



# 2Q 2026 - Financial Results

July 22, 2026

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## Financial Performance

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- \$0.97 diluted EPS, up 7% vs a year ago
- PPNR<sup>(1)</sup> of \$109.9 million, up \$0.3 million vs a year ago
- Net interest income of \$255.3 million; NIM of 3.06%, up 13 bps vs a year ago
- Provision for credit losses of \$15.6 million, down \$9.0 million vs prior quarter
- NPLs down \$51 million, or 19%, vs prior quarter; down \$152 million, or 40%, vs a year ago

## Funding and Asset Mix

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- Average Total Deposits (excluding brokered): Up \$811 million from prior quarter and up \$1.5 billion from a year ago
- Ending Non-Interest Demand Deposits (NIDDA) represented 34% of total deposits; up \$991 million, or 11%, vs prior quarter and up \$822 million, or 9%, vs a year ago
- Average NIDDA up \$564 million, or 7%, from prior quarter and \$1 billion or 13%, from a year ago
- Average Core Loans<sup>(2)</sup> increased \$195 million, or 1%, from prior quarter, and increased \$643 million, or 4%, from a year ago

## Capital

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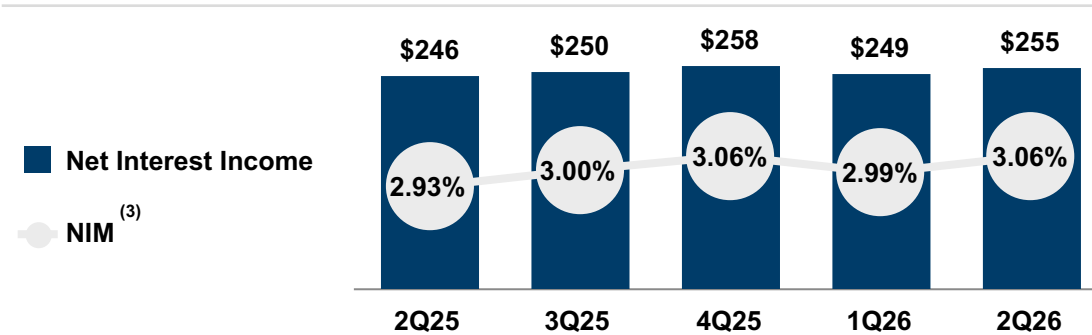
- CET1 ratio of 12.3%
- Tangible book value per share of \$40.48<sup>(1)</sup>, up 6% vs prior year
- Returned \$50.1 million during the quarter to shareholders through share repurchases<sup>(4)</sup>

(1) Represent a non-GAAP measure. See appendix for a reconciliation of non-GAAP financial measures to GAAP financial measures. (2) Core Loans include CRE, C&I, Mortgage Warehouse Lending, and Municipal Finance. (4) Returned \$44.5 million during the year ended December 31, 2025 and returned \$109.7 million during the six months ended June 30, 2026.

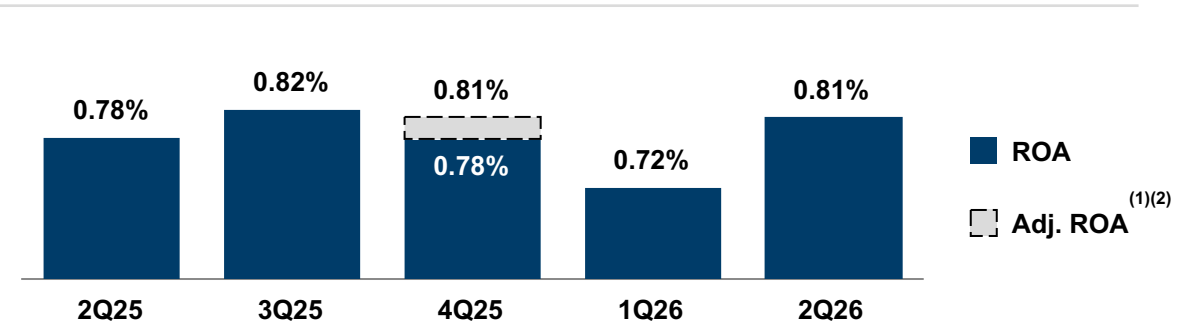
# Key Profitability Metrics Are Steadily Improving (\$ in millions)



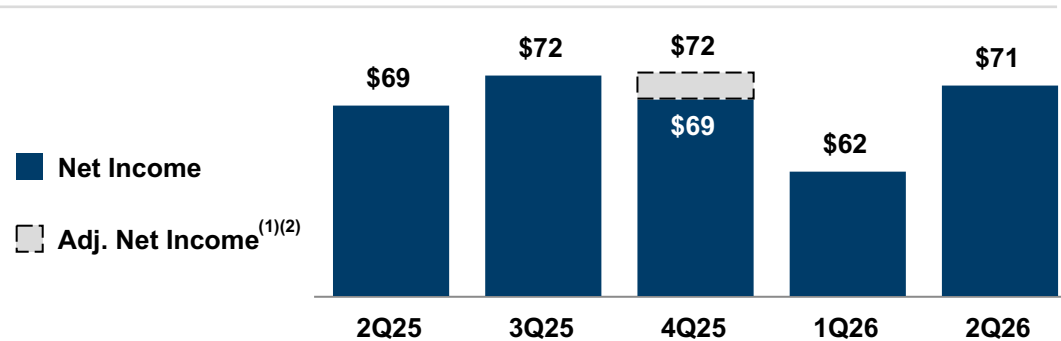
## Net Interest Income & Net Interest Margin



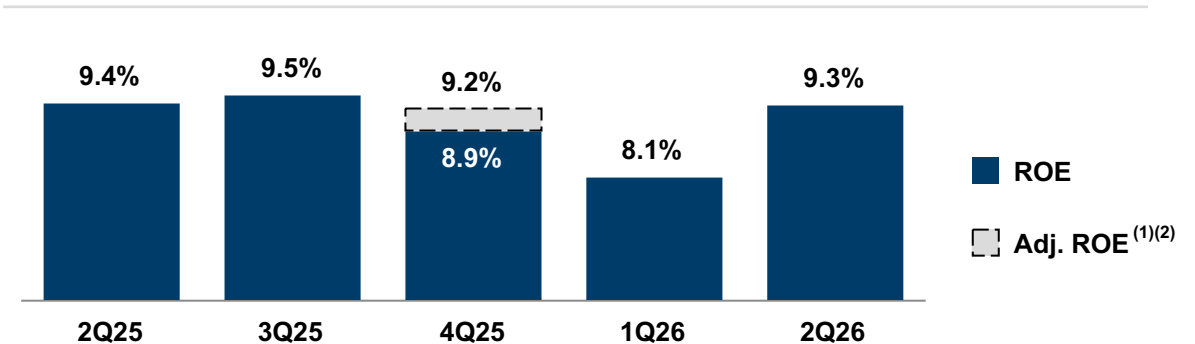
## Return on Assets<sup>(3)</sup>



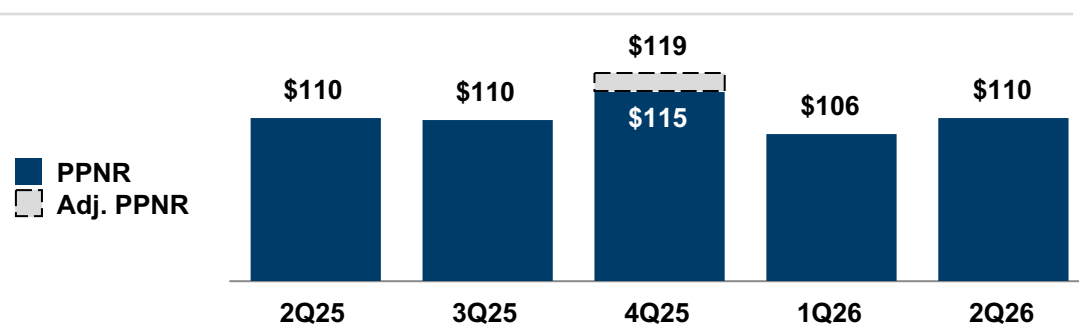
## Net Income



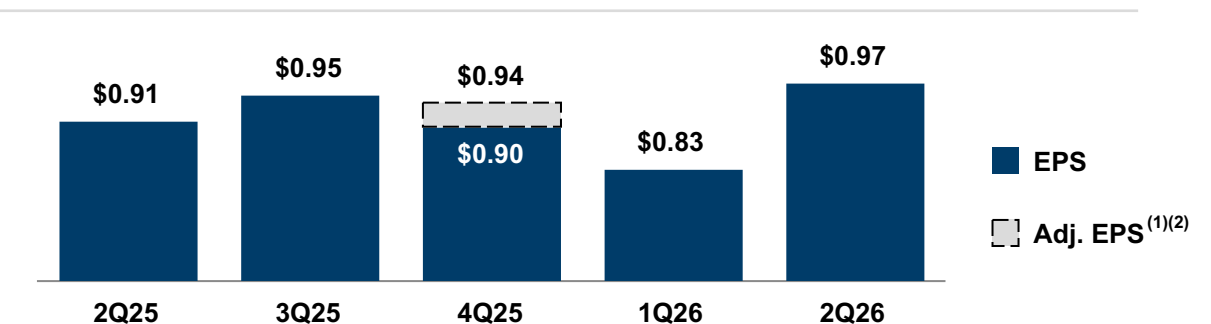
## Return on Equity<sup>(3)</sup>



## Pre-Provision Net Revenue<sup>(2)</sup>



## EPS



(1) Adjusted net income, ROA, ROE, and EPS are adjusted for the impact of write downs of previously capitalized software totaling \$3.8 million before taxes. (2) Represents a non-GAAP measure. See appendix for a reconciliation of non-GAAP financial measures to GAAP financial measures. (3) Quarterly annualized ratios.

