathered} 60-89 \text { days } \\ \text { past due } \\ \hline \end{gathered}$ |  | More than 90 days past due or in foreclosure |  | Total past due loans |  | $\begin{gathered} 30-59 \text { days } \\ \text { past due } \end{gathered}$ |  | $\begin{gathered} 60-89 \text { days } \\ \text { past due } \\ \hline \end{gathered}$ |  | More than 90 days past due or in foreclosure |  | Total past due loans |  |
| ACI loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 59,608 | \$ | 27,188 | \$ | 439,132 | \$ | 525,928 | \$ | 91,470 | \$ | 35,685 | \$ | 646,623 | \$ | 773,778 |
| Home equity loans and lines of credit |  | 2,951 |  | 1,118 |  | 14,215 |  | 18,284 |  | 3,060 |  | 1,859 |  | 16,838 |  | 21,757 |
| Multi-family |  | 175 |  | - |  | 11,894 |  | 12,069 |  | 2,218 |  | 2,197 |  | 11,008 |  | 15,423 |
| Commercial real estate |  | 11,351 |  | 4,137 |  | 7,478 |  | 22,966 |  | 5,981 |  | 2,705 |  | 13,724 |  | 22,410 |
| Construction |  | - |  | 1,850 |  | 2,153 |  | 4,003 |  | - |  | - |  | 6,429 |  | 6,429 |
| Land |  | - |  | - |  | 9,646 |  | 9,646 |  | 366 |  | - |  | 16,378 |  | 16,744 |
| Commercial loans and leases |  | 39 |  | 50 |  | 8,971 |  | 9,060 |  | 181 |  | - |  | 6,625 |  | 6,806 |
| Consumer |  | 23 |  | - |  | 38 |  | 61 |  | 29 |  | 15 |  | 39 |  | 83 |
|  | \$ | 74,147 | \$ | 34,343 | \$ | 493,527 | \$ | 602,017 | \$ | 103,305 | \$ | 42,461 | \$ | 717,664 | \$ | 863,430 |

1-4 single family residential and home equity ACI loans that are contractually delinquent by more than 90 days and accounted for in pools that are on accrual status because discount continues to be accreted totaled $\$ 453.3$ million and $\$ 663.5$ million at September 30, 2011 and December 31, 2010, respectively. The carrying amount of commercial and commercial real estate ACI loans that are contractually delinquent in excess of ninety days but

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2011
still classified as accruing loans due to discount accretion totaled $\$ 40.1$ million and $\$ 54.2$ million at September 30, 2011 and December 31, 2010, respectively.

## Note 6 FDIC Indemnification Asset

The FDIC indemnification asset represents the present value of estimated future payments to be received from the FDIC under the terms of BankUnited's Loss Sharing Agreements with the FDIC.

When the Company recognizes gains or losses related to covered assets in its consolidated financial statements, changes in the estimated amount recoverable from the FDIC under the Loss Sharing Agreements with respect to those gains or losses are also reflected in the consolidated financial statements. Covered loans may be resolved through repayment, short sale of the underlying collateral, foreclosure or, for the non-residential portfolio, charge-off, or by sale of the loans. For loans resolved through repayment, short sale or foreclosure, the difference between consideration received in satisfaction of the loans and the carrying value of the loans is recognized in the statement of operations line item "Income from resolution of covered assets, net". Losses from the resolution or permanent modification of covered loans increase the amount recoverable from the FDIC under the Loss Sharing Agreements. Gains from the resolution of covered loans reduce the amount recoverable from the FDIC under the Loss Sharing Agreements. Similarly, differences in proceeds received on disposition of OREO and the carrying amount of the OREO result in gains or losses and reduce or increase the amount recoverable from the FDIC under the Loss Sharing Agreements. Increases in valuation allowances related to covered assets also increase the amount estimated to be recoverable from the FDIC. These additions to or reductions in amounts recoverable from the FDIC related to the resolution of covered assets are recorded in the income statement line item "Net gain (loss) on indemnification asset" and reflected as corresponding increases or decreases in the FDIC indemnification asset.

The following table summarizes the components of the gains and losses associated with covered assets, plus the provision for loan losses on noncovered loans, along with the related additions to or reductions in the amounts recoverable from the FDIC under the Loss Sharing Agreements, as reflected in the consolidated statements of income for the three and nine month periods ended September 30, 2011 and 2010 (in thousands):

|  | Three Months Ended September 30, 2011 |  |  |  |  |  | Three Months Ended September 30, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | TransactionIncome (Loss) Income (Loss) |  | Net Gain (Loss) onIndemnificationAsset |  | Net Impact on Pretax Earnings |  | $\begin{gathered} \text { Transaction } \\ \text { Income (Loss) } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Net Gain (Loss) on } \\ \text { Indemnification } \\ \text { Asset } \\ \hline \end{gathered}$ |  | Net Impact on Pretax Earnings |  |
| Provision for losses on covered loans | \$ | 6,379 | \$ | $(3,762)$ | \$ | 2,617 | \$ | $(18,116)$ | \$ | 3,988 | \$ | $(14,128)$ |
| Provision for losses on noncovered loans |  | $(7,631)$ |  | - |  | $(7,631)$ |  | (950) |  | - |  | (950) |
| Total provision for loan losses |  | $(1,252)$ |  | (3,762) |  | $(5,014)$ |  | $(19,066)$ |  | 3,988 |  | $(15,078)$ |
| Income (loss) from resolution of covered assets, net |  | 4,702 |  | $(2,668)$ |  | 2,034 |  | 17,787 |  | $(5,399)$ |  | 12,388 |
| Gain (loss) on sale of OREO |  | $(2,865)$ |  | 2,425 |  | (440) |  | (897) |  | 1,430 |  | 533 |
| Impairment of OREO |  | $(4,037)$ |  | 3,228 |  | (809) |  | $(6,263)$ |  | 5,034 |  | $(1,229)$ |
| Net OREO gain (loss) |  | $(6,902)$ |  | 5,653 |  | $(1,249)$ |  | $(7,160)$ |  | 6,464 |  | (696) |
| Total | \$ | $(3,452)$ | \$ | (777) | \$ | $(4,229)$ | \$ | $(8,439)$ | \$ | 5,053 | \$ | $(3,386)$ |

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED September 30, 2011

|  | Nine Months Ended September 30, 2011 |  |  |  |  |  | Nine Months Ended September 30, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Transaction } \\ \text { Income (Loss) } \\ \hline \end{gathered}$ |  | Net Gain (Loss) onIndemnification Asset |  | Net Impact on Pretax Earnings |  | $\begin{gathered} \text { Transaction } \\ \text { Income (Loss) } \end{gathered}$ |  | Net Gain (Loss) on Indemnification Asset |  | Net Impact on Pretax Earnings |  |
| Provision for losses on covered loans | \$ | 2,805 | \$ | $(2,930)$ | \$ | (125) | \$ | $(42,538)$ | \$ | 22,979 | \$ | $(19,559)$ |
| Provision for losses on noncovered loans |  | $(12,621)$ |  | - |  | $(12,621)$ |  | $(2,619)$ |  | - |  | $(2,619)$ |
| Total provision for loan losses |  | $(9,816)$ |  | $(2,930)$ |  | $(12,746)$ |  | $(45,157)$ |  | 22,979 |  | $(22,178)$ |
| Income (loss) from resolution of covered assets, net |  | 7,068 |  | 1,486 |  | 8,554 |  | 112,777 |  | $(76,978)$ |  | 35,799 |
| Gain (loss) on sale of OREO |  | $(27,339)$ |  | 20,813 |  | $(6,526)$ |  | 2,270 |  | (766) |  | 1,504 |
| Impairment of OREO |  | $(21,823)$ |  | 17,488 |  | $(4,335)$ |  | $(12,164)$ |  | 9,833 |  | $(2,331)$ |
| Net OREO gain (loss) |  | $(49,162)$ |  | 38,301 |  | $(10,861)$ |  | $(9,894)$ |  | 9,067 |  | (827) |
| Total | \$ | $\underline{(51,910})$ | \$ | 36,857 | \$ | $(15,053)$ | \$ | 57,726 | \$ | $\underline{(44,932)}$ | \$ | 12,794 |

Changes in the FDIC indemnification asset for the nine months ended September 30, 2011 and the year ended December 31, 2010 were as follows (in thousands):

| Balance, beginning of period | \$ | 2,667,401 | \$ | 3,279,165 |
| :---: | :---: | :---: | :---: | :---: |
| Accretion |  | 45,247 |  | 134,703 |
| Reduction for claims filed |  | $(641,900)$ |  | $(764,203)$ |
| Net gain on indemnification asset |  | 36,857 |  | 17,736 |
| Balance, end of period | \$ | 2,107,605 | \$ | $\underline{\text { 2,667,401 }}$ |

Under the terms of the Loss Sharing Agreements, the Company is also entitled to reimbursement from the FDIC for certain expenses related to covered assets upon final resolution of those assets. For the nine months ended September 30, 2011 and 2010, non-interest expense includes approximately $\$ 23.5$ million and $\$ 40.2$ million, respectively, of disbursements subject to reimbursement at the $80 \%$ level under the Loss Sharing Agreements. For the nine months ended September 30, 2011 and 2010, claims of $\$ 24.6$ million and $\$ 22.4$ million, respectively, were submitted to the FDIC for reimbursement. As of September 30, 2011, $\$ 21.3$ million of disbursements remain to be submitted for reimbursement from the FDIC in future periods as the related covered assets are resolved.

## Note 7 Income Taxes

The Company's effective income tax rate for the nine months ended September 30, 2011 differs from the statutory federal income tax rate primarily due to the impact of $\$ 110.4$ million in compensation expense related to Profits Interest Units as further described in Note 10. This expense is not deductible for income tax purposes. Additionally, during the nine months ended September 30, 2011, the Company recorded a provision related to uncertain state income tax positions of approximately $\$ 8.1$ million, including estimated interest and penalties. For the three months ended September 30, 2011 and the three and nine months ended September 30, 2010, the Company's effective income tax rate differs from the statutory federal income tax rate primarily due to state income taxes and compensation expense related to equity based compensation.

## Note 8 Derivatives and Hedging Activities

The Company uses interest rate swaps to manage interest rate risk related to FHLB advances and certificates of deposit with maturities of one year, which expose the Company to variability in cash flows due to changes in interest rates. The Company enters into LIBOR-based interest rate swaps that are designated as cash flow hedges with the objective of limiting the variability of interest payment cash flows resulting from changes in the benchmark interest rate LIBOR. The effective portion of changes in the fair value of interest rate swaps designated as cash flow hedging instruments is reported in accumulated other comprehensive income ("AOCI") and subsequently reclassified into interest expense in the same period in which the related interest on the floating-rate

Table of Contents

BANKUNITED, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED September 30, 2011

debt obligations affects earnings. The Company may be exposed to credit risk in the event of nonperformance by the counterparties to its interest rate swap agreements. The Company manages this risk by entering into interest rate swaps only with primary dealers, the use of ISDA master agreements, credit approvals, counterparty limits and monitoring procedures and does not currently anticipate any losses from failure of counterparties to honor their obligations.

The Company also enters into interest rate swaps with certain of its borrowers to enable those borrowers to manage their exposure to interest rate fluctuations. To mitigate interest rate risk associated with these derivative contracts, the Company enters into offsetting derivative contract positions with financial institution counterparties. The Company manages credit risk, or the risk of default by its borrowers, though its normal loan underwriting and credit monitoring policies and procedures. These interest rate swap contracts are not designated as hedging instruments; therefore, changes in the fair value of these derivatives are recognized immediately in earnings.

The following tables set forth certain information concerning the Company's interest rate contract derivative financial instruments and related hedged items at September 30, 2011 and December 31, 2010 (dollars in thousands):

|  | September 30, 2011 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Hedged Item | Pay Rate | Receive Rate | Remaining Life in Years | Notional Amount |  | Balance SheetLocation | Fair value |  |  |  |
|  |  |  |  |  |  |  | Asset | Liability |  |
| Derivatives designated as cash flow hedges: |  |  |  |  |  |  |  |  |  |  |  |
| Pay-fixed interest rate swaps | Variability of interest cash flows on certificates of deposit | 3.11\% | 12-Month Libor | 4.1 | \$ | 225,000 |  | Other liabilities | \$ | - | \$ | $(21,104)$ |
| Purchased interest rate forwardstarting swaps | Variability of interest cash flows on FHLB advances | 3.42\% - 3.76\% | 3-Month Libor | 3.6-5.5 |  | 405,000 | Other liabilities |  | - |  | $(49,247)$ |
| Derivatives not designated as hedges: |  |  |  |  |  |  |  |  |  |  |  |
| Pay-fixed interest rate swaps |  | 3.68\%-6.59\% | Indexed to 1-month Libor | 3.9-11.6 |  | 25,211 | Other assets |  | 2,163 |  |  |
| Pay-variable interest rate swaps |  | Indexed to 1month Libor | 3.68\%-6.59\% | 3.9-11.6 |  | 25,211 | Other liabilities |  | - |  | $(2,163)$ |
| Total |  |  |  |  | \$ | 680,422 |  | \$ | 2,163 | \$ | $(72,514)$ |
|  |  |  |  | mber 31, 2010 |  |  |  |  |  |  |  |
|  |  |  |  | $\begin{gathered} \text { Remaining } \\ \text { Life } \end{gathered}$ |  | Notional | Balance Sheet |  | Fair | val |  |
|  | Hedged Item | Pay Rate | Receive Rate | in Years |  | Amount | Location |  | set |  | bility |
| Derivatives designated as cash flowhedges: |  |  |  |  |  |  |  |  |  |  |  |
| Pay-fixed interest rate swaps | Variability of interest cash flows on certificates of deposit | 3.11\% | 12-Month Libor | 4.9 | \$ | 225,000 | Other liabilities | \$ | - | \$ | $(10,872)$ |
| Purchased interest rate forwardstarting swaps | Variability of interest cash flows on FHLB advances | 3.42\% - 3.76\% | 3-Month Libor | 4.4-6.3 |  | 405,000 | Other liabilities |  | - |  | $(31,625)$ |
| Derivatives not designated as hedges: |  |  |  |  |  |  |  |  |  |  |  |
| Pay-fixed interest rate swaps |  | 3.68\% - 5.49\% | Indexed to 1-month Libor | 4.7-5.0 |  | 17,304 | Other assets |  | 132 |  |  |
| Pay-variable interest rate swaps |  | Indexed to 1-month | 3.68\% - 5.49\% | 4.7-5.0 |  | 17,304 | Other liabilities |  | - |  | (132) |

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2011
the accompanying consolidated statements of operations, related to interest rate contract derivative instruments designated as cash flow hedges for the three and nine months ended September 30, 2011 and 2010 (in thousands):

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Amount of gain (loss) included in AOCI at end of period, net of tax | \$ | $(38,848)$ | \$ | $(37,853)$ | \$ | $(38,848)$ | \$ | $(37,853)$ |
| Amount of gain (loss) reclassified from AOCI into income during the period (effective portion) | \$ | $(4,844)$ | \$ | $(4,419)$ | \$ | $(14,312)$ | \$ | $(8,852)$ |
| Amount of gain (loss) recognized in income during the period (ineffective portion) | \$ | - | \$ | - | \$ | 427 | \$ | (279) |

Following is a summary of the changes in the component of accumulated other comprehensive income related to these derivatives (in thousands):

|  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
| Balance, beginning of period | \$ | $(23,931)$ | \$ | $(1,292)$ |
| Unrealized loss on cash flow hedges |  | $(24,285)$ |  | $(59,525)$ |
| Tax effect |  | 9,368 |  | 22,964 |
| Net of tax |  | $(14,917)$ |  | $(36,561)$ |
| Balance, end of period | \$ | $(38,848)$ | \$ | $(37,853)$ |

During the nine month periods ended September 30, 2011 and 2010, no derivative positions designated as cash flow hedges were discontinued, and none of the gains and losses reported in AOCI were reclassified into earnings as a result of the discontinuance of cash flow hedges or because of the early extinguishment of debt. As of September 30, 2011, the amount expected to be reclassified from AOCI into income during the next twelve months is \$29.1 million.

The Company enters into commitments to fund residential mortgage loans with the intention that these loans will subsequently be sold into the secondary market. A mortgage loan commitment binds the Company to lend funds to a potential borrower at a specified interest rate within a specified period of time, generally 30 to 90 days. These commitments are considered derivative instruments. The notional amount of outstanding mortgage loan commitment derivatives was $\$ 11.9$ million and $\$ 6.4$ million at September 30, 2011 and December 31, 2010, respectively. Outstanding derivative loan commitments expose the Company to the risk that the price of the loans arising from exercise of the commitments might decline from inception of the commitment to funding of the loan. To protect against the price risk inherent in derivative loan commitments, the Company utilizes "best efforts" forward loan sale commitments. Under a "best efforts" contract, the Company commits to deliver an individual mortgage loan to an investor if the loan to the underlying borrower closes. Generally, the price the investor will pay the Company for a loan is specified prior to the loan being funded. These commitments are considered derivative instruments once the underlying loans are funded. All of the Company’s loans held for sale at September 30, 2011 and December 31, 2010 were subject to forward sale commitments. The notional amount of forward loan sale commitment derivatives was $\$ 2.1$ million and $\$ 2.7$ million at September 30, 2011 and December 31 , 2010, respectively. The fair value of derivative loan commitments and forward sale commitments was insignificant at September 30, 2011 and December 31, 2010.

## Note 9 Stockholders' Equity

On February 2, 2011, the Company closed an initial public offering ("IPO") of 33,350,000 shares of common stock at $\$ 27.00$ per share. In the offering, the Company sold $4,000,000$ shares and selling stockholders sold $29,350,000$ shares. Proceeds received by the Company on the sale of the $4,000,000$ shares amounted to $\$ 102.6$ million, net of underwriting discounts. The Company incurred direct costs of the stock issuance of $\$ 4.0$ million, which were charged to paid-in capital. Prior to the IPO, BankUnited, Inc. was a wholly owned subsidiary of BU Financial Holdings LLC ("BUFH"), a Delaware limited liability company. Immediately prior to the completion of the offering, a reorganization was effected in accordance with BUFH's LLC agreement, pursuant to which all equity

## Table of Contents

# BANKUNITED, INC. AND SUBSIDIARIES <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED September 30, 2011 

interests in the Company were distributed to the members of BUFH and BUFH was liquidated.
Effective January 10, 2011, the Board of Directors authorized a 10-for-1 split of the Company's outstanding common shares. Stockholders' equity has been retroactively adjusted to give effect to this stock split for all periods presented by reclassifying from paid-in capital to common stock the par value of the additional shares issued. All share and per share data have been retroactively restated for all periods presented to reflect this stock split.

## Note 10 Equity Based Compensation

## Profits Interest Units of BUFH

Prior to the consummation of the IPO, BUFH had a class of authorized membership interests identified as Profits Interest Units ("PIUs"). PIUs were awarded to management members of the Company who owned common units of BUFH and entitled the holders to share in distributions from BUFH after investors in BUFH received specified returns on their investment. The PIUs were divided equally into time-based and IRR-based PIUs. Time-based PIUs generally vested in equal annual installments over a period of three years from the grant date. Based on their settlement provisions, the PIUs were classified as liabilities. Compensation expense related to the time-based PIUs was measured based on their estimated fair values and recognized in earnings over the vesting period.

