

# Q2 2023 – Supplemental Information

July 25, 2023

### **Forward-Looking Statements**



This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the current views of BankUnited, Inc. ("BankUnited," "BKU" or the "Company") with respect to, among other things, future events and financial performance. The Company generally identifies forward-looking statements by terminology such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "could," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates," "forecasts" or the negative version of those words or other comparable words. Any forward-looking statements contained in this presentation are based on the historical performance of the Company and its subsidiaries or on the Company's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations contemplated by the Company will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions, including (without limitations) those relating to the Company's operations, financial results, financial condition, business prospects, growth strategy and liquidity, including as impacted by external circumstances outside the Company's direct control, such as adverse events impacting the financial services industry. If one or more of these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, the Company's actual results may vary materially from those indicated in these statements. These factors should not be construed as exhaustive. The Company does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. Information on these factors can be found in the Company's Annual Report on Form 10-K for the year ended December 31, 2022 and any subsequent Quarterly Report on Form 10-Q or Current Report on Form 8-K, which are available at the SEC's website (www.sec.gov).



### **Quarterly Highlights**

### **Topics of Current Interest**



Robust Capital Position<sup>(1) (2)</sup>

- CET1 ratios of **11.2%** at the holding company and **13.0%** at the bank
- Pro-forma holding company CET1 of 9.7% including AOCI
- Book value and tangible book value per share grew to \$33.94 and \$32.90
- CET 1 ratio trough of 11.8% at the Bank in CCAR severely adverse scenario stress test

Stable Core Deposit Base

- Total deposits grew by \$116 million for the quarter
- 66% of our deposits are insured or collateralized
- Non-interest bearing DDA 28% of total deposits at June 30
- Total deposit beta through the cycle of 45%; non-maturity interest bearing deposit beta 70%
- Cost of total deposits 2.46% for Q2 2023

High Quality CRE Portfolio (3)

- High quality CRE portfolio; wtd average DSCR 1.88; wtd average LTV 57.1%; 60% Florida
- CRE office wtd average DSCR 1.61; wtd average LTV 66.2%; 59% Florida
- Substantially all CRE loans are performing
- CRE to total loans 23% compared to peer median 34%
- CRE to total risk based capital 169% compared to peer median 223%

Asset Quality (2)

- NPA ratio of 0.34% at June 30; **0.24%** excluding guaranteed portion of non-accrual SBA loans
- Annualized net charge-off rate of 0.09%
- CCAR severely adverse scenario projected lifetime loan portfolio losses of 2.2%
- CCAR severely adverse scenario projected lifetime CRE losses of 3.3%

**Ample Liquidity** 

- Same day available liquidity of \$14.7 billion at June 30, up from \$9.4 billion at March 31
- Available liquidity to uninsured, uncollateralized deposit ratio of 167% at June 30, up from 95% at March 31
- Outstanding FHLB advances reduced by \$1.6 billion quarter-over-quarter
- 1. Tangible book value per share is a non-GAAP financial measure. See section entitled "Non-GAAP Financial Measures" on page 32.
- 2. See page 17 for summary of stress testing results
- 3. CRE peer information based on latest available Call Report data for banks with total assets between \$10 billion and \$100 billion