# Second Quarter Earnings Highlights



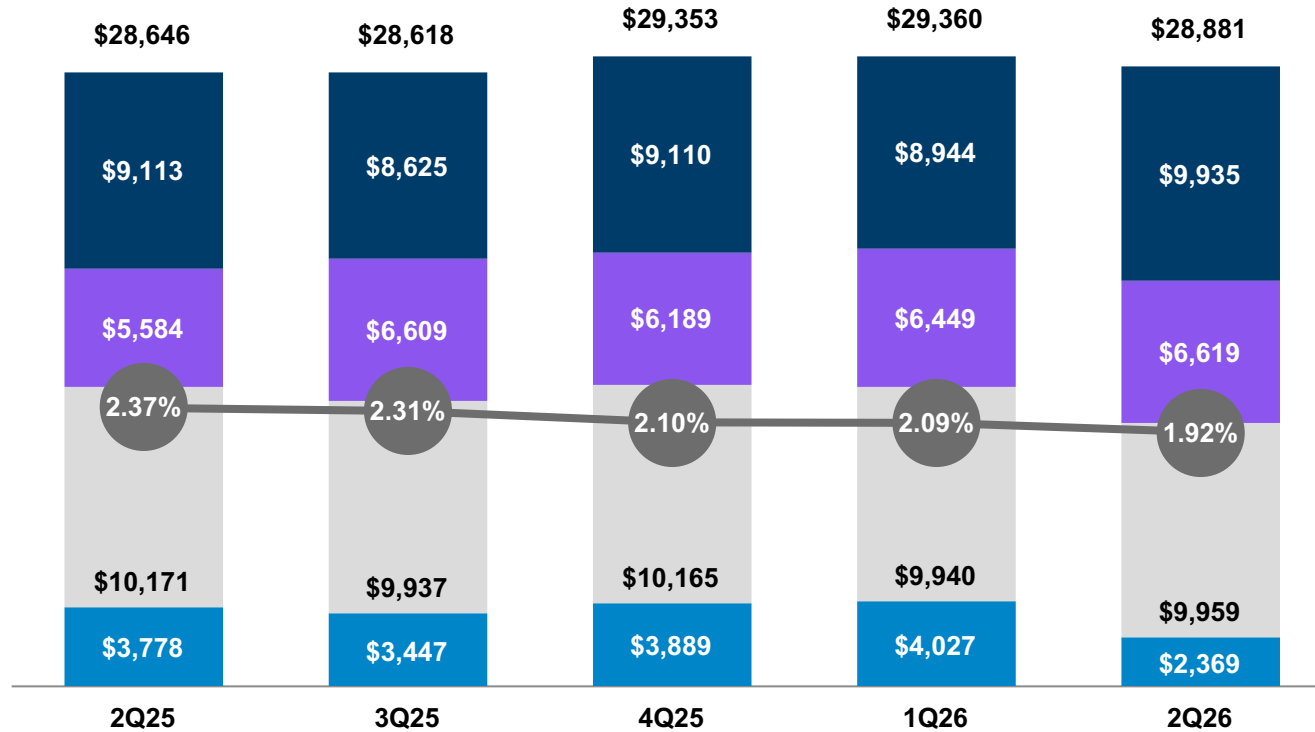
| (\$ in millions, except per share data)              | 2Q25     | 1Q26     | 2Q26     | Change From |         |
|------------------------------------------------------|----------|----------|----------|-------------|---------|
|                                                      |          |          |          | 2Q25        | 1Q26    |
| Income Statement                                     |          |          |          |             |         |
| Net Interest Income                                  | \$246    | \$249    | \$255    | \$9         | \$6     |
| Provision for Credit Losses                          | \$16     | \$25     | \$16     | \$—         | (\$9)   |
| Total Non-Interest Income                            | \$28     | \$25     | \$29     | \$1         | \$4     |
| Total Non-Interest Expense                           | \$164    | \$167    | \$175    | \$11        | \$8     |
| Net Income                                           | \$69     | \$62     | \$71     | \$2         | \$9     |
| EPS                                                  | \$0.91   | \$0.83   | \$0.97   | \$0.06      | \$0.14  |
| Net Interest Margin                                  | 2.93%    | 2.99%    | 3.06%    | 0.13%       | 0.07%   |
| Balance Sheet                                        |          |          |          |             |         |
| Average Core Loans <sup>(1)</sup>                    | \$16,363 | \$16,810 | \$17,006 | \$643       | \$196   |
| Average Total Loans                                  | \$23,901 | \$23,835 | \$23,839 | (\$62)      | \$4     |
| Ending Non-Interest DDA                              | \$9,113  | \$8,944  | \$9,935  | \$822       | \$991   |
| Ending Total Deposits                                | \$28,646 | \$29,360 | \$28,881 | \$235       | (\$479) |
| Ending Core Deposits (excluding brokered)            | \$24,554 | \$24,767 | \$25,848 | \$1,294     | \$1,081 |
| Capital                                              |          |          |          |             |         |
| CET1                                                 | 12.2%    | 12.2%    | 12.3%    | 0.1%        | 0.1%    |
| Total Risk-Based Capital                             | 14.3%    | 14.0%    | 13.9%    | (0.4)%      | (0.1)%  |
| Asset Quality                                        |          |          |          |             |         |
| Non-Performing Assets to Total Assets <sup>(2)</sup> | 1.08%    | 0.79%    | 0.66%    | (0.42)%     | (0.13)% |
| ACL to Total Loans                                   | 0.93%    | 0.87%    | 0.91%    | (0.02)%     | 0.04%   |
| Commercial ACL to Commercial Loans <sup>(3)</sup>    | 1.36%    | 1.25%    | 1.30%    | (0.06)%     | 0.05%   |

(1) Core Loans include CRE, C&I, Mortgage Warehouse Lending, and Municipal Finance. (2) Includes guaranteed portion of non-accrual SBA loans. (3) For purposes of this ratio, commercial loans includes the core C&I and CRE sub-segments as well as franchise and equipment finance. Due to their unique risk profiles, MWL and municipal finance are excluded from this ratio.

NIDDA represents the highest balance and percentage in the Company's history and is well positioned for continued growth (\$ in millions)

## Ending Deposit Trend

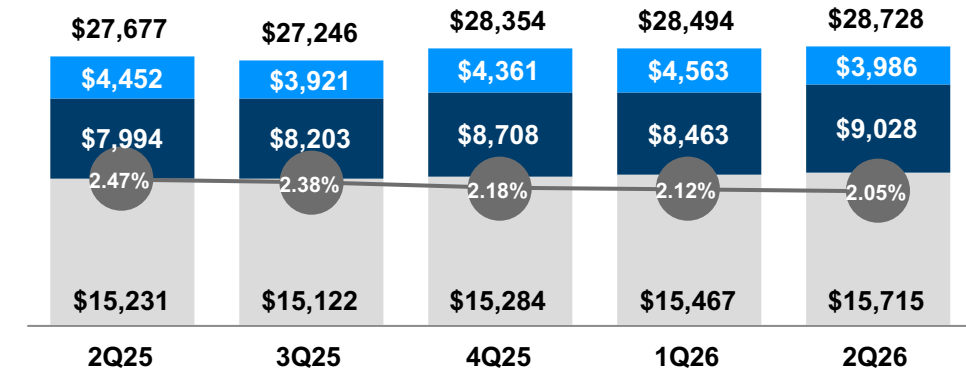
● Spot APY
■ Non-Interest Demand
■ Interest Demand  
■ Money Market / Savings
■ Time



|            |       |       |       |       |       |
|------------|-------|-------|-------|-------|-------|
| NIDDA %    | 31.8% | 30.1% | 28.8% | 30.5% | 34.4% |
| Brokered % | 14.3% | 15.7% | 16.6% | 15.6% | 10.5% |

## Average Deposit Trend

NIDDA up \$564 million Q-o-Q; up \$1.0 billion for the 12 months



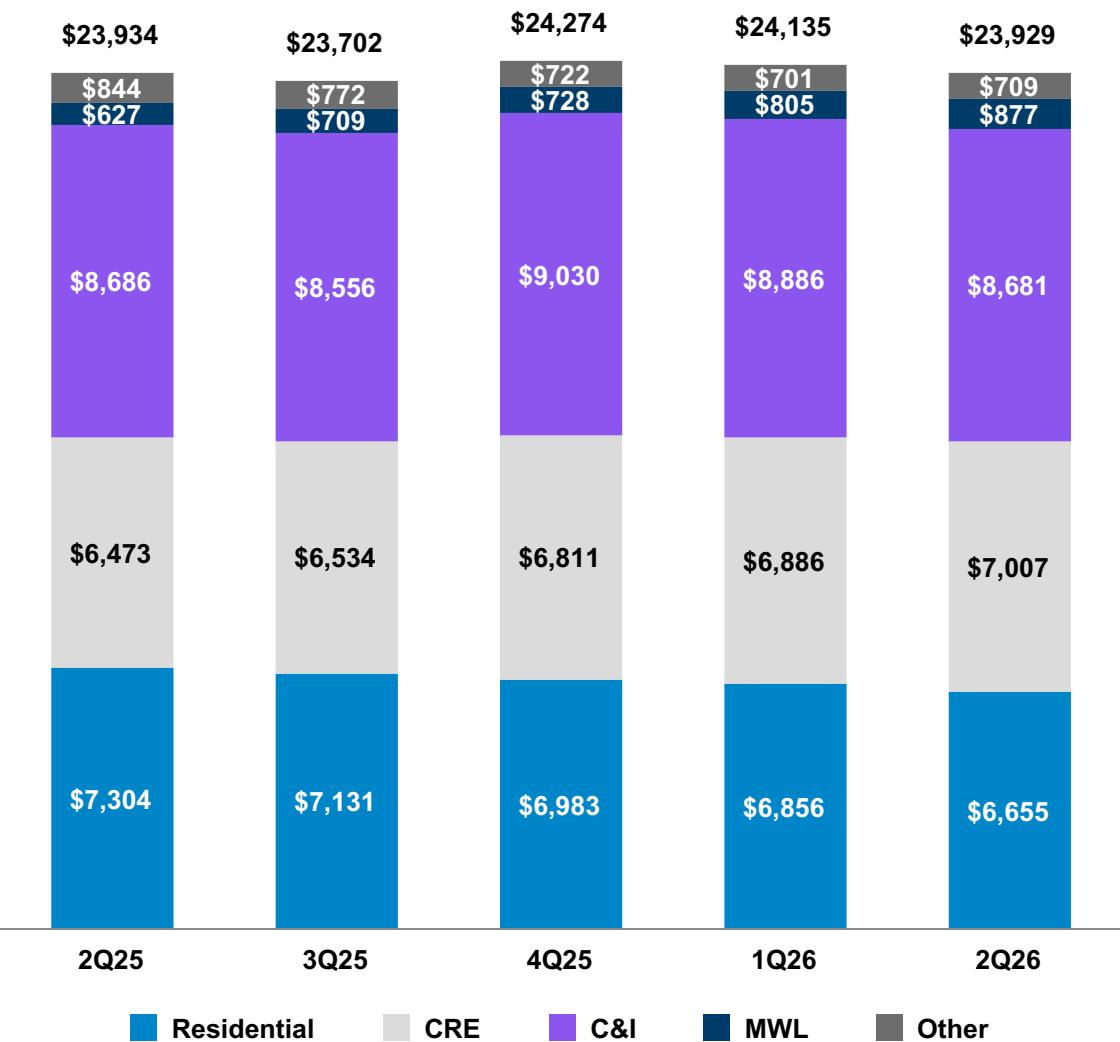
● Quarterly Cost of Deposits
■ Avg Brokered IB Deposits  
■ Avg NIDDA
■ Avg Core IB Deposits

Diverse deposit book by sector; largest industry verticals at June 30:

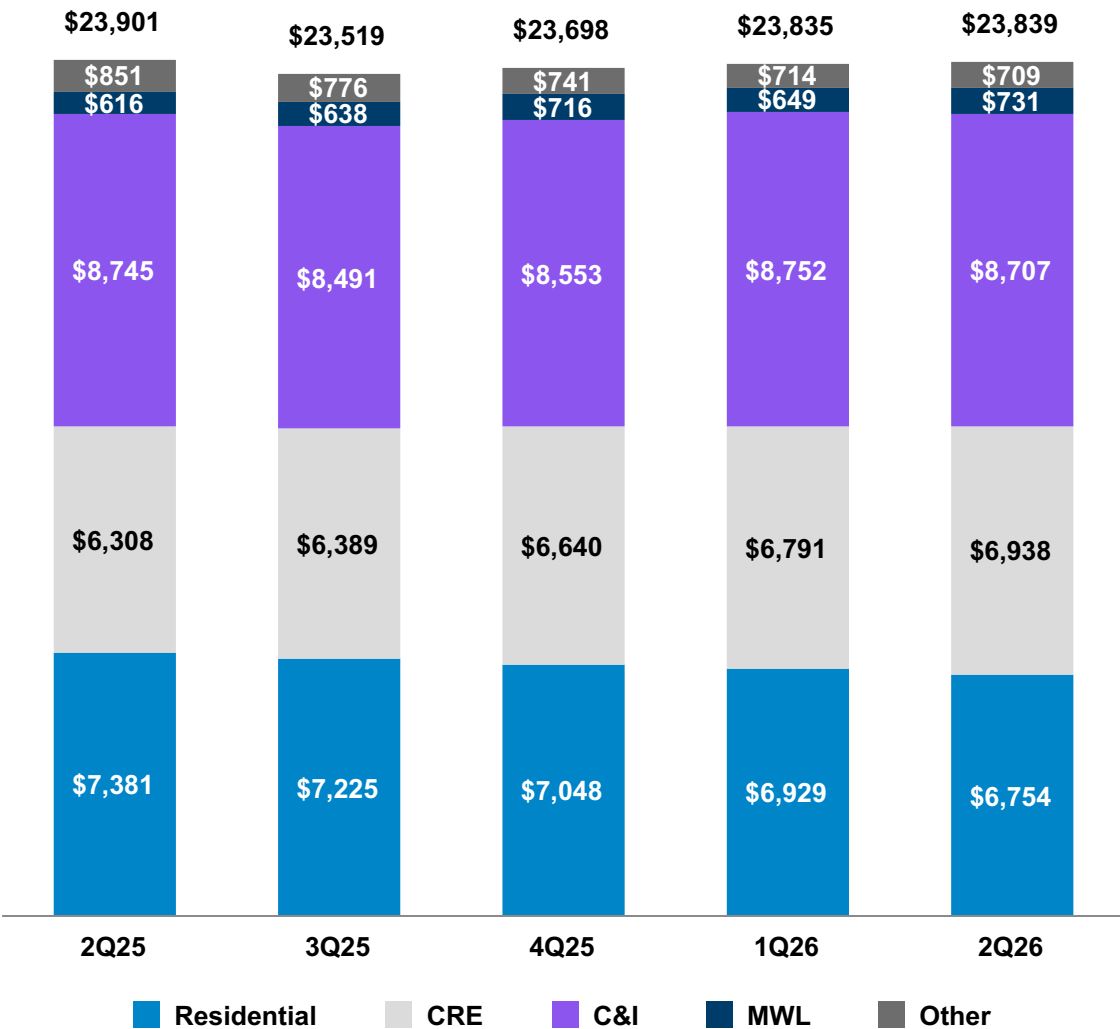
National Title Solutions  
\$4.9 billion

National HOA  
\$2.4 billion

Ending Loan Portfolio Trend



Average Loan Portfolio Trend

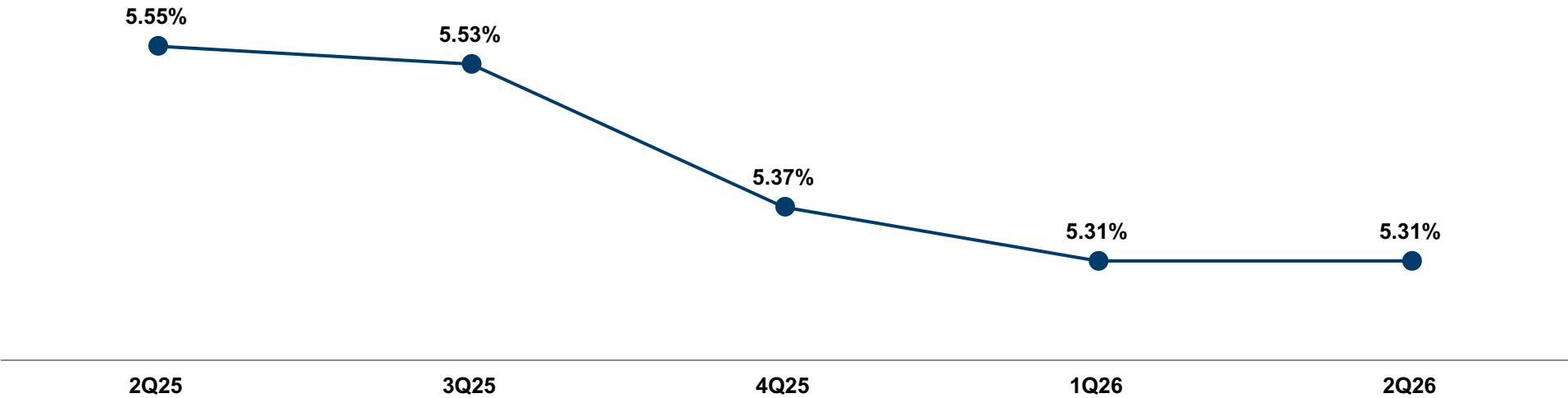


Second Quarter 2026 Ending Loan Attribution

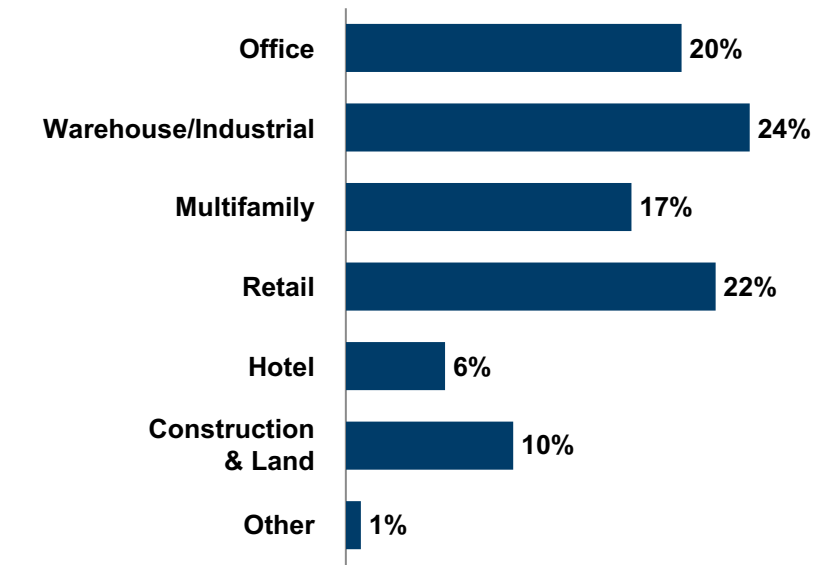


(1) Includes \$237 million of strategic exits.

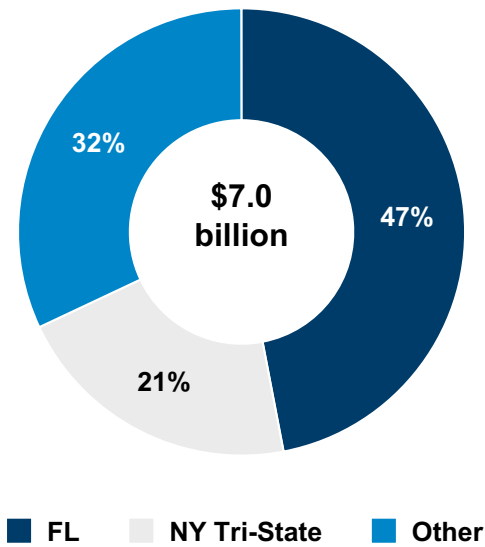
Quarterly Loan Yield (Avg)