In accordance with a resolution approved by the BUFH Board of Directors, immediately prior to consummation of the IPO of the Company's common stock, the IRR-based PIUs became fully vested. In conjunction with the IPO, the time-based and IRR-based PIUs outstanding were exchanged for $1,931,745$ unvested shares and $3,863,491$ vested shares of the Company's common stock, $3,023,314$ vested stock options and $1,511,656$ unvested stock options. The vested and unvested shares and vested stock options participate in dividends declared on the Company's common stock on a one-for-one basis. The unvested stock options issued in exchange for PIUs participate on a one-for-one basis in dividends declared on common stock until they vest. In conjunction with the IPO, the Company recorded approximately $\$ 110.4$ million in compensation expense related to the exchange and the vesting of the IRRbased PIUs. This expense, which is not deductible for tax purposes, resulted in an offsetting increase in paid-in capital. Compensation expense of $\$ 9.3$ million and $\$ 20.0$ million was recognized for the three and nine months ended September 30, 2010, respectively, related to time-based PIUs.

## Equity Based Compensation

During the nine months ended September 30, 2011, the Board of Directors granted a total of 291,440 shares of unvested stock under the BankUnited 2010 Omnibus Equity Incentive Plan (the "2010 Plan"). The shares granted were valued at the closing price of the Company's common stock on the date of grant, ranging from $\$ 21.74$ to $\$ 28.05$ for a weighted average per share value on the date of grant of $\$ 27.81$ and an aggregate fair value of $\$ 8.1$ million. The shares vest in equal annual installments over a period of three years. Unvested shares participate in dividends declared on the Company's common stock on a one-for-one basis.

In addition to compensation expense recorded in conjunction with the IPO and PIUs discussed above, the Company recorded a total of $\$ 9.5$ million and $\$ 25.3$ million of stock based compensation expense during the three and nine month periods ended September 30, 2011, respectively and approximately $\$ 340,000$ and $\$ 873,000$ during the three and nine month periods ended September 30, 2010, respectively.

## Note 11 Fair Value Measurements

Assets and liabilities measured at fair value on a recurring basis

Following is a description of the methodologies used to estimate the fair values of assets and liabilities measured at fair value on a recurring basis, and the level within the fair value hierarchy in which those measurements are typically classified.

Investment securities available for sale-Fair value measurements are based on quoted prices in active

## Table of Contents

BANKUNITED, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED September 30, 2011

markets when available; these measurements are classified within Level 1 of the fair value hierarchy. These securities typically include U.S. treasury securities, preferred stock, and certain mutual funds. If quoted market prices in active markets are not available, fair values are estimated using quoted prices of securities with similar characteristics, quoted prices of identical securities in inactive markets, discounted cash flow techniques, or matrix pricing models. Investment securities available for sale that are generally classified within Level 2 of the fair value hierarchy include U.S. government agency mortgagebacked securities, preferred stock and mutual fund investments for which Level 1 valuations are not available, certain nonmortgage asset backed securities, state and municipal obligations and U.S. Small Business Administration securities. Observable inputs that may impact the valuation of these securities include benchmark yield curves, reported trades, dealer quotes, issuer spreads, current rating, constant default rates and constant prepayment rates. Investment securities available for sale generally classified within Level 3 of the fair value hierarchy include private label mortgage backed securities, Re-Remics, certain nonmortgage asset backed securities and other debt securities. The Company typically values these securities using internally developed or third party proprietary pricing models, primarily discounted cash flow valuation techniques, which incorporate both observable and unobservable inputs. Unobservable inputs that may impact the valuation of these securities include risk adjusted discount rates, projected prepayment rates, projected default rates and projected loss severity.

Derivative financial instruments-Interest rate swaps are predominantly traded in over-the-counter markets and, as such, values are determined using widely accepted discounted cash flow modeling techniques. These discounted cash flow models use projections of future cash payments and receipts that are discounted at mid-market rates. Observable inputs that may impact the valuation of these instruments include LIBOR swap rates, LIBOR forward yield curves and counterparty credit risk spreads. These fair value measurements are generally classified within Level 2 in the fair value hierarchy. Loan commitment derivatives are priced based on a bid pricing convention adjusted based on the Company's historical fallout rates. Fallout rates are a significant unobservable input; therefore, these fair value measurements are classified within Level 3 of the fair value hierarchy. The value of these derivatives is generally not significant.

Profits interest units-The fair value of profits interest units outstanding prior to the IPO was historically estimated using the Black-Scholes option pricing model. Since the Company's common stock historically was not traded on an exchange, significant inputs to the model including estimated volatility, equity value per share, estimated dividend yield and expected life were unobservable; therefore this fair value measurement was classified within Level 3 of the fair value hierarchy. None of these instruments remain outstanding at September 30, 2011.

FDIC warrant—The fair value of the FDIC warrant was historically estimated using binomial and Monte Carlo simulation models that incorporated significant unobservable inputs as to equity value per share, estimated volatility, expected life, and dividend yield. This fair value estimate was classified within Level 3 of the fair value hierarchy. At December 31, 2010 the fair value of the warrant was adjusted to the settlement price negotiated with the FDIC. The warrant was redeemed at that price in February, 2011.

The following table presents assets and liabilities measured at fair value on a recurring basis as of September 30, 2011 and December 31, 2010 (in thousands):

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED September 30, 2011

|  | September 30, 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level 1 |  | Level 2 |  | Level 3 |  | Total |  |
| Investment Securities Available for Sale: |  |  |  |  |  |  |  |  |
| U.S. Government agency and sponsored enterprise residential mortgage-backed securities | \$ | - | \$ | 1,853,464 | \$ | - | \$ | 1,853,464 |
| Resecuritized real estate mortgage investment conduits ("Re- Remics") |  | - |  | - |  | 493,682 |  | 493,682 |
| Other collateralized mortgage obligations Private label residential mortgage backed securities and CMO's |  | - |  | - |  | 406,260 |  | 406,260 |
| Private label commercial mortgage backed securities |  | - |  | - |  | 159,250 |  | 159,250 |
| Non mortgage asset-backed securities |  | - |  | 95,786 |  | 325,987 |  | 421,773 |
| Mortgage pass-through certificates Mutual funds and preferred stocks |  | 248,045 |  | 127 |  | - |  | 248,172 |
| State and municipal obligations |  | - |  | 25,104 |  | - |  | 25,104 |
| Small Business Administration securities |  | - |  | 278,946 |  | - |  | 278,946 |
| Other debt securities |  | - |  | 2,520 |  | 3,905 |  | 6,425 |
| Derivative assets |  | - |  | 2,163 |  | - |  | 2,163 |
| Total assets at fair value | \$ | 248,045 | \$ | 2,258,110 | \$ | 1,389,084 | \$ | 3,895,239 |
| Derivative liabilities |  | - |  | 72,514 |  | 48 |  | 72,562 |
| Total liabilities at fair value | \$ | - | \$ | 72,514 | \$ | 48 | \$ | 72,562 |


|  | December 31, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level 1 |  | Level 2 |  | Level 3 |  | Total |  |
| Investment Securities Available for Sale: |  |  |  |  |  |  |  |  |
| U.S. Government agency and sponsored enterprise residential mortgage-backed securities | \$ | - | \$ | 1,290,910 | \$ | - | \$ | 1,290,910 |
| Resecuritized real estate mortgage investment conduits ("Re- Remics") |  | - |  | - |  | 612,631 |  | 612,631 |
| Other collateralized mortgage obligations Private label residential mortgage backed securities and CMO's |  | - |  | - |  | 382,920 |  | 382,920 |
| Non mortgage asset-backed securities |  | - |  | 278,384 |  | 130,610 |  | 408,994 |
| Mortgage pass-through certificates Mutual funds and preferred stocks |  | 40,269 |  | 98,266 |  | - |  | 138,535 |
| State and municipal obligations |  | - |  | 22,960 |  | - |  | 22,960 |
| Small Business Administration securities |  | - |  | 62,891 |  | - |  | 62,891 |
| Other debt securities |  | - |  | 2,818 |  | 3,943 |  | 6,761 |
| Derivative assets |  | - |  | 132 |  | - |  | 132 |
| Total assets at fair value | \$ | 40,269 | \$ | 1,756,361 | \$ | 1,130,104 | \$ | 2,926,734 |
| FDIC warrant | \$ | - | \$ | - | \$ | 25,000 | \$ | 25,000 |
| Liability for PIUs |  | - |  | - |  | 44,964 |  | 44,964 |
| Derivative liabilities |  | - |  | 42,629 |  | 78 |  | 42,707 |
| Total liabilities at fair value | \$ | - | \$ | 42,629 | \$ | 70,042 | \$ | 112,671 |

During the three months ended September 30, 2011, financial institution preferred stocks with a fair value of $\$ 200.1$ million were transferred from Level 2 to Level 1 of the fair value hierarchy. Activity in the market for these securities has increased, enabling management to obtain quoted prices in a market considered to be active for identical securities on the measurement date. Transfers between levels of the fair value hierarchy are recorded as of the end of the reporting period.

The following tables reconcile changes in the fair value of assets and liabilities measured at fair value on a recurring basis and classified in Level 3 of the fair value hierarchy for the three months and nine months ended September 30, 2011 and 2010 (in thousands):

|  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Table of Contents

BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED September 30, 2011

|  | Re-Remics |  | Private Label Residential Mortgage Backed Securities |  | Nine Months Ended September 30, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Non Mortgage Asset-Backed Securities | Other Debt Securities |  | FDIC <br> Warrant |  | Liability forPIUs |  |
| Balance, beginning of period | \$ | 475,003 |  |  | \$ | 366,508 | \$ | 30,000 | \$ | 3,528 | \$ | $(3,168)$ | \$ | $(8,793)$ |
| Gains (losses) for the period included in: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income |  | - |  | - |  | - |  | - |  | $(4,503)$ |  | $(19,987)$ |
| Other comprehensive income |  | 14,816 |  | 20,138 |  | 675 |  | 740 |  | - |  | - |
| Purchases or issuances |  | 325,543 |  | 80,566 |  | 106,946 |  | - |  | - |  | - |
| Sales |  | $(50,591)$ |  | - |  | - |  | - |  | - |  | - |
| Settlements |  | $(106,961)$ |  | $(54,203)$ |  | $(4,816)$ |  | 24 |  | - |  | - |
| Transfers into (out of) Level 3 |  | - |  | - |  | - |  | - |  | - |  | - |
| Balance, end of period | \$ | 657,810 | \$ | 413,009 | \$ | 132,805 | \$ | 4,292 | \$ | (7,671) | \$ | $(28,780)$ |

Changes in the fair value of the FDIC warrant and derivative liabilities are included in the consolidated statement of income line item "Other noninterest expense". Changes in the fair value of the liability for PIUs are included in the consolidated statement of income line item "Employee compensation and benefits".

During the three months ended September 30, 2011, non-mortgage asset backed securities with a fair value of $\$ 64.5$ million were transferred from Level 2 to Level 3 of the fair value hierarchy due to an increase in the significance of unobservable inputs to the valuation of the securities transferred. Transfers are recorded as of the end of the reporting period.

## Assets and liabilities measured at fair value on a non-recurring basis

Following is a description of the methodologies used to estimate the fair values of assets and liabilities measured at fair value on a non-recurring basis, and the level within the fair value hierarchy in which those measurements are typically classified.

Impaired loans and OREO-The carrying amount of collateral dependent impaired loans is typically based on the fair value of the underlying collateral, which may be real estate or other business assets, less estimated costs to sell. The carrying value of OREO is initially measured based on the fair value of the real estate acquired in foreclosure and subsequently adjusted to the lower of cost or estimated fair value, less estimated cost to sell. Fair values of real estate collateral are typically based on real estate appraisals which utilize market and income approaches to valuation incorporating both observable and unobservable inputs. When current appraisals are not available, the Company may use brokers' price opinions, home price indices, or other available information about changes in real estate market conditions to adjust the latest appraised value available. These adjustments to appraised values may be subjective and involve significant management judgment. The fair value of collateral consisting of other business assets is generally based on appraisals that use market approaches to valuation incorporating primarily unobservable inputs. Fair value measurements related to collateral dependent impaired loans and OREO are classified within Level 3 of the fair value hierarchy.

The following table presents assets for which nonrecurring changes in fair value have been recorded for the three and nine month periods ended September 30, 2011 and 2010 (in thousands):

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED September 30, 2011

|  | September 30, 2011 |  |  |  |  |  |  |  | Gains (Losses) from Fair Value Changes |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Three Months Ended |  | Nine Months Ended |  |
|  | Level 1 |  | Level 2 |  | Level 3 |  | Total |  | September 30, 2011 |  |  |  |
| Impaired loans | \$ | - | \$ | - | \$ | 2,841 | \$ | 2,841 | \$ | 1,352 | \$ | 6,506 |
| Other real estate owned | \$ | - | \$ | - | \$ | 124,990 | \$ | 124,990 | \$ | 4,037 | \$ | 21,823 |


|  | September 30, 2010 |  |  |  |  |  |  |  | Gains (Losses) from Fair Value Changes |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Three Months Ended |  | Nine Months Ended |  |
|  | Level 1 |  | Level 2 |  | Level 3 |  | Total |  | September 30, 2010 |  |  |  |
| Other real estate owned | \$ | - | \$ | - | \$ | 194,286 | \$ | 194,286 | \$ | 6,263 | \$ | 12,164 |

The Company did not have any impaired loans whose carrying amounts were measured based on the fair value of underlying collateral at September 30, 2010.

The following table presents the carrying value and fair value of financial instruments as of September 30, 2011 and December 31, 2010 (in thousands):

|  | September 30, 2011 |  |  |  | December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value |  | Fair Value |  | Carrying Value |  | Fair Value |  |
| Assets: |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 385,086 | \$ | 385,086 | \$ | 564,774 | \$ | 564,774 |
| Investment securities available for sale |  | 3,893,076 |  | 3,893,076 |  | 2,926,602 |  | 2,926,602 |
| Federal Home Loan Bank stock |  | 165,547 |  | 165,547 |  | 217,408 |  | 217,408 |
| Loans held for sale |  | 2,142 |  | 2,164 |  | 2,659 |  | 2,674 |
| Loans, net: |  |  |  |  |  |  |  |  |
| Covered |  | 2,706,822 |  | 3,120,057 |  | 3,343,838 |  | 3,521,204 |
| Non-covered |  | 1,253,194 |  | 1,290,206 |  | 532,019 |  | 537,840 |
| FDIC Indemnification asset |  | 2,107,605 |  | 2,017,062 |  | 2,667,401 |  | 2,632,992 |
| Income tax receivable |  | 6,296 |  | 6,296 |  | 10,862 |  | 10,862 |
| Accrued interest receivable |  | 17,430 |  | 17,430 |  | 12,013 |  | 12,013 |
| Derivative assets |  | 2,163 |  | 2,163 |  | 132 |  | 132 |
| Liabilities: |  |  |  |  |  |  |  |  |
| Deposits | \$ | 6,948,412 | \$ | 6,976,661 | \$ | 7,163,728 | \$ | 7,202,975 |
| Securities sold under agreements to repurchase |  | 284 |  | 284 |  | 492 |  | 492 |
| Federal Home Loan Bank advances |  | 2,240,937 |  | 2,349,436 |  | 2,255,200 |  | 2,344,263 |
| Accrued interest payable |  | 8,613 |  | 8,613 |  | 8,425 |  | 8,425 |
| Advance payments by borrowers for taxes and insurance |  | 47,732 |  | 47,732 |  | 22,563 |  | 22,563 |
| FDIC warrant |  | - |  | - |  | 25,000 |  | 25,000 |
| Liability for PIUs |  | - |  | - |  | 44,964 |  | 44,964 |
| Derivative liabilities |  | 72,562 |  | 72,562 |  | 42,707 |  | 42,707 |

The following methods and assumptions were used to estimate the fair value of each class of financial instruments, other than those described above:

The carrying amounts of certain financial instruments approximate fair value due to their short-term nature and generally negligible credit risk. These financial instruments include cash and cash equivalents, income tax receivable, accrued interest receivable, securities sold under agreements to repurchase, accrued interest payable and advance payments by borrowers for taxes and insurance.

## Federal Home Loan Bank stock:

There is no market for this stock, which can be liquidated only by redemption by the FHLB. The stock is carried at par, which has historically represented the redemption price and is therefore considered to approximate fair value. FHLB stock is evaluated quarterly for potential impairment.

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2011

## Loans held for sale:

The fair value of loans held for sale is based on pricing available in the secondary market.

## ACI and non-ACI loans:

Fair values are estimated based on a discounted cash flow analysis. Estimates of future cash flows incorporate various factors that may include the type of loan and related collateral, collateral values, estimated default probability and loss severity given default, internal risk rating, whether the interest rate is fixed or variable, term of loan, whether or not the loan is amortizing and loan specific net realizable value analyses for certain commercial and commercial real estate loans. The fair values of loans accounted for in pools are estimated on a pool basis. Other loans may be grouped based on risk characteristics and fair value estimated in the aggregate when applying discounted cash flow valuation techniques. Discount rates are based on current market rates for new originations of comparable loans adjusted for liquidity and credit risk premiums that the Company believes would be required by market participants.

## New loans:

Fair values are estimated using a discounted cash flow analysis with a discount rate based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. The allowance for loan losses is considered a reasonable estimate of the required adjustment to fair value to reflect the impact of credit risk. This estimate may not represent an exit value as defined in ASC 820.

## FDIC indemnification asset:

The fair value of the FDIC indemnification asset has been estimated using a discounted cash flow technique incorporating assumptions about the timing and amount of future projected cash payments from the FDIC related to the resolution of covered assets. The factors that impact estimates of future cash flows are similar to those impacting estimated cash flows from covered loans described above. The discount rate is determined by adjusting the risk free rate to incorporate credit risk, uncertainty in the estimate of the timing and amount of future cash flows and illiquidity.

## Deposits:

The fair value of demand deposits, savings accounts and money market deposits is the amount payable on demand at the reporting date. The fair value of time deposits is estimated using a discounted cash flow analysis based on rates currently offered for deposits of similar remaining maturities.

## Federal Home Loan Bank advances:

Fair value is estimated by discounting contractual future cash flows using the current rate at which borrowings with similar terms and remaining maturities could be obtained by the Company.

## Note 12 Commitments and Contingencies

The Company issues off-balance sheet financial instruments to meet the financing needs of its customers. These financial instruments include commitments to fund loans, unfunded commitments under existing lines of credit, and commercial and standby letters of credit. These commitments expose the Company to varying degrees of credit and market risk which are essentially the same as those involved in extending loans to customers, and are subject to the same credit policies used in underwriting loans. Collateral may be obtained based on the Company's credit evaluation of the counterparty. The Company's maximum exposure to credit loss is represented by the contractual amount of these commitments. Amounts funded under non-cancelable commitments in effect at the date of the Acquisition are covered under the Loss Sharing Agreements if certain conditions are met.

These are agreements to lend funds to customers as long as there is no violation of any condition established in the contract. Commitments to fund loans generally have fixed expiration dates or other termination clauses and may require payment of a fee. Many of these commitments are expected to expire without being funded and, therefore, the total commitment amounts do not necessarily represent future liquidity requirements.

## Unfunded commitments under lines of credit:

Unfunded commitments under lines of credit include consumer, commercial and commercial real estate lines of credit to existing customers. Many of these commitments have fixed expiration dates or other termination clauses and may require payment of a fee. Some of these commitments may mature without being fully funded.