### **Highlights from Second Quarter Earnings**



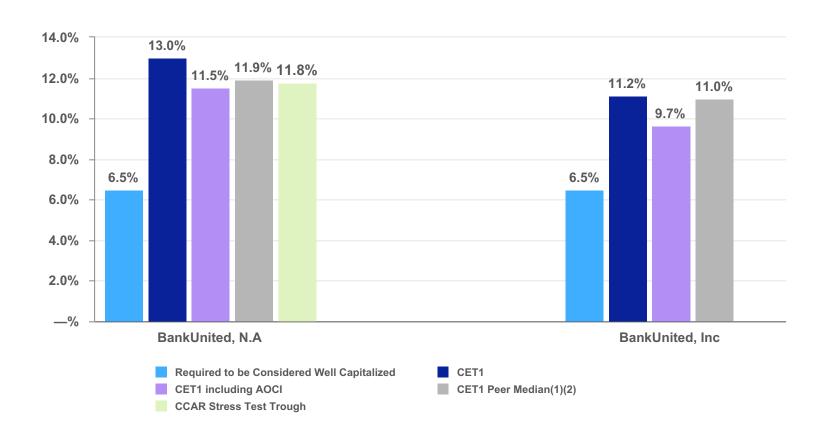
				Chang	e From	
(\$ in millions, except per share data)	Q2'23	Q1'23	Q2'22	Q1'23	Q2'22	Key Highlights
Net Interest Income	\$214	\$228	\$225	\$(14)	\$(11)	Impacted by mix shift in funding sources and higher liquidity
Provision for Credit Losses	\$16	\$20	\$24	\$(4)	\$(8)	
Total Non-interest income	\$25	\$17	\$13	\$8	\$12	Q1 2023 includes \$13.3 million loss on preferred equity investments
Total Non-interest Expense	\$145	\$153	\$127	\$(8)	\$18	
Net Income	\$58	\$53	\$66	\$5	\$(8)	
EPS	\$0.78	\$0.70	\$0.82	\$0.08	\$(0.04)	
Period-end Loans	\$24,630	\$24,893	\$24,100	\$(263)	\$530	Strategic runoff in residential and equipment/franchise lending
Period-end Non-interest DDA	\$7,305	\$7,367	\$9,645	\$(62)	\$(2,340)	YoY impacted by cyclicality in residential real estate sector
Period-end Deposits	\$25,839	\$25,723	\$28,461	\$116	\$(2,622)	
CET1	11.2%	10.8%	11.3%	0.4%	(0.1)%	
Total Capital	13.0%	12.6%	13.0%	0.4%	—%	
Yield on Loans	5.35%	5.10%	3.59%	0.25%	1.76%	
Yield on Securities	5.19%	4.95%	2.12%	0.24%	3.07%	
Cost of Deposits	2.46%	2.05%	0.30%	0.41%	2.16%	
Net Interest Margin	2.47%	2.62%	2.63%	(0.15)%	(0.16)%	
Non-performing Assets to Total Assets <sup>(1)</sup>	0.34%	0.32%	0.41%	0.02%	(0.07)%	
Allowance for Credit Losses to Total Loans	0.68%	0.64%	0.54%	0.04%	0.14%	Less favorable economic forecast; weighting of downside scenario
Net Charge-offs to Average Loans <sup>(2)</sup>	0.09%	0.08%	0.23%	0.01%	(0.14)%	

- 1. Includes guaranteed portion of non-accrual SBA loans.
- 2. Annualized for the periods ended June 30, 2023 and March 31, 2023.

# Strong Capital Position Relative to Peers and Regulatory Requirements



#### At June 30, 2023



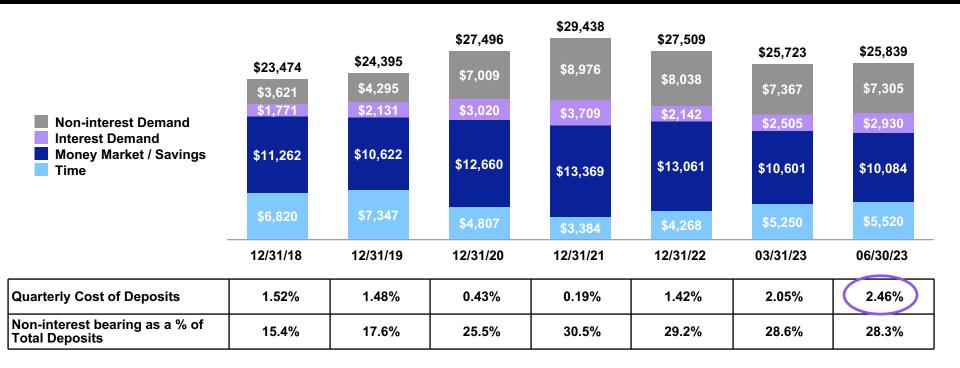
- 1. Peer information based on March 31 Call Report data for banks with total assets between \$20 billion and \$100 billion
- 2. Peer information for comparison to BankUnited, Inc. is based on March 31 data for publicly traded companies between \$20 billion and \$100 billion.



### **Deposits**

### Deposit Mix and Cost of Deposits Impacted by Current Rate Environment (\$ in millions)



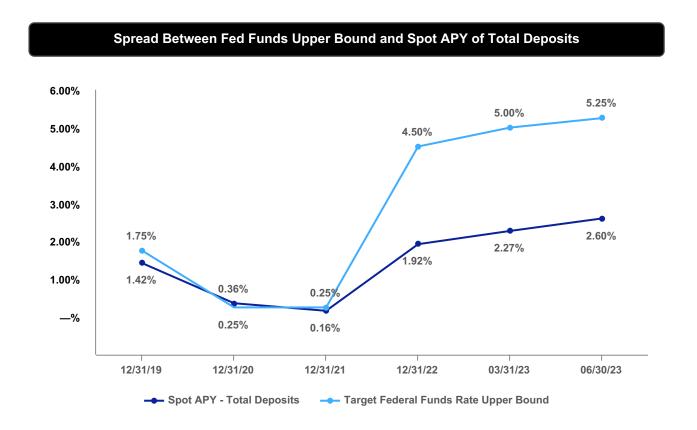


- 60% of deposits commercial or municipal
- Approximately 80% of commercial deposits considered relationship deposits
- Diverse deposit book by industry sector; largest segment title solutions at \$2.7 billion no other sectors exceeding \$1 billion
  - Over 80% of deposits in this segment are in operating accounts
- Decline in NIDDA and total deposits over 2022 reflects slowdown in residential real estate sector activity
- Deposits in the ICS program increased from \$286 million at 3/31 to \$764 million at 6/30