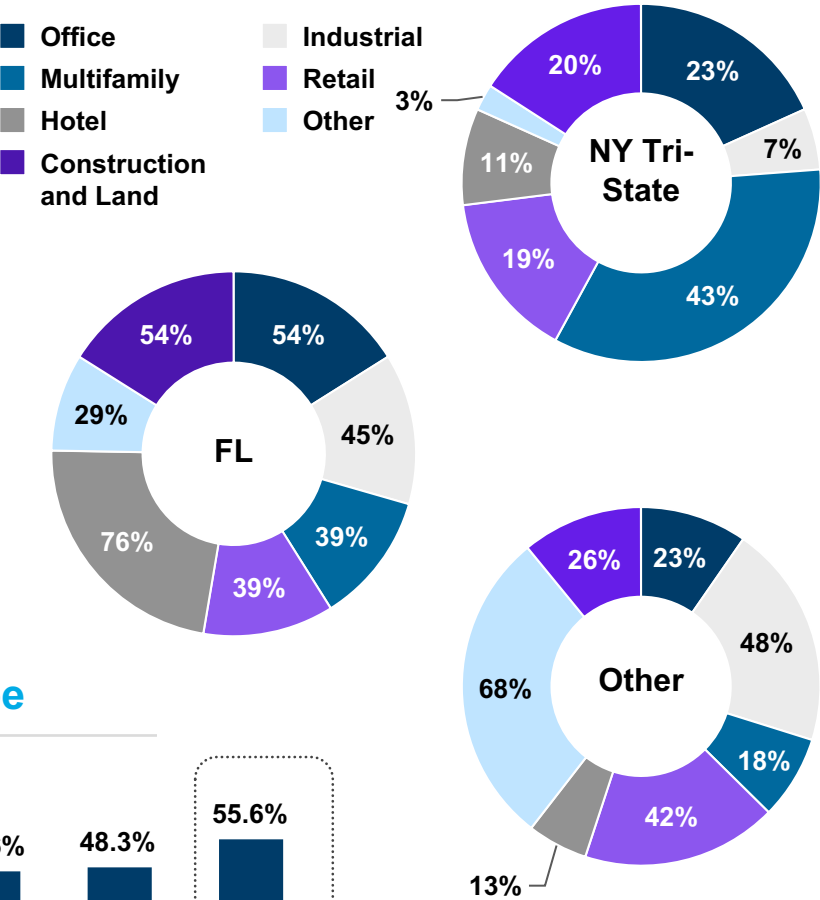
CRE Portfolio by Property Type



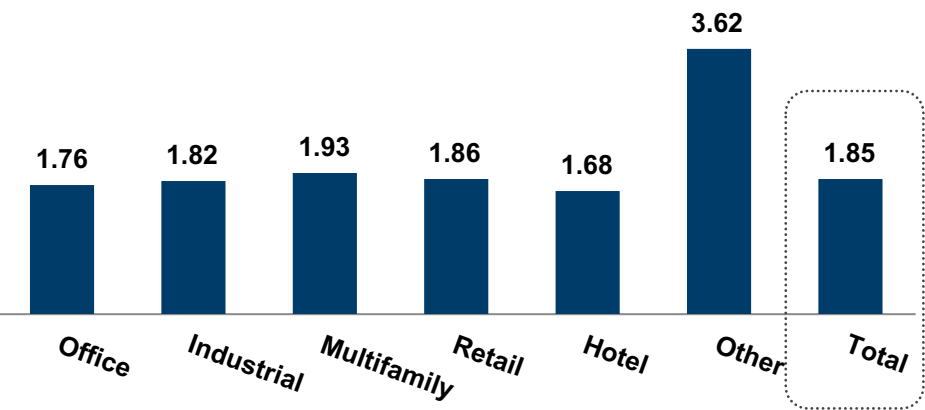
CRE Portfolio by Geography



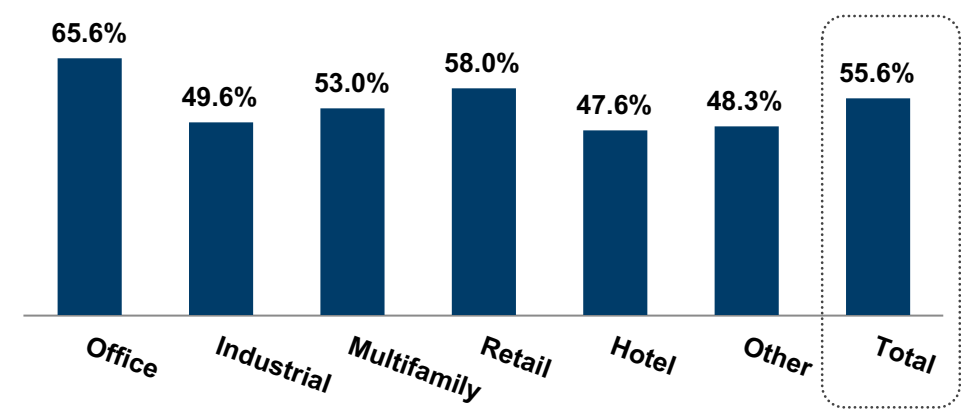
Geographic Data by Property Type



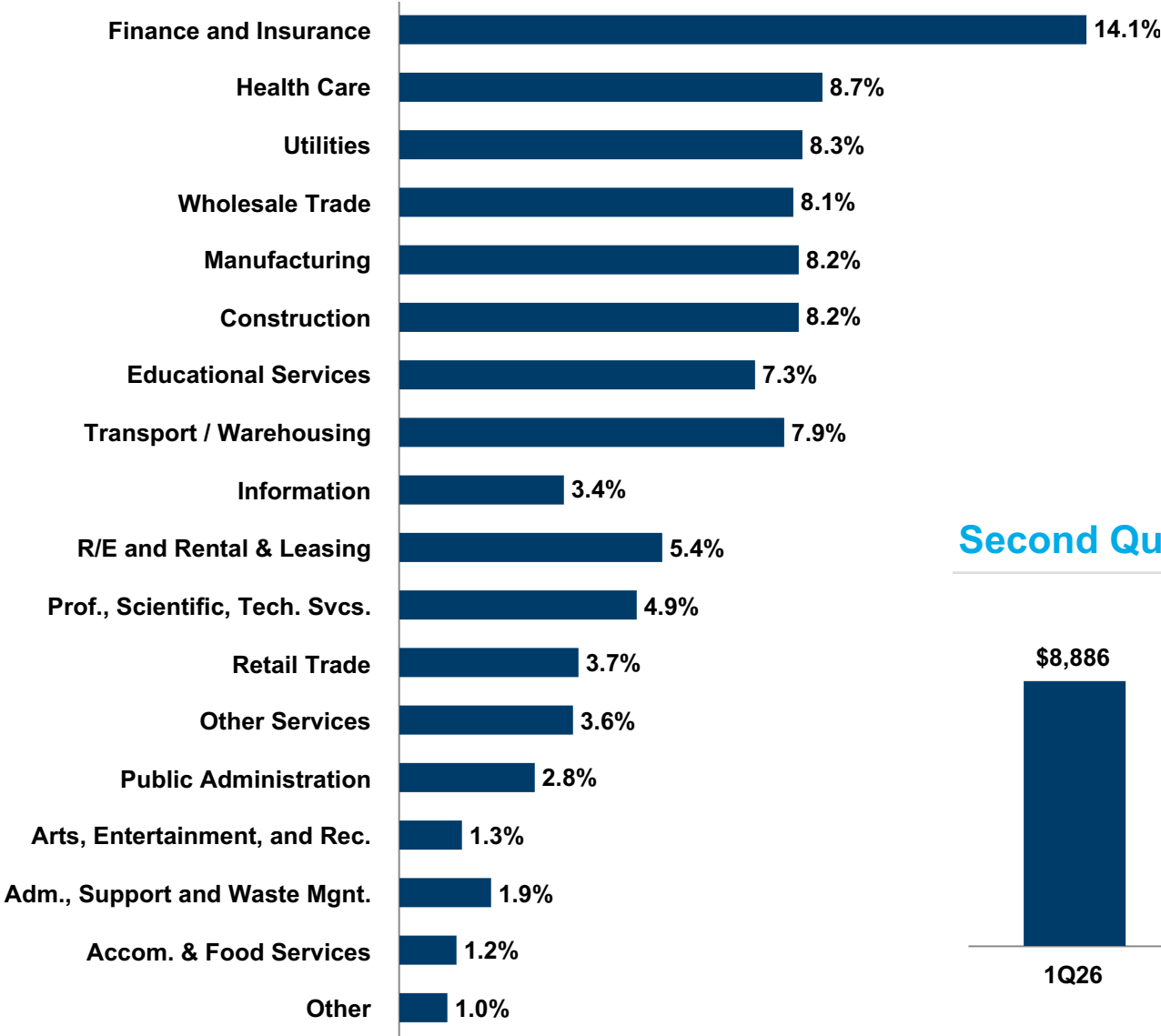
Wtd. Avg. DSCR by Property Type



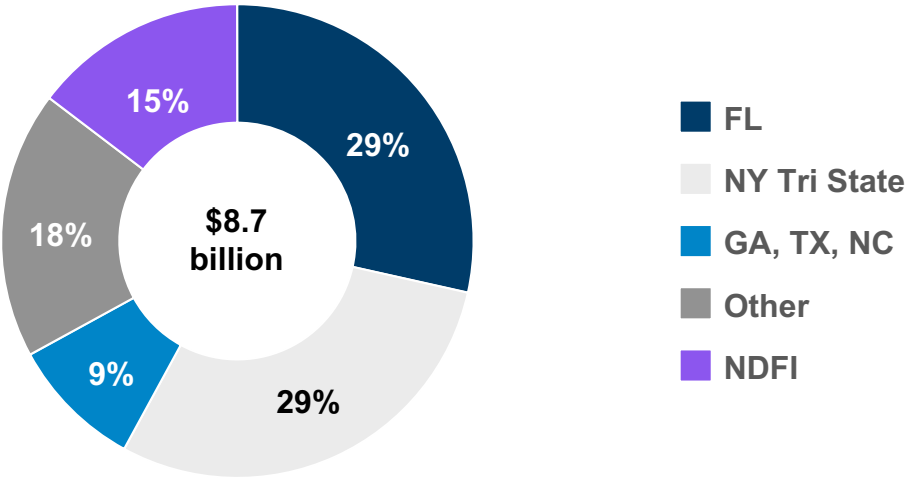
Wtd. Avg. LTV by Property Type



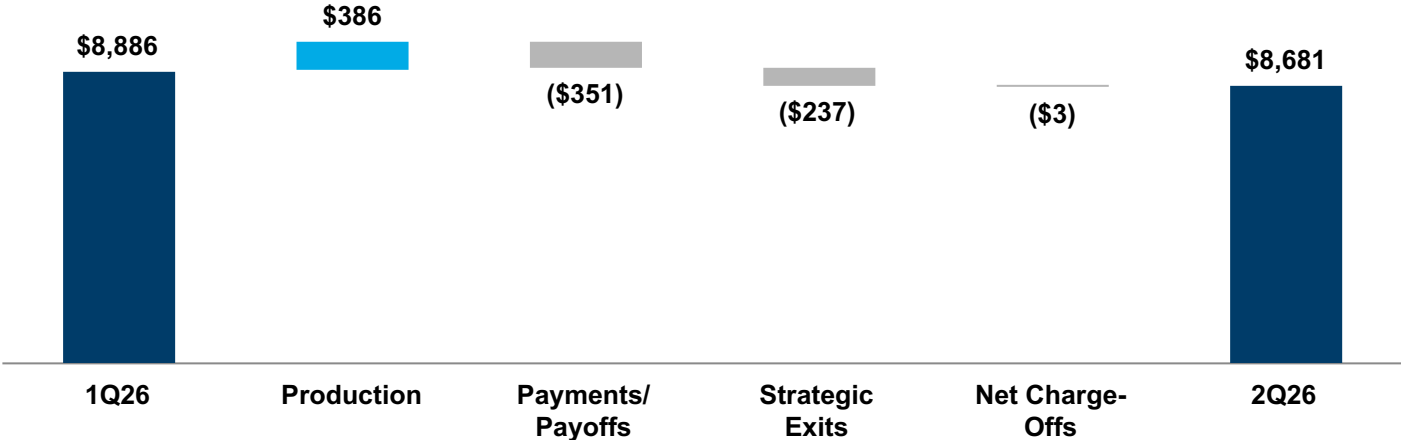
Diverse Industry Exposure



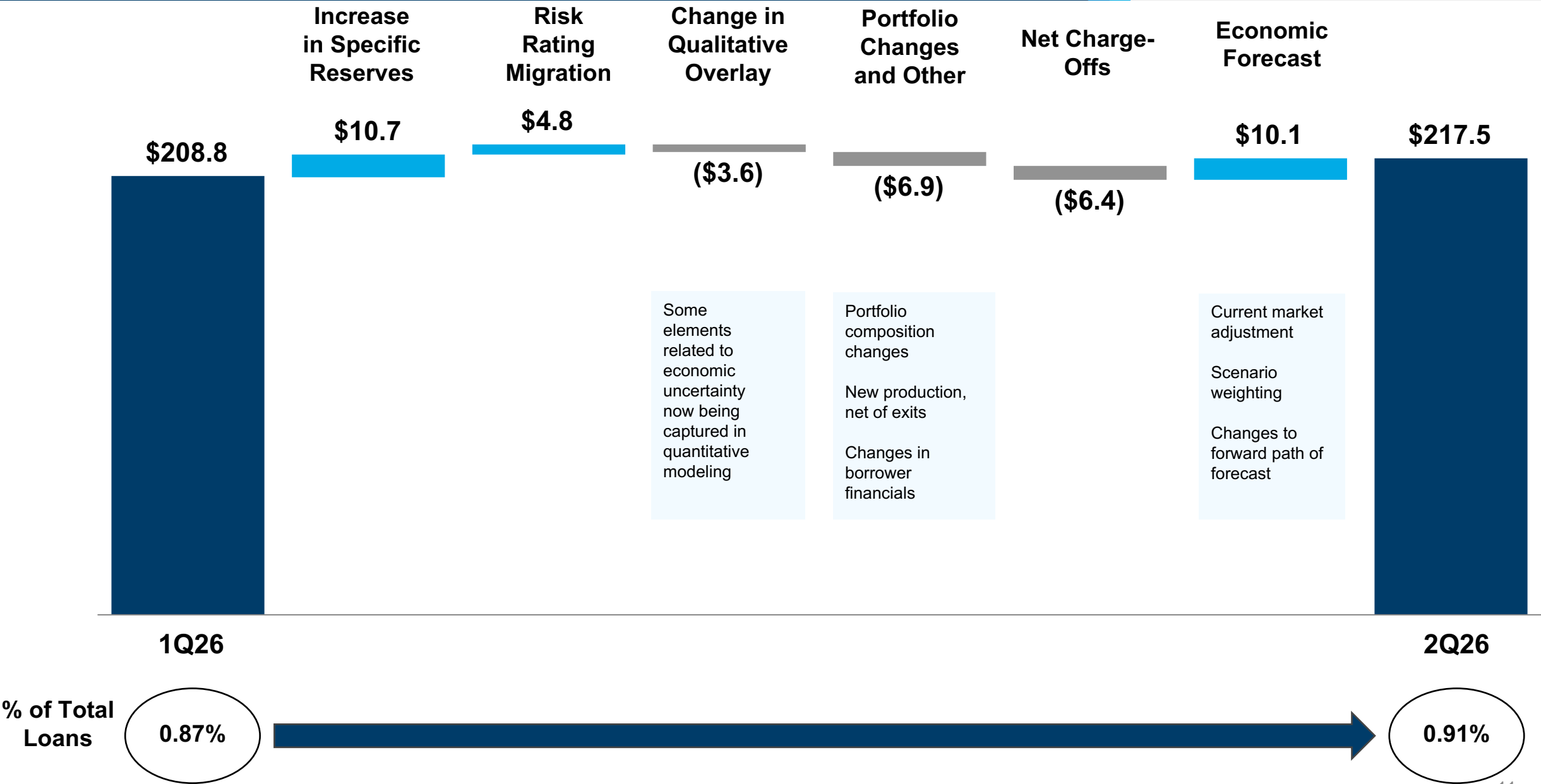
Geographic Distribution



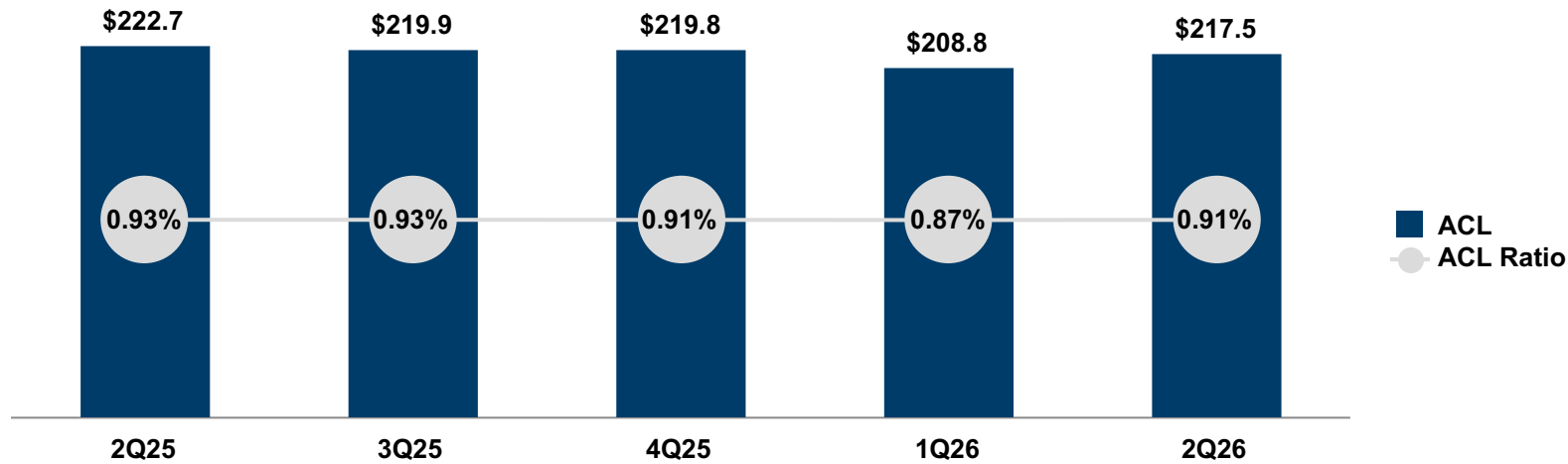
Second Quarter 2026 Ending C&I Loan Walk



(1) Includes \$2.0 billion in owner-occupied real estate, excludes MWL.



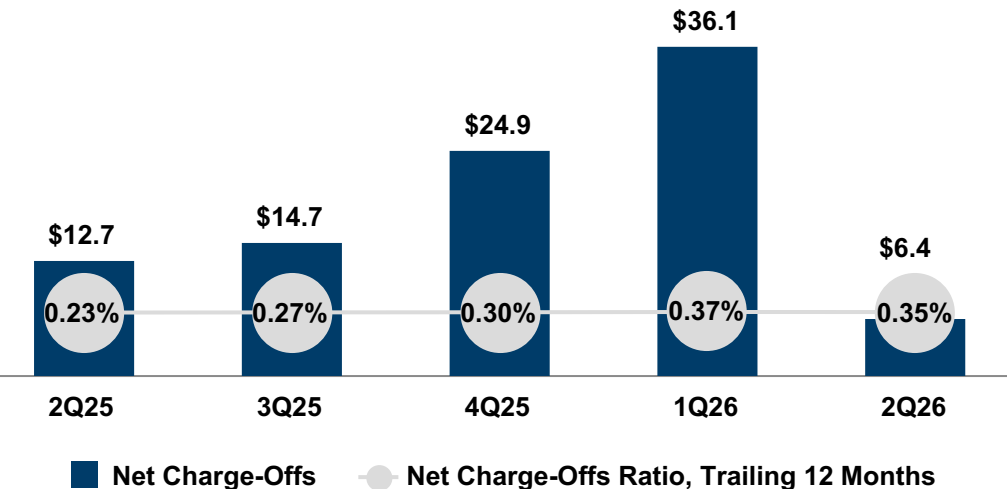
## Allowance for Credit Losses



Office Portfolio ACL at 2Q26 was 1.98%

Net Charge-Offs, Trailing 12 months was 0.35%

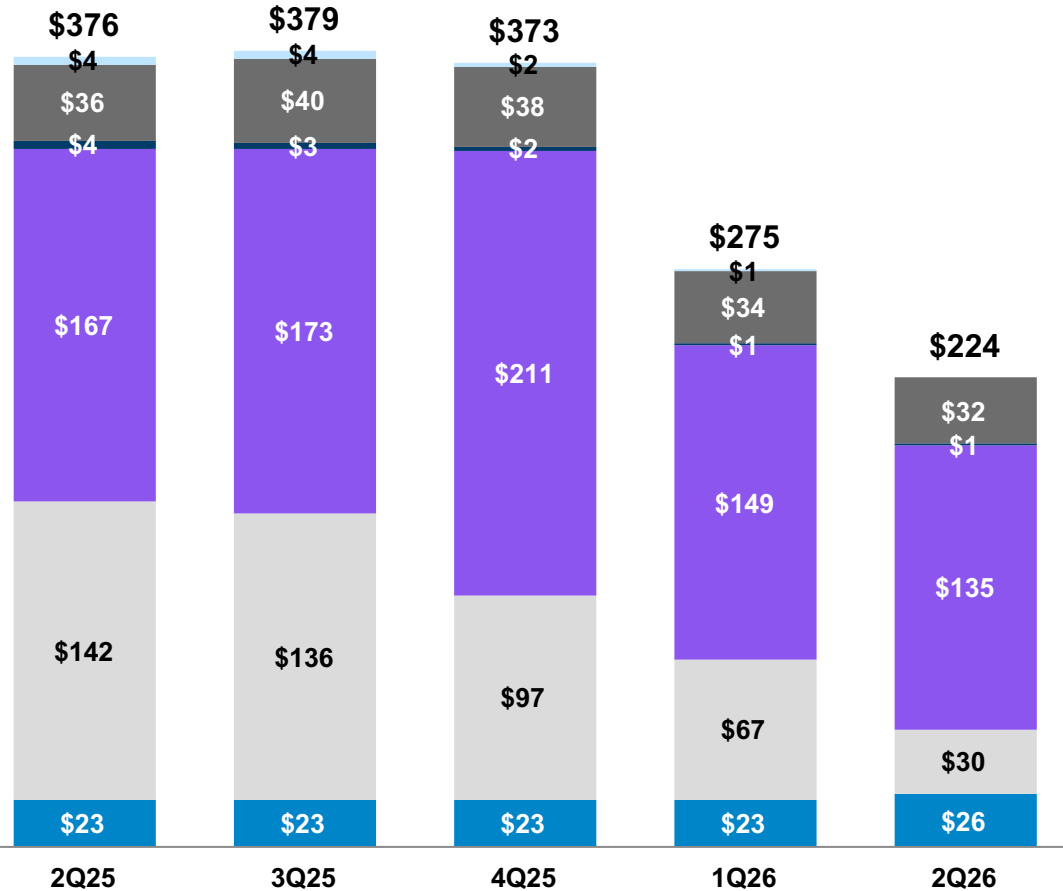
## Net Charge-Offs



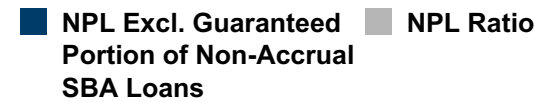