## Commercial and standby letters of credit:

Letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. These letters of credit are primarily issued to support trade transactions or guarantee arrangements. Fees collected on standby letters of credit represent the fair value of those commitments and are deferred and amortized over their term, which is typically one year or less. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

Total lending related commitments outstanding at September 30, 2011 were as follows (in thousands):

|  | Covered |  | Non-Covered |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commitments to fund loans | \$ | - | \$ | 148,260 | \$ | 148,260 |
| Commitments to purchase loans |  | - |  | 25,554 |  | 25,554 |
| Unfunded commitments under existing lines of credit |  | 91,920 |  | 383,178 |  | 475,098 |
| Commercial and standby letters of credit |  | - |  | 39,039 |  | 39,039 |
| Total | \$ | $\underline{ } 91,920$ | \$ | $\underline{\text { 596,031 }}$ | \$ | $\underline{\text { 687,951 }}$ |

## Legal Proceedings

The Company is involved as plaintiff or defendant in various legal actions arising in the normal course of business. While the ultimate outcome of any such proceedings cannot be predicted with certainty, it is the opinion of management, based upon advice of legal counsel, that no proceedings exist, either individually or in the aggregate, which, if resolved adversely to the Company, would have a material effect on the Company's consolidated financial position, results of operations or cash flows.

## Note 13 Earnings per Share

Basic earnings per common share is calculated by dividing income available to common stockholders by the weighted average number of common shares outstanding for the period, reduced by average unvested stock awards. Unvested stock awards and stock option awards with nonforfeitable rights to dividends or dividend equivalents, whether paid or unpaid, are considered participating securities and are included in the computation of basic earnings per share using the two class method. Diluted earnings per common share is computed by dividing net income by the weighted average number of common shares outstanding for the period, increased for the dilutive effect of unexercised stock options and unvested share awards using the treasury stock method.

The computation of basic and diluted earnings per common share is presented below (in thousands except per share amounts):

## Table of Contents

## BANKUNITED, INC. AND SUBSIDIARIES <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

 September 30, 2011|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Basic earnings per common share: |  |  |  |  |  |  |  |  |
| Numerator: |  |  |  |  |  |  |  |  |
| Net income | \$ | 45,553 | \$ | 45,039 | \$ | 21,888 | \$ | 156,922 |
| Distributed and undistributed earnings allocated to participating securities |  | $(2,267)$ |  | - |  | $(2,359)$ |  |  |
| Income available to common shareholders | \$ | 43,286 | \$ | 45,039 | \$ | 19,529 | \$ | 156,922 |
| Denominator: |  |  |  |  |  |  |  |  |
| Weighted average common shares outstanding |  | 97,265,095 |  | 92,947,087 |  | 96,712,972 |  | 92,943,620 |
| Less average unvested stock awards |  | $(1,272,726)$ |  | - |  | (1,454,811) |  | - |
| Weighted average shares for basic earnings per share |  | 95,992,369 |  | 92,947,087 |  | 95,258,161 |  | 92,943,620 |
|  |  |  |  |  |  |  |  |  |
| Basic earnings per common share | \$ | 0.45 | \$ | 0.48 | \$ | 0.21 | \$ | 1.69 |

## Diluted earnings per common share:

## Numerator:

| Income available to common shareholders | \$ | 43,286 | \$ | 45,039 | \$ | 19,529 | \$ | 156,922 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjustment for earnings reallocated from participating securities |  | 1 |  | - |  | - |  | - |
| Income used in calculating diluted earnings per share | \$ | 43,287 | \$ | 45,039 | \$ | 19,529 | \$ | 156,922 |

Denominator:

| Average shares for basic earnings per share |  | 95,992,369 |  | 92,947,087 |  | 95,258,161 |  | 92,943,620 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dilutive effect of stock options |  | 93,938 |  | - |  | 137,744 |  | - |
| Weighted average shares for diluted earnings per share |  | 96,086,307 |  | 92,947,087 |  | 95,395,905 |  | 92,943,620 |
| Diluted earnings per common share | \$ | 0.45 | \$ | 0.48 | \$ | 0.20 | \$ | 1.69 |

No participating securities were outstanding during the three and nine month periods ended September 30, 2010.
At September 30, 2011 and 2010, the following potentially dilutive securities were outstanding but excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive:

|  | September 30, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
| Unvested shares | 1,250,832 | - |
| Options | 4,534,970 | 723,680 |

## Note 14 Subsequent Events

In November 2011, management approved the sale of covered residential mortgage loans with a UPB of approximately $\$ 269.3$ million and a carrying value of approximately $\$ 146.4$ million. The Company anticipates recording an estimated pre-tax loss, net of the impact of indemnification by the FDIC under the residential loss sharing agreement, of approximately $\$ 13.5$ million on this transaction during the fourth quarter of 2011. The actual loss recorded may differ from this estimate, pending finalization of the terms of the transaction.

Table of Contents

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis is intended to focus on significant changes in the financial condition and results of operations of the Company during the three and nine month periods ended September 30, 2011 and should be read in conjunction with the consolidated financial statements and notes thereto included in this Quarterly Report on Form 10-Q and the Company's 2010 Annual Report on Form 10-K.

## Forward-Looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the Company's current views with respect to, among other things, future events and financial performance. Words such as "anticipates," "expects," "intends," "plans," "believes," "seeks," "estimates," and similar expressions identify forward-looking statements. These forward-looking statements are based on the historical performance of the Company and its subsidiaries or on the Company's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations so contemplated will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to the Company's operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, the Company's actual results may vary materially from those indicated in these statements. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. Factors that may cause actual results to differ materially from these forward-looking statements include but are not limited to, the risk factors described in Part I, Item 1A of the Company's 2010 Annual Report on Form 10-K. The Company does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise.

## Overview

BankUnited, Inc. is a savings and loan holding company with two wholly-owned subsidiaries: BankUnited, which is one of the largest independent depository institutions headquartered in Florida by assets, and BankUnited Investment Services, a Florida insurance agency. As of the close of business on May 21, 2009, BankUnited entered into a Purchase and Assumption Agreement, including Loss Sharing Agreements, with the FDIC to acquire substantially all of the assets and assume all of the non-brokered deposits and substantially all of the other liabilities of BankUnited, FSB from the FDIC, a transaction referred to as the "Acquisition". Neither the Company nor the Bank had any substantive operations prior to the Acquisition.

In June, 2011, the Company filed an application, which is currently under review, with the Office of the Comptroller of the Currency (the "OCC") to change BankUnited's charter to that of a national bank. On August 12, 2011, the Company also filed an application with the Federal Reserve Board and the OCC to change its charter to that of a bank holding company.

Through BankUnited's network of 85 branches in 13 Florida counties, we provide a full range of commercial and consumer banking services to growing companies and their executives, commercial and middle-market businesses and consumers in Florida's coastal regions. Through BankUnited Investment Services, we offer wealth management and financial planning services to our customers.

## Performance Highlights for the Quarter

- Net income for the quarter ended September 30, 2011 was $\$ 45.6$ million or $\$ 0.45$ per common share as compared to $\$ 45.0$ million or $\$ 0.48$ per common share for the quarter ended September 30, 2010.
- For the quarter ended September 30, 2011, net interest income increased by $\$ 30.0$ million to $\$ 128.8$ million from $\$ 98.8$ million for quarter ended September 30, 2010. The net interest margin increased to $6.30 \%$ from $5.04 \%$. The primary drivers of the increase in net interest income were an increase in interest income on loans of $\$ 25.2$ million and a decrease in interest expense on deposits of $\$ 8.3$ million. The yield on loans


## Table of Contents

from the Company's acquired credit impaired loan portfolio. The average rate paid on interest-bearing deposits declined to $1.18 \%$ for the quarter ended September 30, 2011 from 1.53\% for the quarter ended September 30, 2010 as a result of the continued run-off of higher cost time deposits, a shift in deposit mix toward lower cost core deposit products and declines in market interest rates.

- Total loans, before deducting discounts and deferred fees and costs, increased by $\$ 201.1$ million during the quarter ended September 30, 2011. New loans grew by $\$ 378.1$ million during the quarter ended September 30 , 2011 while covered loans declined by $\$ 180.9$ million due to continued resolutions. The growth in new loans for the quarter was led by an increase in commercial and commercial real estate loans and leases of $\$ 278.8$ million and growth of $\$ 99.2$ million in the one-to-four single family residential portfolio. Growth in the residential portfolio resulted primarily from purchases of loans.
- Asset quality remained strong, with a ratio of non-performing assets to total assets of $1.47 \%$, a ratio of non-performing loans to total loans of $0.92 \%$ and an annualized net charge-off ratio (net charge-offs to average loans) of $0.46 \%$.
- Core deposits, which we define as demand, savings, and money market deposits, increased by $\$ 169.8$ million and $\$ 548.8$ million for the three and nine month periods ended September 30, 2011, respectively, to $\$ 4.5$ billion at September 30, 2011.
- BankUnited's capital ratios continue to exceed the requirements to be considered well capitalized under applicable regulatory guidelines, with a Tier 1 leverage ratio of $10.79 \%$ a Tier 1 risk-based capital ratio of $37.32 \%$ and a Total risk-based capital ratio of $38.17 \%$ at September 30, 2011.


## Results of Operations

The Company reported net income of $\$ 45.6$ million or $\$ 0.45$ per share for the three months ended September 30, 2011 as compared to $\$ 45.0$ million or $\$ 0.48$ per share for three months ended September 30, 2010. For the nine months ended September 30, 2011, the Company reported net income of $\$ 21.9$ million or $\$ 0.20$ per share, diluted, as compared to $\$ 156.9$ million or $\$ 1.69$ per share for the nine months ended September 30, 2010.

## Net Interest Income

Net interest income is the difference between interest earned on interest earning assets and interest incurred on interest bearing liabilities and is the primary driver of core earnings. Net interest income is impacted by the relative mix of interest earning assets and interest bearing liabilities, the ratio of interest earning assets to total assets and of interest bearing liabilities to total funding sources, movements in market interest rates, levels of non-performing assets and pricing pressure from competitors.

The mix of interest earning assets is influenced by loan demand and by management's continual assessment of the rate of return and relative risk associated with various classes of earning assets. The mix of interest bearing liabilities is influenced by management's assessment of the need for lower cost funding sources weighed against relationships with customers and growth requirements and is impacted by competition for deposits in the Bank's market and the availability and pricing of other sources of funds.

Net interest income is also impacted by accretion of fair value adjustments recorded in conjunction with the Acquisition and the accounting for ACI loans. Fair value adjustments of interest earning assets and interest bearing liabilities recorded at Acquisition are accreted to interest income or expense over the lives of the related assets or liabilities. Generally, accretion of fair value adjustments increases interest income and decreases interest expense, and thus has a positive impact on our net interest income, net interest margin and interest rate spread. Due to the revaluation of covered assets in conjunction with the Acquisition and the resultant accretion, generally covered assets have higher yields than do assets purchased or originated since the Acquisition. Net interest income will be impacted in future periods as covered assets are repaid or mature and these assets comprise a lower percentage of total interest earning assets.

## Table of Contents

At Acquisition, ACI loans were recorded at fair value, measured based on the present value of expected cash flows. The excess of expected cash flows over carrying value, known as accretable yield, is being recognized as interest income over the lives of the underlying loans. Accretion related to ACI loans has a positive impact on our net interest income, net interest margin and interest rate spread.

Interest expense incurred on our interest bearing liabilities is impacted by the accretion of fair value adjustments on our time deposits and our advances from the FHLB recorded in connection with the Acquisition. The impact on interest expense decreased for the three and nine-month periods ended September 30, 2011, as compared to the comparable periods in 2010, and is expected to continue to decrease as these liabilities mature or are repaid. Accretion of fair value adjustments on time deposits totaled $\$ 1.7$ million and $\$ 6.4$ million, respectively, for the three months and nine months ended September 30, 2011 as compared to $\$ 3.6$ million and $\$ 18.3$ million, respectively, for the three months and nine months ended September 30, 2010. Accretion of fair value adjustments on FHLB advances totaled $\$ 4.8$ million and $\$ 14.3$ million, respectively, for the three months and nine months ended September 30, 2011 as compared to $\$ 4.8$ million and $\$ 19.0$ million, respectively, for the three months and nine months ended September 30, 2010.

The following tables present, for the periods indicated, information about (i) average balances, the total dollar amount of interest income from earning assets and the resultant average yields; (ii) average balances, the total dollar amount of interest expense on interest bearing liabilities and the resultant average rates; (iii) net interest income; (iv) the interest rate spread; and (v) the net interest margin. Nonaccrual and restructured loans are included in the average balances presented in this table; however, interest income foregone on nonaccrual loans is not included. Yields have been calculated on a pre-tax basis (dollars in thousands):

|  | Three Months Ended September 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  |  |  | ${ }_{\text {Yield/ }}^{\text {Y }}$ (1) | 2010 |  |  |  |  |
|  |  | Average Balance | Interest |  |  | Average Balance |  | Interest |  | $\begin{gathered} \text { Yield/ } \\ \text { Rate(1) } \\ \hline \end{gathered}$ |
| Assets: |  |  |  |  |  |  |  |  |  |  |
| Investment securities available for sale | \$ | 3,747,679 | \$ | 28,984 | 3.09\% | \$ | 3,162,579 | \$ | 32,255 | 4.08\% |
| Other interest earning assets |  | 544,733 |  | 522 | 0.38\% |  | 598,140 |  | 697 | 0.46\% |
| Loans |  | 3,885,210 |  | 133,649 | 13.72\% |  | 4,095,391 |  | 108,422 | 10.57\% |
| Total interest earning assets |  | 8,177,622 |  | 163,155 | 7.96\% |  | 7,856,110 |  | 141,374 | 7.19\% |
| Allowance for loan losses |  | $(56,489)$ |  |  |  |  | $(43,371)$ |  |  |  |
| Noninterest earning assets |  | 2,710,161 |  |  |  |  | 3,368,288 |  |  |  |
| Total assets | \$ | 10,831,294 |  |  |  | \$ | 11,181,027 |  |  |  |
| Liabilities and Stockholders' Equity: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing demand | \$ | 384,425 |  | 637 | 0.66\% | \$ | 293,666 |  | 506 | 0.68\% |
| Savings and money market |  | 3,425,440 |  | 7,599 | 0.88\% |  | 2,965,804 |  | 8,303 | 1.11\% |
| Time |  | 2,371,668 |  | 10,201 | 1.71\% |  | 3,687,367 |  | 17,908 | 1.93\% |
| Total interest bearing deposits |  | 6,181,533 |  | 18,437 | 1.18\% |  | 6,946,837 |  | 26,717 | 1.53\% |
| Borrowings: |  |  |  |  |  |  |  |  |  |  |
| FHLB advances |  | 2,243,737 |  | 15,919 | 2.81\% |  | 2,262,598 |  | 15,845 | 2.78\% |
| Short term borrowings |  | 939 |  | 1 | 0.49\% |  | 6,120 |  | 24 | 1.50\% |
| Total interest bearing liabilities |  | 8,426,209 |  | 34,357 | 1.62\% |  | 9,215,555 |  | 42,586 | 1.83\% |
| Non-interest bearing demand deposits |  | 634,205 |  |  |  |  | 477,764 |  |  |  |
| Other non-interest bearing liabilities |  | 280,601 |  |  |  |  | 261,037 |  |  |  |
| Total liabilities |  | 9,341,015 |  |  |  |  | 9,954,356 |  |  |  |
| Stockholders' equity |  | 1,490,279 |  |  |  |  | 1,226,671 |  |  |  |
| Total liabilities and stockholders' equity | \$ | 10,831,294 |  |  |  | \$ | 11,181,027 |  |  |  |
| Net interest income |  |  | \$ | 128,798 |  |  |  | \$ | 98,788 |  |
| Interest rate spread |  |  |  |  | 6.34\% |  |  |  |  | 5.36\% |
| Net interest margin |  |  |  |  | 6.30\% |  |  |  |  | 5.04\% |

(1) Annualized

44

Table of Contents

|  | Nine Months Ended September 30, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average 2011 |  |  |  |  | Average Balance | 2010 |  | Yield/ Rate(1) |
|  |  | Average Balance | Interest |  |  |  | Interest |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Investment securities available for sale | \$ | 3,498,872 | \$ | 90,770 | 3.46\% \$ | 2,850,804 | \$ | 93,382 | 4.37\% |
| Other interest earning assets |  | 635,780 |  | 2,145 | 0.45\% | 628,914 |  | 1,485 | 0.32\% |
| Loans |  | 3,803,764 |  | 370,543 | 13.00\% | 4,252,602 |  | 320,092 | 10.04\% |
| Total interest earning assets |  | 7,938,416 |  | 463,458 | 7.79\% | 7,732,320 |  | 414,959 | 7.16\% |
| Allowance for loan losses |  | $(58,693)$ |  |  |  | $(31,230)$ |  |  |  |
| Noninterest earning assets |  | 2,954,630 |  |  |  | 3,558,771 |  |  |  |
| Total assets | \$ | 10,834,353 |  |  | \$ | 11,259,861 |  |  |  |
| Liabilities and Stockholders' Equity: |  |  |  |  |  |  |  |  |  |
| Interest bearing deposits: |  |  |  |  |  |  |  |  |  |
| Interest bearing demand | \$ | 368,896 |  | 1,814 | 0.66\% \$ | 253,830 |  | 1,423 | 0.75\% |
| Savings and money market |  | 3,309,392 |  | 21,848 | 0.88\% | 2,808,277 |  | 26,422 | 1.26\% |
| Time |  | 2,602,147 |  | 34,105 | 1.75\% | 4,068,348 |  | 55,786 | 1.83\% |
| Total interest bearing deposits |  | 6,280,435 |  | 57,767 | 1.23\% | 7,130,455 |  | 83,631 | 1.57\% |
| Borrowings: |  |  |  |  |  |  |  |  |  |
| FHLB advances |  | 2,248,456 |  | 47,238 | 2.81\% | 2,240,126 |  | 43,792 | 2.61\% |
| Short term borrowings |  | 1,672 |  | 6 | 0.48\% | 10,358 |  | 72 | 0.93\% |
| Total interest bearing liabilities |  | 8,530,563 |  | 105,011 | 1.65\% | 9,380,939 |  | 127,495 | 1.82\% |
| Non interest bearing demand deposits |  | 593,357 |  |  |  | 414,350 |  |  |  |
| Other non-interest bearing liabilities |  | 276,457 |  |  |  | 280,357 |  |  |  |
| Total liabilities |  | 9,400,377 |  |  |  | 10,075,646 |  |  |  |
| Stockholders' equity |  | 1,433,976 |  |  |  | 1,184,215 |  |  |  |
| Total liabilities and stockholders' equity | \$ | 10,834,353 |  |  | \$ | 11,259,861 |  |  |  |
| Net interest income |  |  | \$ | 358,447 |  |  | \$ | 287,464 |  |
| Interest rate spread |  |  |  |  | 6.14\% |  |  |  | 5.34\% |
| Net interest margin |  |  |  |  | 6.02\% |  |  |  | 4.95\% |

(1) Annualized

Net interest income was $\$ 128.8$ million for the three months ended September 30 , 2011 compared to $\$ 98.8$ million for the three months ended September 30, 2010, an increase of $\$ 30.0$ million. The increase in net interest income was comprised of an increase in interest income of $\$ 21.8$ million and a decrease in interest expense of $\$ 8.2$ million.