### **Cost of Funds Trend**



Spot Average Annual Percentage Yield ("APY")	At December 31, 2019	At December 31, 2020	At December 31, 2021	At December 31, 2022	At March 31, 2023	At June 30, 2023
Total non-maturity deposits	1.11%	0.29%	0.14%	1.83%	2.00%	2.30%
Total interest-bearing deposits	1.71%	0.48%	0.23%	2.66%	3.11%	3.53%
Total deposits	1.42%	0.36%	0.16%	1.92%	2.27%	2.60%



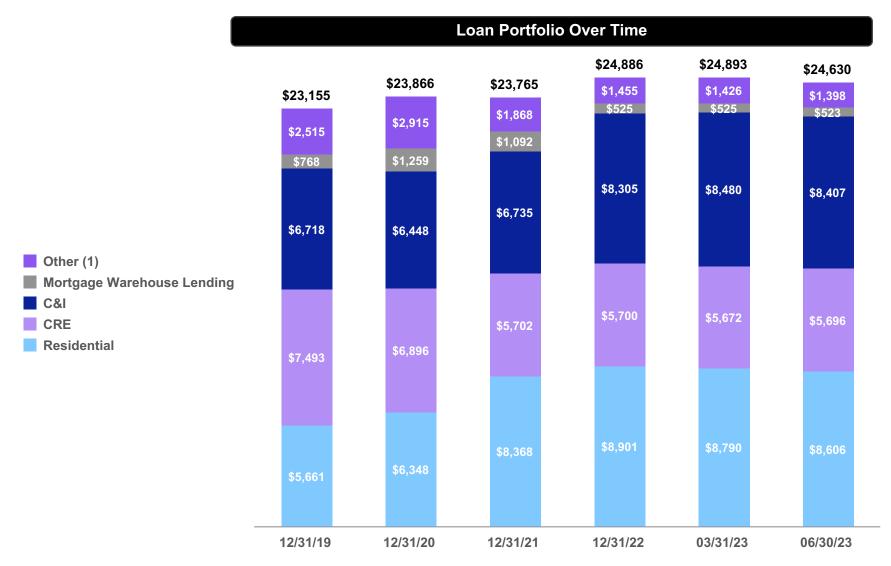


# Loans and the Allowance for Credit Losses

### **Prudently Underwritten and Well-Diversified Loan Portfolio**

At June 30, 2023 (\$ in millions)





# **High Quality CRE Portfolio** At June 30, 2023 (\$ in millions)



Insignificant amount of non-performing CRE loans (other than non-accrual SBA guaranteed loans of \$14 million)

Property Type	Balance	% of Total CRE	FL	NY Tri State	Other	Wtd. Avg. DSCR	Wtd. Avg. LTV
Office	\$ 1,852	32 %	59 %	24 %	17 %	1.61	66.2 %
Warehouse/Industrial	1,221	21 %	61 %	10 %	29 %	1.99	52.0 %
Multifamily	842	15 %	48 %	52 %	— %	2.18	45.4 %
Retail	893	16 %	60 %	25 %	15 %	1.81	59.9 %
Hotel	399	7 %	86 %	1 %	13 %	2.27	51.1 %
Construction and Land	393	7 %	52 %	46 %	2 %	N/A	N/A
Other	96	2 %	77 %	8 %	15 %	2.11	48.2 %
	\$ 5,696	100 %	60 %	25 %	15 %	1.88	57.1 %

	Flo	rida	NY Tri	State
Property Type	Wtd. Avg. DSCR	Wtd. Avg. LTV	Wtd. Avg. DSCR	Wtd. Avg. LTV
Office	1.70	66.5 %	1.54	60.2 %
Warehouse/Industrial	2.16	50.9 %	1.72	39.3 %
Multifamily	2.95	42.4 %	1.49	48.0 %
Retail	2.00	59.2 %	1.22	65.1 %
Hotel	2.37	48.0 %	1.29	68.6 %
Other	2.34	45.6 %	1.16	70.6 %
	2.07	56.1 %	1.56	53.6 %