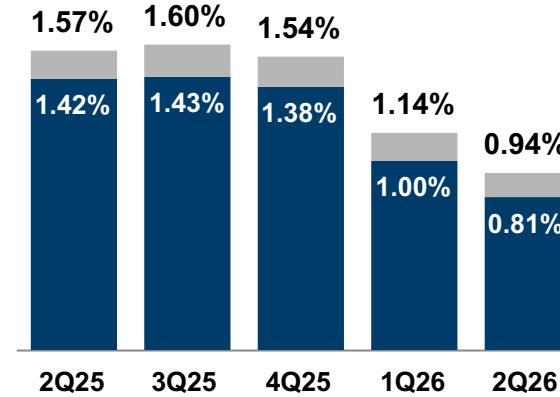
## Composition of ACL at June 30, 2026

|                                            | Balance        | % of Loans    |
|--------------------------------------------|----------------|---------------|
| Commercial:                                |                |               |
| Commercial real estate                     | \$58.6         | 0.84 %        |
| Commercial and industrial                  | 145.6          | 1.68 %        |
| Franchise and equipment finance            | 0.4            | 0.60 %        |
| Total commercial                           | 204.6          | 1.30 %        |
| Pinnacle - municipal finance               | 0.1            | 0.02 %        |
| Residential and mortgage warehouse lending | 12.8           | 0.17 %        |
| <b>Allowance for credit losses</b>         | <b>\$217.5</b> | <b>0.91 %</b> |