The increase in interest income was driven primarily by a $\$ 25.2$ million increase in interest income from loans, partially offset by a decline of $\$ 3.3$ million in interest income from investment securities. Increased interest income from loans is reflective of an increase in the average yield to $13.72 \%$ for the three months ended September 30, 2011 from $10.57 \%$ for the comparable period in 2010. This increase was partially offset by a decline in average loans outstanding resulting from pay-downs and resolutions of covered loans. The increased yield reflects an increased yield on covered loans partially offset by the origination and purchase of new loans at lower prevailing market rates of interest. The average yield on loans originated and purchased since the Acquisition was $4.66 \%$ for the three months ended September 30, 2011 as compared to $4.99 \%$ for the comparable period in 2010. The yield on covered loans increased to $17.16 \%$ for the three months ended September 30, 2011 from $10.99 \%$ for the same period in 2010 as a result of increases in projected cash flows from the covered ACI Loans. For the three months ended September 30, 2011, interest income from investment securities decreased due to a decline in the average yield to

## Table of Contents

$3.09 \%$ from $4.08 \%$, partially offset by an increase in average volume. The decrease in average yield resulted primarily from new purchases reflecting lower general market rates of interest.

The primary component of the decrease in interest expense for the three months ended September 30, 2011 as compared to the three months ended September 30, 2010 was an $\$ 8.3$ million decline in interest expense on deposits. The decrease reflects both a decline in the average balance of deposits and a decline in the average rate paid, partially offset by a decrease in accretion of Acquisition related fair value adjustments. The decline in volume is due to the continued run-off of time deposits assumed in the Acquisition, partially offset by growth in core deposits, including demand, savings and money market deposit accounts. The decrease in the average rate paid is a result of this shift in deposit mix to lower cost products coupled with declining market rates of interest. Accretion of fair value adjustments reduced interest expense by $\$ 1.7$ million for the three months ended September 30, 2011 as compared to $\$ 3.6$ million during the same period in 2010.

Net interest margin for the three months ended September 30, 2011 was $6.30 \%$ as compared to $5.04 \%$ for the three months ended September 30, 2010, an increase of 126 basis points. The average yield on interest earning assets increased by 77 basis points while the average rate paid on interest bearing liabilities decreased by 21 basis points for an improvement in the interest rate spread of 98 basis points. The improvement in both net interest margin and interest rate spread resulted primarily from the increased average yield on covered loans and the decrease in the average rate paid on deposits, partially offset by the decreased yield on investment securities available for sale as discussed above.

## Nine months ended September 30, 2011 compared to nine months ended September 30, 2010

Net interest income was $\$ 358.4$ million and $\$ 287.5$ million for the nine months ended September 30, 2011 and September 30, 2010, respectively, an increase of $\$ 70.9$ million. The increase in net interest income for the nine months ended September 30, 2011 as compared to the nine months ended September 30, 2010 was comprised of an increase in interest income of $\$ 48.5$ million, primarily attributable to an increase in interest income on loans of $\$ 50.5$ million, and a decrease in interest expense of $\$ 22.4$ million, resulting primarily from a decrease in interest expense on deposits of $\$ 25.9$ million partially offset by an increase in interest expense on FHLB advances of $\$ 3.4$ million.

The increase in interest income on loans for the nine months ended September 30, 2011 as compared to the nine months ended September 30, 2010 was reflective of an increase in the average yield to $13.00 \%$ from $10.04 \%$, partially offset by a decrease in the average volume of loans outstanding. The average yield on loans originated and purchased since the Acquisition was $5.01 \%$ for the nine months ended September 30, 2011 as compared to $5.28 \%$ for the comparable period in 2010. The yield on covered loans increased to $15.03 \%$ for the nine months ended September 30, 2011 as compared to $10.30 \%$ for the same period in 2010.

The decline in interest expense on deposits resulted from declines in both the average volume of deposits outstanding and in the average rate paid on interest bearing deposit accounts. Accretion of fair value adjustments on time deposits reduced interest expense by $\$ 6.4$ million for the nine months ended September 30, 2011 as compared to $\$ 18.3$ million during the same period in 2010. Interest expense on FHLB advances and other borrowings increased by $\$ 3.4$ million for the nine months ended September 30, 2011 as compared to the nine months ended September 30, 2010 primarily as a result of lower accretion of fair value adjustments. Accretion of fair value adjustments on FHLB advances reduced interest expense by $\$ 14.3$ million for the nine months ended September 30, 2011 as compared to $\$ 19.0$ million for the nine months ended September 30, 2010. The decline in accretion is due to the maturity and repayment of a portion of the specific advances that were outstanding at the Acquisition date.

Net interest margin for the nine months ended September 30, 2011 was $6.02 \%$ as compared to $4.95 \%$ for the nine months ended September 30, 2010, for an increase of 107 basis points. The average yield on interest earning assets increased by 63 basis points for the nine months ended September 30, 2011 as compared to the same period in 2010, while the average rate paid on interest bearing liabilities decreased by 17 basis points for the nine months ended September 30, 2011, for an improvement in the interest rate spread of 80 basis points. The improvement in both net interest margin and interest rate spread resulted primarily from the increased average yield on covered loans and the decrease in the average rate paid on deposits as discussed above. The factors impacting trends in net interest income for the nine months ended September 30, 2011 were consistent with those impacting net interest income for the three months then ended, discussed above.

The provision for loan losses is the amount of expense that, based on our judgment, is required to maintain the allowance for loan losses at an adequate level to absorb probable losses inherent in the loan portfolio at the balance sheet date and that, in management's judgment, is appropriate under U.S. generally accepted accounting principles. Our determination of the amount of the allowance and corresponding provision for loan losses considers ongoing evaluations of the various segments of the Company's loan portfolio and of individually significant credits, levels of non-performing loans and charge-offs, statistical trends and economic and other relevant factors. The determination of the amount of the allowance is complex and involves a high degree of judgment and subjectivity.

The risk of loss associated with covered loans differs significantly from the risk of loss associated with non-covered loans. The Loss Sharing Agreements significantly limit the Company's exposure to credit losses on covered loans. Recognition of future losses on covered loans is also mitigated by the fair market value of loans established in the application of acquisition accounting.

Covered loans may be further segregated into two broad categories: (i) ACI loans, or those acquired with evidence of deterioration in credit quality since origination and (ii) loans that did not exhibit evidence of deterioration in credit quality at acquisition, or non-ACI loans. A provision for loan losses related to ACI loans is recorded only when estimates of future cash flows related to these loans are revised downward, indicating further deterioration in credit quality. A provision for loan losses for non-ACI loans may be recorded if factors considered relevant by management indicate that the credit quality of the non-ACI loans has deteriorated.

Since the recording of a provision for loan losses on covered loans represents an increase in the amount of reimbursement we ultimately expect to receive from the FDIC under the Loss Sharing Agreements, we also record an increase in the FDIC indemnification asset for the present value of the projected increase in reimbursement, with a corresponding increase in non-interest income, recorded in the statement of income line item "Net gain (loss) on indemnification asset". Therefore, the impact on our results of operations of any provision for loan losses on covered loans is significantly mitigated by an increase in non-interest income.

For the three months ended September 30, 2011 and 2010, we recorded a (recovery of) provision for loan losses on covered loans of $\$(6.3)$ million and $\$ 18.1$ million, respectively. The recovery of provision for the three months ended September 30, 2011 primarily resulted from improved performance of a pool of ACI home equity loans and, to a lesser extent, improved expected cash flows on commercial ACI loans. An allowance for loan losses in the amount of $\$ 18.5$ million related to the ACI home equity pool was established during the year ended December 31, 2010. This allowance was reversed in its entirety during the nine months ended September 30, 2011; $\$(3.7)$ million was reversed during the three months ended September 30, 2011. A reduction in the provision for losses on non-ACI loans of $\$ 4.7$ million also contributed to the decline in the provision for loan losses for the quarter.

For the nine months ended September 30, 2011 and 2010, we recorded a (recovery of) provision for loan losses on covered loans of $\$(2.8)$ million and $\$ 42.5$ million, respectively. The $\$ 45.3$ million decrease in the provision for losses on covered loans was comprised of a decrease in the provision for ACI loans of $\$ 35.2$ million and a decrease in the provision for non-ACI loans of $\$ 10.1$ million. The primary factors impacting the decline in the provision for ACI loans were the reversal of an $\$ 18.5$ million allowance on an ACI home equity pool as discussed above and a decrease in the provision for ACI commercial loans. The decline in the provision for ACI commercial loans resulted from improved cash flow expectations related to these loans as well as a decline in total loans outstanding. The primary factors impacting the decline in the provision for non-ACI loans are (i) a $\$ 15.6$ million decline in the provision for residential non-ACI loans resulting both from improved roll rates and a decline in total loans outstanding and (ii) an increase in the provision for commercial non-ACI loans of $\$ 5.7$ million, substantially all of which related to a single credit relationship. The impact on earnings from the provisions for losses on covered loans was partially mitigated by recording increases (decreases) in net gain (loss) on indemnification asset of $\$(3.8)$ million and $\$ 4.0$ million during the three months ended September 30, 2011 and 2010, respectively, and $\$(2.9)$ million and $\$ 23.0$ million during the nine months ended September 30, 2011 and 2010, respectively.

## Table of Contents

For the three months ended September 30, 2011 and 2010, we recorded provisions for loan losses of $\$ 7.6$ million and $\$ 1.0$ million, respectively, related to new loans. For the nine months ended September 30, 2011 and 2010, we recorded provisions for loan losses of $\$ 12.6$ million and $\$ 2.6$ million, respectively, relating to new loans. The increases in the provisions for losses on new loans relate primarily to growth in the new loan portfolio during 2011. These loans are not protected by the Loss Sharing Agreements and as such, these provisions are not offset by an increase in non-interest income.

## Non-Interest Income

The Company reported non-interest income of $\$ 32.8$ million and $\$ 71.3$ million for the three months ended September 30, 2011 and September 30, 2010, respectively. Non-interest income was $\$ 149.9$ million for the nine months ended September 30, 2011 as compared to $\$ 237.5$ million for the nine months ended September 30, 2010. The following table presents a comparison of the categories of non-interest income for the three and nine month periods ended September 30, 2011 and 2010 (in thousands):

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Accretion of discount on FDIC indemnification asset | \$ | 10,804 | \$ | 25,755 | \$ | 45,247 | \$ | 116,915 |
| Income from resolution of covered assets, net |  | 4,702 |  | 17,787 |  | 7,068 |  | 112,777 |
| Net gain (loss) on indemnification asset |  | (777) |  | 5,053 |  | 36,857 |  | $(44,932)$ |
| FDIC reimbursement of costs of resolution of covered assets |  | 5,859 |  | 8,078 |  | 24,600 |  | 22,393 |
| Non-interest income from covered assets |  | 20,588 |  | 56,673 |  | 113,772 |  | 207,153 |
| Service charges on deposits and other fee income |  | 1,977 |  | 2,078 |  | 5,883 |  | 5,931 |
| Service charges on loans |  | 753 |  | 596 |  | 2,179 |  | 1,963 |
| Gain (loss) on sale or exchange of investment securities available for sale |  | 1,112 |  | 518 |  | 1,215 |  | $(2,292)$ |
| Mortgage insurance income |  | 4,143 |  | 7,040 |  | 12,228 |  | 12,097 |
| Investment services income |  | 1,645 |  | 1,717 |  | 6,160 |  | 4,421 |
| Other non-interest income |  | 2,537 |  | 2,693 |  | 8,438 |  | 8,247 |
| Total non-interest income | \$ | 32,755 | \$ | 71,315 | \$ | 149,875 | \$ | 237,520 |

For the three and nine month periods ended September 30, 2011 and 2010, the majority of our non-interest income resulted from accretion of discount on the FDIC indemnification asset, the resolution of assets covered by our Loss Sharing Agreements with the FDIC and reimbursement by the FDIC of costs of resolution of covered assets.

The FDIC indemnification asset represents the present value of estimated future cash payments from the FDIC for probable losses on covered assets, up to 90 days of past due interest, excluding interest related to loans on nonaccrual at Acquisition, and reimbursement of certain expenses. Accretion is a result of discounting and may also increase or decrease from period to period due to changes in expected cash flows from covered loans. If projected cash flows from the covered loans increase, the yield on the loans will increase and the discount rate of accretion on the FDIC indemnification asset will decrease as less cash is expected to be recovered from the FDIC.

Accretion of discount on the FDIC indemnification asset totaled $\$ 10.8$ million and $\$ 25.8$ million for the three months ended September 30, 2011 and 2010, respectively and $\$ 45.2$ million and $\$ 116.9$ million for the nine months ended September 30, 2011 and 2010, respectively. The decrease in accretion in 2011 as compared to 2010 was related to the decrease in the average balance of the indemnification asset, resulting primarily from payment of claims, as well as a decrease in the average discount rate during the period to $2.61 \%$ from $5.32 \%$. The decline in the average discount rate corresponds to the increased yield on covered loans, as discussed above in the section titled "net interest income".

A rollforward of the FDIC indemnification asset for the nine months ended September 30, 2011 and the year ended December 31, 2010 follows (in thousands):

Table of Contents

|  | Nine MonthsEnded September 30,2011 |  | Year Ended December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance, beginning of period | \$ | 2,667,401 | \$ | 3,279,165 |
| Accretion |  | 45,247 |  | 134,703 |
| Reduction for claims filed |  | $(641,900)$ |  | $(764,203)$ |
| Net gain on indemnification asset |  | 36,857 |  | 17,736 |
| Balance, end of period | \$ | 2,107,605 | \$ | 2,667,401 |

Accretion of discount on the FDIC indemnification asset results in an increase to the balance of the FDIC indemnification asset with a corresponding increase in non-interest income. We project the amount of accretion will continue to decline in future periods, because our projected cash flows from ACI loans have been increasing, and as a result we expect to collect less cash flow from the indemnification asset.

The balance of the FDIC indemnification asset is reduced as claims for reimbursement are filed with the FDIC. The balance of the FDIC indemnification asset is also reduced or increased as a result of decreases or increases in estimated cash flows to be received from the FDIC related to the ultimate resolution of covered assets. We record an offsetting entry in the consolidated statement of income line item "Net gain (loss) on indemnification asset." This line item also includes a significantly mitigating impact related to loan loss provisions on covered loans, provisions for impairment of OREO and gains or losses on the sale of covered loans and OREO.

Covered loans may be resolved through repayment, foreclosure, short sale of the underlying collateral, sale of the loans or, for the non-residential portfolio, charge-offs. The difference between consideration received in resolution of covered loans and the amount of projected losses from resolution of those loans as well as losses from permanent modifications of ACI loans accounted for in pools, is recorded in the consolidated statement of income line item "Income from resolution of covered assets, net." The amount of income recorded in any period will be impacted by the number and unpaid principal balance ("UPB") of covered loans resolved and our ability to accurately project cash flows from ACI loans in future periods. As expected, the impact of this income component on the results of operations decreased for the three and nine months ended September 30, 2011 as compared to the three and nine months ended September 30, 2010, as we have gained additional history in terms of the performance of the loans we acquired, which we have reflected in the update of our projected cash flows from ACI loans.

Losses from the resolution or permanent modification of covered loans increase the amount recoverable from the FDIC under the Loss Sharing Agreements. Gains from the resolution of covered loans reduce the amount recoverable from the FDIC under the Loss Sharing Agreements. These additions to or reductions in amounts recoverable from the FDIC related to the resolution of covered loans are recorded in non-interest income in the line item "Net gain (loss) on indemnification asset" and reflected as corresponding increases or decreases in the FDIC indemnification asset.

Increases or decreases in impairment related to covered loans are recorded in earnings through the provision for losses on covered loans. Under the terms of the Loss Sharing Agreements, the Company is entitled to recover from the FDIC a portion of losses on these loans; therefore, the discounted amount of changes in expected cash flows from the FDIC related to these losses is recorded in non-interest income in the line item "Net gain (loss) on indemnification asset" and reflected as a corresponding increase or decrease in the FDIC indemnification asset.

The Company records impairment charges related to declines in the estimated net realizable value of OREO properties subject to the Loss Sharing Agreements and recognizes additional gains or losses upon the eventual sale of such OREO properties. The estimated increase or reduction in amounts recoverable from the FDIC with respect to these gains and losses is reflected as an increase or decrease in the FDIC indemnification asset and in non-interest income in the line item "Net gain (loss) on indemnification asset".

## Table of Contents

When the Company recognizes gains or losses related to covered assets in its consolidated financial statements, changes in the estimated amount recoverable from the FDIC under the Loss Sharing Agreements with respect to those gains or losses are also reflected in the consolidated financial statements as discussed above. Net gain (loss) on indemnification asset of $\$(0.8)$ million and $\$ 5.1$ million was recorded for the three months ended September 30, 2011 and 2010, respectively. For the nine months ended September 30, 2011 and 2010, net gain (loss) on indemnification asset amounted to $\$ 36.9$ million and
$\$(44.9)$ million, respectively. The net impact on earnings before taxes of transactions related to covered assets, plus the provision for loan losses on noncovered loans, was $\$(4.2)$ million and $\$(3.4)$ million, respectively, for the three months ended September 30, 2011 and 2010 and $\$(15.1)$ million and $\$ 12.8$ million, respectively, for the nine months ended September 30, 2011 and 2010 as detailed in the tables below (in thousands):

|  | Three Months Ended September 30, 2011 |  |  |  |  |  | Three Months Ended September 30, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Transaction Income (Loss) |  | Net Gain (Loss) on Indemnification Asset |  | Net Impact on Pretax Earnings |  | Transaction Income (Loss) |  | Net Gain (Loss) on Indemnification Asset |  | Net Impact on Pretax Earnings |  |
| Provision for losses on covered loans loans | \$ | 6,379 | \$ | $(3,762)$ | \$ | 2,617 | \$ | $(18,116)$ | \$ | 3,988 | \$ | $(14,128)$ |
| Provision for losses on noncovered loans |  | (7,631) |  | - |  | $(7,631)$ |  | (950) |  | - |  | (950) |
| Total provision for loan losses |  | $(1,252)$ |  | $(3,762)$ |  | $(5,014)$ |  | $(19,066)$ |  | 3,988 |  | $(15,078)$ |
| Income (loss) from resolution of covered assets, net |  | 4,702 |  | $(2,668)$ |  | 2,034 |  | 17,787 |  | $(5,399)$ |  | 12,388 |
| Gain (loss) on sale of OREO |  | $(2,865)$ |  | 2,425 |  | (440) |  | (897) |  | 1,430 |  | 533 |
| Impairment of OREO |  | $(4,037)$ |  | 3,228 |  | (809) |  | $(6,263)$ |  | 5,034 |  | $(1,229)$ |
| Net OREO gain (loss) |  | $(6,902)$ |  | 5,653 |  | $(1,249)$ |  | $(7,160)$ |  | 6,464 |  | (696) |
| Total | \$ | $(3,452)$ | \$ | (777) | \$ | $(4,229)$ | \$ | $(8,439)$ | \$ | 5,053 | \$ | $(3,386)$ |
|  | Nine Months Ended September 30, 2011 |  |  |  |  |  | Nine Months Ended September 30, 2010 |  |  |  |  |  |
|  | $\begin{gathered} \text { Transaction } \\ \text { Income (Loss) } \\ \hline \end{gathered}$ |  | Net Gain (Loss) on Indemnification Asset |  | Net Impact on Pretax Earnings |  | Transaction Income (Loss) |  | Net Gain (Loss) on Indemnification Asset |  | Net Impact on Pretax Earnings |  |
| Provision for losses on covered loans | \$ | 2,805 | \$ | $(2,930)$ | \$ | (125) | \$ | $(42,538)$ \$ | \$ | 22,979 | \$ | $(19,559)$ |
| Provision for losses on noncovered loans |  | $(12,621)$ |  | - |  | $(12,621)$ |  | $(2,619)$ |  | - |  | $(2,619)$ |
| Total provision for loan losses |  | $(9,816)$ |  | $(2,930)$ |  | $(12,746)$ |  | $(45,157)$ |  | 22,979 |  | $(22,178)$ |
| Income (loss) from resolution of covered assets, net |  | 7,068 |  | 1,486 |  | 8,554 |  | 112,777 |  | $(76,978)$ |  | 35,799 |
| Gain (loss) on sale of OREO |  | $(27,339)$ |  | 20,813 |  | $(6,526)$ |  | 2,270 |  | (766) |  | 1,504 |
| Impairment of OREO |  | $(21,823)$ |  | 17,488 |  | $(4,335)$ |  | $(12,164)$ |  | 9,833 |  | $(2,331)$ |
| Net OREO gain (loss) |  | $(49,162)$ |  | 38,301 |  | $(10,861)$ |  | $(9,894)$ |  | 9,067 |  | (827) |
| Total | \$ | (51,910) | \$ | 36,857 | \$ | $(15,053)$ | \$ | 57,726 | \$ | (44,932) | \$ | 12,794 |

The following table provides further detail of the components of "Income from resolution of covered assets, net" (in thousands):

## Table of Contents

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Payments in full | \$ | 18,917 | \$ | 47,380 | \$ | 69,812 | \$ | 122,500 |
| Foreclosures |  | $(8,715)$ |  | $(25,387)$ |  | $(40,175)$ |  | $(9,675)$ |
| Short sales |  | $(4,702)$ |  | $(2,857)$ |  | $(21,231)$ |  | 13,465 |
| Modifications |  | - |  | 376 |  | - |  | $(2,048)$ |
| Charge-offs |  | $(1,363)$ |  | $(5,612)$ |  | $(6,334)$ |  | $(15,352)$ |
| Recoveries |  | 565 |  | 3,887 |  | 4,996 |  | 3,887 |
| Income from resolution of covered assets, net | \$ | 4,702 | \$ | 17,787 | \$ | 7,068 | \$ | 112,777 |

As expected, the impact of payments in full and charge-offs on the results of operations declined for the three and nine month periods ended September 30, 2011 as compared to the three and nine month periods ended September 30, 2010 as additional history with the performance of covered loans has been reflected in our updated cash flow forecasts and as the number of paid in full resolutions has declined. Losses from short sales and foreclosures increased for the nine months ended September 30, 2011 as compared to the nine months ended September 30, 2010 due to continuing home price deterioration in our primary market areas. The decline in losses from foreclosures for the three months ended September 30, 2011 as compared to the three months ended September 30, 2010 resulted from lower levels of foreclosure activity.