### Manageable CRE Maturity Risk At June 30, 2023 (\$ in millions)



Just 7% of total CRE portfolio fixed and maturing in the next 12 months

Property Type	Maturing in the Next 12 Months	% Maturing in the Next 12 Months	Fixed Rate or Swapped Maturing in the Next 12 Months	Fixed Rate to Borrower as a % of Total Portfolio
Office	\$ 417	23 %	\$ 228	12 %
Warehouse/Industrial	95	8 %	50	4 %
Multifamily	109	13 %	29	3 %
Retail	159	18 %	86	10 %
Hotel	25	6 %	_	— %
Construction and Land	103	26 %	3	1 %
Other	26	27 %	26	27 %
	\$ 934	16 %	\$ 422	7 %

Property Type	2	2023	2024	2025	2026	Th	ereafter	Total
Office	\$	289	\$ 230	\$ 367	\$ 336	\$	630	\$ 1,852
Warehouse/Industrial		58	115	157	370		521	1,221
Multifamily		44	78	80	190		450	842
Retail		88	115	135	214		341	893
Hotel		25	18	45	202		109	399
Construction and Land		2	170	88	42		91	393
Other		13	13	7	28		35	96
	\$	519	\$ 739	\$ 879	\$ 1,382	\$	2,177	\$ 5,696

### **CRE Peer Benchmarking**

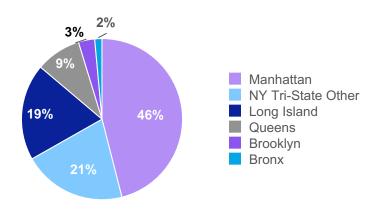




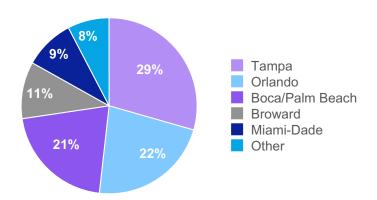
### **CRE Office Portfolio - Additional Information** At June 30, 2023



NY Tri-State by Sub-Market



#### Florida by Sub-Market



- Rent rollover in next 12 months approximately 11% of the total office portfolio; 14% for FL and 6% in NY Tri State
- Manhattan portfolio has approximately 94% occupancy and rent rollover in the next 12 months of 5%
- Substantially all of the Florida portfolio is suburban
- 16% of the total office portfolio is medical office

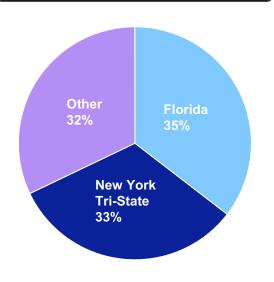
## Granular, Diversified Commercial & Industrial Portfolio

At June 30, 2023 (\$ in millions)



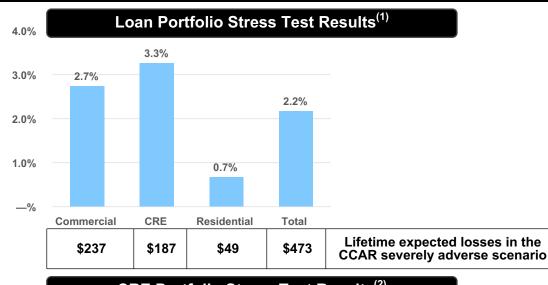
Industry	Balance <sup>(1)</sup>	% of Portfolio
Finance and Insurance	\$ 1,753	20.9 %
Manufacturing	781	9.3 %
Educational Services	708	8.4 %
Utilities	625	7.4 %
Information	589	7.0 %
Wholesale Trade	587	7.0 %
Real Estate and Rental and Leasing	501	6.0 %
Health Care and Social Assistance	495	5.9 %
Construction	389	4.6 %
Transportation and Warehousing	375	4.5 %
Retail Trade	304	3.6 %
Professional, Scientific, and Technical Services	267	3.2 %
Other Services (except Public Administration)	231	2.7 %
Public Administration	219	2.6 %
Administrative and Support and Waste Management	196	2.3 %
Arts, Entertainment, and Recreation	172	2.0 %
Accommodation and Food Services	150	1.8 %
Other	66	0.8 %
	\$ 8,408	100.0 %