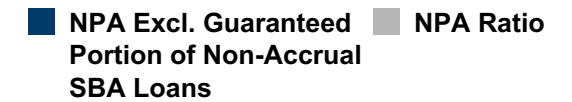
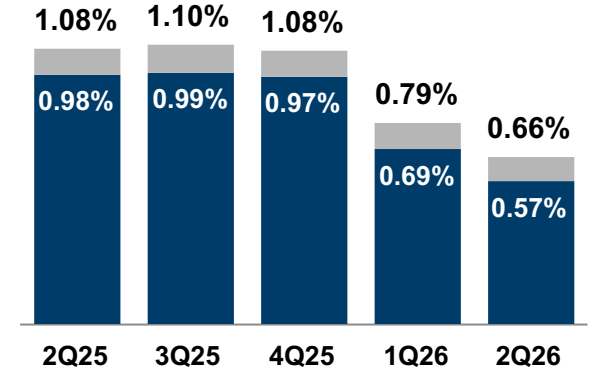
## Non-Performing Loans by Portfolio Segment



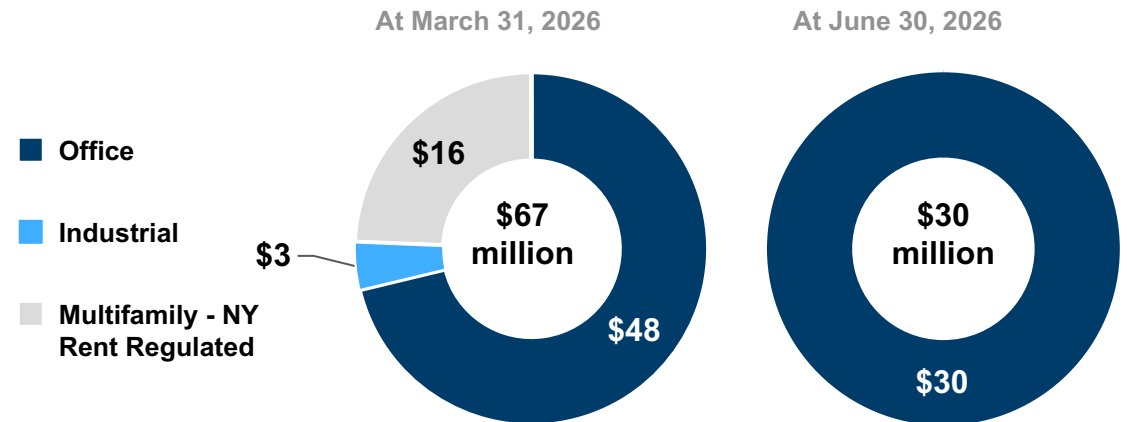
## NPL Ratio



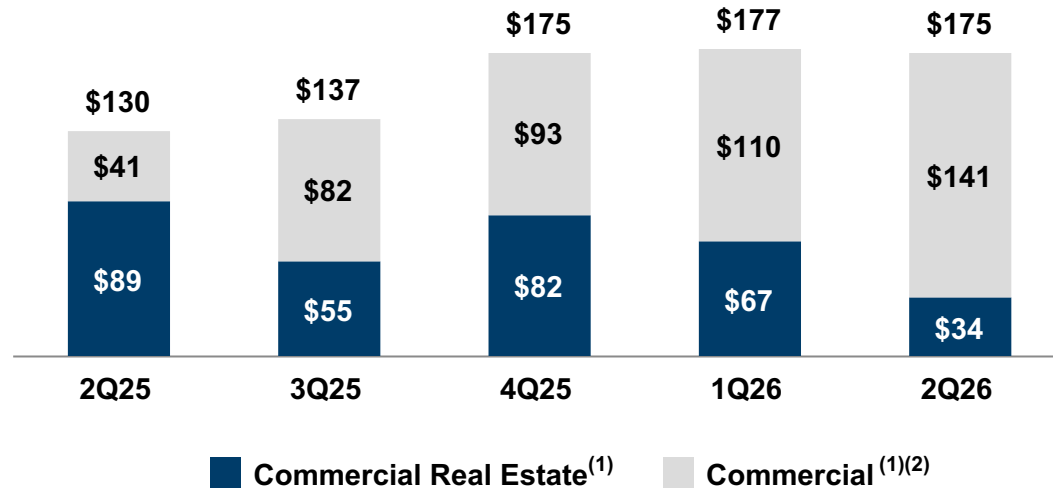
## NPA Ratio



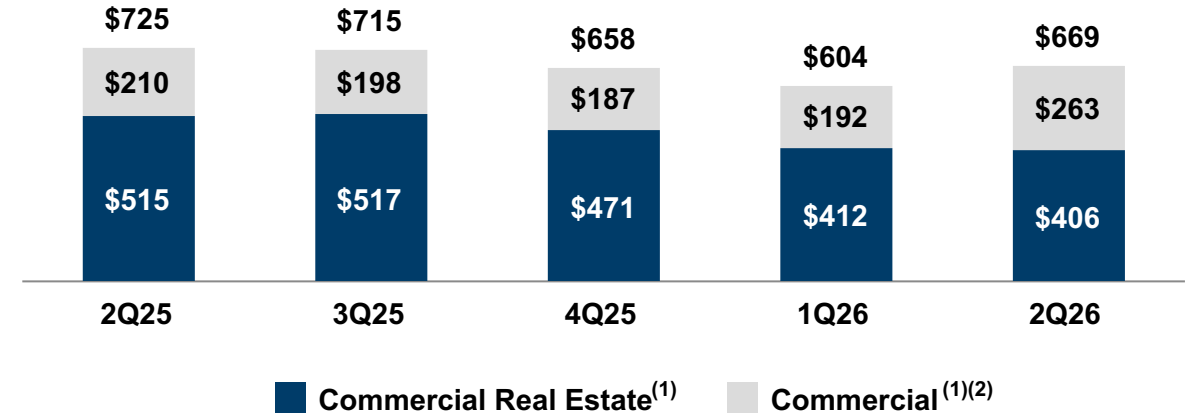
## Non-Performing CRE Loans by Property Type