Certain OREO related expenses, including attorney's fees, foreclosure costs, property preservation costs, maintenance and repair costs, advances for taxes and insurance, appraisal costs and inspection costs are also reimbursed under the terms of the Loss Sharing Agreements. Such expenses are recorded in non-interest expense when incurred, and the reimbursement is recorded as "FDIC reimbursement of costs of resolution of covered assets" in non-interest income when submitted to the FDIC, generally upon ultimate resolution of the underlying covered asset. This may result in the expense and the related income from reimbursements being recorded in different periods. For the three months ended September 30, 2011 and 2010, non-interest expense includes approximately $\$ 6.0$ million and $\$ 11.9$ million, respectively, of disbursements subject to reimbursement under the Loss Sharing Agreements. For the nine months ended September 30, 2011 and 2010, non-interest expense includes approximately $\$ 23.5$ million and $\$ 40.2$ million, respectively, of such disbursements. During the nine months ended September 30, 2011 and 2010, claims of $\$ 24.6$ million and $\$ 22.4$ million, respectively, were submitted to the FDIC for reimbursement. As of September 30, 2011, $\$ 21.3$ million of disbursements remain to be submitted for reimbursement from the FDIC in future periods.

## Non-Interest Expense

The Company reported non-interest expense of $\$ 79.8$ million for the three months ended September 30, 2011 as compared to $\$ 79.9$ million for the three months ended September 30, 2010. Non-interest expense was $\$ 380.0$ million and $\$ 220.0$ million for the nine months ended September 30 , 2011 and 2010, respectively. The following table presents the components of non-interest expense for the three and nine months ended September 30 , 2011 and 2010 (in thousands):

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Employee compensation and benefits | \$ | 41,350 | \$ | 36,830 | \$ | 232,020 | \$ | 100,334 |
| Occupancy and equipment |  | 9,879 |  | 6,502 |  | 26,275 |  | 20,144 |
| Impairment of other real estate owned |  | 4,037 |  | 6,263 |  | 21,823 |  | 12,164 |
| Foreclosure expense |  | 3,859 |  | 7,616 |  | 14,386 |  | 26,991 |
| (Gain) loss on sale of other real estate owned |  | 2,865 |  | 897 |  | 27,339 |  | $(2,270)$ |
| Other real estate owned related expense |  | 2,188 |  | 4,287 |  | 9,120 |  | 13,173 |
| Change in value of FDIC warrant |  | - |  | 1,297 |  | - |  | 4,502 |
| Deposit insurance expense |  | 134 |  | 3,469 |  | 6,652 |  | 10,420 |
| Professional fees |  | 5,468 |  | 4,407 |  | 12,204 |  | 9,069 |
| Telecommunications and data processing |  | 2,951 |  | 3,036 |  | 9,817 |  | 8,772 |
| Other non-interest expense |  | 7,021 |  | 5,309 |  | 20,344 |  | 16,749 |
| Total non-interest expense | \$ | $\underline{79,752}$ | \$ | $\underline{79,913}$ | \$ | 379,980 | \$ | 220,048 |

Employee compensation and benefits expense increased by $\$ 4.5$ million for the three months ended September 30, 2011 as compared to the three months ended September 30, 2010. Occupancy and equipment costs increased by $\$ 3.4$ million for the quarter ended September 30, 2011 as compared to the quarter ended September 30, 2010 and by $\$ 6.1$ million for the nine months ended September 30, 2011 as compared to the nine months ended September 30, 2010. The increases in employee compensation and benefits and occupancy and equipment costs reflect the hiring of experienced commercial lending teams and the opening and refurbishment of branches.

Employee compensation and benefits for the nine months ended September 30, 2011 as compared to the nine months ended September 30, 2010 was impacted by a one-time equity based compensation charge of $\$ 110.4$ million recorded in conjunction with the consummation of the IPO of our common stock in February, 2011. Prior to consummation of the IPO, our employee compensation and benefits expense included expense related to Profits Interest Units ("PIUs") issued to certain members of executive management. The PIUs were divided into two equal types of profits interests. Half of the PIUs, referred to as time-based PIUs, vested with the passage of time following the grant date. The remaining half of the PIUs, referred to as IRR-based PIUs, vested immediately prior to the consummation of the IPO. Immediately prior to the consummation of the IPO, the time-based and IRR-based PIUs were exchanged for a combination of vested and unvested shares of the Company's common stock and vested and unvested stock options. Share based compensation expense of $\$ 110.4$ million related to these instruments was recorded in conjunction with the IPO. This charge to compensation expense was offset by a credit to paid-in capital and therefore did not impact the Company's capital position. In addition to this one-time charge, employee compensation and benefits expense for the three and nine months ended September 30, 2011 included equity based compensation expense of $\$ 9.5$ million and $\$ 25.3$ million, respectively, related to stock options and stock awards granted to employees in 2010 and 2011 and the instruments received in exchange for PIUs. Employee compensation and benefits expense for the three and nine months ended September 30, 2010 included $\$ 9.7$ million and $\$ 20.9$ million, respectively, in equity based compensation, primarily related to the PIUs.

Impairment of OREO decreased by $\$ 2.3$ million for the three months ended September 30, 2011 to $\$ 4.0$ million from $\$ 6.3$ million for the three months ended September 30, 2010, primarily due to a decline in OREO inventory and sales activity. For the nine months ended September 30, 2011, impairment of OREO increased by $\$ 9.6$ million from $\$ 12.2$ million to $\$ 21.8$ million. Losses on sale of OREO increased by $\$ 2.0$ million for the three months ended September 30, 2011 as compared to the three months ended September 30, 2010 and by $\$ 29.6$ million for the nine months ended September 30, 2011 as compared to the nine months ended September 30, 2010. These increasing loss trends are mainly attributable to continuing home price deterioration in our primary market areas.

OREO and foreclosure expense remain at high levels, however, in the aggregate, these expenses declined by $\$ 5.9$ million for the three months ended September 30, 2011 as compared to the three months ended September 30, 2010 and by $\$ 16.7$ million for the nine months ended September 30, 2011 as compared to the nine months ended September 30, 2010. These decreases reflect a decline in the levels of OREO and foreclosure activity. At September 30, 2011, approximately 3,200 units were in the foreclosure pipeline, down from approximately 5,500 units at September 30, 2010.

## Table of Contents

At September 30, 2011, all OREO properties were covered by the Loss Sharing Agreements with the FDIC. OREO losses and OREO and foreclosure expenses are therefore substantially offset by non-interest income related to indemnification by the FDIC as discussed above.

The change in value of the FDIC warrant for the three and nine month periods ended September 30, 2010 resulted from the change in fair value of a liability classified warrant issued to the FDIC in conjunction with the Acquisition. The warrant was redeemed for cash in February of 2011.

The decrease in deposit insurance expense for the three and nine month periods ended September 30, 2011 as compared to the three and nine months ended September 30, 2010 reflects favorable changes in the deposit insurance base and the factors used to calculate the deposit insurance premium.

The primary cause of the increase in professional fees for the three and nine month periods ended September 30, 2011 relative to the comparable periods in 2010 was $\$ 1.3$ million in expense related to the pending acquisition of Herald National Bank.

## Income Taxes

The provision for income taxes was $\$ 35.0$ million for three months ended September 30, 2011 and $\$ 26.1$ million for the three months ended September 30, 2010. The Company's effective tax rate was $43 \%$ and $37 \%$ for the three months ended September 30, 2011 and 2010, respectively. The effective tax rate differed from the statutory federal income tax rate of $35 \%$ primarily due to state income taxes and certain non-deductible equity based compensation expense.

For the nine months ended September 30, 2011 and 2010, the provision for income taxes was $\$ 96.6$ million and $\$ 102.9$ million, respectively. The Company's effective tax rate was $82 \%$ and $40 \%$ for the nine months ended September 30, 2011 and 2010, respectively. For the nine months ended September 30, 2011, the Company's effective tax rate differed from the statutory federal tax rate primarily due to the $\$ 110.4$ million charge to compensation
expense recorded in conjunction with the IPO. This expense is not deductible for income tax purposes. Additionally, a provision of approximately $\$ 8.1$ million, including penalties and interest, was recorded for uncertain state income tax positions during the nine months ended September 30, 2011. For the nine months ended September 30, 2010, the effective tax rate differed from the statutory federal tax rate primarily due to state income taxes and nondeductible equity based compensation.

At September 30, 2011 and December 31, 2010, the Company had net deferred tax liabilities of $\$ 31.2$ million and $\$ 4.6$ million, respectively.

## Financial Condition

Loans, OREO and certain investment securities, including certain private label mortgage-backed and non-investment grade securities acquired in the Acquisition are covered by the Loss Sharing Agreements. The Loss Sharing Agreements afford the Company significant protection against future credit losses related to these assets. Under the Loss Sharing Agreements, the FDIC will cover $80 \%$ of losses and certain expenses related to the covered assets up to a $\$ 4.0$ billion stated threshold and $95 \%$ of losses and certain expenses that exceed the $\$ 4.0$ billion stated threshold. At September 30, 2011 , $\$ 2.7$ billion or $68 \%$ of loans, net of discounts and deferred origination fees and costs, were covered loans and $\$ 242.3$ million or $6 \%$ of investment securities available for sale were covered securities. All of the Company's OREO at September 30, 2011 was covered by the Loss Sharing Agreements.

Total loans, prior to deducting discounts and deferred origination fees and costs, increased by $\$ 86.8$ million to $\$ 4.1$ billion at September 30 , 2011 from $\$ 4.0$ billion at December 31, 2010. Resolution of loans acquired in the Acquisition led to a decline of $\$ 651.7$ million in the Acquired portfolio from December 31, 2010 to September 30, 2011 while new loans grew by $\$ 738.6$ million. New residential loans grew by $\$ 250.2$ million and new commercial and commercial real estate loans grew by $\$ 487.4$ million during the nine months ended September 30, 2011. Residential loan growth was attributable primarily to purchases of residential mortgages. New loans, before

## Table of Contents

deducting deferred origination fees and costs, grew by \$378.1 million during the three months ended September 30, 2011.
The portfolio of available for sale securities has grown to $\$ 3.9$ billion at September 30, 2011from $\$ 2.9$ billion at December 31, 2010. Growth of the investment portfolio continues to be driven by the deployment of cash generated from loan resolution activity and claims paid by the FDIC during a period of diminished loan demand.

Average interest earning assets increased $\$ 206.1$ million to $\$ 7.9$ billion for the nine months ended September 30 , 2011 from $\$ 7.7$ billion for the nine months ended September 30, 2010. This increase was driven primarily by an increase in the average balance of investment securities, partially offset by a decline in the average balance of loans resulting from covered loan resolutions. Average non-interest earning assets declined by $\$ 604.1$ million, largely due to the decrease in the FDIC indemnification asset from claims paid.

Average interest bearing liabilities decreased by $\$ 850.4$ million to $\$ 8.5$ billion for the nine months ended September 30, 2011 from $\$ 9.4$ billion for nine months ended September 30, 2010, reflecting a decrease in average interest-bearing deposits. The reduction in outstanding interest-bearing deposits resulted from the continued run-off of time deposits assumed in the Acquisition. Average non-interest bearing liabilities increased by $\$ 175.1$ million, primarily as a result of an increase in non-interest bearing demand deposits. Average equity increased by $\$ 249.8$ million. The increase in average equity resulted from proceeds of the IPO, credits to paid-in capital related to equity based compensation and the retention of earnings, net of dividends paid.

## Investment Securities Available for Sale

Our investment strategy continues to focus on providing liquidity necessary for day-to-day operations, adding a suitable balance of high credit quality, diversifying assets to the consolidated balance sheet, managing interest rate risk, and generating acceptable returns given our established risk parameters. We have sought to maintain liquidity and manage interest rate risk by investing a significant portion of the portfolio in high quality liquid securities consisting primarily of U.S. Government agency floating rate residential mortgage-backed securities. We have also invested in highly rated structured products including private label residential and commercial mortgage-backed securities, Re-securitized Real Estate Mortgage Investment Conduits, or "Re-Remics", bank preferred stocks and asset-backed securities collateralized primarily by auto loans, credit card receivables, student loans and floor plan loans that, while somewhat less liquid, provide us with higher yields. A relatively short effective portfolio duration helps mitigate interest rate risk arising from the currently low level of market interest rates.

The following tables show, as of September 30, 2011 and December 31, 2010, the amortized cost and fair value of investment securities available for sale and the breakdown of covered and non-covered securities (in thousands):

54
$\underline{\text { Table of Contents }}$

|  | September 30, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Covered Securities |  |  |  |  |  |  |  | Non-Covered Securities |  |  |  |  |  |  |  | Total |  |  |  |
|  | Amortized Cost |  | Gross Unrealized |  |  |  | Fair Value |  | Amortized Cost |  | Gross Unrealized |  |  |  | Fair Value |  | $\begin{gathered} \hline \text { Amortized } \\ \text { Cost } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Fair } \\ \text { Value } \\ \hline \end{gathered}$ |  |
|  |  |  | Gains |  | Losses |  |  |  | Gains | Losses |  |  |  |  |  |  |  |
| U.S. Government agency and sponsored enterprise residential mortgage-backed securities | \$ | - | \$ | - | \$ | - | \$ | - |  |  | \$ | 1,822,470 | \$ | 31,435 | \$ | (441) | \$ | 1,853,464 | \$ | 1,822,470 | \$ | 1,853,464 |
| Resecuritized real estate mortgage investment conduits ("Re-Remics") |  | - |  | - |  | - |  | - |  | 484,928 |  | 9,022 |  | (268) |  | 493,682 |  | 484,928 |  | 493,682 |
| Private label residential mortgage backed securities and CMO's |  | 170,951 |  | 48,324 |  | (278) |  | 218,997 |  | 185,473 |  | 1,921 |  | (131) |  | 187,263 |  | 356,424 |  | 406,260 |
| Private label commercial mortgage backed securities |  | - |  | - |  | - |  | - |  | 157,553 |  | 1,697 |  | - |  | 159,250 |  | 157,553 |  | 159,250 |
| Non mortgage asset-backed securities |  | - |  | - |  | - |  | - |  | 418,001 |  | 4,963 |  | $(1,191)$ |  | 421,773 |  | 418,001 |  | 421,773 |
| Mutual funds and preferred stocks |  | 16,382 |  | 949 |  | (461) |  | 16,870 |  | 235,689 |  | 1,408 |  | $(5,795)$ |  | 231,302 |  | 252,071 |  | 248,172 |
| State and municipal obligations |  | - |  | - |  | - |  | - |  | 24,851 |  | 259 |  | (6) |  | 25,104 |  | 24,851 |  | 25,104 |
| Small Business Administration securities |  | - |  | - |  | - |  | - |  | 277,166 |  | 1,788 |  | (8) |  | 278,946 |  | 277,166 |  | 278,946 |
| Other debt securities |  | 3,860 |  | 2,565 |  | 二 |  | 6,425 |  | - |  | - |  | - |  | - |  | 3,860 |  | 6,425 |
| Total | \$ | 191,193 | \$ | 51,838 | \$ | (739) | \$ | 242,292 | \$ | 3,606,131 | \$ | 52,493 | \$ | $(7,840)$ | \$ | 3,650,784 | \$ | 3,797,324 | \$ | 3,893,076 |


|  | December 31, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Covered Securities |  |  |  |  |  |  |  | Non-Covered Securities |  |  |  |  |  |  |  | Total |  |  |  |
|  | $\begin{gathered} \text { Amortized } \\ \text { Cost } \end{gathered}$ |  | Gross Unrealized |  |  |  | Fair Value |  | Amortized Cost |  | Gross Unrealized |  |  |  | Fair Value |  | Amortized |  | Fair <br> Value |  |
|  |  |  | Gains Losses |  |  |  |  |  | Gains | Losses |  |  |  |  |  |  |  |
| U.S. Government agency and sponsored enterprise residential mortgage-backed securities | \$ | - | \$ | - | \$ | - | \$ | - |  |  | \$ | 1,282,757 | \$ | 11,411 | \$ | $(3,258)$ | \$ | 1,290,910 | \$ | 1,282,757 | \$ | 1,290,910 |
| Resecuritized real estate mortgage investment conduits ("Re-Remics") |  | - |  | - |  | - |  | - |  | 599,682 |  | 14,054 |  | $(1,105)$ |  | 612,631 |  | 599,682 |  | 612,631 |
| Private label residential mortgage backed securities and CMO's |  | 181,337 |  | 61,679 |  | $(1,726)$ |  | 241,290 |  | 138,759 |  | 2,906 |  | (35) |  | 141,630 |  | 320,096 |  | 382,920 |
| Non mortgage asset-backed securities |  |  |  |  |  |  |  |  |  | 407,158 |  | 1,908 |  | (72) |  | 408,994 |  | 407,158 |  | 408,994 |
| Mutual funds and preferred stocks |  | 16,382 |  | 57 |  | (922) |  | 15,517 |  | 120,107 |  | 3,402 |  | (491) |  | 123,018 |  | 136,489 |  | 138,535 |
| State and municipal obligations |  | - |  | - |  | - |  | - |  | 22,898 |  | 101 |  | (39) |  | 22,960 |  | 22,898 |  | 22,960 |
| Small Business Administration securities |  | - |  | - |  | - |  | - |  | 62,831 |  | 191 |  | (131) |  | 62,891 |  | 62,831 |  | 62,891 |
| Other debt securities |  | 3,695 |  | 3,066 |  | 二 |  | 6,761 |  | - |  | - |  | - |  | - |  | 3,695 |  | 6,761 |
| Total | \$ | 201,414 | \$ | 64,802 | \$ | (2,648) | \$ | 263,568 | \$ | 2,634,192 | \$ | 33,973 | \$ | (5,131) | \$ | 2,663,034 | \$ | 2,835,606 | \$ | 2,926,602 |

Covered securities include private label mortgage-backed securities and mortgage-backed security mutual funds, trust preferred collateralized debt obligations, Agency preferred stocks, and corporate securities covered under the non-residential loss sharing agreement. To date, the Company has not submitted any claims for reimbursement related to the covered securities.