#### **Geographic Distribution**



### Stress Testing Results (\$ in millions)





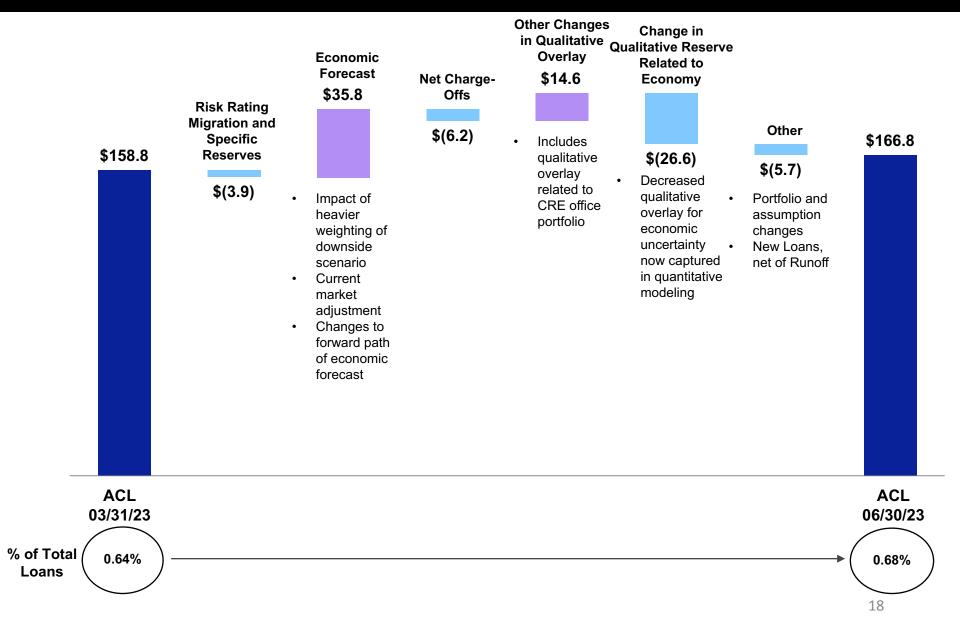
- Bank remains well above well capitalized threshold under hypothetical severe stress
- CET 1 ratio trough of 11.8% at the Bank level in CCAR severely adverse scenario



- 1. Excludes Pinnacle municipal finance and mortgage warehouse lending.
- 2. Construction loans are included in the chart by their applicable property type.

### **Drivers of Change in the ACL - Current Quarter** (\$ in millions)





# Allocation of the ACL (\$ in millions)



	December 31, 2022			March 3	1, 2023	June 30, 2023			
	Balance	% of Loans		Balance	% of Loans		Balance	% of Loans	
Residential	\$ 11.7	0.13 %	\$	11.8	0.13 %	\$	8.9	0.10 %	
Commerical:									
Commercial real estate	24.8	0.43 %		26.0	0.46 %		29.7	0.52 %	
Commercial and industrial	97.2	1.10 %		113.0	1.25 %		121.0	1.35 %	
Pinnacle - municipal finance	0.2	0.02 %		0.2	0.02 %		0.2	0.02 %	
Franchise finance	11.7	4.63 %		5.6	2.33 %		4.3	2.07 %	
Equipment finance	2.3	0.82 %		2.2	0.83 %		2.7	1.16 %	
Total commercial	136.2	0.85 %		147.0	0.91 %		157.9	0.99 %	
Allowance for credit losses	\$ 147.9	0.59 %	\$	158.8	0.64 %	\$	166.8	0.68 %	

Office Portfolio ACL: 0.83% at June 30, 2023

Asset Quality Ratios	December 31, 2022	March 31, 2023	June 30, 2023
Non-performing loans to total loans <sup>(1)</sup>	0.42 %	0.46 %	0.48 %
Non-performing assets to total assets <sup>(1)</sup>	0.29 %	0.32 %	0.34 %
Allowance for credit losses to non-performing loans <sup>(1)</sup>	140.88 %	139.01 %	140.52 %
Net charge-offs to average loans <sup>(2)</sup>	0.22 %	0.08 %	0.09 %

<sup>1.</sup> Non-performing loans and assets include the guaranteed portion of non-accrual SBA loans totaling \$35.9 million, \$36.9 million and \$40.3 million or 0.15%, 0.15% and 0.16% of total loans and 0.10%, 0.10% and 0.11% of total assets at June 30, 2023, March 31, 2023 and December 31, 2022, respectively.

<sup>2.</sup> Annualized for the periods ended March 31, 2023 and June 30, 2023.

### **Asset Quality Metrics**



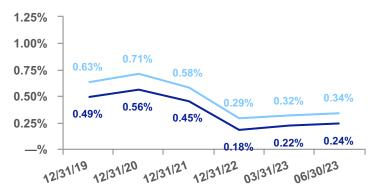
#### **Non-Performing Loans to Total Loans**

Incl. guaranteed portion of non-accrual SBA loans
Excl. guaranteed portion of non-accrual SBA loans

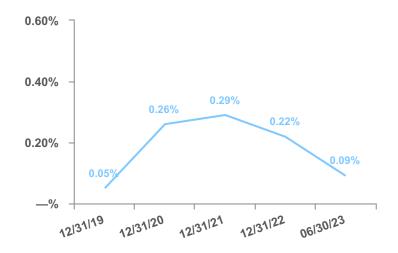


#### **Non-Performing Assets to Total Assets**

Incl. guaranteed portion of non-accrual SBA loans
Excl. guaranteed portion of non-accrual SBA loans