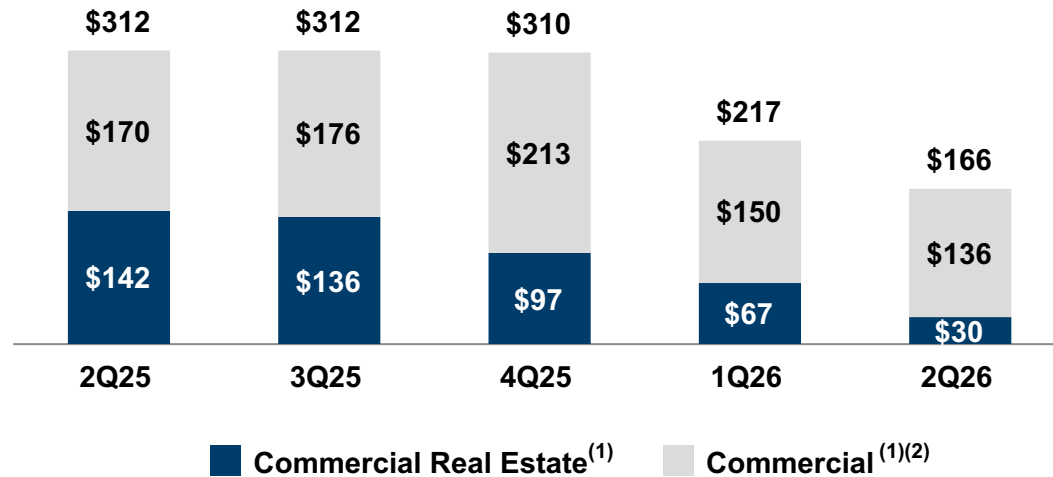
## Special Mention



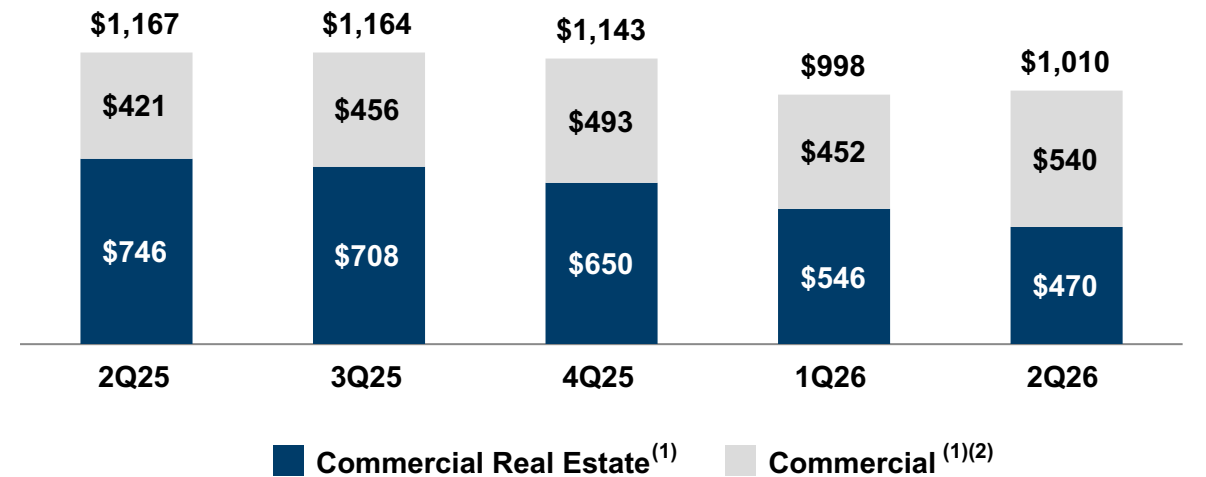
## Substandard Accruing



## Substandard Non-Accruing and Doubtful



## Total Criticized and Classified



(1) Excludes SBA. (2) Includes C&I and franchise and equipment finance

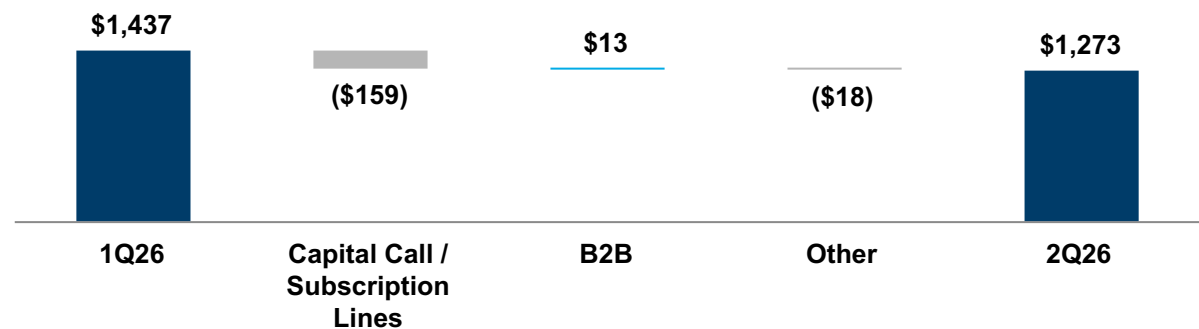
| Metric              |                   | 2025   | 2026 Guidance |             |
|---------------------|-------------------|--------|---------------|-------------|
|                     |                   | Actual | Previous      | Current     |
| Loans               | Core              | 5%     | 6%            | 4 - 5%      |
|                     | Resi/Other        | (10)%  | (8)%          | (8)%        |
|                     | Total             | —%     | 2%            | 1 - 2%      |
| Average Deposits    | NIDDA             | 12%    | 12%           | 13%         |
|                     | Total ex Brokered | 6%     | 6%            | 6%          |
| Revenue             |                   | 8%     | 8%            | 5 - 6%      |
| Net Interest Income |                   | 8%     | 9%            | 5 - 6%      |
| Full Year NIM       |                   | 2.95%  | NA            | 3.08%       |
| Fourth Quarter NIM  |                   | 3.06%  | 3.20%         | 3.15%       |
| Non-Interest Income |                   | 7%     | 6%            | 7%          |
| Expenses            |                   | 3%     | 4%            | 5%          |
| Credit Provision    |                   | \$68   | \$68          | \$68 - \$72 |
| Capital (CET1)      |                   | 12.3%  | 11.6%         | 11.8%       |
| Tax Rate            |                   | 26%    | 26%           | 26%         |

### Key Forecast Assumption Updates

- Continued economic strength
- Utilize the forward interest rate curve
  - 1 Federal Funds rate increase in 4Q26
- Utilize remaining \$146 million of stock buyback capacity by year end

# Appendix

## Second Quarter 2026 Ending NDFI Walk (\$ in millions)



## NDFI Portfolio Characteristics

**\$1.3B NDFI Exposure - down \$207 million YTD**

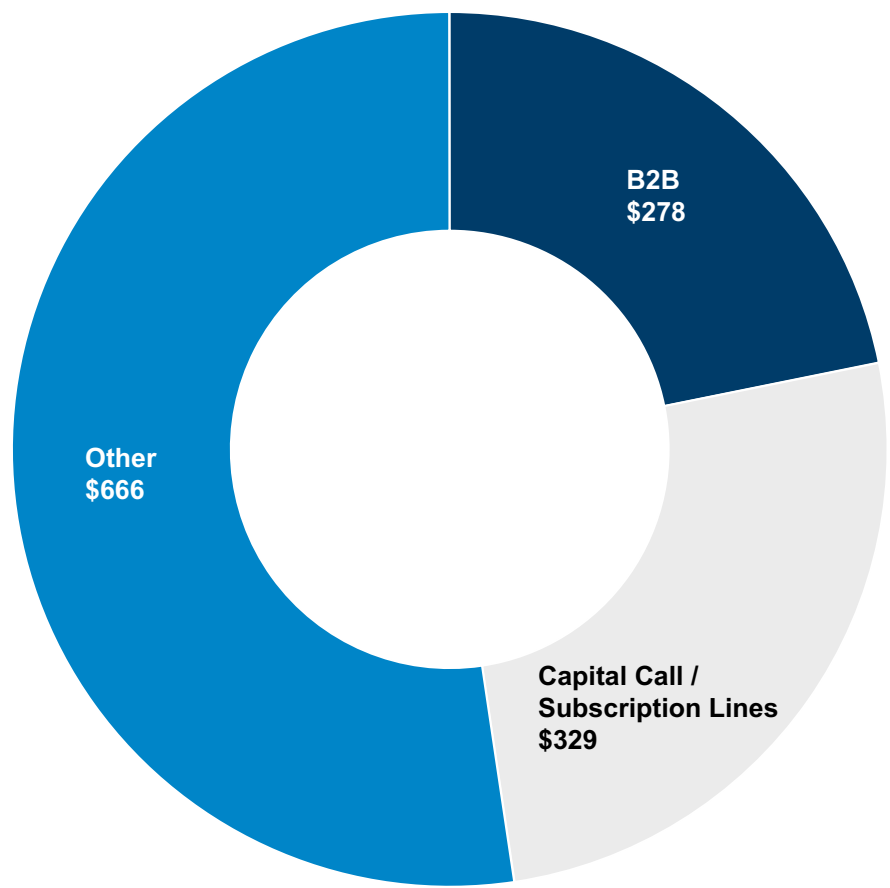
**5% of total loans; 7% of commercial loans**

**One loan past due 30 - 59 days**

**“Other” includes REITs, B2C, Private Equity Funds, Insurance Carriers and Investment Services**

**Excludes \$877 million in MWL**

## NDFI Portfolio Distribution (\$ in millions)



|                                            | December 31, 2025 |               | March 31, 2026 |               | June 30, 2026  |               |
|--------------------------------------------|-------------------|---------------|----------------|---------------|----------------|---------------|
|                                            | Balance           | % of Loans    | Balance        | % of Loans    | Balance        | % of Loans    |
| Commercial:                                |                   |               |                |               |                |               |
| Commercial real estate                     | \$58.3            | 0.86 %        | \$55.7         | 0.81 %        | \$58.6         | 0.84 %        |
| Commercial and industrial                  | 148.6             | 1.65 %        | 141.9          | 1.60 %        | 145.6          | 1.68 %        |
| Franchise and equipment finance            | 0.9               | 0.93 %        | 0.4            | 0.47 %        | 0.4            | 0.60 %        |
| Total commercial                           | 207.9             | 1.30 %        | 198.0          | 1.25 %        | 204.6          | 1.30 %        |
| Pinnacle - municipal finance               | 0.1               | 0.02 %        | 0.1            | 0.02 %        | 0.1            | 0.02 %        |
| Residential and mortgage warehouse lending | 11.9              | 0.15 %        | 10.7           | 0.14 %        | 12.8           | 0.17 %        |
| Allowance for credit losses                | <b>\$219.8</b>    | <b>0.91 %</b> | <b>\$208.8</b> | <b>0.87 %</b> | <b>\$217.5</b> | <b>0.91 %</b> |

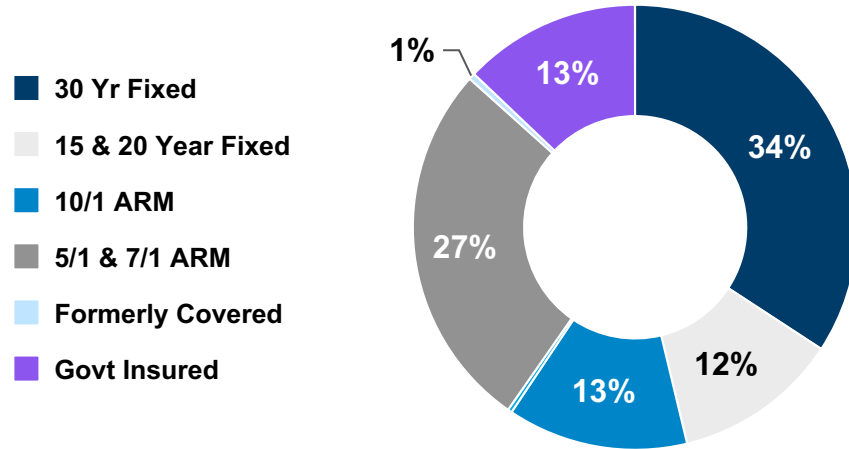
Office Portfolio ACL: 1.98% at June 30, 2026, 1.69% at March 31, 2026

| Asset Quality Ratios                                                                              | December 31, 2025 | March 31, 2026 | June 30, 2026 |
|---------------------------------------------------------------------------------------------------|-------------------|----------------|---------------|
| Non-performing loans to total loans <sup>(1)</sup>                                                | 1.54 %            | 1.14 %         | 0.94 %        |
| Non-performing loans, excluding the guaranteed portion of non-accrual SBA loans, to total loans   | 1.00 %            | 1.00 %         | 0.81 %        |
| Non-performing assets to total assets <sup>(1)</sup>                                              | 1.08 %            | 0.79 %         | 0.66 %        |
| Non-performing assets, excluding the guaranteed portion of non-accrual SBA loans, to total assets | 0.97 %            | 0.69 %         | 0.57 %        |
| Allowance for credit losses to non-performing loans <sup>(1)</sup>                                | 58.99 %           | 75.90 %        | 97.14 %       |
| Net charge-offs to average loans <sup>(2)</sup>                                                   | 0.30 %            | 0.61 %         | 0.36 %        |
| Net charge-offs to average loans, trailing twelve months                                          | 0.30 %            | 0.37 %         | 0.35 %        |

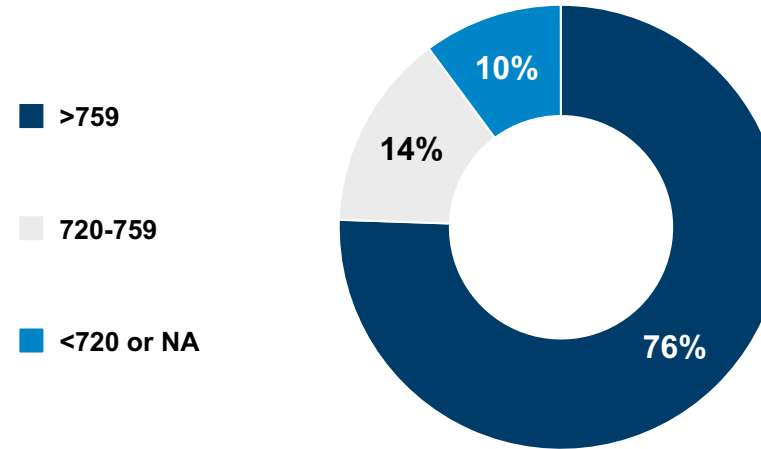
1. Non-performing loans and assets include the guaranteed portion of non-accrual SBA loans totaling \$31.8 million, \$33.8 million and \$37.9 million at June 30, 2026, March 31, 2026 and December 31, 2025, respectively.