The following table shows the scheduled maturities, carrying values and current yields for our investment portfolio as of September 30, 2011. Scheduled maturities have been adjusted for anticipated prepayments of mortgage-backed and other pass through securities. Yields on tax-exempt securities have been calculated on a pre-tax basis (dollars in thousands):

## Table of Contents

|  | Within One Year |  |  | After One Year Through Five Years |  | After Five Years Through Ten Years |  | After Ten Years |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value |  | $\begin{gathered} \text { Weighted } \\ \text { Average } \\ \text { Yield } \end{gathered}$ | Carrying Value | Weighted Average Yield | Carrying Value | Weighted Average Yield | Carrying Value | Weighted Average Yield | Carrying Value | Weighted Average Yield |
| U.S. Government agency and sponsored enterprise residential mortgage-backed securities | \$ | 345,676 | 1.87\% \$ | 881,955 | 2.04\% \$ | 497,847 | 2.39\% \$ | 127,986 | 1.71\% \$ | \$ 1,853,464 | 2.08\% |
| Resecuritized real estate mortgage investment conduits ("Re-Remics") |  | 133,950 | 4.45\% | 299,229 | 3.82\% | 58,687 | 4.08\% | 1,816 | 5.43\% | 493,682 | 4.02\% |
| Private label residential mortgage backed securities and CMO's |  | 103,551 | 5.48\% | 171,782 | 6.23\% | 75,230 | 7.48\% | 55,697 | 8.27\% | 406,260 | 6.55\% |
| Private label commercial mortgage backed securities |  | - | 0.00\% | 65,667 | 3.61\% | 93,583 | 3.60\% | - | 0.00\% | 159,250 | 3.61\% |
| Non mortgage asset-backed securities |  | 77,308 | 2.66\% | 201,107 | 2.62\% | 108,624 | 2.62\% | 34,734 | 3.39\% | 421,773 | 2.69\% |
| State and municipal obligations |  | 7,250 | 0.76\% | 14,663 | 1.96\% | 2,672 | 2.85\% | 519 | 0.82\% | 25,104 | 1.68\% |
| Small Business Administration securities |  | 55,789 | 1.84\% | 131,752 | 1.84\% | 63,489 | 1.81\% | 27,916 | 1.75\% | 278,946 | 1.83\% |
| Other debt securities |  | - | 0.00\% | - | 0.00\% | - | 0.00\% | 6,425 | 3.79\% | 6,425 | 3.79\% |
| Total investment portfolio | \$ | $\underline{723,524}$ | 2.89\% $\%$ | $\xrightarrow{1,766,155}$ | 2.82\% $\%$ | $\underline{900,132}$ | 3.00 $\%$ \$ | 255,093 | 3.33\% $\%$ | $\xrightarrow{\text { S }}$ 3,644,904 | 2.91\% |
| Mutual funds and preferred stocks with no scheduled maturity |  |  |  |  |  |  |  |  |  | 248,172 | 5.80\% |
| Total investment securities available for sale |  |  |  |  |  |  |  |  | \$ | $\xrightarrow{\text { \$ 3,893,076 }}$ | 3.10\% |

We evaluate the credit quality of individual securities in the portfolio quarterly to determine whether any of the investments in unrealized loss positions are other-than-temporarily impaired. This evaluation considers the duration and severity of impairment; collateral values and levels of subordination or over-collateralization; collateral performance; the credit rating, earnings performance and business prospects of the issuer and other relevant factors. We may consider factors that raise significant concerns about an issuer's ability to continue as a going concern such as negative cash flows from operations, working capital deficiencies, or non-compliance with statutory capital requirements or debt covenants. We may also consider adverse changes in the regulatory or economic environment as well as significant adverse changes in general market conditions of the geographic area or the industry in which individual issuers operate. We consider both our intent to sell investment securities and whether it is more likely than not that we will be required to sell the securities prior to recovery of amortized cost basis, which might be until maturity for debt securities or for a reasonable forecasted period of recovery for equity securities.

The carrying value of investment securities in an unrealized loss position totaled $\$ 638.3$ million with unrealized losses of $\$ 8.6$ million at September 30, 2011. At December 31, 2010, the carrying value of investment securities in an unrealized loss position totaled $\$ 717.6$ million with unrealized losses of $\$ 7.8$ million. At September 30, 2011, securities with a carrying value of $\$ 125.2$ million and unrealized losses of $\$ 1.0$ million had been in continuous unrealized loss positions for 12 months or longer. No securities had been in continuous unrealized loss positions for 12 months or more at December 31, 2010.

No securities have been determined to be other-than-temporarily impaired as of September 30, 2011. Approximately $89 \%$ of the securities purchased since the Acquisition are U.S. government agency-backed or currently rated AAA. The timely repayment of principal and interest on the U.S. Government agency and sponsored enterprise mortgage-backed securities and U.S. Small Business Administration securities is either explicitly or implicitly guaranteed by the full faith and credit of the U.S. Government. We used third party developed credit and prepayment behavioral models incorporating CUSIP level constant default rates, voluntary prepayment rates and loss severity and delinquency assumptions to perform projected cash flow analyses of the private label mortgage-backed securities, Re-Remics and non-mortgage asset backed securities. Based on the results of this analysis, no credit losses were projected. In evaluating investments in equity securities for other-than-temporary impairment, we consider the ratings of the securities, the financial condition and earnings performance of the issuers, the severity and duration of impairment and other factors we consider to be relevant in the circumstances. We do not intend to sell securities in an unrealized loss position and it is not more likely than not that we will be required to sell them before recovery of their amortized cost basis.

As a member institution of the Federal Home Loan Bank of Atlanta, BankUnited is required to own capital stock in the FHLB. No market exists for this stock, and the Bank's investment can be liquidated only through repurchase by the FHLB; such repurchases have historically been at par. We monitor our investment in FHLB stock

## Table of Contents

for impairment through review of recent financial results, dividend payment history and information from credit agencies. As of September 30, 2011, we had not identified any indicators of impairment of FHLB stock.

## Loans

The loan portfolio comprises the Company's primary interest-earning asset. At September 30, 2011 and December 31, 2010, respectively, 68\% and $86 \%$ of total loans, net of discounts and deferred origination fees and costs, were covered loans. The following table shows the composition of the Company's loan portfolio at September 30, 2011 and December 31, 2010 (dollars in thousands):


## Residential Mortgages

Loans secured by residential real estate have consistently represented the majority of the total loan portfolio, although the percentage of the portfolio comprised of residential mortgages is declining as commercial loan originations increase and covered residential loans are resolved. One-to-four single family residential mortgages totaled $\$ 2.4$ billion, or $59.4 \%$, of the portfolio and $\$ 2.7$ billion, or $67.5 \%$, of the portfolio at September 30, 2011 and December 31, 2010, respectively. The decline in this portfolio segment is primarily a result of the resolution of covered loans, including transfers to OREO. Home equity loans and lines of credit totaled $6.7 \%$ and $7.7 \%$ of the loan portfolio at September 30, 2011 and December 31, 2010, respectively. Substantially all of the home equity loans and lines of credit are covered loans.

The non-covered residential loan portfolio includes loans originated and purchased since the Acquisition. We currently originate residential mortgage loans with terms ranging from 10 to 40 years, with either fixed or adjustable interest rates, primarily to customers in the state of Florida. Newly originated residential mortgage loans are primarily closed-end first lien loans for the purchase or re-finance of owner occupied property. We also purchase loans to supplement our mortgage origination platform and to geographically diversify our loan portfolio given the current credit environment of the non-agency mortgage market in Florida. At September 30, 2011, $\$ 50.7$ million, or $14 \%$ of our new one-to-four single family residential loans were originated loans and $\$ 312.8$ million, or $86 \%$, of our new residential loans were purchased loans.

We do not originate option ARM, "no-doc" or "reduced-doc" mortgages and do not utilize wholesale mortgage origination channels although the covered loan portfolio contains loans with these characteristics. All of these loans are covered loans; therefore, the Company's exposure to future losses on these mortgage loans is mitigated by the Loss Sharing Agreements.

## Table of Contents

## Commercial and commercial real estate loans and leases

The commercial and commercial real estate portfolio segments collectively comprise 71.3\% of new loans as of September 30, 2011.
Commercial real estate loans include term loans secured by income producing properties including rental apartments, industrial properties, retail shopping centers, office buildings and hotels as well as real estate secured lines of credit, and acquisition, development and construction loans. Commercial real estate loans typically have shorter repayment periods and reprice more frequently than 1-4 single family residential loans. The Company's underwriting standards generally provide for loan terms of five years, with amortization schedules of no more than twenty-five years. Loan to value, or LTV, ratios are typically limited to no more than $80 \%$. In addition, the Company usually obtains personal guarantees of the principals as additional security for most commercial real estate loans.

Commercial loans are typically made to growing companies and middle market businesses and include equipment loans, working capital lines of credit, asset-backed loans, acquisition finance credit facilities, lease financing and Small Business Administration product offerings. These loans may be structured as term loans, typically with maturities of five years or less, revolving lines of credit which typically mature annually, or financing leases.

## Asset Quality

In discussing asset quality, a distinction must be made between covered loans and non-covered loans, substantially all of which are new loans. New loans were underwritten under significantly different and generally more conservative standards than the covered loans. In particular, credit approval policies have been strengthened, wholesale mortgage origination channels have been eliminated, "no-doc" and option adjustable rate mortgage, or option ARM, loan products have been eliminated, and real estate appraisal policies have been improved. Although the risk profile of covered loans is higher than that of the new
loans, our exposure to loss related to the covered loans is significantly mitigated by the Loss Sharing Agreements and by the fair value basis recorded in these loans resulting from the application of acquisition accounting.

We have established a credit risk management framework and put in place an experienced team to lead the workout and recovery process for the commercial and commercial real estate portfolios. We have also implemented a dedicated internal loan review function that reports directly to our Audit Committee. We have an experienced resolution team in place for covered residential mortgage loans, and have implemented outsourcing arrangements with industry leading firms in certain areas such as OREO resolution.

Loan performance is monitored by our credit, workout and recovery and loan review departments. Commercial and commercial real estate loans are regularly reviewed by our internal loan review department. The Company utilizes an asset risk classification system as part of its efforts to monitor and improve commercial asset quality. Loans exhibiting potential credit weaknesses that deserve management's close attention and that if left uncorrected may result in deterioration of the repayment capacity of the borrower are categorized as special mention. Borrowers with credit weaknesses that may jeopardize collectability will likely demonstrate one or more of the following: payment defaults, frequent overdrafts, operating losses, increasing balance sheet leverage, inadequate cash flow, project cost over-runs, unreasonable construction delays, exhausted interest reserves, past due real estate taxes or declining collateral values. Generally, a loan with one or more of these identified weaknesses will be classified substandard. Loans that have credit weaknesses that render collection or liquidation in full highly questionable or improbable based on current circumstances are classified doubtful.

## New Loans

Overall asset quality of the new loan portfolio at September 30, 2011 is considered by management to be strong.
A key credit quality indicator for commercial real estate and commercial loans is internal risk rating. At September 30, 2011, 2.2\% of new commercial and commercial real estate loans were rated special mention or adversely classified. Forty-three new commercial and commercial real estate loans and leases aggregating $\$ 7.4$ million were rated special mention and thirty-five new commercial and commercial real estate loans and leases

## Table of Contents

aggregating $\$ 11.9$ million were classified substandard. At December 31, 2010, twenty new commercial and commercial real estate loans aggregating $\$ 9.0$ million were rated special mention and twelve new commercial and commercial real estate loans aggregating $\$ 5.9$ million were classified substandard.

Loan performance, or delinquency status, is considered the most significant credit quality indicator for the residential, home equity and consumer portfolios. At September 30, 2011, new residential loans delinquent by less than 90 days totaled $\$ 1.4$ million or $0.4 \%$ of the new residential portfolio. At September 30, 2011, new residential loans delinquent 90 days or more totaled $\$ 2.0$ million or $0.5 \%$ of the new residential portfolio. There were no delinquencies in the new home equity portfolio at September 30, 2011. There were no delinquencies in the new residential mortgage or home equity loan portfolios at December 31, 2010. Delinquent consumer loans in the new portfolio were insignificant at September 30, 2011 and December 31, 2010.

The majority of our new residential mortgage portfolio consists of purchased loans. The credit parameters for purchasing loans are similar to the underwriting guidelines in place for our mortgage origination platform. In general, we purchase performing mortgage pools which have average FICO scores above 700, primarily are owner-occupied and full documentation and have a current LTV less than $80 \%$. At September 30, 2011, the purchased loan portfolio had the following characteristics: $62.0 \%$ were fixed rate loans, $95.8 \%$ were full documentation and had an average FICO score of 768 and average LTV of $70.3 \%$. The majority of this portfolio was owner-occupied, with $94.1 \%$ primary residence and $5.4 \%$ second homes. In terms of vintage, $8.2 \%$ of the portfolio was originated pre-2007, $1.2 \%$ in 2007, $8.1 \%$ in 2008, $3.5 \%$ in 2009, $10.4 \%$ in 2010 and $68.6 \%$ in 2011.

Similarly, the originated loan portfolio had the following characteristics at September 30, 2011: 68.0\% were fixed rate loans, 100.0\% were full documentation and had an average FICO score of 744 and average LTV of $62.1 \%$. The majority of this portfolio was owner-occupied, with $94.3 \%$ primary residence and $5.7 \%$ second home. In terms of vintage, $9.5 \%$ of the portfolio was originated in 2009, $43.8 \%$ in 2010 and $46.7 \%$ in 2011.

## Covered Loans

Covered loans consist of both ACI loans and non-ACI loans. At September 30, 2011, covered ACI loans totaled $\$ 2.4$ billion and non-ACI loans, net of unearned discounts and deferred fees and costs, totaled $\$ 358.3$ million. Covered 1-4 single family residential loans were placed into homogenous pools at Acquisition and the ongoing credit quality and performance of these loans is monitored on a pool basis. At Acquisition, the fair value of the pools was measured based on the expected cash flows to be derived from each pool. Initial cash flow expectations incorporated significant assumptions regarding prepayment rates, frequency of default and loss severity. For ACI pools, the difference between total contractual payments due and the cash flows expected to be received at Acquisition was recognized as non-accretable difference. The excess of expected cash flows over the recorded fair value of each ACI pool at Acquisition, known as the accretable yield, is being recognized as interest income over the life of each pool. We monitor the pools quarterly to determine whether any material changes have occurred in expected cash flows that would be indicative of impairment or necessitate reclassification between nonaccretable difference and accretable yield. Generally, improvements in expected cash flows less than $1 \%$ of the expected cash flows from a pool are not recorded. This threshold may be revised as we gain greater experience. Generally, commercial and commercial real estate loans are monitored individually due to their size and other unique characteristics.

Residential mortgage loans, including home equity loans, comprised $87.8 \%$ of the UPB of the acquired loan portfolio at the Acquisition date. We performed a detailed analysis of the portfolio to determine the key loan characteristics influencing performance. Key characteristics influencing the performance of the residential mortgage portfolio, including home equity loans, were determined to be delinquency status; product type, in particular, amortizing as opposed to option ARM products; current indexed LTV ratio; and original FICO score. The ACI loans in the residential mortgage portfolio were grouped into ten homogenous static pools based on these characteristics, and the non-ACI residential loans were grouped into two homogenous static pools.
$1-4$ single family residential non-ACI loans had an aggregate UPB of $\$ 212.8$ million as of May 21, 2009. As of September 30, 2011, $38.4 \%$ of the UPB had been repaid, demonstrating the intent and ability of borrowers in this group to satisfy their mortgage obligations. At September 30, $2011, \$ 9.8$ million or $9.3 \%$ of the 1-4 single family residential non-ACI portfolio was delinquent by 60 days or more. At September 30, 2011, $\$ 466.3$ million or
$24.2 \%$ of ACI 1-4 single family residential loans were contractually delinquent by 60 days or more. However, future losses to the Company related to the covered loans are significantly mitigated by the Loss Sharing Agreements.

Covered home equity loans and lines of credit had a carrying amount of $\$ 268.1$ million at September 30, 2011, including ACI loans of $\$ 81.0$ million and non-ACI loans of $\$ 187.1$ million. At September 30, 2011, $\$ 12.0$ million or $6.4 \%$ of non-ACI and $\$ 15.3$ million or $18.9 \%$ of ACI home equity loans and lines of credit were 60 days or more contractually delinquent. Losses related to these loans are significantly mitigated by the Loss Sharing Agreements.

Ongoing asset quality of significant commercial and commercial real estate loans is monitored on an individual basis through the Company's regular credit review and risk rating process. At September 30, 2011, non-ACI commercial and commercial real estate loans had a carrying value of $\$ 66.2$ million, of which $\$ 2.6$ million were rated special mention, $\$ 7.0$ million were rated substandard and two relationships with a carrying value of $\$ 9.7$ million were rated doubtful. At December 31, 2010, non-ACI loans with a carrying value totaling $\$ 12.7$ million were rated special mention and loans with a carrying value totaling $\$ 8.7$ million were rated substandard. At September 30, 2011, covered ACI commercial and commercial real estate loans had a carrying value of $\$ 378.1$ million of which $\$ 40.8$ million were rated special mention, $\$ 156.3$ million were rated substandard and $\$ .9$ million were rated doubtful. The Company's exposure to future losses related to these loans is mitigated by the Loss Sharing Agreements.

## Impaired Loans and Non-Performing Assets

As of September 30, 2011, substantially all of our non-performing assets are covered assets.
Non-performing assets consist of (i) non-accrual loans, (ii) accruing loans that are more than 90 days contractually past due, excluding ACI loans, (iii) loans that are the subject of a troubled debt restructuring, excluding ACI loans accounted for in pools and (iv) OREO. Impaired loans also include ACI loans or pools for which expected cash flows have been revised downward since Acquisition. Because of discount accretion, these loans have not been classified as nonaccrual loans and we do not consider them to be non-performing assets.