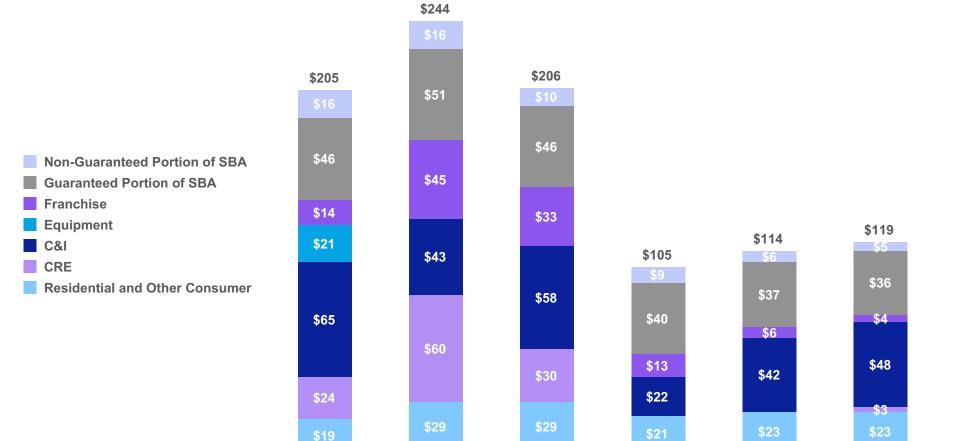
#### **Net Charge-offs to Average Loans**



# Non-Performing Loans by Portfolio Segment (\$ in millions)

12/31/19





12/31/20

12/31/21

12/31/22

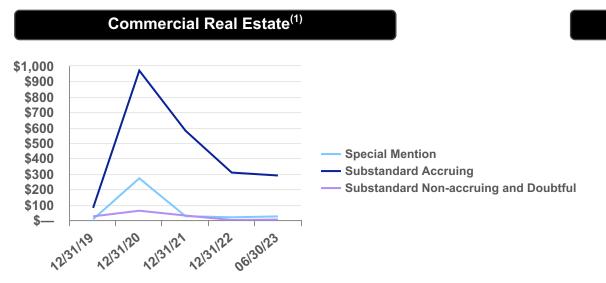
03/31/23

06/30/23

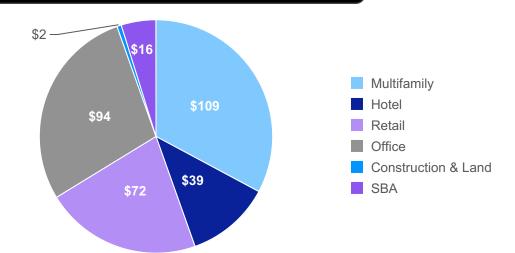
### Criticized and Classified Loans



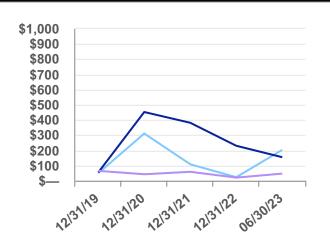
## (\$ in millions)



#### **Criticized and Classified CRE by Property** Type at June 30, 2023



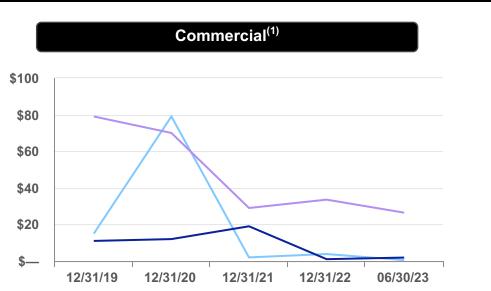
#### Commercial & Industrial<sup>(1)</sup>