2. Annualized for the three months ended March 31, 2026 and the six months ended June 30, 2026.

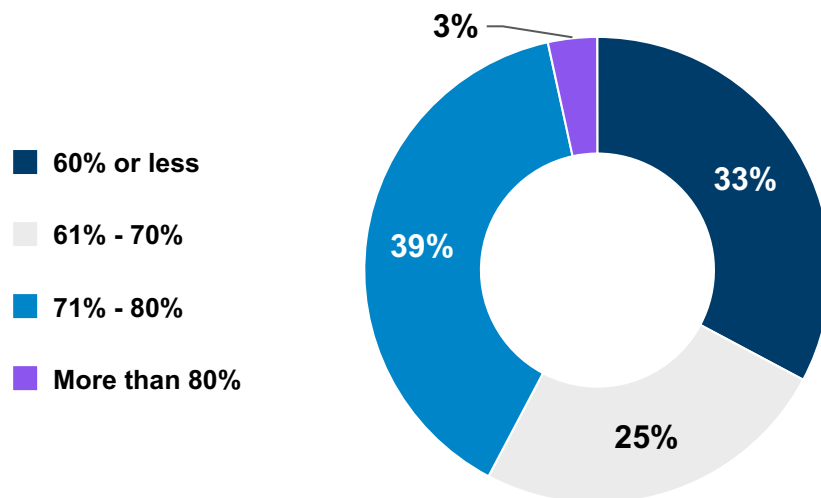
## Residential Loan Product Type



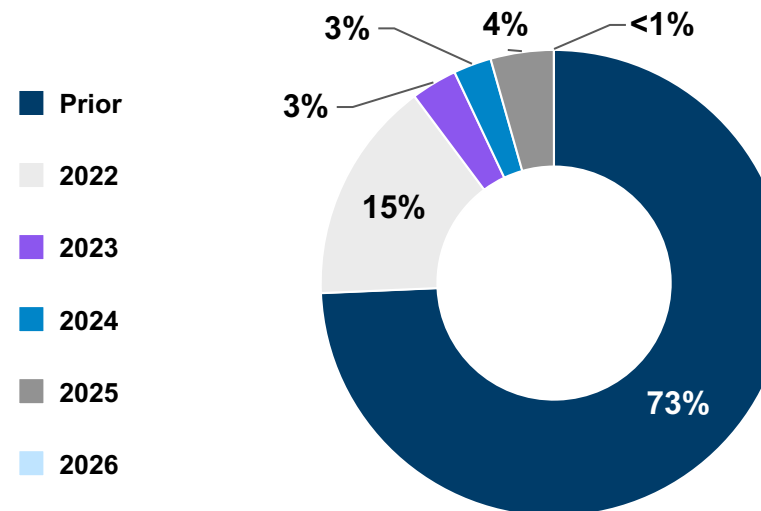
## FICO Distribution<sup>(1)</sup>



## Breakdown by LTV<sup>(1)</sup>



## Breakdown by Vintage<sup>(1)</sup>



High quality residential portfolio consists primarily of high FICO, low LTV, prime jumbo mortgages with de-minimis charge-offs since inception as well as government insured loans

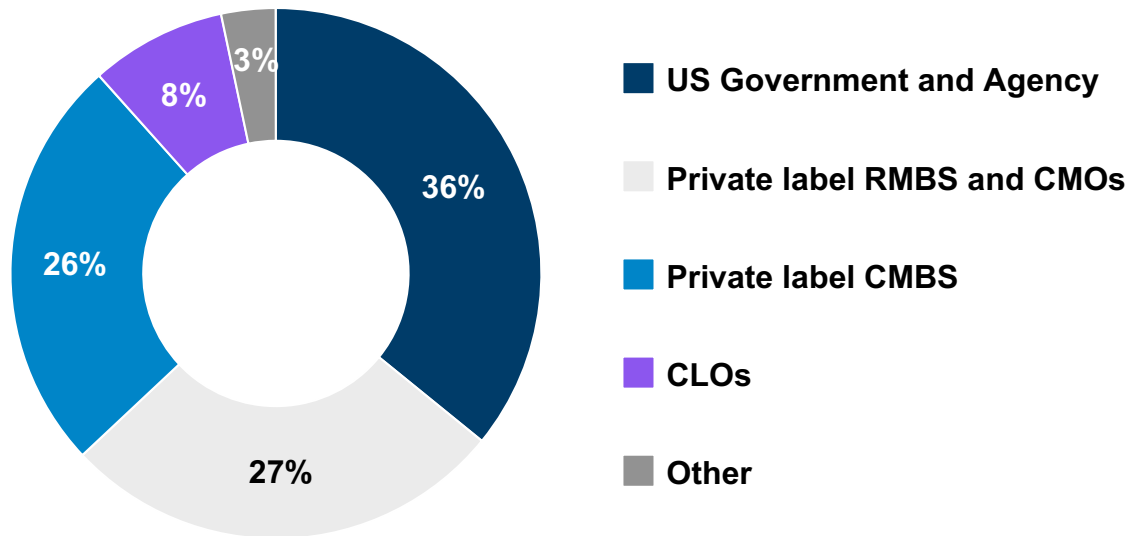
| Portfolio                   | December 31, 2025   |                | March 31, 2026      |                | June 30, 2026       |                |
|-----------------------------|---------------------|----------------|---------------------|----------------|---------------------|----------------|
|                             | Net Unrealized Loss | Fair Value     | Net Unrealized Loss | Fair Value     | Net Unrealized Loss | Fair Value     |
| US Government and Agency    | (\$51)              | \$3,424        | (\$51)              | \$3,457        | (\$57)              | \$3,340        |
| Private label RMBS and CMOs | (193)               | 2,491          | (195)               | 2,516          | (201)               | 2,526          |
| Private label CMBS          | (14)                | 2,168          | (16)                | 2,402          | (15)                | 2,364          |
| CLOs                        | —                   | 781            | (1)                 | 772            | (1)                 | 772            |
| Other                       | (9)                 | 394            | (9)                 | 352            | (8)                 | 309            |
|                             | <u>(\$267)</u>      | <u>\$9,258</u> | <u>(\$272)</u>      | <u>\$9,499</u> | <u>(\$282)</u>      | <u>\$9,311</u> |

**No expected credit losses on AFS securities**

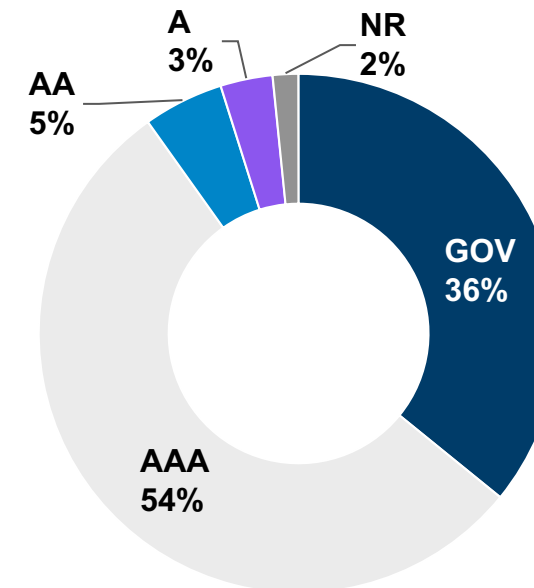
**Unrealized losses just 3% of amortized cost**

**AFS portfolio duration of 2.01; approximately 65% of the portfolio floating rate**

## Portfolio Composition



## Rating Distribution



Net income, EPS, ROA and ROE excluding the impact of the write-off are non-GAAP financial measures. Disclosure of these measures enhances the reader's ability to compare the Company's performance for 4Q25 to other periods presented. PPNR is a non-GAAP financial measure. Management believes this measure is relevant to understanding the performance of the Company attributable to elements other than the provision for credit losses and the ability of the Company to generate earnings sufficient to cover estimated credit losses. This measure also provides a meaningful basis for comparison to other financial institutions since it is commonly employed and is a measure frequently cited by investors and analysts. Tangible book value per common share is also a non-GAAP financial measure. Management believes this measure is relevant to understanding the capital position and performance of the Company. Disclosure of this non-GAAP financial measure also provides a meaningful basis for comparison to other financial institutions as it is a metric commonly used in the banking industry.

The following tables reconciles these non-GAAP financial measurements to the comparable GAAP financial measurements of net income, EPS, ROA and ROE for 4Q25 and PPNR for the periods presented (in millions except share and per share data):

|                                     | 4Q25           |                                             | 2Q25            | 3Q25            | 4Q25            | 1Q26            | 2Q26            |
|-------------------------------------|----------------|---------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Net income (GAAP)                   | \$ 69          | <b>Pre-Provision Net Revenue ("PPNR")</b>   |                 |                 |                 |                 |                 |
| Write downs on capitalized software | 4              | Income before income taxes (GAAP)           | \$ 94           | \$ 98           | \$ 90           | \$ 82           | \$ 94           |
| Tax effect of adjustment            | (1)            | Plus: provision for credit losses           | 16              | 12              | 26              | 25              | 16              |
| <b>Adjusted net income</b>          | <b>\$ 72</b>   | <b>PPNR</b>                                 | <b>\$ 110</b>   | <b>\$ 110</b>   | <b>\$ 115</b>   | <b>\$ 106</b>   | <b>\$ 110</b>   |
| Average assets                      | \$ 35,186      | Total stockholders' equity                  | \$ 2,953        | \$ 3,032        | \$ 3,054        | \$ 3,016        | \$ 3,003        |
| ROA                                 | 0.78 %         | Less: goodwill and other intangible assets  | 78              | 78              | 78              | 78              | 78              |
| <b>Adjusted ROA</b>                 | <b>0.81 %</b>  | Tangible stockholders' equity               | \$ 2,875        | \$ 2,955        | \$ 2,976        | \$ 2,938        | \$ 2,926        |
| Average stockholders' equity        | \$ 3,095       | Common shares issued and outstanding        | 75,218,911      | 75,242,935      | 74,138,066      | 73,354,206      | 72,276,530      |
| ROE                                 | 8.9 %          | <b>Book value per common share (GAAP)</b>   | <b>\$ 39.26</b> | <b>\$ 40.30</b> | <b>\$ 41.19</b> | <b>\$ 41.11</b> | <b>\$ 41.55</b> |
| <b>Adjusted ROE</b>                 | <b>9.2 %</b>   | <b>Tangible book value per common share</b> | <b>\$ 38.23</b> | <b>\$ 39.27</b> | <b>\$ 40.14</b> | <b>\$ 40.05</b> | <b>\$ 40.48</b> |
| EPS (GAAP)                          | \$ 0.90        |                                             |                 |                 |                 |                 |                 |
| Write downs on capitalized software | 0.04           |                                             |                 |                 |                 |                 |                 |
| <b>Adjusted EPS</b>                 | <b>\$ 0.94</b> |                                             |                 |                 |                 |                 |                 |