The following table summarizes the Company's impaired loans and other non-performing assets at September 30, 2011 and December 31, 2010 (in thousands):

Table of Contents

|  | $\begin{gathered} \text { September 30, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans |  |  |  |  |
| Residential loans: |  |  |  |  |
| 1-4 single family residential | \$ | 9,451 | \$ | 9,585 |
| Home equity loans and lines of credit |  | 11,950 |  | 10,817 |
| Total residential loans |  | 21,401 |  | 20,402 |
| Commercial: |  |  |  |  |
| Multi-family |  | 27 |  | 200 |
| Commercial real estate |  | 317 |  | 75 |
| Construction |  | 3 |  | - |
| Land |  | 332 |  | - |
| Commercial loans and leases |  | 12,744 |  | 5,097 |
| Total commercial loans |  | 13,423 |  | 5,372 |
| Total nonaccrual loans |  | 34,824 |  | 25,774 |
| Other non-performing loans |  | 2,206 |  | - |
| Total non-performing loans |  | 37,030 |  | 25,774 |
| Other real estate owned |  | 124,990 |  | 206,680 |
| Total non-performing assets |  | 162,020 |  | 232,454 |
| Impaired ACI loans on accrual status |  | 116,394 |  | 262,130 |
| Total impaired loans and non-performing assets | \$ | 278,414 | \$ | 494,584 |
|  |  |  |  |  |
| Non-performing loans to total loans (1) |  | 0.92\% |  | 0.66\% |
| Nonperforming assets to total assets |  | 1.47\% |  | 2.14\% |
| Allowance for loan losses to total loans (1) |  | 1.37\% |  | 1.48\% |
| Allowance for loan losses to non-performing loans |  | 148.68\% |  | 226.35\% |
| Net charge-offs to average loans |  | 0.46\% |  | 0.37\% |

(1) Total loans for purposes of calculating these ratios is net of unearned discounts and deferred fees and costs.

Contractually delinquent ACI loans are not reflected as nonaccrual loans because discount continues to be accreted. Discount accretion continues to be recorded as there continues to be an expectation of future cash flows in excess of carrying amount from these loans. The carrying value of ACI loans contractually delinquent by more than 90 days or in foreclosure but still accruing was $\$ 493.5$ million and $\$ 717.7$ million at September 30, 2011 and December 31, 2010, respectively. The decrease in the carrying value of these loans is attributable to loan resolutions, including foreclosures, as well as improvements in our roll rates.

At September 30, 2011 and December 31, 2010, $88.8 \%$ and $87.6 \%$ of non-performing loans were covered loans, respectively. All of our OREO properties were covered under the Loss Sharing Agreements at September 30, 2011 and December 31, 2010. The increase in non-performing loans at September 30, 2011 as compared to December 31, 2010 is attributable primarily to one non-ACI relationship and one new residential loan in default.

At September 30, 2011 there were eight residential and four commercial non-ACI loans with a combined carrying value of $\$ 930,000$ and one new commercial loan with a carrying value of $\$ 231,000$ that had been modified in troubled debt restructurings. These loans are included in total impaired loans in the table above. As of September 30, 2011 and December 31, 2010, there were seven and three commercial ACI relationships with aggregate carrying amounts of $\$ 2.0$ million and $\$ 2.4$ million that were the subject of troubled debt restructurings. These loans are included in impaired ACI loans on accrual status in the table above. Under generally accepted accounting principles, modified ACI loans accounted for in pools are not considered troubled debt restructurings and are not separated from their respective pools when modified. There were no non-ACI loans or new loans that were the subject of troubled debt restructurings at December 31, 2010.

Except for ACI loans, loans are generally placed on nonaccrual status when (i) management has determined that full payment of all contractual principal and interest is in doubt, or (ii) the loan is past due 90 days or more as to principal and/or interest, unless the loan is well-secured and in the process of collection. Residential and consumer

## Table of Contents

loans not accounted for in pools are returned to accrual status as of the date the loan is no longer delinquent in excess of 90 days and ultimate collectability is assured. Commercial real estate and commercial loans are returned to accruing status only after all past due principal and interest have been collected. Except for ACI loans accounted for in pools, loans that are the subject of troubled debt restructurings are placed on nonaccrual status at the time of the modification unless the borrower has no history of missed payments for nine months prior to the restructuring. If borrowers perform pursuant to the modified loan terms for at least nine months and the remaining loan balances are considered collectable, the loans are returned to accrual status.

Commercial and commercial real estate loans are charged off when, in management's judgment, the carrying amount of the loan is not collectible. Residential real estate loans and secured consumer loans are typically charged off when they become 120 to 180 days past due, depending on the collateral type. Secured loans may be written down to the fair value of the collateral less estimated disposition costs. Unsecured consumer loans are generally charged off when they become 90 days past due. Home equity loans and lines of credit are fully reserved for when they become 120 days past due, and generally fully charged off at or before reaching 180 days delinquency.

## Loss Mitigation Strategies

Although our exposure to loss on covered assets is mitigated by the Loss Sharing Agreements, we have implemented strategies designed to minimize losses on these assets. We have increased the quality and experience level of our workout and recovery and mortgage servicing departments. We evaluate each ACI loan to determine the most effective loss mitigation strategy, which may be modification, short sale, or foreclosure. We offer loan modifications under the U.S. Treasury Department's Home Affordable Modification Program ("HAMP") for eligible borrowers in the residential portfolio. HAMP is a uniform loan modification process that provides eligible borrowers with sustainable monthly mortgage payments equal to a target $31 \%$ of their gross monthly income. As of September 30, 2011, 10,209 borrowers had been counseled regarding their participation in HAMP; 7,674 of those borrowers were initially determined to be potentially eligible for loan modifications under the program. As of September 30, 2011, 2,078 borrowers who did not elect to participate in the program had been sent termination letters and 1,879 borrowers had been denied due to ineligibility. At September 30, 2011, there were 2,821 permanent loan modifications and 173 active trial modifications.

## Other Real Estate Owned

All of the OREO properties owned by the Company are covered assets. The following table presents the changes in OREO for the three and nine month periods ended September 30, 2011 and 2010 (in thousands):

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2010 |  | 2011 |  | 2010 |  |
| Balance, beginning of period | \$ | 141,723 | \$ | 163,222 | \$ | 206,680 | \$ | 120,110 |
| Transfers from loan portfolio |  | 67,801 |  | 118,757 |  | 273,345 |  | 283,220 |
| Decrease from resolution of covered loans |  | $(5,420)$ |  | $(11,247)$ |  | $(23,037)$ |  | $(1,977)$ |
| Sales |  | $(75,077)$ |  | $(70,183)$ |  | $(310,175)$ |  | $(194,903)$ |
| Impairment |  | $(4,037)$ |  | $(6,263)$ |  | $(21,823)$ |  | $(12,164)$ |
| Balance, end of period | \$ | 124,990 | \$ | 194,286 | \$ | 124,990 | \$ | 194,286 |

## Analysis of the Allowance for Loan Losses

The allowance for loan losses relates to (i) loans originated or purchased since the Acquisition, (ii) estimated additional losses arising on non-ACI loans subsequent to the Acquisition, and (iii) additional impairment recognized as a result of decreases in expected cash flows on ACI loans due to further credit deterioration. The impact of any additional provision for losses on covered loans is significantly mitigated by an increase in the FDIC indemnification asset.

## Table of Contents

## New and non-ACI Loans

Based on an analysis of historical performance of the non-ACI residential mortgage and home equity portfolio, OREO and short sale losses and recent trending data, we have concluded that changes in LTV ratios and FICO scores are the leading indicators of performance for this portfolio. The non-ACI residential mortgage portfolio has therefore been divided into homogenous groups based on LTV and FICO score for purposes of calculating the allowance for loan losses. Calculated frequency of roll to loss and severity percentages are applied to the dollar value of loans in each group to calculate an overall loss allowance. FICO scores are refreshed quarterly and LTV ratios are updated quarterly using the Case-Shiller quarterly MSA Home Price Index to adjust the original appraised value of the underlying collateral. Frequency is calculated for each pool using a four month roll to loss percentage, based on the assumption
that if an event has occurred with a borrower that will ultimately result in a loss, this will manifest itself as a loan in default and in process of foreclosure within four months. Loss severity given default is estimated based on internal data about OREO sales and short sales from the portfolio.

Due to the lack of similarity between the risk characteristics of new loans and covered loans in the residential and home equity loan portfolios, management does not believe it is appropriate to use the historical performance of the covered residential mortgage portfolio as a basis for calculating the allowance for loan losses applicable to new loans. The portfolio of loans originated and purchased since the Acquisition is not seasoned and has not yet developed an observable loss trend. Beginning in the quarter ended September 30, 2011 the allowance for loan losses for new residential loans is based primarily on the six quarter average of charge-off rates published by the Federal Reserve Bank ("FRB"). We believe use of the six quarter average to be appropriate for this portfolio since it corresponds closely to the vintage of the majority of the portfolio. Prior to September 30, 2011, the allowance for new residential loans was based on thrift industry charge-off rates published by the Office of Thrift Supervision ("OTS"); these rates are no longer available.

The allowance for new and non-ACI commercial loans is based primarily on the Bank's internal credit risk rating system, the FRB charge-off rates, and management's assessment of portfolio risk characteristics. The six quarter average of FRB charge-off rates is used in determining the allowance for new commercial loans since it corresponds closely to the vintage of the portfolio. The twelve quarter average of FRB charge-off rates is used in determining the allowance for non-ACI commercial loans as this average encompasses both periods of economic contraction and economic growth. For periods prior to September 30, 2011, charge-off rates published by the OTS were used in determining the allowance; these rates are no longer available. The allowance is comprised of specific reserves for significant and classified loans that are individually evaluated and determined to be impaired as well as general reserves for individually evaluated loans determined not to be impaired and smaller balance and non-classified loans. For all commercial and commercial real estate exposures on non-accrual status and graded substandard or doubtful with committed credit facilities greater than or equal to $\$ 500,000$, a quarterly net realizable value analysis is prepared by the credit, workout and recovery and loan review departments. This analysis forms the basis for specific reserves. Since the new loan portfolio is not yet seasoned enough to exhibit a loss trend and the non-ACI portfolio has limited delinquency statistics, we currently use the FRB charge-off rates and management's assessment of risk characteristics by portfolio segment in determining the appropriate general reserve percentages. We believe that loans rated special mention or substandard that are not determined to be individually impaired exhibit characteristics indicative of a heightened level of credit risk. Management may therefore augment general reserve percentages for loans in these categories.

Since the new portfolio is not yet seasoned enough to exhibit a loss trend, the allowance for new consumer loans is based primarily on the FRB charge-off rates and management's assessment of portfolio risk characteristics.

In addition to the quantitative calculations described above, a dollar value adjustment is made to the allowance for relevant qualitative factors when there is a material observable trend in those factors not already taken into account in the quantitative calculations. Qualitative factors that may result in an adjustment to the allowance include: levels of and trends in delinquencies and impaired loans; levels of and trends in recoveries of prior charge-offs; trends in volume, type and terms of loans; effects of changes in lending policies and procedures; experience, ability and depth of lending management, loan review and workout and recovery staff; credit concentrations; national, regional and local economic trends; housing and banking industry conditions and trends; emerging trends for particular loan types; and strategic initiatives of the Company that may impact loan performance.

## Table of Contents

For non-ACI loans, the allowance is initially calculated based on unpaid principal balance, or UPB. The total of UPB, less the calculated allowance, is then compared to the carrying amount of the loans. If the calculated balance net of the allowance is less than the carrying amount, an additional allowance is established. Any such increase in the allowance for non-ACI loans will result in a corresponding increase in the FDIC indemnification asset. For the three months and nine months ended September 30, 2011, we recorded (recoveries) provisions for non-ACI loans of $\$(0.8)$ million and $\$ 5.5$ million, respectively, and for the three months and nine months ended September 30, 2010, we recorded provisions for non-ACI loans of $\$ 3.8$ million and $\$ 15.6$ million, respectively. The majority of the provision for non-ACI loans recorded during the nine months ended September 30, 2011 related to one credit relationship.

## ACI Loans

For ACI loans, a valuation allowance is established when periodic evaluations of expected cash flows reflect a decrease from the level of cash flows that were estimated to be collected at Acquisition plus any additional expected cash flows arising from revisions in those estimates. We perform a quarterly analysis of expected cash flows for ACI loans.

The analysis of expected cash flows for residential ACI pools incorporates updated pool level expected prepayment rates, default rates, and delinquency levels, and loan level loss severity given default assumptions. Prepayment, delinquency and default curves used for this purpose are derived from roll rates generated from the historical performance of the ACI residential loan portfolio observed over the immediately preceding four quarters. Given the static nature of the pools and unique characteristics of the loans, we believe that regularly updated historical information from the Company's own portfolio is the best available indicator of future performance. Estimates of default probability and severity of loss given default also incorporate updated LTV ratios. Historic and projected values for the Case-Shiller Home Price Index for the relevant MSA are utilized at the individual loan level to project current and future property values. Costs and fees represent an additional component of loss on default, and are projected using the "Making Home Affordable" cost factors provided by the Federal government.

The primary assumptions underlying estimates of expected cash flows for commercial and other loans are default probability and severity of loss given default. Updated assumptions for large balance and delinquent loans in the commercial and commercial real estate ACI portfolios are based on net realizable value analyses prepared at the individual loan level by the Company's workout and recovery department. Updated assumptions for smaller balance commercial loans are based on a combination of the Company's own historical delinquency data and industry level delinquency data. Delinquency data is used as a proxy for defaults as the Company's experience has been that few of these loans return to performing status after being delinquent greater than 60 days. An additional multiplier is also applied in developing assumptions for loans rated special mention, substandard, or doubtful based on the Company's historical loss experience with classified loans.

We recorded (recoveries) provisions for loan losses related to ACI loans of $\$(5.5)$ million and $\$(8.3)$ million for the three months and nine months ended September 30, 2011 and $\$ 14.3$ million and $\$ 27.0$ million for the three months and nine months ended September 30, 2010, respectively.

The following table provides an analysis of the allowance for loan losses, provision for loan losses and net charge-offs for the period from December 31, 2010 through September 30, 2011 (in thousands):

|  | Covered Loans |  |  |  | New Loans |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ACILoans |  | $\begin{gathered} \hline \text { Non-ACI } \\ \text { Loans } \\ \hline \end{gathered}$ |  |  |  |  |  |
| Balance at December 31, 2010 | \$ | 39,925 | \$ | 12,284 | \$ | 6,151 | \$ | 58,360 |
|  |  |  |  |  |  |  |  |  |
| Provision for loan losses: |  |  |  |  |  |  |  |  |
| 1-4 single family residential |  | - |  | (302) |  | 2,687 |  | 2,385 |
| Home equity loans and lines of credit |  | $(18,488)$ |  | $(1,475)$ |  | 18 |  | $(19,945)$ |
| Multi-family |  | $(4,168)$ |  | (52) |  | 254 |  | $(3,966)$ |
| Commercial real estate |  | 8,063 |  | 788 |  | 2,861 |  | 11,712 |
| Construction |  | 948 |  | (1) |  | 169 |  | 1,116 |
| Land |  | 5,293 |  | - |  | 10 |  | 5,303 |
| Commercial loans and leases |  | 89 |  | 6,500 |  | 6,410 |  | 12,999 |
| Consumer |  | - |  | - |  | 212 |  | 212 |
| Total Provision |  | $(8,263)$ |  | 5,458 |  | 12,621 |  | 9,816 |
|  |  |  |  |  |  |  |  |  |
| Charge-offs: |  |  |  |  |  |  |  |  |
| 1-4 single family residential |  | - |  | (459) |  | - |  | (459) |
| Home equity loans and lines of credit |  | - |  | $(1,504)$ |  | - |  | $(1,504)$ |
| Multi-family |  | (461) |  | - |  | - |  | (461) |
| Commercial real estate |  | $(2,055)$ |  | (674) |  | - |  | $(2,729)$ |
| Construction |  | (664) |  | - |  | - |  | (664) |
| Land |  | $(6,684)$ |  | - |  | - |  | $(6,684)$ |
| Commercial loans and leases |  | (878) |  | (408) |  | (794) |  | $(2,080)$ |
| Total Charge-offs |  | $(10,742)$ |  | $(3,045)$ |  | (794) |  | $(14,581)$ |
|  |  |  |  |  |  |  |  |  |
| Recoveries: |  |  |  |  |  |  |  |  |
| 1-4 single family residential |  | - |  | - |  | - |  | - |
| Home equity loans and lines of credit |  | - |  | 20 |  | - |  | 20 |
| Multi-family |  | 565 |  | - |  | - |  | 565 |
| Commercial real estate |  | 16 |  | 125 |  | - |  | 141 |
| Construction |  | 319 |  | - |  | - |  | 319 |
| Land |  | 306 |  | - |  | - |  | 306 |
| Commercial loans and leases |  | 6 |  | 91 |  | 15 |  | 112 |
| Total Recoveries |  | 1,212 |  | 236 |  | 15 |  | 1,463 |
|  |  |  |  |  |  |  |  |  |
| Balance at September 30, 2011 | \$ | 22,132 | \$ | 14,933 | \$ | 17,993 | \$ | 55,058 |

The following table shows the distribution of the allowance for loan losses, broken out between covered and new loans, as of September 30, 2011 and December 31, 2010 (dollars in thousands):

|  | At September 30, 2011 |  |  |  |  |  |  |  |  | At December 31, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Covered |  |  |  | $\begin{aligned} & \text { Now } \\ & \text { Loans } \end{aligned}$ |  | Total |  | \% (1) | Covered |  |  | $\begin{aligned} & \text { New } \\ & \text { Loans } \end{aligned}$ |  | Total |  | \% (1) |
|  |  | ACI |  | n-ACI |  |  | ACI |  |  | n-ACI |  |  |  |  |  |
| Residential loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | - | \$ | - | \$ | 2,855 |  |  | \$ | 2,855 | 59.4\%\$ | - | \$ | 761 | \$ | 168 | \$ | 929 | 67.5\% |
| Home equity loans and lines of credit |  | - |  | 6,270 |  | 21 |  | 6,291 | 6.7\% | 18,488 |  | 9,229 |  | 3 |  | 27,720 | 7.7\% |
| Total residential loans |  | - |  | 6,270 |  | 2,876 |  | 9,146 | 66.1\% | 18,488 |  | 9,990 |  | 171 |  | 28,649 | 75.2\% |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Multi-family |  | 1,637 |  | 581 |  | 1,026 |  | 3,244 | 3.0\% | 5,701 |  | 633 |  | 772 |  | 7,106 | 2.8\% |
| Commercial real estate |  | 11,819 |  | 657 |  | 4,050 |  | 16,526 | 12.6\% | 5,795 |  | 418 |  | 1,189 |  | 7,402 | 11.4\% |
| Construction |  | 1,620 |  | - |  | 287 |  | 1,907 | 0.6\% | 1,017 |  | 1 |  | 118 |  | 1,136 | 0.4\% |
| Land |  | 2,789 |  | 26 |  | 112 |  | 2,927 | 0.9\% | 3,874 |  | 26 |  | 102 |  | 4,002 | 1.3\% |
| Commercial loans and leases |  | 4,267 |  | 7,399 |  | 9,375 |  | 21,041 | 16.6\% | 5,050 |  | 1,216 |  | 3,744 |  | 10,010 | 8.7\% |
| Total commercial loans |  | 22,132 |  | 8,663 |  | 14,850 |  | 45,645 | 33.7\% | 21,437 |  | 2,294 |  | 5,925 |  | 29,656 | 24.6\% |
| Consumer |  | - |  | - |  | 267 |  | 267 | 0.2\% | - |  | - |  | 55 |  | 55 | 0.2\% |
| Total allowance for loan losses | \$ | 22,132 | \$ | 14,933 | \$ | 17,993 | \$ | 55,058 | 100.0 $\%$ \$ | 39,925 | \$ | 12,284 | \$ | 6,151 | \$ | 58,360 | 100.0\% |

(1) Represents percentage of loans receivable in each category to total loans receivable.