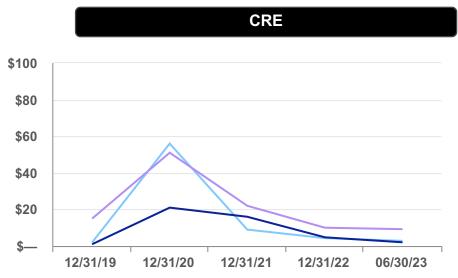


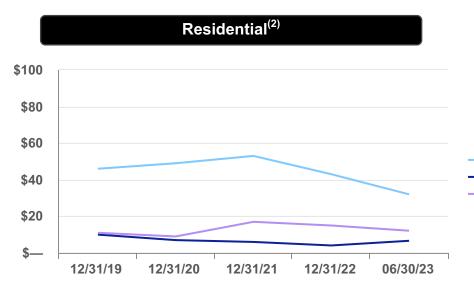
Excludes SBA

# Asset Quality - Delinquencies (\$ in millions)







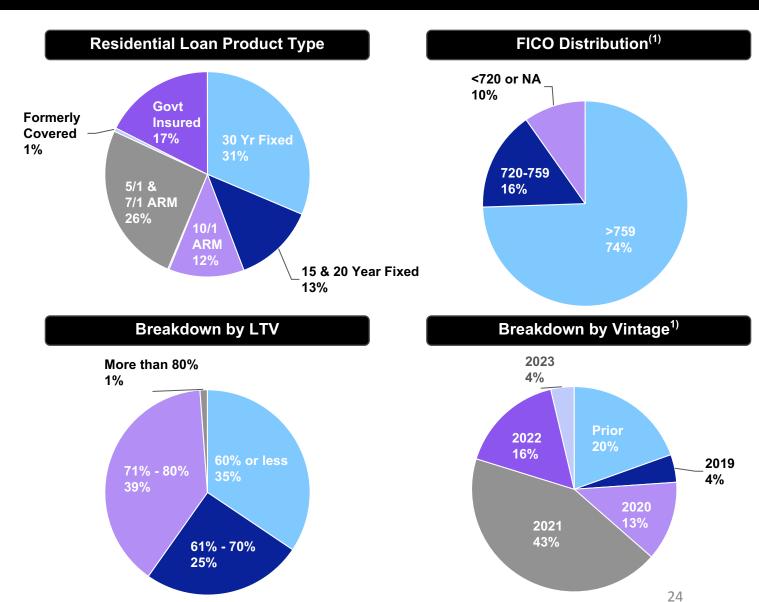


- 30-59 Days PD — 60-89 Days PD — 90 Days+ PD
  - 1. Includes Pinnacle, franchise finance and equipment finance
  - 2. Excludes government insured residential loans

#### Residential Portfolio Overview At June 30, 2023



High quality residential portfolio consists primarily of high FICO, low LTV, prime jumbo mortgages with de-minimis charge-offs since inception as well as government insured loans



1. Excludes government insured residential loans. FICOs are refreshed routinely. LTVs are typically based on valuation at origination



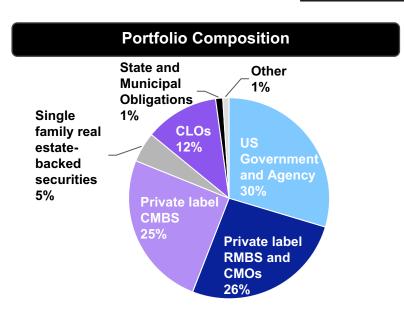
### **Investment Portfolio**

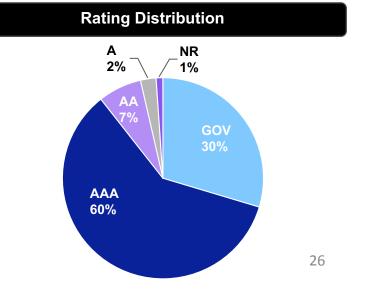
# High Quality, Short-Duration Securities Portfolio (\$ in millions)



- No expected credit losses on AFS securities
- AFS portfolio duration of 1.94; approximately 68% of the portfolio floating rate
- HTM securities totaling \$10 million with unrealized loss of \$0.1 million

		December 31, 2022				March 3	31,	2023	June 30, 2023			
Portfolio	Net	Unrealized Loss		Fair Value	N	et Unrealized Loss		Fair Value	Ne	t Unrealized Loss	F	air Value
US Government and Agency	\$	(146)	\$	2,780	\$	(128)	\$	2,742	\$	(132)	\$	2,686
Private label RMBS and CMOs		(334)		2,531		(300)		2,525		(318)		2,384
Private label CMBS		(121)		2,524		(98)		2,435		(98)		2,282
Single family real estate-backed securities		(32)		470		(20)		449		(23)		438
CLOs		(30)		1,136		(20)		1,106		(19)		1,081
State and Municipal Obligations		(5)		117		(3)		104		(5)		104
Other		(6)		96		(5)		94		(4)		92
	\$	(674)	\$	9,654	\$	(574)	\$	9,455	\$	(599)	\$	9,067

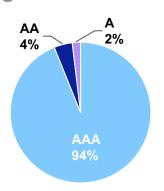


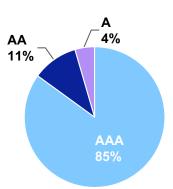


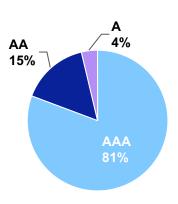
### High Quality, Short-Duration Securities Portfolio At June 30, 2023



#### **Strong credit enhancement levels**







#### **Private Label RMBS**

		Wtd. Avg. Stress Scenario			
Rating	Min	Max	Avg.	Loss	
AAA	3.0	88.9	17.6	2.3	
AA	19.5	33.7	23.9	5.3	
Α	24.9	26.6	25.7	5.4	
Wtd. Avg.	4.1	85.3	18.0	2.5	

#### **Private Label CMBS**

		Subordination	Wtd. Avg. Stress Scenario			
Rating	Min	Max	Avg.	Loss		
AAA	30.0	97.3	43.9	7.0		
AA	29.4	95.1	38.5	7.8		
Α	25.1	75.2	41.8	9.1		
Wtd. Avg.	29.7	96.1	43.2	7.2		

#### **CLOs**

	Subordination			Wtd. Avg. Stress Scenario
Rating	Min	Max	Avg.	Loss
AAA	37.6	66.9	46.6	11.4
AA	31.1	42.4	35.6	9.9
Α _	28.8	31.6	29.9	10.4
Wtd. Avg. <sub>=</sub>	36.3	61.8	44.3	11.2

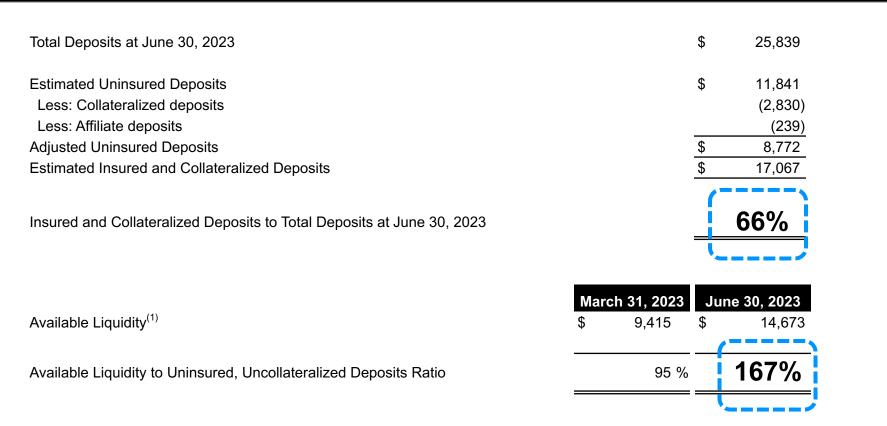


# Liquidity

# **Ample Liquidity Coverage of Uninsured Deposits** (\$ in millions)

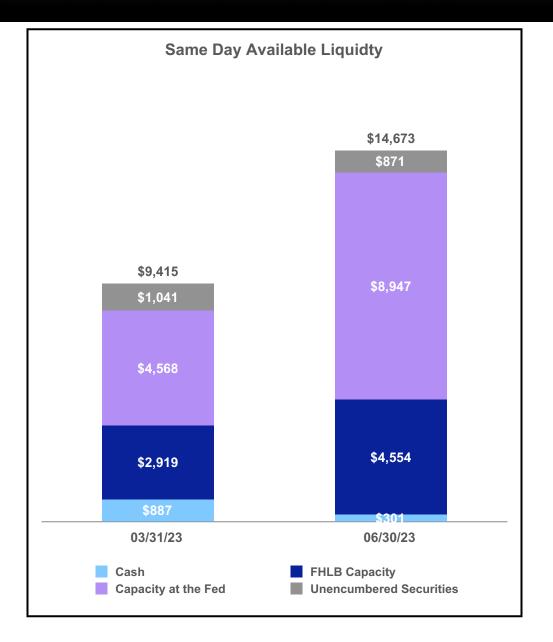


#### **Insured Deposits**



<sup>1.</sup> Cash + Capacity at FHLB + Capacity at FRB + Unencumbered securities







### **Non-GAAP Financial Measures**

### **Non-GAAP Financial Measures**



Tangible book value per common share is a non-GAAP financial measure. Management believes this measure is relevant to understanding the capital position and performance of the Company. Disclosure of this non-GAAP financial measure also provides a meaningful basis for comparison to other financial institutions as it is a metric commonly used in the banking industry. The following table reconciles the non-GAAP financial measurement of tangible book value per common share to the comparable GAAP financial measurement of book value per common share at June 30, 2023 (in thousands except share and per share data):

	June 30, 2023	
Total stockholders' equity (GAAP)	\$	2,526,310
Less: goodwill		77,637
Tangible stockholders' equity (non-GAAP)	\$	2,448,673
Common shares issued and outstanding		74,429,948
Book value per common share (GAAP)		33.94
Tangible book value per common share (non-GAAP)	\$	32.90