Significant components of the change in the allowance for loan losses at September 30, 2011 as compared to December 31, 2010, include:

- A recovery of the provision for losses related to ACI home equity lines of credit of $\$ 18.5$ million resulting from an improvement in the performance of and expected cash flows from this portfolio;
- A $\$ 6.0$ million increase in the allowance for individual ACI commercial real estate loans;
- A $\$ 6.2$ million increase in the allowance for commercial non-ACI loans, related primarily to a single credit relationship;
- An increase of $\$ 5.6$ million in the allowance for new commercial loans and an increase of $\$ 2.7$ million in the allowance for new residential loans, driven primarily by growth in the new loan portfolio;
- A decrease of $\$ 3.0$ million in the allowance for non-ACI home equity loans resulting from improved performance in this portfolio segment.


## Funding Sources

Deposits are our primary funding source, supplemented by FHLB advances. We continue to work towards optimizing our deposit mix and lowering our cost of deposits by reducing rate sensitive time deposits. At September 30, 2011 approximately $34.8 \%$ of total deposits were concentrated in time deposits, with consumer core deposits accounting for $46.3 \%$ of total deposits and commercial core deposits accounting for $18.9 \%$ of total deposits. At December 31, 2010, time deposits accounted for $44.5 \%$ of total deposits while consumer core deposits represented $43.0 \%$ of the total and commercial core deposits represented $12.5 \%$ of total deposits. We anticipate that commercial core deposits will drive core deposit growth and comprise an increasing percentage of our deposit base in the future.

The Bank's liquidity needs are primarily met by its cash position, growth in core deposits, cash flow from its amortizing investment and loan portfolios, and reimbursements under the Loss Sharing Agreements. If necessary, the Bank currently has the ability to raise additional liquidity through collateralized borrowings, FHLB advances or the sale of available for sale investment securities. We regularly monitor several measures of liquidity, including liquid assets, defined as cash and cash equivalents, and pledgeable securities, to total assets.

## Deposits

The following table presents information about our deposits for the three months and nine months ended September 30, 2011 and 2010 (dollars in thousands):

|  | Three Months Ended September 30, |  |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  |  | 2010 |  | 2011 |  | 2010 |  |
|  |  | Average Balance | Average Rate Paid | Average Balance | Average Rate Paid | Average Balance | $\begin{aligned} & \text { Average } \\ & \text { Rate Paid } \end{aligned}$ | Average Balance | $\begin{aligned} & \hline \text { Average } \\ & \text { Rate Paid } \end{aligned}$ |
| Demand deposits: |  |  |  |  |  |  |  |  |  |
| Non-interest bearing | \$ | 634,205 | 0.00\% \$ | 477,764 | 0.00\%\$ | 593,357 | 0.00\%\$ | 414,350 | 0.00\% |
| Interest bearing |  | 384,425 | 0.66\% | 293,666 | 0.68\% | 368,896 | 0.66\% | 253,830 | 0.75\% |
| Money market |  | 2,261,156 | 0.90\% | 1,746,200 | 1.13\% | 2,084,343 | 0.90\% | 1,609,996 | 1.26\% |
| Savings |  | 1,164,284 | 0.84\% | 1,219,604 | 1.09\% | 1,225,049 | 0.85\% | 1,198,281 | 1.25\% |
| Time |  | 2,371,668 | 1.71\% | 3,687,367 | 1.93\% | 2,602,147 | 1.75\% | 4,068,348 | 1.83\% |
| Total | \$ | $\underline{6,815,738}$ | 1.07\% \$ | $\underline{7,424,601}$ | $1.43 \%$ \$ | $\underline{6,873,792}$ | 1.12\% ${ }^{\text {\$ }}$ | $\underline{\text { 7,544,805 }}$ | 1.48\% |

The following table shows scheduled maturities of certificates of deposit with denominations greater than or equal to $\$ 100,000$ as of September 30, 2011 (in thousands):

## Table of Contents

|  | September 30, <br> 2011 |
| :--- | ---: |
|  | 222,662 |
| Three months or less | 122,037 |
| Over three through six months | 187,567 |
| Over six through twelve months | 579,152 |
| Over twelve months | $1,111,418$ <br> Total |

## Borrowed Funds

The following table sets forth information regarding our short-term borrowings, consisting primarily of securities sold under agreements to repurchase, as of and for the three and nine month periods ended September 30, 2011 and 2010 (dollars in thousands):

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Maximum outstanding at any month-end | \$ | 1,104 | \$ | 1,317 | \$ | 2,165 | \$ | 17,459 |
| Balance outstanding at end of period |  | 284 |  | 386 |  | 284 |  | 386 |
| Average outstanding during the period |  | 939 |  | 6,120 |  | 1,672 |  | 10,358 |
| Average interest rate during the period |  | 0.49\% |  | 1.50\% |  | 0.48\% |  | 0.93\% |
| Average interest rate at end of period |  | 0.48\% |  | 0.08\% |  | 0.48\% |  | 0.08\% |

The Company also utilizes FHLB advances to finance its operations. The contractual balance of FHLB advances outstanding at September 30, 2011 totaled $\$ 2.2$ billion, with $\$ 1.1$ billion, $\$ 565.0$ million, $\$ 505.0$ million and $\$ 0.4$ million maturing in 2012, 2013, 2014 and 2015, respectively.

Stockholders' equity has been impacted primarily by proceeds from the IPO, the retention of earnings, the payment of dividends, equity based compensation and to a lesser extent, changes in the unrealized gains, net of taxes, on investment securities available for sale and changes in unrealized losses, net of taxes, on cash flow hedges. Stockholders' equity increased $\$ 247.4$ million, or $19.7 \%$, to $\$ 1.5$ billion at September 30, 2011 from $\$ 1.3$ billion at December 31, 2010, due primarily to proceeds from the IPO, equity based compensation that resulted in a credit to paid-in capital, and the retention of earnings, offset by $\$ 42.5$ million in dividends.

The OCC and FDIC have adopted regulations setting forth a five-tier system for measuring the capital adequacy of the financial institutions they supervise. At September 30, 2011 and December 31, 2010, BankUnited had capital levels that exceeded the well-capitalized guidelines. In addition, a condition of approval of BankUnited's application for Federal Deposit Insurance requires BankUnited to maintain a tier 1 leverage ratio of no less than eight percent throughout the first three years of operation. To date, BankUnited has exceeded that requirement. The Bank's capital ratios as of September 30, 2011 are presented in the table below (dollars in thousands):

|  | September 30, 2011 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual |  |  | Required to be Considered Well Capitalized |  |  | Required to beConsidered AdequatelyCapitalized |  |  |
|  | Ratio |  | Amount | Ratio |  | Amount | Ratio |  | Amount |
| Tier 1 leverage ratio | 10.79\% | \$ | 1,158,312 | 8.00\% | \$ | 859,083 | 8.00\% | \$ | 859,083 |
| Tier 1 risk-based capital ratio | 37.32\% | \$ | 1,158,312 | 6.00\% | \$ | 186,206 | 4.00\% | \$ | 124,137 |
| Total risk based capital ratio | 38.17\% | \$ | 1,184,730 | 10.00\% | \$ | 310,343 | 8.00\% | \$ | 248,275 |

## Table of Contents

The Company's tangible common equity to tangible assets ratio was $13.08 \%$ at September 30, 2011 and $10.97 \%$ at December 31, 2010 (see the section entitled "Non-GAAP Financial Measure" below).

Liquidity involves the Company's ability to raise funds to support asset growth or reduce assets to meet deposit withdrawals and other borrowing needs, to maintain reserve requirements and to otherwise operate the Company on an ongoing basis. The Company's liquidity needs are primarily met by growth in core deposits, its cash position and cash flow from its amortizing investment and loan portfolios and reimbursements under the Loss Sharing Agreements. If necessary, the Bank has the ability to raise liquidity through collateralized borrowings, FHLB advances, or the sale of available for sale securities. The Company’s ALCO policy has established several measures of liquidity, including liquid assets (defined as cash and cash equivalents, and pledgeable securities) to total assets. The Company's liquidity is considered acceptable if liquid assets divided by total assets exceeds $2.5 \%$. At September 30 , 2011, the Company's liquid assets divided by total assets was $13.69 \%$.

As a holding company, BankUnited, Inc. is a corporation separate and apart from our subsidiary BankUnited, and therefore, provides for its own liquidity. BankUnited, Inc.'s main sources of funding include management fees and dividends paid by its subsidiaries, and access to capital markets. There are regulatory limitations that affect the ability of BankUnited to pay dividends to BankUnited, Inc. Management believes that such limitations will not impact our ability to meet our on-going short-term cash obligations.

We expect that our cash and liquidity requirements will continue to be generated by operations, including reimbursements under the Loss Sharing Agreements, and we intend to satisfy our capital requirements over the next 12 months through these sources of liquidity.

## Interest Rate Sensitivity

The principal component of the Company's risk of loss arising from adverse changes in the fair value of financial instruments, or market risk, is interest rate risk, including the risk that assets and liabilities with similar repricing characteristics may not reprice at the same time or to the same degree. The primary objective of the Company's asset/liability management activities is to maximize net interest income, while maintaining acceptable levels of interest rate risk. The Company's Asset/Liability Committee (ALCO) is responsible for establishing policies to limit exposure to interest rate risk, and to ensure procedures are established to monitor compliance with these policies. The guidelines established by ALCO are reviewed and approved by the Company's Board of Directors.

Management believes that the simulation of net interest income in different interest rate environments provides the most meaningful measure of the Company's interest rate risk. Income simulation analysis is designed to capture not only the potential of all assets and liabilities to mature or reprice, but also the probability that they will do so. Income simulation also attends to the relative interest rate sensitivities of these items, and projects their behavior over an extended period of time. Finally, income simulation permits management to assess the probable effects on the balance sheet not only of changes in interest rates, but also of proposed strategies for responding to them.

The Company's income simulation model analyzes interest rate sensitivity by projecting net interest income over the next twenty-four months in a most likely rate scenario based on forward interest rate curves versus net interest income in alternative rate scenarios. Management continually reviews and refines its interest rate risk management process in response to the changing economic climate. Currently, the Company's model projects a plus 100 , plus 200 , and plus 300 basis point change (with rates increasing 25 basis points per month until the applicable limit is reached) as well as a modified flat scenario incorporating a flattened yield curve. We did not simulate a decrease in interest rates at September 30, 2011 due to the extremely low rate environment.

The Company's ALCO policy has established that interest income sensitivity will be considered acceptable if net interest income in the plus 200 basis point scenario is within $10 \%$ of forecasted net interest income in the most likely rate scenario over the next twelve months and within $12 \%$ in the second year. At September 30, 2011, the impact on projected net interest income in a plus 200 basis point scenario is $1.67 \%$ in the first twelve months and $10.20 \%$ in the second year.

These forecasts are within an acceptable level of interest rate risk per the policies established by ALCO. In the event the model indicates an unacceptable level of risk, the Company could undertake a number of actions that would reduce this risk, including the sale of a portion of its available for sale investment portfolio or the use of risk management strategies such as interest rate swaps and caps.

Many assumptions were used by the Company to calculate the impact of changes in interest rates, including the change in rates. Actual results may not be similar to the Company's projections due to several factors including the timing and frequency of rate changes, market conditions and the shape of the yield curve. Actual results may also differ due to the Company's actions, if any, in response to the changing rates.

## Off-Balance Sheet Arrangements

## Commitments

We routinely enter into commitments to extend credit to our customers, including commitments to fund loans or lines of credit and commercial and standby letters of credit. The credit risk associated with these commitments is essentially the same as that involved in extending loans to customers and they are subject to our normal credit policies and approval processes. While these commitments represent contractual cash requirements, a significant portion of commitments to extend credit may expire without being drawn upon. The following table details our outstanding commitments to extend credit as of September 30, 2011 (in thousands):

|  | Commitments |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Covered |  | Not Covered |  | Total |  |
| Commitments to fund loans | \$ | - | \$ | 148,260 | \$ | 148,260 |
| Commitments to purchase loans |  | - |  | 25,554 |  | 25,554 |
| Unfunded commitments under existing lines of credit |  | 91,920 |  | 383,178 |  | 475,098 |
| Commercial and standby letters of credit |  | - |  | 39,039 |  | 39,039 |
| Total | \$ | $\underline{91,920}$ | \$ | 596,031 | \$ | 687,951 |

## Derivative Financial Instruments

Interest rate swaps are one of the tools we use to manage interest rate risk. These derivative instruments are used to mitigate exposure to changes in interest rates on FHLB advances and time deposits. These interest rate swaps are designated as cash flow hedging instruments. The fair value of these instruments is included in other liabilities in our consolidated balance sheets and changes in fair value are reported in accumulated other comprehensive income. At September 30, 2011, outstanding interest rate swaps designated as cash flow hedges had an aggregate notional amount of $\$ 630.0$ million. The aggregate fair value of interest rate swaps designated as cash flow hedges included in other liabilities at September 30, 2011 was $\$ 70.4$ million.

## Critical Accounting Policies and Estimates

The Company has made no significant changes in its critical accounting policies and significant estimates from those disclosed in its 2010 Annual Report on Form 10-K.

## Non-GAAP Financial Measure

Tangible common equity to tangible assets is a non-GAAP financial measure. For purposes of computing tangible common equity to tangible assets, tangible common equity is calculated as common stockholder's equity less goodwill and other intangible assets, net, and tangible assets is calculated as total assets less goodwill and other intangible assets, net. Tangible common equity to tangible assets should not be viewed as a substitute for total stockholders' equity to total assets. The most directly comparable GAAP financial measure is total stockholders' equity to total assets. See the reconciliation below (in thousands):

## Table of Contents

|  | September 30, 2011 |  | December 31, <br> 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Total stockholders' equity | \$ | 1,500,906 | \$ | 1,253,508 |
| Less: goodwill and other intangible assets |  | 68,751 |  | 69,011 |
| Tangible common stockholders' equity | \$ | 1,432,155 | \$ | 1,184,497 |
| Total assets | \$ | 11,014,020 | \$ | 10,869,560 |
| Less: goodwill and other intangible assets |  | 68,751 |  | 69,011 |
| Tangible Assets | \$ | 10,945,269 | \$ | 10,800,549 |
| Equity to assets |  | 13.63\% |  | 11.53\% |
| Tangible common equity to tangible assets |  | 13.08\% |  | 10.97\% |

Management of the Company believes this non-GAAP financial measure provides an additional meaningful method of evaluating certain aspects of the Company's capital strength from period to period on a basis that may not be otherwise apparent under GAAP. Management also believes that this nonGAAP financial measure, which complements the capital ratios defined by regulators, is useful to investors who are interested in the Company's equity to assets ratio exclusive of the effect of changes in intangible assets on equity and total assets.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

See the section entitled "Interest Rate Sensitivity" included in Item 2 "Management’s Discussion and Analysis of Financial Condition and Results of Operations".

## Item 4. Controls and Procedures

An evaluation of the effectiveness of the Company's disclosure controls and procedures as of September 30, 2011 was carried out under the supervision, and with the participation of, the Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"). Based on that evaluation, the CEO and CFO have concluded that the Company's disclosure controls and procedures are effective in alerting them in a timely manner to material information required to be disclosed by the Company in reports that it files or submits under the Securities Exchange Act of 1934 (the "Exchange Act").

Disclosure controls and procedures are designed to ensure that information required to be disclosed in reports filed by the Company under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls are also designed with the objective of ensuring that such information is accumulated and communicated to the Company's management, including the CEO and the CFO, as appropriate, to allow timely decisions regarding required disclosures. Disclosure controls include review of internal controls that are designed to provide reasonable assurance that transactions are properly authorized, assets are safeguarded against unauthorized or improper use and transactions are properly recorded and reported. There was no significant change in the Company's internal controls over financial reporting during the last fiscal quarter that has materially affected, or is reasonably likely to materially affect, the internal control over financial reporting.

Any control system, no matter how well conceived and operated, can provide only reasonable assurance that its objectives are achieved. The design of a control system inherently has limitations, including the controls' cost relative to their benefits. Additionally, controls can be circumvented. No costeffective control system can provide absolute assurance that all control issues and instances of fraud, if any, will be detected.

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

From time to time we are a party to various litigation matters incidental to the conduct of our business. We are not presently party to any legal proceedings the resolution of which we believe would have a material adverse effect on our business, operating results, financial condition or cash flow.

## Item 1A. Risk Factors

There have been no material changes in the risk factors disclosed by the Company in its 2010 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 31, 2011.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not applicable

## Item 3. Defaults Upon Senior Securities

Not applicable

## Item 4. (Removed and Reserved)

## Table of Contents

## Item 5. Other Information

None

## Item 6. Exhibits

Exhibit
Number
31.1
31.2
32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Filed herewith

Filed herewith
Filed herewith

Filed herewith

Filed herewith

| 101.DEF* | XBRL Taxonomy Extension Definition Linkbase | Filed herewith |
| :--- | :--- | :--- |
| 101.LAB* | XBRL Taxonomy Extension Label Linkbase | Filed herewith |
| 101.PRE* | XBRL Taxonomy Extension Presentation Linkbase | Filed herewith |

*Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

## Table of Contents

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized this 14 day of November 2011
$/ \mathrm{s} /$ John A. Kanas
John A. Kanas
Chairman, President and Chief Executive Officer
/s/ Douglas J. Pauls
Douglas J. Pauls
Chief Financial Officer

| Number | Description | Location |
| :---: | :---: | :---: |
| 31.1 | Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | Filed herewith |
| 31.2 | Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | Filed herewith |
| 32.1 | Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | Filed herewith |
| 32.2 | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 | Filed herewith |
| 101.INS* | XBRL Instance Document | Filed herewith |
| 101.SCH* | XBRL Taxonomy Extension Schema | Filed herewith |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase | Filed herewith |
| 101.DEF* | XBRL Taxonomy Extension Definition Linkbase | Filed herewith |
| 101.LAB* | XBRL Taxonomy Extension Label Linkbase | Filed herewith |
| 101.PRE* | XBRL Taxonomy Extension Presentation Linkbase | Filed herewith |

[^1]
## Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, John A. Kanas, certify that:

1. I have reviewed this quarterly report on Form 10-Q of BankUnited, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The company's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the company and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The company's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.
/s/ John A. Kanas
John A. Kanas
Chairman, President and Chief Executive Officer
Date: November 14, 2011

## Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Douglas J. Pauls certify that:

1. I have reviewed this quarterly report on Form 10-Q of BankUnited, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The company's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the company and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The company's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: November 14, 2011
/s/ Douglas J. Pauls
Douglas J. Pauls
Chief Financial Officer

## Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report on Form 10-Q of BankUnited, Inc. (the "Company") for the quarter ended September 30, 2011, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, John A. Kanas, as Chief Executive Officer of the Company, certify, to the best of my knowledge, pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1) The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ John A. Kanas
John A. Kanas
Chairman, President and Chief Executive Officer

Date: November 14, 2011

## Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report on Form 10-Q of BankUnited, Inc. (the "Company") for the quarter ended September 30, 2011, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Douglas J. Pauls, as Chief Financial Officer of the Company, certify, to the best of my knowledge, pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1) The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

[^0]:    Loans:

    Ending balance (1)
    $\xlongequal{\$ \quad 2,994,051} \xlongequal{\$ \quad 978,296} \xlongequal{\$ 1}$

    Ending balance: non-ACI and new loans individually evaluated for impairment (1)

    | $\$ \quad$ \$ |
    | :--- |
    | $\underline{\underline{\$}}$ |

[^1]:    *Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

